

ANNUAL 2012



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Wision N

Creating investment solutions within everyone's reach"







MISSION & CORE VALUES

- To create a conducive working environment, to attract the best talent in the Asset Management Sector. ABL AMC strives to be the 'employer of choice' for young and experienced talent.
- To set the highest industry standards in terms of product ranges and innovations, in order to offer products for clients of all demographics.
- To adhere to the highest industry standard for integrity and quality across all the spheres of the company.
- To use technology and financial structuring to serve as a "cutting-edge" compared to the competition.
- To enhance Stakeholders Value.





FUND'S INFORMATION

Management Company: ABL Asset Management Company Limited

11 – B, Lalazar M. T. Khan Road, Karachi.

Board of Directors Sheikh Mukhtar Ahmed Chairman

Mr. Khalid A. Sherwani

Mr. Muhammad Waseem Mukhtar

Mr. Kamran Nishat Mr. M. Shakeb Murad Mr. M. Jawaid Iqbal

Mr. Zia Ijaz

Mr. Farid Ahmed Khan CEO

Audit Committee: Mr. Kamran Nishat Chairman

Mr. Muhammad Waseem Mukhtar Member Mr. Zia Ijaz Member

Human Resource Committee: Mr. Jawaid Igbal Chairman

Mr. Kamran Nishat Member Mr. Farid Ahmed Khan Member

Chief Executive Officer of The Management Company:

er of Mr. Farid Ahmed Khan

Chief Financial Officer & Company Secretary:

Mr. Saqib Matin

Chief Internal Auditor: Mr. Mubeen Ashraf Bhimani (w.e.f. July 16, 2012)

Trustee: Central Depository Company of Pakistan Ltd.

CDC House, 99-B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal,

Karachi - 74400

Bankers to the Fund: Allied Bank Limited Askari Bank Limited

Bank Al- Falah Limited NIB Bank Limited

NIB Bank Limited

Bank Al- Falah Limited NIB Bank Limited
United Bank Limited MCB Bank Limited
Faysal Bank Limited

Distributor: Allied Bank Limited

BMA Financial Services Limited Vector Consulting (Pvt.) Limited

IGI Investment Bank

Elixir Securities Pakistan (Pvt.) Limited

FundShop Investment Solutions

Auditor: A.F. Ferguson & Co

Chartered Accountants State Life Building No. 1-C I.I. Chundrigar Road, Karachi.

Legal Advisor: Bawany & Partners

Room Ño. 404, 4th Floor Beaumont Plaza, 6 – C1 – 10, Beaumont Road, Civil Lines,

Karachi.

Registrar: ABL Asset Management Company Limited.

11 – B, Lalazar, M. T. Khan Road, Karachi.



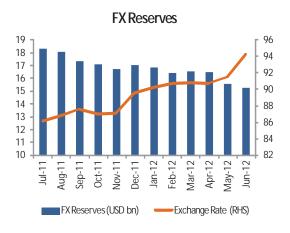


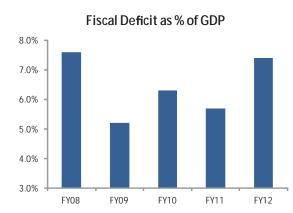
REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

The Board of Directors of ABL Asset Management Company Limited, the management company of ABL Stock Fund (ABL-SF), is pleased to present the Audited Financial Statements of ABL Stock Fund for the year ended June 30, 2012.

ECONOMIC PERFORMANCE REVIEW

Pakistan's economic landscape remained frail throughout FY12 as deterioration in diplomatic ties with the west, high international oil prices and acute energy shortages severely dampened economic indicators. As a result, economic growth clocked in at a mediocre 3.7% - an improvement over FY12 - but still below the target of 4.2%. Agriculture sector showed some recovery by registering a growth of 3.1% but the services sector underperformed and posted growth of just 4.0% (4.5% in FY11). With the Government deciding to pull out from the IMF program, major fiscal indiscipline was on display. Fiscal deficit was recorded at an alarming 7.4% triggered by heavy government spending, below target tax collection (PKR32bn shortfall), poor privatization proceeds and non-receipt of committed foreign aid.





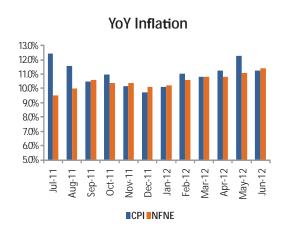
On the external account front, there was further disappointment as the current account posted a deficit of US\$4.5bn in FY12 compared to a surplus of USD214mn in FY11. The high deficit was inflicted by movements in cotton (-43% YoY) and oil prices (+19% YoY), though the impact was somewhat mitigated by record remittances of USD13.2bn. Financial account witnessed a drop of 36% YoY to USD1.35bn in FY12 due to drying up of foreign aid and significant decline of 50% YoY in Foreign Direct Investment. Start of the IMF repayments exerted further downward pressure on FX reserves, which declined to USD 15.2bn compared to USD18.2bn at start of the fiscal year. The rupee consequently followed suit and depreciated by 9.9% to close the year at PKR94.52 (Source: SBP) vs. the dollar.

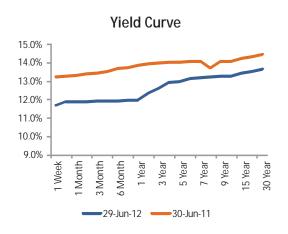
In an effort to spur economic growth, the central bank cut the key policy rate by 200bps to 12% in 1HFY12. However, ineffectiveness of the policy to drive growth, growing inflationary pressures and continuous fiscal indiscipline restricted the central bank's ability to create more room during FY12. Cumulative CPI for FY12 was recorded at 11.01% against initial target of 12%. Government borrowing swelled as the burgeoning fiscal deficit took its toll. Overall the Govt. borrowed PKR1,198bn for budgetary support during FY12 of which PKR505bn was from the central bank while the rest was from commercial banks. In wake of heavy Government borrowings and structural problems in the economy (gas and electricity shortage), private sector credit offtake remained subdued at PKR235bn for FY12.





Looking ahead to FY13, recent improvement in diplomatic ties with the west (resumption of NATO supplies) as well as steep fall in international oil prices (18% drop May- June 2012) augurs well for the balance of payments situation and exchange rate stability. However, given the optimistic budgetary targets set for FY13 and with 2013 general elections just around the corner, there remains a distinct possibility that heavy government borrowings will continue. Consequently, we anticipate interest rates to remain in double digits while growing political noise ahead of elections and lack of solutions to the current energy crisis is expected to keep GDP growth subdued.





SECTOR OVERVIEW

Banking deposits depicted growth of 14% during FY12, which were primarily channeled into low risk government securities (+24% YoY). Compared to deposits, advances only increased by 7% YoY during FY12, resulting in the ADR declining to 52% from 56% while the IDR further increased to 50% from 45% last year. The outgoing year also saw a 200bps cut in the discount rate to 12% which shrank spreads by 72bps to 7.1% in June 2012. Furthermore, SBP increased the minimum deposit rate by 1% to 6% effective from May-12 to encourage savings in the economy, which is expected to further squeeze spreads going forward. NPLs increased by 6% during 9MFY12 to PKR577bn as at March 2012 and provisioning coverage increased to 69% as compared to 67% in March 2011. Overall, the sector performed quite well with large banks reporting ROEs of over 20%.

Uncertainty regarding global economic health kept international oil prices volatile during last fiscal year. Benchmark Arab Light crude averaged US\$112 per barrel in FY12, up 20% from last year, which had a positive bearing on the profitability of domestic E&P companies. However oil ended FY12 on a sour note (USD98.5/barrel) as the European debt crisis and global economic slowdown weakened sentiments. Overall, gas production rose by decent 5% while oil production increased by 2% during the year. However, all was not well for the sector with the circular debt continuing to adversely affect corporate liquidity and dividend payout capacity. On the downstream side, circular debt continued to strangulate the sector (particularly PSO) that restricted sales (particularly Furnace oil), down approx. 2% as compared to last year. On the positive front, sector's motor gasoline sales benefited from gas curtailment (up 16%), while govt. also raised OMCs margins on the regulated products.

FY12 remained a challenging year for smaller size IPPs as non-payment of dues from the government resulted in default on sovereign guarantees in May-12, which forced these IPPs to knock the door of the Supreme Court. Although the government paid a hefty subsidy of PKR 464bn to the power sector in FY12, power tariff hike of 16% in May-12 amid resumption of Fuel Surcharge Adjustments (suspended from Aug-11 to Mar-12) is expected to ease the pile up of circular debt in FY13.





Cement industry was in the limelight during FY12 as price consensus amongst manufacturers and decline in international coal prices significantly enhanced profitability. Domestic cement prices increased 19% YoY while export prices to Afghanistan witnessed considerable mprovement (20%-30%) in 2HFY12. Domestic dispatches registered a significant recovery in FY12, reaching a record high level of 24mn tons (up 9% YoY). Overall export dispatches fell to 8.5mn tons (down 9.1% YoY) in FY12, due to weak demand and surplus capacity in the GCC region. Exports to Afghanistan, constituting 55% of total exports, remained flat in FY12 with higher prices and severe winter affecting sales in 2HFY12.

FY12 was a year of two halves for the fertilizer sector. Gas load shedding on the SNGPL plants was much higher (in excess of 50%) whereas MARI based plants witnessed a 12% curtailment. Consequently, plants connected to the Mari network (FFC, Fatima and Old Engro Plant) witnessed robust profitability during 1HFY12 as Engro passed along higher prices to mitigate the impact of gas unavailability on its new plant, Enven. Towards the end of 1HFY12, GoP imposed GIDC on fertilizer players, which resulted in another price hike. In an effort to bring down fertilizer prices, GoP started to dump imported urea at subsidized rates, which restricted the off-take of local urea. Stuck with huge pile of inventory, manufacturers reduced urea prices in May-12 to kick start sales, an unprecedented event in recent history of the sector.

Textile exports of the country decreased by 10.4% YoY to USD12.4bn compared to an impressive USD13.8bn realized during last year. The sluggish trend in exports is attributable to lower cotton prices, weak demand from Euro region, worsening energy crisis and cut throat competition from regional countries. Cotton prices in FY12 declined by 35% compared to the average price last year. Cotton output during crop season 2011-12 stood at record level of 15.4mn bales as high prices last year induced growers to prefer cotton sowing over other crops.

MUTUAL FUND INDUSTRY REVIEW

Total assets under management (AUMs) of Pakistan's mutual funds industry grew by 52% in FY12, taking the overall industry size to Rs.381.3 billion as at June 30, 2012 compared to Rs.250.5 billion at the end of June 2011 (an increase of Rs.131 billion in absolute term). Equity funds' AUMs increased by 0.13% during FY12 to close at Rs.52.1 bn. Equity funds witnessed lackluster growth (adjusting for increase from market appreciation) during the period under review despite stellar performance by the index. The trend is reflective of investors' aversion to risky asset classes amidst deteriorating macro and political conditions.

FUND PERFORMANCE

During the year under review, ABL Stock Fund's AUM decreased by 60.2% to Rs. 255.75 million. The fund delivered absolute return of 26.34% during the year ended June 30, 2011, which positioned it in the top quartile within the equity funds category. ABL Stock Fund earned total income of Rs.74.13 million for the year ended June 30, 2012 out of which Rs.37.25 million was net capital gain on sale of investments, Rs.27.40 million was dividend income and Rs.3.53 million was unrealized appreciation on re-measurement of financial assets at fair value through profit or loss – 'held for trading'. After accounting for expenses of Rs.21.56 million (comprising mainly of the management fee of Rs.11.81 million) net income from operating activities for the year ended June 30, 2012 stood at Rs.52.58 million. With the net element of income and capital gains of Rs.2.83 million included in the prices of units issued less those in units redeemed and Rs.1.11 million as provision for workers welfare fund, the net income for the year ended June 30, 2012 stood at Rs.54.30 million.

During FY12, ABL-SF significantly outperformed its benchmark KSE-30 index, once again ranking among the best performing funds in the sector. Since its inception in June 2009, ABL-SF has been the best performing fund in the equity markets of Pakistan. The fund continues to enjoy MFR 5-star ranking from JCR-VIS across all tenors. A fundamental-based management style with focus on value investments have been the key reason for our superior performance over past few years and we strive to maintain our standards as we move ahead.





FY 12 : ABL-SF vs KSE-30



DIVIDEND

The Board of Directors of ABL Asset Management Company Limited (ABL AMCL), on June 25, 2012 approved the final distribution of Rs.2.4077 per unit (24.08% of the par value of Rs.10) for the year ended June 30, 2012.

In the better interest of unit holders, especially Corporate(s) and Financial Institutions (FIs), ABL AMCL on behalf of ABL-SF distributed all dividends before quarter closing so that dividend income could be booked by the Corporate(s) and FIs during their respective quarters.

Since the above distribution is more than 90% of the income for the year ended June 30, 2012, the income of ABL-SF will not be subject to tax under the Clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001.

CORPORATE GOVERNANCE

The Board of Directors states that:

- 1. Financial Statements present fairly the statement of affairs, the results of operations, cash flows and the changes in unit holder's fund;
- 2. Proper books of accounts have been maintained by the Fund.
- 3. Appropriate accounting policies have been consistently applied in the preparation of the financial statements and accounting estimates are based on reasonable and prudent judgments;
- 4. Relevant International Accounting Standards, as applicable in Pakistan, provision of the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non Baning Finance Companies and Notified Entities Regulations, 2008, requirements of the Trust Deed and directives issued by the Securities and Exchange Commission of Pakistan have been followed in the preparation of the financial statements;
- 5. The system of internal control is sound in design and has been effectively implemented and monitored:





- 6. There have been no significant doubts upon the Funds' ability to continue as going concern;
- 7. There has been no material departure from the best practices of corporate governance, as detailed in the listed regulations;
- 8. Performance table of the Fund is given on page # 13 of the Annual Report;
- 9. There is no any statutory payment on account of taxes, duties, levies and charges outstanding;
- 10. The statement as to the value of investments of Staff Provident Fund is not applicable in the case of the Fund as such expenses are borne by the Management Company;
- 11. There have been no trades in the units of the Fund's carried out by the Directors, CEO, CFO and the Company Secretary and their spouse excepts as disclosed below and in notes to the financial statements:

| 5 | 6. No. | Name | Designation | Units Issued | Units Redeemed | Bonus Units |
|---|--------|-----------------|-------------------------|-----------------|-------------------|----------------|
| | 1 | Mr. Saqib Matin | CFO & Company Secretary | 40,185 | 58,343 | 9,554 |

12. Meeting of the Board of Directors of the Management Company are held at least once in every quarter. During the period under review five meetings were held. Attendance of directors in these meetings are given below and in notes to the financial statements;

| S. No | Name of Directors | Number of meetings held | Attended | Leave granted | Meetings not attended |
|-------|--------------------------------|----------------------------------|----------|------------------|--|
| 1 | Sheikh Mukhtar Ahmed | 05 | 01 | 04 | 22 nd , 23 rd , 24 th and 26 th |
| 2 | Mr. Muhammad Waseem Mukhtar | 05 | 05 | - | - |
| 3 | Mr. Khalid A. Sherwani | 05 | 05 | - | - |
| 4 | Mr. Kamran Nishat | 05 | 05 | - | - |
| 5 | Mr. M. Shakeb Murad | 05 | 01 | 04 | 22 nd , 23 rd , 24 th and 25 th |
| 6 | Mr. M. Jawaid Iqbal | 05 | 05 | - | - |
| 7 | Mr. Muhammad Yaseen* | 04 | 03 | 01 | 25 th |
| 8 | Mr. Zia Ijaz** | 01 | 01 | - | - |

^{*}Retired in the 4th Annual General Meeting (AGM) of ABL AMCL held on March 19, 2012

^{**}Appointed as new Directors of the ABL AMCL in the 4th Annual General Meeting (AGM) held on March 19, 2012





13. The details as required by the Code of Corporate Governance regarding the pattern of holding in ABL Stock Fund, is given hereunder:

| S. No. | Particulars | Units Held on June 30, 2012 |
|--------|---|--------------------------------|
| 1 | Associated Companies, undertakings and related parties | |
| | ABL Asset Management Company Limited | 3,135,682 |
| | Allied Bank Limited | 10,000,000 |
| 2 | Mutual Funds | Nil |
| 3 | Directors and their spouse(s) and minor children | Nil |
| 4 | Executives | 66,650.96 |
| 5 | Public Sector Companies and corporations | Nil |
| 6 | Bank, DFIs, NBFCs, Insurance Companies, Takaful, Modaraba and Pension Fund | 3,661,392 |
| 7 | Shareholders holding five percent or more voting rights in the listed company | Not Applicable |

AUDITORS

M/s. A.F. Fergusons & Co. (Chartered Accountants), on the recommendation of the Audit Committee of the Board of Directors being eligible for re-appointment have been appointed as auditors for the year ending June 30, 2013 for ABL Stock Fund (ABL-SF).

FUND STABILITY RATING

JCR-VIS Credit Rating Company Ltd. (JCR-VIS) on September 29, 2011: has assigned MFR 5-Star to ABL-SF (based on two years average), which denotes 'very good performance'.

MANAGEMENT QUALITY RATING

On September 16, 2011: JCR-VIS Credit Rating Company Limited has upgraded the Management Quality Rating of ABL Asset Management Limited (ABL AMC) from 'AM3+' (AM Three Plus) to 'AM Two Minus' (AM2-). Outlook on the assigned rating is 'Stable'

OUTLOOK & STATEGY

Looking ahead, we expect activity in the market to pick up as investors gear up for June end results season. Companies with good payout histories and triple-digit growth numbers are likely to stay in limelight and we have adjusted our exposure accordingly. A broad based rally appears to be on cards as resumption of NATO supplies and resulting likelihood of funds disbursements from US bodes well for macro situation.

The market trades at an attractive 2012E P/E of 6.7x and offers dividend yield of 7.1%. Results for equity investors since 2008 crash have been very impressive on YoY basis owing to attractive valuations. Given strong earnings growth and high dividend yield structure of Pakistani equities, we believe equity investors should expect decent returns for FY12-13.

ACKNOWLEDGEMENT

We thank our valued investors who have placed their confidence in us. The Board is also thankful to Securities & Exchange Commission of Pakistan, the Trustee (Central Depository Company of Pakistan Limited) and the management of Karachi Stock Exchange (Guarantee) Limited for their continued guidance and support. The Directors also appreciate the efforts put in by the management team.

For and on behalf of the Board

FARID AHMED KHAN
Chief Executive Officer

Karachi, August 10, 2012





FUND MANAGER'S REPORT

OBJECTIVE

To provide higher risk-adjusted returns over the long term by investing in a diversified portfolio of equity instruments offering capital gains and dividends.

MARKET OVERVIEW

The KSE-100 closed FY12 with a gain of 10.45% as against 10-year average gains of 28.27% despite attractive valuations and strong corporate earnings growth during the year. Relaxation offered in Capital Gain Tax rules and higher participation from\individuals resulted in average daily volumes recovering to 130 million shares compared to last year's 95 million shares, while the average daily turnover improved from 9-year low of Rs.3.8 billion to Rs.4.0 bn. Bull run in global equity markets towards beginning of 2HFY12 brought in fresh foreign flows, resulting in net foreign buying of US\$58 million (excluding strategic sale out of Hubco) in FY12.

The much awaited relaxation in matters relating to CGT paved way for enhanced investor participation in the market. As a result, an extended rally was witnessed with the benchmark KSE-100 index soaring over the 14,000 mark (hitting a high of 14,617.97 points) during the year.

Apart from relaxation in CGT, robust corporate earnings growth witnessed in index heavy sectors like oil & gas, banking and cement, kept investors' interest alive. Politics remained in the news throughout the year but only seldom affected market sentiments as investors had built an element of political uncertainty in their base case. On the economic front, high oil prices and falling cotton prices continued to exert pressure on current account. Nevertheless, short-term improvement in inflation figures provided SBP the comfort to cut discount rate from 14% to 12% during 1HFY12. Fiscal account slippages however continued to remain a concern for investors and state institutions alike with key government initiatives such as 3G license auction, floatation of OGDC euro bonds and reduction in power sector subsidies failing to take off the ground.

FUND PERFORMANCE

ABL-SF returned 26.34% to its investors during FY12, outperforming its benchmark KSE-30 index by 2,345 basis points. ABL-SF continued its rich performance history by remaining in the top quartile during FY12 as well. Since its inception on June 28th, 2009 ABL-SF has been the best performing fund ir the equity markets of Pakistan. The fund continues to enjoy MFR 5-star ranking from JCR-VIS based on Two Year Weighted Average Ranking of Equity Funds. This strong performance can be attributed to better stock selection and timely trading tactics.

ABL-SF, as at June 30, 2012, was nearly 90.1% invested in equities and the rest in cash and cash equivalents. Equity investments were mainly concentrated in Oil & Gas, Chemicals and Banking sectors with exposures of 22.2%, 18.6%, and 24.3% respectively. We find risk-reward structure





in these sectors to be an ideal match for enterprising investors who seek protection against a stagnant economic environment while pursuing higher dividend yields, superior business dynamics and strong growth prospects.

ABL-SF also announced a full year dividend @ Rs.2.4077/unit for the period ended June 30, 2012. Fiscal Year 2012, overall, was a rewarding year for ABL Stock Fund investors and we will strive to better our performance in times to come.

FUTURE OUTLOOK AND STRATEGY

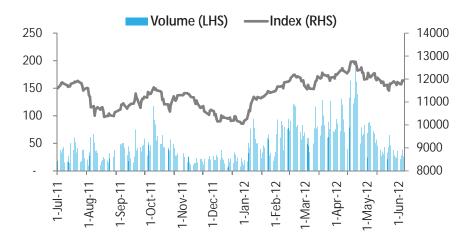
Looking ahead, we expect activity in the market to pick up as investors gear up for June end results season. Companies with good payout histories and triple-digit growth numbers are likely to stay in limelight and we have adjusted our exposure accordingly. A broad based rally appears to be on cards as resumption of NATO supplies and resulting likelihood of funds disbursements from US bodes well for macro situation.

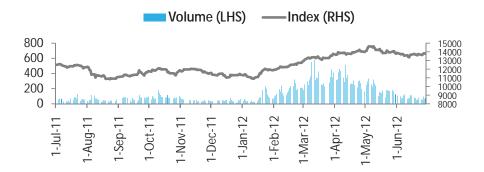
Foreign investment flows (excluding strategic sale outs) have once again turned positive and we expect large flows to come in as foreign fund managers set on value hunting in frontier markets. We are cautiously optimistic on mid to long term performance of KSE, which is still trading at a significant discount to regional markets as well as to its own historic multiples. The market trades at an attractive 2012E P/E of 6.7x and offers dividend yield of 7.1%. Results for equity investors since 2008 crash have been very impressive on YoY basis owing to attractive valuations. Given strong earnings growth and high dividend yield structure of Pakistani equities, we believe equity investors should expect decent returns for FY12-13.



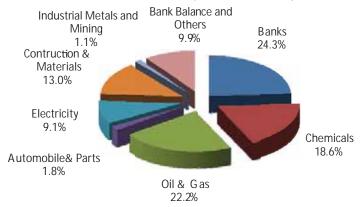








Sector Allocation (% of Total Assets)







ABL STOCK FUND PERFORMANCE TABLE

| | June 2012 | June 2011 (Rupees in '000) | June 2010 |
|---|--------------|-------------------------------|--------------|
| Net Assets | 255,749 | 642,032 | 376,158 |
| Net Income | 54,303 | 139,931 | 112,455 |
| | | (Rupees per unit) | |
| Net Assets value | 10.2491 | 10.0408 | 10.0134 |
| Final distribution | 2.4077 | 2.9280 | 3.2813 |
| Distribution date final | June 25,2012 | June 29,2011 | June 28,2010 |
| Closing offer price | 10.5566 | 10.3420 | 10.3138 |
| Closing repurchase price | 10.2491 | 10.0408 | 10.0134 |
| Highest offer price | 13.8094 | 13.6462 | 15.3833 |
| Lowest offer price | 9.6120 | 10.2011 | 10.3082 |
| Highest repurchase price per unit | 13.4072 | 13.2487 | 14.9352 |
| Lowest repurchase price per unit | 9.3320 | 9.9040 | 10.0080 |
| | | Percentage | |
| Total return of the fund | | | |
| - capital growth | 2.27% | -0.12% | 0.134% |
| - income distribution | 24.08% | 29.28% | 32.8130% |
| Average Annual return of the fund | | | |
| One Year | 26.34% | 29.16% | 32.72% |
| Two Year | 63.19% | 71.06% | - |
| Three Year | 116.49% | - | |
| Since Inception | 116.02% | <u> </u> | |
| Weighted average Portfolio duration in days | 30 | 30 | 30 |

Disclaimer

Past performance is not necessarily indicative of future performance and unit prices and investment returns may go down, as well as up.





CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

Head Office

CDC House, 99-B, Block 'B' S.M.C.H.S. Main Shahra-e-Faisal Karachi - 74400. Pakistan. Tel: (92-21) 111-111-500 Fax. (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





ISO 27001 Certified

TRUSTEE REPORT TO THE UNIT HOLDERS

ABL STOCK FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We Central Depository Company of Pakistan Limited, being the Trustee of ABL Stock Fund (the Fund) are of the opinion that ABL Asset Management Company Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2012 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Muhammad Hauif Jakhura Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: September 26, 2012











ice can be objectively vermen, whether the statement of comphance renects the status of mpliance with the provisions of the Code of Corporate Governance and report if it does is limited primarily to inquiries of the Management Company's personnel and review of nents prepared by the Management Company to comply with the Code.

r audit of the financial statements, we are required to obtain an understanding of the d internal control systems sufficient to plan the audit and develop an effective audit have not carried out any special review of the internal control system to enable us to inion as to whether the Board's statement on internal control covers all controls and the of such internal controls.

n (x) of Listing Regulation No. 35 requires the Management Company to place before the ectors for their consideration and approval, related party transactions distinguishing actions carried out on terms equivalent to those that prevail in arm's length transactions ons which are not executed at arm's length prices recording proper justification for using pricing mechanism. Further, all such transactions are also required to be separately the audit committee. We are only required and have ensured compliance of the above to the extent of approval of related party transactions by the Board of Directors and such transactions before the Audit Committee. We have not carried out any procedures to ether the related party transactions were undertaken at arm's length prices or not.

review, nothing has come to our attention, which causes us to believe that the Statement does not appropriately reflect the Management Company's compliance for and on behalf in all material respects, with the best practices contained in the Code of Corporate applicable to the Fund for the year ended June 30, 2012.

Corporate Governance ("the Code") (Guarantee) rnance, whereby a listed company is rnance. The board of directors ("the nagement Company"), an un-listed 1"). The Fund being a unit trust open nagement Company has applied the las a security on the Exchange, in the

on of independent non-executive executive directors of whom two are

is a director in more than seven listed

as taxpayers and none of them has any, a DFI or an NBFI or, being a lefaulter by that stock exchange.

red on the Board, however, the new eneral Meeting of the Company after

f Conduct" and has ensured that roughout the company along with

1) 32426682-6/32426711-5; Fax: +92 (21) 32415007/32427938; <www.pwc.com/pk> Aziz Avenue, Canal Bank, Gulberg V, P.O.Box 39, Shahrah-e-Quaid-e-Azam, Lahore-54660; Tel: +92 (42) 35715864-71; Fax: +92 (42) 35715872 A Building, 3rd Floor, 49 Blue Area, Fazl-ul-Haq Road, P.O.Box 3021, Islamabad-44000; Tel: +92 (51) 2273457-60; Fax: +92 (51) 2277924 No. 1916, Street No. 1, Behind Cinema Bariqot, Nahar-e-Darsan, Karte-4, Kabul, Afghanistan; Tel: +93 (779) 315320, +93 (799) 315320

GUSON & CO., Chartered Accountants, a member firm of the PwC network

Building No. 1-C, I.I. Chundrigar Road, P.O. Box 4716, Karachi-74000, Pakistan

its supporting policies and procedures.

- 6. The Board has developed a vision/mission statement, an overall corporate strategy and significant policies for the Fund. A complete record of particulars of significant policies along with the dates on which these were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and non-executive (independent) directos have been taken by the Board. There is no executive director of the Management Company other than the CEO who was appointed during the year ended June 30, 2012.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before such meetings. The minutes of the meetings were appropriately recorded and circulated.





- 9. One director has attended training programs up to the year ended June 30, 2011. However, the Management Company is arranging training programs for its directors in future also.
- 10. The Board has approved the appointment of Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The Directors' Report of the Fund for the year ended June 30, 2012 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the CEO and CFO of the Management Company before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the units of the Fund other than those disclosed in the Directors Report.
- 14. The Management Company has complied with all the applicable corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of three members, all of whom are non-executive directors of the Management Company, including the Chairman of the Committee who is an independent director.
- 16. The meetings of the Audit Committee were held once in every quarter and prior to the approval of interim and final results of the Fund as required by the Code. The terms of reference of the Audit Committee have been approved in the meeting of the Board and the Committee has been advised to ensure compliance with those terms of reference.
- 17. The board has formed an HR and Remuneration Committee. It comprises three members, of whom two are non-executive directors including the chairman of the Committee.
- 18. There exists an effective internal audit function within the Management Company.
- 19. The statutory auditors of the Fund have confirmed that they have been give a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partner of the firm, their spouse and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.





- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of Fund's units, was determined and intimated to directors, employees and stock exchange(s).
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange(s).
- 23. We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

FARID AHMED KHAN Chief Executive Officer

Karachi, August 10, 2012







A. F. FERGUSON & CO.

INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of ABL Stock Fund, which comprise the statement of assets and liabilities as at June 30, 2012, and the related income statement, distribution statement, statement of movement in unit holders' fund and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

Management Company's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the state of the financial position of the Fund as at June 30, 2012 and of its financial performance, cash flows and transactions for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in all material respects in accordance with the relevant provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

Chartered Accountants

Engagement Partner: Rashid A. Jafer

Dated: August 17, 2012

Karachi

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Lahore: 23-C, Aziz Avenue, Canal Bank, Gulberg V, P.O.Box 39, Shahrah-e-Quaid-e-Azam, Lahore-54660; Tel: +92 (42) 35715864-71; Fax: +92 (42) 35715872 Islamabad: PIA Building, 3rd Floor, 49 Blue Area, Fazi-ul-Haq Road, P.O.Box 3021, Islamabad-44000; Tel: +92 (51) 2273457-60; Fax: +92 (51) 2277924 Kabul: House No. 1916, Street No. 1, Behind Cinema Bariqot, Nahar-e-Darsan, Karte-4, Kabul, Afghanistan; Tel: +93 (779) 315320, +93 (799) 315320





ABL STOCK FUND STATEMENT OF ASSETS AND LIABILITIES

| AS AT JUNE 30, 2012 | | | |
|--|------|------------------|---|
| | Note | June 30, 2012 | June 30, 2011 |
| | | Rup | es |
| ASSETS | | | |
| Balances with banks | 4 | 20,845,250 | 172,492,798 |
| Investments | 5 | 238,031,019 | 527,623,600 |
| Dividend and profit receivable | 6 | 451,726 | 1,951,916 |
| Security deposits | 7 | 2,600,000 | 2,600,000 |
| Receivable against sale of investments | • | 756,518 | 2,559,137 |
| Receivable against sale of units | | - | 412,996 |
| Preliminary expenses and floatation costs | 8 | 1,431,656 | 2,150,114 |
| Total assets | , | 264,116,169 | 709,790,561 |
| 10121 20000 | | 20171107107 | , 6, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, |
| LIABILITIES | | | |
| Payable to ABL Asset Management Company Limited - Management Company | , 9 | 2,887,511 | 4,483,198 |
| Payable to Central Depository Company of Pakistan Limited - Trustee | 10 | 58,070 | 105,395 |
| Payable to Securities and Exchange Commission of Pakistan | 11 | 373,976 | 431,867 |
| Dividend payable | | - | 58,564,623 |
| Accrued expenses and other liabilities | 12 | 5,047,425 | 4,173,083 |
| Total liabilities | | 8,366,982 | 67,758,166 |
| Total Habilities | | 0,000,702 | 37,700,100 |
| NET ASSETS | • | 255,749,187 | 642,032,395 |
| UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED) | | 255,749,187 | 642,032,395 |
| ONIT HOLDERS FOND (AS FER STATEMENT ATTACHED) | ; | 233,747,107 | 042,032,373 |
| CONTINGENCIES AND COMMITMENTS | 13 | | |
| CONTINUENCIES AND COMMITTIVE NTS | | Number | of units |
| | | Tunibo. | . . |
| NUMBER OF UNITS IN ISSUE | 14 | 24,953,264 | 63,942,237 |
| | , | - | |
| | | Ruր | ees |
| NET ASSETS VALUE PER UNIT | ; | 10.2491 | 10.0408 |
| FACE VALUE PER UNIT | | 10.0000 | 10.0000 |
| | | | |

The annexed notes 1 to 30 form an integral part of these financial statements.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO





ABL STOCK FUND INCOME STATEMENT

| | Note | June 30, 2012 | June 30, 2011 |
|--|------|--------------------|--------------------|
| INCOME | | Ruj | oees |
| Dividend income | | 27,403,813 | 28,148,673 |
| Capital gain on sale of investments - net | | 37,248,220 | 89,668,488 |
| Income from government securities | | 2,452,986 | 4,326,307 |
| Profit on bank deposits | | 3,498,604 | 3,106,580 |
| | | 70,603,623 | 125,250,048 |
| Unrealised appreciation on re-measurement of investments | | | |
| classified as financial assets at fair value through profit or loss - 'held for trading' - net | 5.3 | 3,530,730 | 8,983,826 |
| Total income | 5.5 | 74,134,353 | 134,233,874 |
| Total moonie | | 7 1,10 1,000 | 101,200,071 |
| EXPENSES | | | |
| Remuneration of ABL Asset Management Company Limited - Management Com | pany | 11,809,870 | 13,637,772 |
| Sindh sales tax on remuneration of Management Company | | 1,889,579 | - |
| Remuneration of Central Depository Company of Pakistan - Trustee | | 872,388 | 909,181 |
| Annual fee - Securities and Exchange Commission of Pakistan | | 373,976 | 431,867 |
| Brokerage expense and other transaction costs | 15 | 4,817,498 | 3,357,190 |
| Auditors' remuneration Amortisation of preliminary expenses and floatation costs | 15 | 405,000 718,458 | 375,000 716,495 |
| Printing charges | | 81,344 | 200,000 |
| Annual rating fee | | 110,000 | 90,000 |
| Listing fee | | 30,000 | 30,000 |
| Legal and professional charges | | 34,871 | - |
| Settlement and bank charges | | 334,316 | 326,848 |
| Other expenses | | 79,777 | 27,598 |
| Total operating expenses | | 21,557,077 | 20,101,951 |
| Net income from operating activities | | 52,577,276 | 114,131,923 |
| Element of income and capital gains included in prices of units | | | |
| issued less those in units redeemed | | 2,834,093 | 28,657,335 |
| Provision for Workers' Welfare Fund | 16 | (1,108,227) | (2,858,364) |
| Net income before taxation | | 54,303,142 | 139,930,894 |
| Taxation | 17 | - | - |
| Net income after taxation | | 54,303,142 | 139,930,894 |
| Other comprehensive income | | - | - |
| Total comprehensive income | | 54,303,142 | 139,930,894 |
| Earnings per unit | 18 | | |
| | | | |

The annexed notes 1 to 30 form an integral part of these financial statements.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN





ABL STOCK FUND DISTRIBUTION STATEMENT

FOR THE YEAR ENDED JUNE 30, 2012

| | June 30, 2012 | June 30, 2011 |
|---|---------------|---------------|
| | Ru | ipees |
| Undistributed income brought forward | | |
| - Realised (loss) / income | (6,372,928) | 6,040,511 |
| - Unrealised income / (loss) | 8,983,826 | (5,534,477) |
| | 2,610,898 | 506,034 |
| Net income for the year | 54,303,142 | 139,930,894 |
| Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed | (1,590,750) | 127,972 |
| Final distribution - Rs 2.4077 per unit on June 25, 2012 (2011: Rs 2.928 per unit on June 29, 2011) | | |
| - Cash distribution | (24,080,801) | (58,564,623) |
| - Issue of bonus units | (25,025,071) | (79,389,379) |
| | | |
| Undistributed income carried forward | 6,217,418 | 2,610,898 |
| Undistributed income comprising: | | |
| Realised income / (loss) | 2,686,688 | (6,372,928) |
| Unrealised income | 3,530,730 | 8,983,826 |
| | 6,217,418 | 2,610,898 |

The annexed notes 1 to 30 form an integral part of these financial statements.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN





ABL STOCK FUND STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND

| FOR THE YEAR ENDED JUNE 30, 2012 | | |
|---|---------------|---------------|
| | June 30, 2012 | June 30, 2011 |
| | Rı | ipees |
| Net assets at the beginning of the year | 642,032,395 | 376,158,199 |
| Issue of 14,593,772 units (2011: 37,475,969 units) | 163,425,275 | 439,411,995 |
| Redemption of 56,053,942 units (2011: 18,917,492 units) | (577,096,731) | (226,246,735) |
| | (413,671,456) | 213,165,260 |
| Issue of 2,471,197 bonus units (2011: 7,818,455 units) | 25,025,071 | 79,389,379 |
| Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed | | |
| - amount representing income and capital gains - | | |
| transferred to Income Statement | (2,834,093) | (28,657,335) |
| | | |
| - amount representing (income) / loss and capital (gains) / losses - | | |
| transferred to Distribution Statement | 1,590,750 | (127,972) |
| | (1,243,343) | (28,785,307) |
| Other net income for the year | 13,524,192 | 41,278,580 |
| Net capital gain on sale of investments | 37,248,220 | 89,668,488 |
| Unrealised appreciation on re-measurement of investments classified | | |
| as financial assets at fair value through profit or loss - 'held for trading' - net | 3,530,730 | 8,983,826 |
| Total income for the year | 54,303,142 | 139,930,894 |
| | | |
| Final distribution | | |
| - Rs 2.4077 per unit on June 25, 2012 | | |
| (2011: Rs 2.928 per unit on June 29, 2011) | | |
| - Cash distribution | (24,080,801) | (58,564,623) |
| - Issue of bonus units | (25,025,071) | (79,389,379) |
| | 5,197,270 | 1,976,892 |
| | | |
| Element of income / (loss) and capital gains / (losses) included in prices of units | (4 500 750) | 407.07- |
| issued less those in units redeemed - transferred to Distribution Statement | (1,590,750) | 127,972 |
| Net assets at the end of the year | 255,749,187 | 642,032,395 |
| | | |

The annexed notes 1 to 30 form an integral part of these financial statements.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO





ABL STOCK FUND CASH FLOW STATEMENT

| FOR THE YEAR ENDED JUNE 30, 2012 Note | For the year ended June 30, 2012 | For the year ended June 30, 2011 |
|---|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | Ru | ipees |
| Net income for the year | 54,303,142 | 139,930,894 |
| Adjustments: | | |
| Unrealised appreciation on re-measurement of investments classified as financial assets at fair value through profit or loss - 'held for trading' - net Dividend income Element of income and capital gains included in prices of units | (3,530,730) (27,403,813) | (8,983,826) (28,148,673) |
| issued less those in units redeemed Amortisation of preliminary expenses and floatation costs | (2,834,093) 718,458 | (28,657,335) 716,495 |
| (Increase) / decrease in assets | 21,252,964 | 74,857,555 |
| Investments - net Profit receivable Receivable against sale of investments Receivable against sale of units | 293,123,311 118,872 1,802,619 412,996 | (122,908,259) (292,784) 49,401,159 (412,996) |
| Increase / (decrease) in liabilities | 295,457,798 | (74,212,880) |
| Payable to ABL Asset Management Company Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Accrued expenses and other liabilities | (1,595,687) (47,325) (57,891) 874,342 (826,561) | (113,065) 38,299 71,346 3,240,103 3,236,683 |
| Dividend received | 28,785,131 | 26,972,337 |
| Net cash generated from operating activities | 344,669,332 | 30,853,695 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Receipts from issue of units Payments on redemption of units Dividend paid Net cash (used in) / generated from financing activities Net (decrease) / increase in cash and cash equivalents during the year | 163,425,275 (577,096,731) (82,645,424) (496,316,880) (151,647,548) | 439,411,995 (226,246,735) (78,463,823) 134,701,437 165,555,132 |
| Cash and cash equivalents at the beginning of the year | 172,492,798 | 6,937,666 |
| Cash and cash equivalents at the end of the year 4 | 20,845,250 | 172,492,798 |

The annexed notes 1 to 30 form an integral part of these financial statements.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO





ABL STOCK FUND NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2012

1 LEGAL STATUS AND NATURE OF BUSINESS

ABL Stock Fund (the Fund) was established under a trust deed executed between ABL Asset Management Company Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Securities and Exchange Commission of Pakistan (SECP) authorised constitution of the Trust Deed on April 10, 2009 and it was executed on April 23, 2009. The Fund has been classified as an equity scheme by the Management Company.

The Fund is an open ended fund and is listed on the Karachi Stock Exchange (Guarantee) Limited. Units of the Fund are offered for public subscription on a continuous basis. The units are transferable and redeemable by surrendering them to the Fund.

The Management Company of the Fund has been classified as a Non-Banking Finance Company (NBFC) under the NBFC Rules, 2003 and has obtained the requisite license from the Securities and Exchange Commis sion of Pakistan (SECP) to undertake Asset Management Services. The registered office of the Management Company is situated at 11 - B, Lalazar, M.T. Khan Road, Karachi.

The JCR-VIS Credit Rating Company Limited has assigned Management Quality Rating of 'AM2- (stable outlook)' to the Management Company and Fund Performance Rating of 'MFR 5-Star' to the Fund.

The objective of the Fund is to provide higher risk adjusted returns to investors by investing in diversified portfolio of equity instruments offering capital gains and dividends. The investment objectives and policies are more fully explained in the Fund's Offering documents.

2 BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), the Non-Banking Finance and Notified Entities Regulations, 2008 (the NBFC Regulations) and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

2.2 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

The following standards, amendments and interpretation to approved accounting standards have been published and are mandatory for the Fund's accounting period beginning on or after July 1, 2011:

a) IFRS 7, 'Financial Instruments: Disclosures' (effective January 1, 2011). The amendment emphasizes the interaction between quantitative and qualitative disclosures about the nature and extent of risks associated with financial instruments. The amendment does not have any significant impact on the Fund's financial statements.





- b) IFRS 7, 'Financial instruments: Disclosures' (effective July 1, 2011). This amendment aims to promote transparency in the reporting of transfer transactions and improve users' understanding of the risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position, particularly those involving securitisation of financial assets. The amendment does not have any impact on the Fund's financial statements during the current year.
- c) IAS 1, 'Presentation of financial statements' (effective January 1, 2011). The amendment clarifies that an entity will present an analysis of other comprehensive income for each component of equity, either in the statement of changes in equity or in the notes to the financial statements. The amendment does not have any impact on the Fund's financial statements as currently no items are being reported in other comprehensive income.
- d) IAS 24 (revised), 'Related party disclosures', issued in November 2009. It superseded IAS 24, 'Related Party Disclosures', issued in 2003. IAS 24 (revised) is mandatory for periods beginning on or after January 1, 2011. The revised standard clarifies and simplifies the definition of a related party and removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities. The revised standard does not have any impact on the Fund's financial statements.
- e) IAS 34, 'Interim financial reporting' (effective January 1, 2011). The amendment provides guidance to illustrate how to apply disclosure principles in IAS 34 and adds disclosure requirements around:
- The circumstances likely to affect fair values of financial instruments and their classification;
- Transfers of financial instruments between different levels of the fair value hierarchy;
- Changes in classification of financial assets; and
- Changes in contingent liabilities and assets.

There are other new and amended standards and interpretations that are mandatory for accounting periods beginning on or after July 1, 2011 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are therefore not detailed in these financial statements.

2.3 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following standards and amendments to standards have been published and are mandatory for accounting periods beginning on or after July 1, 2012:

- a) IAS 1, 'Financial statement presentation' (effective July 1, 2012). The main change resulting from these amendments is a requirement for entities to group items presented in 'other comprehensive income' (OCI) on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendments do not address which items are presented in OCI. The amendment will not have any effect on the Fund's financial statement as presently no items are reported in other comprehensive income.
- b) IAS 32, 'Financial instruments: Presentation', (effective January 1, 2014. This amendment clarifies some of the requirements for offsetting financial assets and financial liabilities on the balance sheet. The management of the Fund is in the process of assessing the impact of this amendment on the Fund's financial statements.

There are other new and amended standards and interpretations that are mandatory for accounting periods beginning on or after July 1, 2012 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are therefore not detailed in these financial statements.





2.4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with the approved accounting standards requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses. It also requires the management to exercise the judgment in application of its accounting policies. The estimates, judgments and associated assumptions are based on the management's experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The areas involving a higher degree of judgment or complexity, or areas where estimates and assumptions are significant to the financial statements are as follows:

- i) Classification and valuation of investments (notes 3.2 and 5)
- ii) Amortisation of preliminary expenses and floatation cost (notes 3.12 and 8)

2.5 Accounting convention

These financial statements have been prepared under the historical cost convention except for certain investments which have been marked to market and carried at fair value in accordance with the requirements of International Accounting Standard (IAS) 39: 'Financial Instruments: Recognition and Measurement'.

2.6 Functional and presentation currency

These financial statements have been prepared in Pak Rupees, which is the Fund's functional and presentation currency.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below:

3.1 Cash and cash equivalents

Cash and cash equivalents comprise balances with banks and short-term highly liquid investments with original maturities of three months or less. Cash and cash equivalents are carried in the statement of Assets and Liabilities at cost.

3.2 Financial assets

3.2.1 Classification

The Fund classifies its financial assets in the following categories: financial assets 'at fair value through profit or loss', loans and receivables and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

Investments are classified as follows:

b) Financial assets 'at fair value through profit or loss'

Financial assets that are acquired principally for the purpose of generating profit from short-term fluctuations in prices are classified as held for trading in the financial assets 'at fair value through profit or loss' category.

b) Loans and receivables

These are non-derivatives financial assets with fixed or determinable payments that are not quoted in an active market.





c) Available for sale

Available for sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables, (b) held to maturity investments or (c) financial assets 'at fair value through profit or loss'.

3.2.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date - the date on which the Fund commits to purchase or sell the asset.

3.2.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried 'at fair value through profit or loss'. Financial assets carried 'at fair value through profit or loss' are initially recognised at fair value while the related transaction costs are expensed in the income statement.

3.2.4 Subsequent measurement

a) Financial assets 'at fair value through profit or loss' and 'available for sale'

Subsequent to initial recognition, financial assets designated by the management as 'at fair value through profit or loss' and 'available for sale' are valued as follows:

- Basis of valuation of equity securities

The investment of the Fund in equity securities is valued on the basis of closing quoted market prices available at the stock exchange. A security listed on the stock exchange for which no sale is reported on the reporting date is valued at its last sale price on the next preceding date on which such exchange is open and if no sale is reported for such date the security is valued at an amount neither higher than the closing asked price nor lower than the closing bid price.

Net gains and losses arising on changes in the fair value of financial assets carried at fair value through profit or loss are taken to the income statement.

Net gains and losses arising on changes in fair value of available for sale financial assets are taken to other comprehensive income until these are derecognised. At this time, the cumulative gain or loss, previously shown under other comprehensive income, is transferred to the income statement as capital gain / (loss).

- Basis of valuation of government securities

The investment of the Fund in Government Securities is valued on the basis of rates announced by the Financial Markets Association of Pakistan in accordance with the requirements of the NBFC Regulations.

Net gains and losses arising from changes in the fair value of financial assets carried 'at fair value through profit or loss' are taken to the 'income statement'.

Net gains and losses arising from changes in fair value of 'available for sale' financial assets are taken to other comprehensive income until these are derecognised or impaired. At this time, the cumulative gain or loss previously recognised directly in other comprehensive income is transferred to income before taxation.

b) Loans and receivables

Subsequent to initial recognition financial assets classified as 'loans and receivables' are carried at amortised cost using the effective interest method.





Gain or loss is also recognised in the 'income statement' when financial assets carried at amortised cost are derecognised or impaired.

3.2.5 Impairment

The Fund assesses at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount.

Financial assets classified as 'available for sale'

Equity securities

In the case of AFS equity securities, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the securities are impaired.

If evidence of impairment exists, the cumulative loss previously recognised in other comprehensive income is removed from other comprehensive income and recognised in income before taxation.

Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement.

Financial assets classified as 'loans and receivable'

For financial assets classified as 'loans and receivables', a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. Provision is made in accordance with the criteria specified in circular No. 1 dated January 6, 2009 and circular No. 13 dated May 4, 2009 issued by the SECP.

3.2.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or the Fund has transferred substantially all risks and rewards of ownership.

3.2.7 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

3.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. They are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired.

3.4 Derivatives

Derivative financial instruments are initially recognised at fair value and subsequent to initial measurement each derivative financial instrument is remeasured to its fair value and the resultant gain or loss is recognised in the income statement.

3.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive, obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the





obligation and a reliable estimate of the amount of the obligation can be made. Provisions, if any, are regularly reviewed and adjusted to reflect the current best estimate.

3.6 Collateral

Cash collateral provided by the Fund is identified in the statement of assets and liabilities as margin cash and is not included as a component of cash and cash equivalents. For collateral other than cash, if the party to whom the collateral is provided has the right by contract or custom to sell or re-pledge the collateral, the Fund classifies that asset in its statement of assets and liabilities separately from other assets and identifies the asset as pledged collateral. Where the party to whom the collateral is provided does not have the right to sell or re-pledge, a disclosure of the collateral provided is made in the notes to the financial statements.

3.7 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed among the unit holders. The Fund intends to distribute such income at the year end in order to avail this tax exemption. Accordingly, no tax liability has been recorded for the current year.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilised tax losses to the extent that it is no longer probable that the related tax benefit will be realised. However, the Fund has not recognised any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realised or unrealised, to its unit holders.

3.8 Proposed distributions

Distributions declared subsequent to the reporting date are considered as non-adjusting events and are recognised in the financial statements in the period in which such distributions are declared.

3.9 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company based on the applications received by the distributors before cut off timings on that date. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption requests before cut off timings of that day. The redemption price represents the net asset value per unit as of the close of the business day less any back-end load, any duties, taxes, charges on redemption and any provision for transaction costs, if applicable. Back end loads are recorded as income of the Fund.

3.10 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of income per unit and distribution of income already paid out on redemption.

The Fund records that portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period which pertains to unrealised gains / (losses) held in





the Unit Holder's Funds in a separate reserve account and any amount remaining in this reserve account at the end of an accounting period (whether gain or loss) is included in the amount available for distribution to the unit holders. The remaining portion of the element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period is recognised in the income statement.

3.11 Net assets value per unit

The Net Asset Value (NAV) per unit, as disclosed in the Statement of Assets and Liabilities, is calculated by dividing the net assets of the Fund by the number of units in circulation at the year end.

3.12 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. These costs are being amortised over a period of five years in accordance with the requirements set out in the Trust Deed of the Fund and the Non- Banking Finance Companies and Notified Entities Regulations.

3.13 Revenue recognition

- Dividend income on equity securities is recognised in the income statement when the right to receive dividend is established.
- Realised capital gains / (losses) arising on sale of investments are included in the income statement on the date at which the transaction takes place.
- Profit on bank deposits and income from government securities is recognised on an accrual basis.
- Unrealised gains / (losses) arising on re-measurement of investments classified as 'financial assets at fair value through profit or loss' category are included in the income statement in the period in which they arise.

| | | Note | 2012 | 2011 | |
|---|------------------------|------|------------|-------------|--|
| 4 | BALANCES WITH BANKS | | Rupees | | |
| | Saving accounts | 4.1 | 20,845,250 | 172,492,798 | |
| | 3 · · · · · · · | | | | |

4.1 These accounts carry mark-up at rates ranging from 6.00% to 12.28% (2011: 5.00% to 13.90%) per annum.

| 5 | INVESTMENTS | Note | 2012 Rupe | 2011 ees |
|---|---|------|--------------|-------------|
| | At fair value through profit or loss - held for trading | | | |
| | Listed equity securities | 5.1 | 238,031,019 | 512,845,355 |
| | Government securities | 5.2 | | 14,778,245 |
| | | | 238,031,019 | 527,623,600 |





5.1 Listed equity securities

Shares of listed companies - fully paid ordinary shares with a face value of Rs 10 each unless stated otherwise.

| Name of investee company Name of investee co | | | N | umber of Sha | ares | | as | Balance at June 30, 2012 | 2 | Market Market value as a | | | |
|--|------------------------------------|-----------|------------|---------------------------|------------|-----------|----------------|-----------------------------|--------------|--------------------------|-------------------------------|------------------------------|--|
| Control page Cont | Name of investee company | | during the | right issue during the | | | | Market value | Appreciation | percentage of net | percentage of investmen | of paid- up capital of | |
| Allous Problems Limited Allous Problems Limit | Oil and gas | | | | | | | Rupees | | | | | |
| Discription Company Limited 63,744 68,971 68,971 62,961 190,474 20,163,981 197,972 2,666 2,856 0.856 190,456 190,474 20,163,981 20,220,19 7,976 0.856 190,474 20,163,981 20,220,19 7,976 0.856 190,476 20,163,981 20,220,19 7,976 0.856 20,220,19 7,976 0.155 20,220,19 7,976 0.155 20,220,19 7,976 0.155 20,220,19 7,976 0.155 20,220,19 7,976 0.155 20,220,19 20,220,1 | Attock Petroleum Limited | | | - | | 17,897 | 7,376,097 | 8,489,800 | 1,113,703 | | | 1.23% | |
| Pakistan Dirikides Limited 150,520 186,241 - 2 218,200 54,961 190,470 2016,7389 26,279 7,89% 8,47% 2019, 54,000 2019, 5 | | | | - | | 42.240 | - 4 022 E0E | - 4 704 212 | (120.272) | | | - 0.039/ | |
| Pakisian Perlakan Limited Pakisian State (ii) Company Limited Pakisian State (iii) Company Limited Pakisian Limited Pakisian State (iii) Company Limited Pakisian State (iii) Company Limited Pakisian State (iii) Company Limited Pakisian Limited Pakisian Limited Pakisian State (iii) Company Limited Pakisian Limite | | | | - | | | | | | | | | |
| Chemicals | | | | 25,224 | | | 22,351,272 | | 777,330 | | | | |
| Chemicals Engro Company Limited 212.217 1365.006 27.996 1,665.219 1,005.219 | Pakistan State Oil Company Limited | | | 25 224 | | | | - 58 580 104 | 2 014 680 | | | - | |
| Engro Copyrolation Limited Engro Polymer Limited 106,000 1,000,155 569,567 401,468 12,113,50 1,124,516 11,266 4,74% 5,09% 0.06% Failing Fertilizer Company Limited 138,057 281,517 101,723 103,59% 251,518,000 1,000,518 10, | | 742,177 | 1,713,221 | 23,224 | 2,242,301 | 230,041 | 30,303,424 | 30,300,104 | 2,014,000 | 22.7170 | 24.0176 | | |
| Engro-phymer-Limitled 160,000 5,000,155 5,659,687 401,468 12,113,250 12,124,516 11,266 4,74% 5,00% 0.06% 5,000,155 5,659,687 401,468 12,113,250 12,124,516 11,266 4,74% 5,00% 0.06% 5,007,156 5,009,156 5,005,987 4,146,110 4,127,950,00 12,009,443 7,068,407 4,70% 10,00% 1,000,100 4,147,000 4,1 | | 040 047 | 1 2/5 00/ | 27.007 | 1 (05 010 | | | | | | | | |
| Falima Falimar Company Limited 1,00,000 5,000,155 5,000,155 5,000,155 1,000,000,100,00 | | 212,217 | | 27,996 | | - | | - | | - | - | - | |
| Fagil Fertilizer Company Limited 1838,255 8183,212 104,723 1035,599 255,199 25013,400 25,007,228 (6,242) 9,78% 1051% 0.20% 0.87% 1079 (1948) 146,590 133,959 1079 (1948) 146,590 1278,500 0.87% | | 1,060,900 | | - | | 491,468 | 12,113,250 | 12,124,516 | 11,266 | 4.74% | 5.09% | 0.06% | |
| Contruction and materials | | | | | | | | . . | - | | | | |
| Construction and materials | | | | 104,723 | | | | | | | | | |
| Cheral Cummic Chera Company Limited 297.85 296.04 296.04 291.818.86 412.476 17.372.801 12.43.95 (1.129.494) 6.35% 6. | ICI Pakisian Linnieu | | | 132,719 | | | | | | | | 0.0776 | |
| Cheral Cummic Chera Company Limited 297.85 296.04 296.04 291.818.86 412.476 17.372.801 12.43.95 (1.129.494) 6.35% 6. | | | | | | | | | | | | | |
| Deck Name Company Limited 297,836 2296,476 2191,15874 1.2191,174 1.5996 1.2590.996 1.151,168 1.2191,174 1.599 1.2191,174 1.2191,174 1.599 1.2191,174 1.2 | | | | | | | | | | | | | |
| Comparison Com | | - 207.021 | | - | | 410.477 | 17 272 001 | - | (1.100.10: | | - (0001 | - 0.2701 | |
| Segretar | | | | | | | 1 - 1 | | | | | | |
| Table Tabl | Eddity Joinett Ellitted | | | - | | | | | 11/100/=11/ | | | | |
| Table Tabl | Conoral industries | | | | | | | | | | | | |
| Automobile and parts Agriauci Industries Limited Agriauci Company Limited Agriauci Metals and Mining Aisha Steel Mills Limited Company Limited Company Limited Aisha Steel Mills Limited Aisha Company Limited Aisha Steel Mills Limited Aisha Steel Mills Limited Aisha Steel Mills Limited Aisha Steel Mills Limited Aisha Company Limited Aisha Steel Mills Limited Aisha Company Limited Aisha | | n) 71,741 | | - | 71,741 | | | | | | | | |
| Agriauto Industries Limited Pak Suzuki Motor Company Limited - 50,000 | , | | - | - | | - | - | - | - | 0.00% | 0.00% | | |
| Agriauto Industries Limited Pak Suzuki Motor Company Limited - 50,000 | Automobile and newle | | | | | | | | | | | | |
| Pak Suzuki Motor Company Limited | | 177.412 | 1.500 | _ | 178.912 | _ | | _ | _ | - | - | - | |
| Personal goods 187,024 1,280,640 1,467,664 | | | | - | - | 50,000 | 4,737,987 | | 48,513 | 1.87% | 2.01% | 0.58% | |
| Nishat Mills Limited 187,024 1,280,640 1,467,664 - - - | | 177,412 | 51,500 | - | 178,912 | 50,000 | 4,737,987 | 4,786,500 | 48,513 | 1.87% | 2.01% | | |
| Nishat Mills Limited 187,024 1,280,640 1,467,664 - - - | Personal goods | | | | | | | | | | | | |
| Food Producers Engro Foods Limited 750,000 750,0 | | 187,024 | 1,280,640 | - | 1,467,664 | - | | - | | - | - | | |
| Privace Priv | | 187,024 | 1,280,640 | - | 1,467,664 | - | - | - | - | 0.00% | 0.00% | | |
| Privace Priv | Food Producers | | | | | | | | | | | | |
| Fixed line Telecommunication Company Limited 2,515,000 2,515,000 - 2,5155,000 - 2,5155,000 - 2,5155,000 - 2,5155,000 - 2,5155,000 - 2,515555,000 - 2,515555,000 - 2,515555,000 | | - | | - | | - | | - | | - | - | - | |
| Pakistan Telecommunication | | - | 750,000 | - | 750,000 | - | - | - | - | 0.00% | 0.00% | | |
| Pakistan Telecommunication | Fixed line Telecommunications | | | | | | | | | | | | |
| Industrial Metals and Mining Aisha Steel Mills Limited - 300,000 - 1 300,000 - 3000,000 3,000,000 3,000,000 - 1,17% 1,26% - 300,000 - 300,000 - 3,000,000 - 1,17% 1,26% - 300,000 - 3,000,000 - 1,17% 1,26% - 300,000 - 3,000,000 - 1,17% 1,26% - 300,000 - 1,23,000 - 2,39,76,789 2,632,029 9,38% 10,07% 0,21% - 300,000 - 1,23,000 - 1,23,000 - 2,39,76,789 2,632,029 9,38% 10,07% 0,21% - 300,000 - 1,235,300 1,234,760 23,976,789 2,632,029 9,38% 10,07% 0,21% - 300,000 - 1,235,300 1 | | | | | | | | | | | | | |
| Aisha Steel Mills Limited | Company Limited | - | | - | | - | - | - | - | - | - | - | |
| Aisha Steel Mills Limited | | | 2,515,000 | | 2,515,000 | | - | - | | - | - | | |
| Electricity Kot Addu Power Company Limited Nishat Chunian Power Limited Nishat Power Limited Nishat Power Limited Nishat Power Company Limited Nishat Power Limited Nishat Power Limited Nishat Ni | Industrial Metals and Mining | | | | | | | | | | | | |
| Electricity Kot Addu Power Company Limited Nishat Chunian Power Limited Nishat Chunian Power Limited Nishat Nishat Power Limited Nishat Nisha | Aisha Steel Mills Limited | - | | - | | | -11 | | - | | | - | |
| Kot Addu Power Company Limited - 75,500 <th< td=""><td></td><td></td><td>300,000</td><td>-</td><td>-</td><td>300,000</td><td>3,000,000</td><td>3,000,000</td><td>-</td><td>1.17%</td><td>1.26%</td><td></td></th<> | | | 300,000 | - | - | 300,000 | 3,000,000 | 3,000,000 | - | 1.17% | 1.26% | | |
| Nishat Chunian Power Limited Nishat Power Nishat Ni | | | | | | | | | | | | | |
| Nishat Power Limited | 1 3 | - | | - | | - | - | - | - | - | - | - | |
| The Hub Power Company Limited | | 033,041 | | - | | - | | - | - | - | | - | |
| Banks Sank Al Habib Limited 660,990 500,000 - 660,990 500,000 14,500,000 14,235,000 (265,000) 5.57% 5.98% 0.14% MCB Bank Limited 159,988 488,465 4,760 572,853 60,360 10,235,382 10,034,246 (201,136) 3.92% 4.22% 0.11% Meezan Bank Limited 665,533 48,305 - 713,838 | | | 2,233,651 | - | 2,940,003 | | | | | | | 0.21% | |
| Bank Al Habib Limited 660,990 500,000 - 660,990 500,000 14,500,000 14,235,000 (265,000) 5.57% 5.98% 0.14% MCB Bank Limited 159,988 468,465 4,760 572,853 60,360 10,235,382 10,034,246 (201,136) 3.92% 4.22% 0.11% Meezan Bank Limited 665,533 48,305 - 713,838 -< | | 1,912,368 | 5,652,891 | - | 6,992,884 | 572,375 | 21,344,760 | 23,976,789 | 2,632,029 | 9.38% | 10.07% | | |
| Bank Al Habib Limited 660,990 500,000 - 660,990 500,000 14,500,000 14,235,000 (265,000) 5.57% 5.98% 0.14% MCB Bank Limited 159,988 468,465 4,760 572,853 60,360 10,235,382 10,034,246 (201,136) 3.92% 4.22% 0.11% Meezan Bank Limited 665,533 48,305 - 713,838 -< | Banks | | | | | | | | | | | | |
| Meezan Bank Limited National Bank of Pakistan United Bank Limited 665,533 216,250 370,936 894,462 48,305 1,504,500 26,580 - 713,838 1,747,330 - 1,020,200 245,198 | Bank Al Habib Limited | | | | | | | | | | | | |
| National Bank of Pakistan United Bank Limited 370,936 894,462 - 1,020,200 245,198 18,210,030 19,218,620 1,038,590 7,519 8,079 0,169 846,462 - 1,445,000 - 235,100 1,209,00 19,352,536 20,689,290 1,336,754 8,099 8,699 0,159 14,810 Bank Limited 2,073,697 4,885,732 31,340 4,975,311 2,015,458 62,297,948 64,177,156 1,879,208 25,009 26,969 26,969 26,969 26,969 27,016 28,000 28,0 | | | | | | | | | | | | | |
| United Bank Limited Bank Alfalah Limited Habib Bank Limited Limited Habib Bank Limited Ha | | | | | | | | | | | | | |
| Habib Bank Limited 25,000 - 25,000 - 25,000 - 25,000 - 20,73,697 4,885,732 31,340 4,975,311 2,015,458 62,297,948 64,177,156 1,879,208 25.09% 26,96% Total - June 30, 2012 7,625,007 29,734,929 189,283 32,995,512 4,553,707 234,500,289 238,031,019 3,530,730 93.07% 100.00% | United Bank Limited | 370,936 | 894,462 | | 1,020,200 | | 18,210,030 | | 1,008,590 | | 8.07% | | |
| 2,073,697 4,885,732 31,340 4,975,311 2,015,458 62,297,948 64,177,156 1,879,208 25.09% 26.96% Total - June 30, 2012 7,625,007 29,734,929 189,283 32,995,512 4,553,707 234,500,289 238,031,019 3,530,730 93.07% 100.00% | | - | | - | | 1,209,900 | 19,352,536 | 20,689,290 | 1,336,754 | | 8.69% | | |
| Total - June 30, 2012 7,625,007 29,734,929 189,283 32,995,512 4,553,707 234,500,289 238,031,019 3,530,730 93.07% 100.00% | I IANIN DALIK LIHIILEU | 2.072.407 | | | | 2.015.450 | 42 207 040 | - 44 177 15/ | 1 070 200 | | 24.07.07 | | |
| 1/02/04/12 101/200 05/17/04/10 201/000/101 201/000/201 200/001/011 0/000/00 100/001/011 0/000/0 | | 2,013,097 | 4,680,732 | 31,340 | 4,7/0,311 | ∠,∪15,458 | 02,297,948 | 04,177,156 | 1,017,208 | ∠5.09% | ∠0.90% | | |
| Total - June 30, 2011 4,464,879 21,698,852 322,928 18,861,652 7,625,007 503,855,005 512,845,355 8,990,350 79.88% 100.00% | Total - June 30, 2012 | 7,625,007 | 29,734,929 | 189,283 | 32,995,512 | 4,553,707 | 234,500,289 | 238,031,019 | 3,530,730 | 93.07% | 100.00% | | |
| יינט, ארייט, אר | Total - June 30, 2011 | A A6A 070 | 21 608 052 | 222 020 | 18 861 452 | 7 625 007 | 503 855 005 | 512 8/15 255 | 8 000 350 | 70 99% | 100 00% | | |
| | . C.C.I. Julio DV, ZVIII | 7,704,079 | 21,070,002 | J2Z,7Z0 | 10,001,002 | 1,020,001 | 303,033,003 | 512,040,000 | 0,770,330 | 1 7.00 70 | 100.00/0 | | |





- 5.1.1 The above investment includes shares pledged with National Clearing Company of Pakistan Limited having a market value (in aggregate) amounting to Rs 42,029,020 (2011: Rs 62,153,370) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular no. 11 dated October 23, 2007 issued by the Securities & Exchange Commission of Pakistan, which are as follows:
 - Attock Petroleum Limited: 15,000 (2011: 20,000)
 - Fauji Fertilizer Company Limited: 8,000 (2011: 8,000)
 - Lucky Cement Limited: 5,000 (2011: 5,000)
 - Oil & Gas Development Company Limited: 15,000 (2011: Nil)
 - Pakistan Oilfields Limited: 33,000 (2011: 23,000)
 - Pakistan Petroleum Limited: 60,000 (2011: 20,000)
 - The Hub Power Company Limited: 70,000 (2011: 300,000)
 - United Bank Limited: 60,000 (2011: 160,000)
 - Engro Corporation Limited: Nil (2011: 50,000)
 - MCB Bank Limited: NiI (2011: 20,000)
 - Pakistan State Oil Company Limited: Nil (2011: 28,000)

5.2 Government securities

| | | | Face v | alue | | Balan | ce as at June | 30, 2012 | Market | Market |
|-------------------|----------|------------------------|------------------------------|--|-----------------------------------|-------|-----------------|--------------------------------|-----------------------|------------|
| Issue date | Tenor | As at July 01, 2011 | Purchases during the year | Disposed / matured during the year | Balance as at June 30, 2012 | Cost | Market value | Appreciation / (diminution) | value as a percentage | value as a |
| | | | | Ru | rbees | | | | | |
| April 21, 2011 | 3 Months | - | 100,000,000 | 100,000,000 | | - | - | - | _ | - |
| May 19, 2011 | 3 Months | 15,000,000 | - | 15,000,000 | - | - | - | - | - | - |
| July 14, 2011 | 3 Months | - | 100,000,000 | 100,000,000 | - | - | - | - | - | - |
| July 28, 2011 | 3 Months | - | 10,000,000 | 10,000,000 | - | - | - | - | - | - |
| August 11, 2011 | 3 Months | - | 20,000,000 | 20,000,000 | - | - | - | - | - | - |
| October 20, 2011 | 3 Months | - | 30,000,000 | 30,000,000 | - | - | - | - | - | - |
| November 3, 2011 | 3 Months | - | 10,000,000 | 10,000,000 | - | - | - | - | - | - |
| November 17, 2011 | 3 Months | - | 20,000,000 | 20,000,000 | - | - | - | - | - | - |
| March 8, 2012 | 3 Months | - | 10,000,000 | 10,000,000 | - | - | - | - | - | - |
| | | 15,000,000 | 300,000,000 | 315,000,000 | - | - | - | - | =' | |

| 5.3 | Unrealised appreciation on re-measurement of investments classified as fair value through profit or loss - 'held for trading' - net | 2012 2011 Rupees | | | |
|-----|---|---------------------|-------------|--|--|
| | Market value of securities | 238,031,019 | 527,623,600 | | |
| | Less: Carrying value of securities | 234,500,289 | 518,639,774 | | |
| | Less. Carrying value of securities | 3,530,730 | 8,983,826 | | |
| 6 | DIVIDEND AND PROFIT RECEIVABLE | | | | |
| | Dividend receivable | 183,518 | 1,564,836 | | |
| | Profit receivable on saving accounts | 268,208 | 387,080 | | |
| | | 451,726 | 1,951,916 | | |
| 7 | SECURITY DEPOSITS | | | | |
| | National Clearing Company of Pakistan Limited | 2,500,000 | 2,500,000 | | |
| | Central Depository Company of Pakistan Limited | 100,000 | 100,000 | | |
| | | 2,600,000 | 2,600,000 | | |





8 PRELIMINARY EXPENSES AND FLOATATION COSTS

| As at July 1, 2011 | 2,150,114 | 2,866,609 |
|---------------------------------|-----------|-----------|
| Less: amortised during the year | (718,458) | (716,495) |
| Balance as at June 30, 2012 | 1,431,656 | 2,150,114 |

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund. As per the requirement of the Trust Deed, these costs are being amortised over a period not exceeding five years.

| 9 | PAYABLE TO ABL ASSET MANAGEMENT COMPANY LIMITED - MANAGEMENT COMPANY | Note | 2012 Rupe | 2011 es |
|---|---|------|--------------|------------|
| | Management fee | 9.1 | 621,856 | 1,440,008 |
| | Sales load | | 16,022 | 176,491 |
| | Preliminary expenses and floatation cost | | 2,150,137 | 2,866,699 |
| | Sindh Sales Tax payable | | 99,496 | - |
| | | | 2,887,511 | 4,483,198 |

9.1 Under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such assets of the Fund. In the current year, the Management Company has charged remuneration at the rate of three percent of the average annual net assets of the Fund. The amount of remuneration is being paid monthly in arrears.

| | | Note | 2012 | 2011 |
|----|---------------------------------------|------|--------|---------|
| | | | Rupe | es |
| 10 | PAYABLE TO CENTRAL DEPOSITORY COMPANY | | | |
| | OF PAKISTAN LIMITED - TRUSTEE | | | |
| | Trustee fee | 10.1 | 57,377 | 96,001 |
| | Settlement charges | | 693 | 9,394 |
| | | _ | 58,070 | 105,395 |

10.1 Under the provisions of the Trust Deed, the Trustee is entitled to a remuneration, to be paid monthly in arrears, as per the following tariff structure:

| | Net Assets Value (NAV) | Tariff per annum | | | |
|----|-----------------------------------|---|--------------|------------------|--------------|
| | Upto Rs 1,000 million | Rs 0.7 million (2011: Rs 0.7 million) whichever is higher. | or 0.20% (| 2011: 0.20%) per | annum of NAV |
| | Exceeding Rs 1,000 million | Rs 2 million (2011: Rs 2 million) plexceeding Rs. 1,000 million. | lus 0.10% (2 | 2011: 0.10%) per | annum of NAV |
| | | | Note | 2012 | 2011 |
| | | | | Rupe | es |
| 11 | PAYABLE TO SECURITIES OF PAKISTAN | AND EXCHANGE COMMISSION | J | · | |
| | Annual fee | | 11.1 | 373,976 | 431,867 |





11.1 Under the provisions of the Non Banking Finance Companies and Notified Entities Regulations, 2008, a collective investment scheme categorised as equity scheme is required to pay as annual fee to the SECP, an amount equal to 0.095 percent of the average annual net assets of the scheme. The Fund has been classified as an equity scheme by the Management Company.

| | | 2012 | 2011 |
|----|--|-----------|------------|
| | | Rupee | <u>!</u> S |
| 12 | ACCRUED EXPENSES AND OTHER LIABILITIES | | |
| | Auditors' remains anti- | 205.000 | 2// 500 |
| | Auditors' remuneration | 295,000 | 266,500 |
| | Rating fee | 100,000 | 90,000 |
| | Brokerage and other charges | 234,847 | 338,127 |
| | Provision for Workers' Welfare Fund | 4,266,461 | 3,158,234 |
| | Other payables | 151,117 | 320,222 |
| | | 5,047,425 | 4,173,083 |
| 13 | CONTINGENCIES AND COMMITMENTS | | |

There were no contingencies and commitments outstanding as at June 30, 2012.

| 14 | NUMBER OF UNITS IN ISSUE | 2012 Number o | 2011 of units |
|----|--|---------------------------|---------------------------|
| | Total units in issue at the beginning of the year Add: Units issued | 63,942,237 14,593,772 | 37,565,305 37,475,969 |
| | Add: Bonus units issued Less: Units redeemed | 2,471,197 (56,053,942) | 7,818,455 (18,917,492) |
| | Total units in issue at the end of the year | 24,953,264 | 63,942,237 |
| | | 2012 | 2011 |
| 15 | AUDITORS' REMUNERATION | Rı | upees |
| | Annual audit fee | 220,000 | 200,000 |
| | Half yearly review fee | 110,000 | 100,000 |
| | Other certifications and services | 50,000 | 50,000 |
| | Out of pocket expenses | 25,000 | 25,000 |
| | | 405,000 | 375,000 |

16 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

During the year ended June 30, 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) on July 8, 2010 which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on December 14, 2010 the Ministry filed its response against the Constitutional petition requesting the court to dismiss the petition. According to the legal counsel who is handling the case,





there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

Subsequent to June 30, 2011, the Honourable Lahore High Court (LHC) in a constitutional petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act 2008, has declared the said amendments as unlawful and unconstitutional and struck them down. The Management Company is hopeful that the decision of the LHC will lend further support to the constitutional petition which is pending in the Sindh High Court (SHC).

However, without prejudice to the above, the Management Company, as a matter of abundant caution, has decided to retain the provision for WWF amounting to Rs 4.266 million (including Rs 1.108 million for the current year) in these financial statements.

17 TAXATION

The income of the Fund is exempt from income tax under Clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed amongst the unit holders. The Fund has not recorded provision for taxation as the Management Company has distributed more than ninety percent of the Fund's accounting income for the current year to its unit holders.

18 EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed as in the opinion of the management determination of cumulative weighted average number of outstanding units for calculation EPU is not practicable.

19 FINANCIAL INSTRUMENTS BY CATEGORY

As at June 30, 2012, all the financial assets carried on the Statement of Assets and Liabilities are categorised either as 'loans and receivables' or financial assets 'at fair value through profit or loss'. All the financial liabilities carried on the Statement of Assets and Liabilities are categorised as other financial liabilities i.e. liabilities other than 'at fair value through profit or loss'.

| | <u></u> | As at June 30, 2012 | | | |
|--|-----------------------|--------------------------------------|-------------|--|--|
| | Loans and receivables | At fair value through profit or loss | Total | | |
| Financial assets | | Rupees | | | |
| Balances with banks | 20,845,250 | - | 20,845,250 | | |
| Investments | - | 238,031,019 | 238,031,019 | | |
| Dividend and profit receivable | 451,726 | - | 451,726 | | |
| Security deposits | 2,600,000 | - | 2,600,000 | | |
| Receivable against sale of investments | 756,518 | - | 756,518 | | |
| | 24,653,494 | 238,031,019 | 262,684,513 | | |





| | As at June 30, 2012 | | |
|---|--|--|-------------|
| | At fair value through profit or loss | Other financial liabilities | Total |
| Ethanistal Bakillia | | Rupees | |
| Financial liabilities | | 0.007.544 | 0.007.544 |
| Payable to ABL Asset Management Company Limited | - | 2,887,511 | 2,887,511 |
| Payable to Central Depository Company of Pakistan Limited - Trustee | | 58,070 | 58,070 |
| Accrued expenses and other liabilities | - | 780,964 | 780,964 |
| A control and shift hazimites | - | 3,726,545 | 3,726,545 |
| | | As at June 30, 2011 | |
| | Loans and receivables | At fair value through profit or loss | Total |
| Financial assets | | Rupees | |
| Findicial assets | | | |
| Balances with banks | 172,492,798 | - | 172,492,798 |
| Investments | - | 527,623,600 | 527,623,600 |
| Dividend and profit receivable | 1,951,916 | - | 1,951,916 |
| Security deposits | 2,600,000 | - | 2,600,000 |
| Receivable against sale of investments | 2,559,137 | - | 2,559,137 |
| Receivable against sale of units | 412,996 | - | 412,996 |
| | 180,016,847 | 527,623,600 | 707,640,447 |
| | | As at June 30, 2011 | |
| | At fair value through profit or loss | Other financial liabilities | Total |
| Financial liabilities | | Rupees | |
| | | 4 402 100 | 4 402 100 |
| Payable to ABL Asset Management Company Limited Payable to Central Depository Company of Pakistan | - | 4,483,198 | 4,483,198 |
| Limited - Trustee | _ | 105,395 | 105,395 |
| Dividend payable | _ | 58,564,623 | 58,564,623 |
| Accrued expenses and other liabilities | _ | 1,041,849 | 1,041,849 |
| h | - | 64,195,065 | 64,195,065 |

20 TRANSACTIONS WITH CONNECTED PERSONS

- 20.1 Connected persons / related parties include ABL Asset Management Company Limited being the Management Company, Allied Bank Limited, entities under common management and / or directorship, Central Depository Company being the trustee of the Fund and the directors and officers of the Management Company.
- 20.2 Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market norms.
- 20.3 Remuneration of the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed.
- 20.4 Remuneration of the Trustee is determined in accordance with the provisions of the Trust Deed.





| 20.5 | Detail of transactions are as follows: | For the year ended June 30, 2012 | ended June 30, 2011 |
|------|---|--|------------------------|
| | ABL Asset Management Company Limited - Management Company | Rup | ees |
| | ADL Asset Management Company Limited - Management Company | | |
| | Issue of Nil units (2011: 934,076 units) | - | 11,482,952 |
| | Bonus of 602,325 units (2011: 567,009 units) | 6,099,564 | 5,757,467 |
| | Redemption of Nil units (2011: 7,849,068 units) | - | 90,000,000 |
| | Remuneration of the Management Company | 11,809,870 | 13,637,772 |
| | Sindh Sales Tax on Management company's remuneration | 1,889,579 | - |
| | Allied Bank Limited | | |
| | Profit on bank deposits | 1,611,600 | 971,428 |
| | Cash Dividend | 24,077,000 | 29,280,000 |
| | Bank charges | 38,147 | 23,065 |
| | Allied Bank Limited - Employees Superannuation (Pension) Fund | | |
| | Redemption of 10,000,000 units (June 30,2011:Nil) | 97,021,000 | - |
| | Cash Dividend | - | 29,280,000 |
| | Ibrahim Agencies (Private) Limited | | |
| | Issue of Nil units (2011: 22,599,056 units) | _ | 255,000,000 |
| | Bonus of Nil units (2011: 3,931,921 units) | - | 39,925,119 |
| | Redemption of 26,530,977 units (June 30, 2011: Nil) | 258,894,581 | 271.227 |
| | Central Depository Company of Pakistan Limited - Trustee | | |
| | Remuneration for the year | 872,388 | 909,181 |
| | Settlement charges and connection fee | 274,725 | 134,614 |
| | Key Management Personnel | | |
| | Executives | | |
| | Issue of 40,185 units (2011: 23,101 units) | 504,922 | 300,000 |
| | Bonus of 9,554 units (2011: 13,058 units) | 96,752 | 132,593 |
| | Redemption of 58,343 units (2011: 16,724 units) | 647,409 | 179,495 |
| | | 2012 | 2011 |
| | | Rup | |
| 20.6 | Detail of balances outstanding are as follows: | | |
| | ABL Asset Management Company Limited - Management Company | | |
| | Management fee payable | 621,856 | 1,440,008 |
| | Preliminary expenses and floatation cost | 2,150,137 | 2,866,699 |
| | Sales load payable | 16,022 | 176,491 |
| | 3,135,682 units held (2011: 2,533,357) | 32,137,918 | 25,436,930 |
| | Sindh Sales Tax on Management company's remuneration | 99,496 | - |





| | 2012 Rupe | |
|---|-------------------------------------|----------------------------|
| Allied Bank Limited | Nupo | |
| Profit receivable on saving accounts Bank balance 10,000,000 units held (2011: 10,000,000) | 91,584 10,836,148 102,491,000 | 97,122,982 |
| Allied Bank Limited - Employees Superannuation (Pension) Fund | | |
| Nil units held (2011: 10,000,000) | - | 100,408,000 |
| Ibrahim Agencies (Private) Limited | | |
| Nil Units held (2011: 26,530,977) | - | 266,392,234 |
| Central Depository Company of Pakistan Limited - Trustee | | |
| Trustee fee payable Settlement charges payable Security deposit | 57,377 693 100,000 | 96,001 9,394 100,000 |
| Key Management Personnel | | |
| Executives | | |
| 49,738 units held (2011: 58,342 units) | 509,770 | 585,800 |

21 PARTICULARS OF INVESTMENT COMMITTEE AND FUND MANAGER

Details of members of investment committee of the Fund are as follows:

| S. No. | Name | Designation | Experience in years | Qualification |
|--------|----------------------|--------------------------|---------------------|---------------|
| | | | | |
| 1 | Mr. Farid Ahmed Khan | Chief Executive Officer | 18 | CFA |
| 2 | Mr. Muhammad Imran | Chief Investment Officer | 13 | MBA |
| 3 | Mr. Abid Jamal | Head of Research | 9 | BS |
| 4 | Mr. Hammad Ali Abbas | Fund Manager | 8 | MSc. |
| 5 | Mr. Kamran Aziz | Fund Manager | 5 | CFA |
| 6 | Mr. Faizan Saleem | Fund Manager | 5 | MBA |

21.1 Mr. Kamran Aziz is the Fund Manager of the Fund. He is not managing any other fund.





22 TRANSACTIONS WITH BROKERS / DEALERS

List of brokers by percentage of commission paid during the year ended June 30, 2012

| S. No. | Particulars | Percentage |
|--------|--|------------|
| 1 | Optimus Capital Management (Pvt) Limited | 11.31% |
| 2 | Taurus Securities (Pvt) Limited | 10.32% |
| 3 | Fortune Securities (Private) Limited | 9.73% |
| 4 | Invest & Finance Securities Limited | 6.11% |
| 5 | Invisor Securities (Private) Limited | 5.90% |
| 6 | BMA Capital Management Limited | 5.66% |
| 7 | Arif Habib Limited | 5.22% |
| 8 | Topline Securities (Private) Limited | 4.98% |
| 9 | KASB Securities Limited | 4.83% |
| 10 | Foundation Securities Limited | 4.82% |

List of brokers by percentage of commission paid during the year ended June 30, 2011

| S. No. | Particulars | Percentage |
|--------|---|------------|
| 1 | JS Global Capital Limited | 19.59% |
| 2 | Adam Securities (Private) Limited | 13.94% |
| 3 | Invisor Securities (Private) Limited | 9.04% |
| 4 | Elixir Securities Pakistan (Private) Limited | 6.10% |
| 5 | Fortune Securities (Private) Limited | 5.91% |
| 6 | Arif Habib Limited | 5.67% |
| 7 | Foundation Securities (Private) Limited | 5.58% |
| 8 | Crossby Securities Pakistan (Private) Limited | 4.87% |
| 9 | BMA Capital Management Limited | 4.72% |
| 10 | IGI Finex Securities Limited | 4.49% |

23 PATTERN OF UNIT HOLDING

------As at June 30, 2012-----

| Category | Number of unit holders | Number of units held | Net assets value of the amount invested | Percentage of total investment |
|----------------------------------|------------------------|----------------------|---|--------------------------------|
| | | | (Rupees) | |
| Individuals | 154 | 5,085,120 | 52,118,592 | 20.38% |
| Associated Companies / Directors | 2 | 13,135,682 | 134,628,918 | 52.64% |
| Retirement funds | 5 | 3,661,392 | 37,525,973 | 14.67% |
| Others | 2 | 3,071,070 | 31,475,704 | 12.31% |
| | 163 | 24,953,264 | 255,749,187 | 100% |

-----As at June 30, 2011-----

| Category | Number of unit holders | Number of units held | Net assets value of the amount invested | Percentage of total investment |
|---------------------------------|------------------------|----------------------|---|--------------------------------|
| | | | (Rupees) | |
| Individuals | 121 | 3,597,484 | 36,122,748 | 5.63% |
| Associated Companies/ Directors | 4 | 49,064,334 | 492,645,164 | 76.73% |
| Retirement funds | 3 | 8,268,574 | 83,023,098 | 12.93% |
| Others | 1 | 3,011,844 | 30,241,385 | 4.71% |
| | 129 | 63,942,237 | 642,032,395 | 100% |





24 ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

The 22nd, 23rd, 24th, 25th and 26th meetings of the Board of Directors were held on August 23, 2011, October 25, 2011, December 22, 2011, February 22, 2012, and April 26, 2012 respectively. Information in respect of attendance by directors in the meetings is given below:

| | Name of the director | Number of meetings | | | Meetings not attended |
|---|-----------------------------|--------------------|----------|---------------|---------------------------|
| | Name of the director | Held | Attended | Leave granted | ivicetings not attended |
| | | | | | |
| 1 | Sheikh Mukhtar Ahmed | 5 | 1 | 4 | 22nd, 23rd, 24th and 26th |
| 2 | Mr. Muhammad Waseem Mukhtar | 5 | 5 | - | - |
| 3 | Mr. Khalid A. Sherwani | 5 | 5 | - | - |
| 4 | Mr. Kamran Nishat | 5 | 5 | - | - |
| 5 | Mr. M. Shakeb Murad | 5 | 1 | 4 | 22nd, 23rd, 24th and 25th |
| 6 | Mr. M. Jawaid Iqbal | 5 | 5 | - | - |
| 7 | Mr. Muhammad Yaseen * | 4 | 3 | 1 | 25th |
| 8 | Mr. Zia Ijaz** | 1 | 1 | - | - |

^{*}Retired in the 4th Annual General Meeting (AGM) of ABL AMCL held on March 19, 2012

25 FINANCIAL RISK MANAGEMENT

The Fund's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

25.1 Market risk

This is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Investment Committee and regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

25.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. At present, the Fund is not exposed to currency risk as all the transactions are carried out in Pak Rupees.

25.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Fund is mainly exposed to interest rate risk on its investments and on balances held with banks. The Investment Committee of the Fund reviews the portfolio of the Fund on a regular basis to ensure that the risk is managed within acceptable limits.

a) Sensitivity analysis for variable rate instruments

Presently, the Fund does not hold any variable rate instrument and is not exposed to cash flow interest rate risk.

b) Sensitivity analysis for fixed rate instruments

Fixed rate instruments comprise Market Treasury Bills and Balances with banks. Except for Market Treasury Bills, the Fund's income and net assets are substantially independent of changes in market interest rates. However, the Fund does not hold any Market Treasury Bills and is thus not exposed to any cash flow interest rate risk.





^{**}Appointed as new Director of the ABL AMCL in the 4th Annual General Meeting (AGM) held on March 19, 2012

Yield / interest rate sensitivity position for on-balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on settlement date.

| | | | As at Jur d to yield / inter | | | |
|---|---|---|---|---|---|---|
| | Effective yield / interest rate | Upto three months | More than three months and up to one year | More than one year | Not exposed to yield / interest rate risk | Total |
| | % | | | Rupees | | |
| On-balance sheet financial instruments Financial assets | | | | | | |
| Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of investments Sub total | 6.00 - 12.28 | 20,845,250 - - - - - 20,845,250 | - - - - - | - - - - | 238,031,019 451,726 2,600,000 756,518 241,839,263 | 20,845,250 238,031,019 451,726 2,600,000 756,518 262,684,513 |
| Financial liabilities Payable to ABL Asset Management Company Limited - Management Company Pakistan Limited-Trustee Accrued expenses and other liabilities Sub total | | - - - - - | - - - - - | - - - - | 2,887,511 58,070 780,964 3,726,545 | 2,887,511 58,070 780,964 3,726,545 |
| On-balance sheet gap | | 20,845,250 | - | - | 238,112,718 | 258,957,968 |
| Off-balance sheet financial instruments | | - | - | - | - | - |
| Off-balance sheet gap | | - | - | - | - | - |
| Total interest rate sensitivity gap | | 20,845,250 | - | - | 238,112,718 | 258,957,968 |
| Cumulative interest rate sensitivity gap | - | 20,845,250 | 20,845,250 | 20,845,250 | · | |
| | | | | | | |
| | | Expose | As at Jur d to yield / inter | ne 30, 2011 est risk | | |
| | Effective yield / interest rate | Exposed Upto three months | d to yield / inter More than | ne 30, 2011est risk More than one year | Not exposed to yield / interest rate risk | Total |
| On balance sheet financial instruments | Effective yield / | Exposed Upto three months | More than three months and up to one year | est risk More than one year | Not exposed to yield / interest rate | Total |
| On-balance sheet financial instruments Financial assets Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of units Receivable against sale of investments Sub total | Effective yield / interest rate | Exposed Upto three months | More than three months and up to one year | est risk More than one year | Not exposed to yield / interest rate risk | Total |
| Financial assets Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of units Receivable against sale of investments | Effective yield / interest rate % 5.0 - 13.3 | Upto three months 172,492,798 14,778,245 | More than three months and up to one year | est risk More than one year | Not exposed to yield / interest rate risk 512,845,355 1,951,916 2,600,000 412,996 2,559,137 | Total 172,492,798 527,623,600 1,951,916 2,600,000 412,996 2,559,137 |
| Financial assets Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of units Receivable against sale of investments Sub total Financial liabilities Payable to ABL Asset Management Company Limited - Management Company Payable to Central Depository Company of Pakistan Limited-Trustee Dividend payable Accrued expenses and other liabilities Sub Total | Effective yield / interest rate % 5.0 - 13.3 | 172,492,798 14,778,245 | More than three months and up to one year | est risk More than one year | Not exposed to yield / interest rate risk 512,845,355 1,951,916 2,600,000 412,996 2,559,137 520,369,404 4,483,198 105,395 58,564,623 1,014,849 64,168,065 | Total 172,492,798 527,623,600 1,951,916 2,600,000 412,996 2,559,137 707,640,447 4,483,198 105,395 58,564,623 1,014,849 64,168,065 |
| Financial assets Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of units Receivable against sale of investments Sub total Financial liabilities Payable to ABL Asset Management Company Limited - Management Company Payable to Central Depository Company of Pakistan Limited-Trustee Dividend payable Accrued expenses and other liabilities Sub Total On-balance sheet gap | Effective yield / interest rate % 5.0 - 13.3 | 172,492,798 14,778,245 | More than three months and up to one year | More than one year Rupees | Not exposed to yield / interest rate risk 512,845,355 1,951,916 2,600,000 412,996 2,559,137 520,369,404 4,483,198 105,395 58,564,623 1,014,849 | Total 172,492,798 527,623,600 1,951,916 2,600,000 412,996 2,559,137 707,640,447 4,483,198 105,395 58,564,623 1,014,849 |
| Financial assets Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of units Receivable against sale of investments Sub total Financial liabilities Payable to ABL Asset Management Company Limited - Management Company Payable to Central Depository Company of Pakistan Limited-Trustee Dividend payable Accrued expenses and other liabilities Sub Total On-balance sheet gap Off-balance sheet financial instruments | Effective yield / interest rate % 5.0 - 13.3 | 172,492,798 14,778,245 | d to yield / inter More than three months and up to one year | More than one year Rupees | Not exposed to yield / interest rate risk 512,845,355 1,951,916 2,600,000 412,996 2,559,137 520,369,404 4,483,198 105,395 58,564,623 1,014,849 64,168,065 456,201,339 | Total 172,492,798 527,623,600 1,951,916 2,600,000 412,996 2,559,137 707,640,447 4,483,198 105,395 58,564,623 1,014,849 64,168,065 643,472,382 |
| Financial assets Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of units Receivable against sale of investments Sub total Financial liabilities Payable to ABL Asset Management Company Limited - Management Company Payable to Central Depository Company of Pakistan Limited-Trustee Dividend payable Accrued expenses and other liabilities Sub Total On-balance sheet gap Off-balance sheet gap | Effective yield / interest rate % 5.0 - 13.3 | 172,492,798 14,778,245 | d to yield / inter More than three months and up to one year | More than one year Rupees | Not exposed to yield / interest rate risk 512,845,355 1,951,916 2,600,000 412,996 2,559,137 520,369,404 4,483,198 105,395 58,564,623 1,014,849 64,168,065 456,201,339 | Total 172,492,798 527,623,600 1,951,916 2,600,000 412,996 2,559,137 707,640,447 4,483,198 105,395 58,564,623 1,014,849 64,168,065 643,472,382 |
| Financial assets Balances with banks Investments Dividend and profit receivable Security deposits Receivable against sale of units Receivable against sale of investments Sub total Financial liabilities Payable to ABL Asset Management Company Limited - Management Company Payable to Central Depository Company of Pakistan Limited-Trustee Dividend payable Accrued expenses and other liabilities Sub Total On-balance sheet gap Off-balance sheet financial instruments | Effective yield / interest rate % 5.0 - 13.3 | 172,492,798 14,778,245 | d to yield / inter More than three months and up to one year | More than one year Rupees | Not exposed to yield / interest rate risk 512,845,355 1,951,916 2,600,000 412,996 2,559,137 520,369,404 4,483,198 105,395 58,564,623 1,014,849 64,168,065 456,201,339 | Total 172,492,798 527,623,600 1,951,916 2,600,000 412,996 2,559,137 707,640,447 4,483,198 105,395 58,564,623 1,014,849 64,168,065 643,472,382 |





25.1.3 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Fund is exposed to equity price risk because of investments held by the Fund and classified on the Statement of Assets and Liabilities as at fair value through profit or loss. To manage its price risk arising from investments in equity securities, the Fund diversifies its portfolio within the eligible stocks prescribed in the trust deed. The Fund's constitutive document / NBFC Regulations also limit individual equity securities to no more than 10% of net assets, or issued capital of the investee company and sector exposure limit to 25% of net assets.

In case of 5% increase / decrease in KSE 100 index on June 30, 2012, net income for the year would increase / decrease by Rs 2.927 million (2011: Rs 8.154 million) and net assets of the Fund would increase / decrease by the same amount as a result of gains / losses on equity securities at fair value through profit or loss.

The analysis is based on the assumption that the equity index had increased / decreased by 5% with all other variables held constant and all the Fund's equity instruments moved according to the historical correlation with the index. This represents management's best estimate of a reasonable possible shift in the KSE 100 index, having regard to the historical volatility of the index. The composition of the Fund's investment portfolio and the correlation thereof to the KSE 100 index, is expected to change over time. Accordingly, the sensitivity analysis prepared as of June 30, 2012 is not necessarily indicative of the effect on the Fund's net assets of future movements in the level of KSE 100 index.

25.2 Credit risk

Credit risk represents the risk of a loss if counter parties fail to perform as contracted. Credit risk arises from deposits with banks and financial institutions, and credit exposure arising as a result of dividends receivable on equity securities. For banks and financial institutions, only reputed parties are accepted. Credit risk on dividend receivable is minimal due to statutory protection. All transactions in listed securities are settled / paid for upon delivery using the central clearing company. The risk of default is considered minimal due to inherent systematic measures taken therein.

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. In addition, the risk is managed through assignment of credit limits and by following strict credit evaluation criteria laid down by the Management Company. The Fund does not expect to incur material credit losses on its financial assets.

25.2.1 The analysis below summarises the credit rating quality of the Fund's financial assets as at June 30, 2012:

Balances with banks by rating category

| Bank Name | Rating agency | Published rating | |
|--------------------------------|---------------|------------------|------|
| Dalik Ivallie | Rating agency | 2012 | 2011 |
| | | | |
| Allied Bank Limited | PACRA | A1+ | A1+ |
| Askari Commercial Bank Limited | PACRA | A1+ | A1+ |
| Bank Alfalah Limited | PACRA | A1+ | A1+ |
| Faysal Bank Limited | PACRA | A1+ | A1+ |
| MCB Bank Limited | PACRA | A1+ | A1+ |
| United Bank Limited | JCR-VIS | A-1+ | A-1+ |

The maximum exposure to credit risk before any credit enhancement as at June 30, 2012 is the carrying amount of the financial assets. None of these assets are 'impaired nor past due but not impaired'.





25.2.2 Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

25.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous.

The Fund is exposed to the daily settlement of equity securities and to daily cash redemptions, if any. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Fund's reputation. Its policy is therefore to invest the majority of its assets in investments that are traded in an active market and can be readily disposed of. The Fund's listed securities are considered readily realisable, as they are listed on the Karachi Stock Exchange.

In order to manage the Fund's overall liquidity, the Fund may also withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualify ing for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The fund did not withhold any redemptions during the year.

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

| As at June 30, 2012 | | | | |
|----------------------|--|--------------------|-------|--|
| Upto three months | More than three months and up to one year | More than one year | Total | |
| Rupees | | | | |

Liabilities

Payable to ABL Asset Management Company Limited

- Management Company

Payable to Central Depository Company of Pakistan Limited - Trustee

Pakistan Limited - Trustee
Accrued expenses and other liabilities

| 1,454,086 | - | 1,433,425 | 2,887,511 |
|-----------|---|-----------|-----------|
| 58,070 | - | - | 58,070 |
| 780,964 | - | - | 780,964 |
| 2,293,120 | - | 1,433,425 | 3,726,545 |

| | As at Jun | e 30, 2011 | | |
|----------------------|--|--------------------|-------|--|
| Upto three months | More than three months and up to one year | More than one year | Total | |
| | Rupees | | | |

Liabilities

Payable to ABL Asset Management Company Limited

- Management Company
Payable to Central Depository Company of
Pakistan Limited - Trustee
Dividend payable

Accrued expenses and other liabilities

| 2,333,174 | - | 2,150,024 | 4,483,198 |
|------------|---|-----------|------------|
| 105,395 | - | - | 105,395 |
| 58,564,623 | - | - | 58,564,623 |
| 1,014,849 | - | - | 1,014,849 |
| 62,018,041 | - | 2,150,024 | 64,168,065 |





26 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are traded in an open market are revalued at the market prices prevailing at the close of trading on the reporting date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from carrying values as the items are either short term in nature or periodically repriced.

International Financial Reporting Standard "Financial Instruments: Disclosure" requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, whether directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3)

Investments of the Fund carried at fair value are categorised as follows:

| | As at June 30, 2012 | | | | |
|--|---------------------|------------|---------------------|-------------|--|
| | Level 1 | Level 2 | Level 3 | Total | |
| ASSETS | | Rupe | es | | |
| Financial assets classified as held for trading | | | | | |
| - Investment in listed equity securities | 238,031,019 | - | - | 238,031,019 | |
| | | | | | |
| | | As at June | 30, 2011 | | |
| | Level 1 | Level 2 | 30, 2011 Level 3 | Total | |
| ASSETS | Level 1 | 1 | Level 3 | Total | |
| ASSETS Financial assets classified as held for trading | Level 1 | Level 2 | Level 3 | Total | |
| | Level 1 | Level 2 | Level 3 | Total | |

27 UNIT HOLDERS' FUND RISK MANAGEMENT

The unit holders' fund is represented by redeemable units. These units are entitled to distributions and to payment of a proportionate share, based on the Fund's net assets value per unit on the redemption date. The relevant movements are shown on the statement of movement in unit holders' fund.

The Fund has no restriction or specific capital requirement on the subscription and redemption of units.

The Fund's objectives when managing unit holders' fund are to safeguard its ability to continue as a going concern so that it can continue to provide returns to unit holders and to maintain a strong base of assets to meet unexpected losses or opportunities.





In accordance with the risk management policies, the Fund endeavours to invest the subscriptions received in appropriate investment avenues while maintaining sufficient liquidity to meet redemption requests, such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

28 CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, where necessary, for the purpose of better presentation. No significant rearrangement or reclassification were made in these financial statements.

29 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on August 10, 2012 by the Board of Directors of the Management Company.

30 GENERAL

Figures have been rounded off to the nearest rupee.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO

KAMRAN NISHAT DIRECTOR







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