## **CONTENTS**

FUND'S INFORMATION	01
REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY	02
CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES	05
CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED)	0.6
CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED)	07
CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (UN-AUDITED)	08
CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)	09
NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)	10





## **FUND'S INFORMATION**

Management Company: ABL Asset Management Company Limited

11 - B, Lalazar M. T. Khan Road, Karachi.

Board of Directors Sheikh Mukhtar Ahmed Chairman

Mr. Muhammad Waseem Mukhtar

Mr. Tariq Mahmood Mr. Kamran Nishat Mr. M. Shakeb Murad Mr. M. Jawaid Iqbal

Mr. Khawaja Muhammad Almas

Mr. Farid Ahmed Khan CEO

Audit Committee: Mr. Kamran Nishat Chairman

Mr. Muhammad Waseem Mukhtar Member
Mr. Khawaja Muhammad Almas Member

Human Resource Committee: Mr. Jawaid Iqbal Chairman

Mr. Kamran Nishat Member
Mr. Farid Ahmed Khan Member

Chief Executive Officer of the Management Company:

Mr. Farid Ahmed Khan

Chief Financial Officer

& Company Secretary:

Mr. Saqib Matin

Chief Internal Auditor: Mr. Mubeen Ashraf Bhimani

Trustee: Central Depository Company of Pakistan Ltd.

CDC House, 99-B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal,

Karachi - 74400

Bankers to the Fund: Allied Bank Limited

Bank Al- Falah Limited United Bank Limited

Auditor: KPMG Taseer Hadi & Co.

Chartered Accountants

Sheikh Sultan Trust Building No. 2

Beaumount Road, Karachi,75530 Pakistan

Legal Advisor: Bawany & Partners

Room No. 404, 4th Floor Beaumont Plaza, 6 - C1 - 10, Beaumont Road, Civil Lines,

Karachi.

Registrar: ABL Asset Management Company Limited.

11 - B, Lalazar, M. T. Khan Road, Karachi.





## REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

The Board of Directors of ABL Asset Management Company Limited, the management company of ABL Income Fund (ABL-IF), is pleased to present the un-audited Condensed Interim Financial Information of ABL-IF for the nine months ended March 31, 2014.

#### ECONOMIC PERFORMANCE REVIEW

3QFY14 reflected a major turnaround in the fortunes of Pakistan's economic landscape with key economic indicators depicting significant improvement. The talking point for the quarter was the remarkable 6.7% appreciation of the rupee vs. the US dollar after the rupee hit an all-time low against the greenback of Rs108.63. Release of IMF tranches (USD550mn for 3QFY14), Coalition support funds (USD352mn) and an unexpected USD1.5bn inflow through Pakistan Development Fund pushed the FX reserves near the USD10bn mark at quarter end. Improvement in reserves, coupled with solid current account numbers (USD263mn deficit for 2MCY14, USD2,020mn for 8MFY14) and a steady stream of foreign inflows lined up for the next few quarters' (3G/4G licenses auction, Eurobond issue, Etisalat payments, and more funds expected through Pakistan Development Funds) has renewed the optimism in Pak Rupee, resulting in a significant bounce back.

Inflationary pressures also receded over the past quarter as food inflation remained largely under control. Overall CPI inflation averaged 8.1% for 3QFY14, remaining well below the 10% mark. Significant decline in inflation (9.73% for 2QFY14) resulted in SBP aborting its monetary tightening stance with the policy rate remaining unchanged at 10% during the last quarter. In fact, there was market chatter of a possible rate cut before the March MPS. However, SBP kept rates unchanged giving more weight to challenges on the external account front while noting the improvement in FX reserves as one off inflows. On the fiscal front, Government borrowing from SBP eased (PKR133bn at March 31st, 2014, vs. PKR612bn at December 31st, 2013) as banks participated heavily in PIB auctions (PK982bn raised for 3QFY14), sighting a stable or dovish monetary stance for the next few quarters. Tax collection remained commendable at PKR1573bn, +16% YoY, however, though still short of target by 210bn.

As we move to the last quarter of the current fiscal year, all eyes will be on the upcoming FY15 budget. Removal of subsidies, enhancing tax to GDP ratio and resolving the circular debt issue, are expected to be the core focus areas for the FY15 budget. With key IMF prescribed targets (FX reserves, Central Bank Borrowing, fiscal deficit) seemingly achievable and inflationary pressures expected to ease further on account of rupee appreciation, a pro-growth monetary easing stance cannot be ruled out in the near term. Despite significant recovery in the LSM segment (6.05% growth in 7MFY14), GDP growth is expected to clock in well below 5% for FY14. As economic indicators stabilize and energy related issues get priority handling, we anticipate policy makers to gradually shift focus towards a more growth oriented strategy.

#### MUTUAL FUND INDUSTRY REVIEW

Total assets under management (AUMs) of Pakistan's open end mutual fund industry grew by 9% in 3QFY14 (from PKR369 billion to PKR402 billion) led by the equity fund category as improving macro-economic fundamentals swayed investors towards risker asset classes. The fixed income category (comprising of Income, Aggressive Income and Money Market funds) registered an increase of 3.5% in 3QFY14 from PKR199 billion in December 2013 to PKR206 billion in March 2014. Within the conventional fixed income segment, the Income Fund category posted the highest AUM growth in percentage terms at 6.9% while in absolute terms, the AUMs of Income Fund category increased to PKR51 billion as at March 31st 2014 compared to PKR48 billion as at December 31st 2013. The Money Market Fund category registered growth of 2.2% to close at PKR146 billion from PKR143 billion in December 2013.

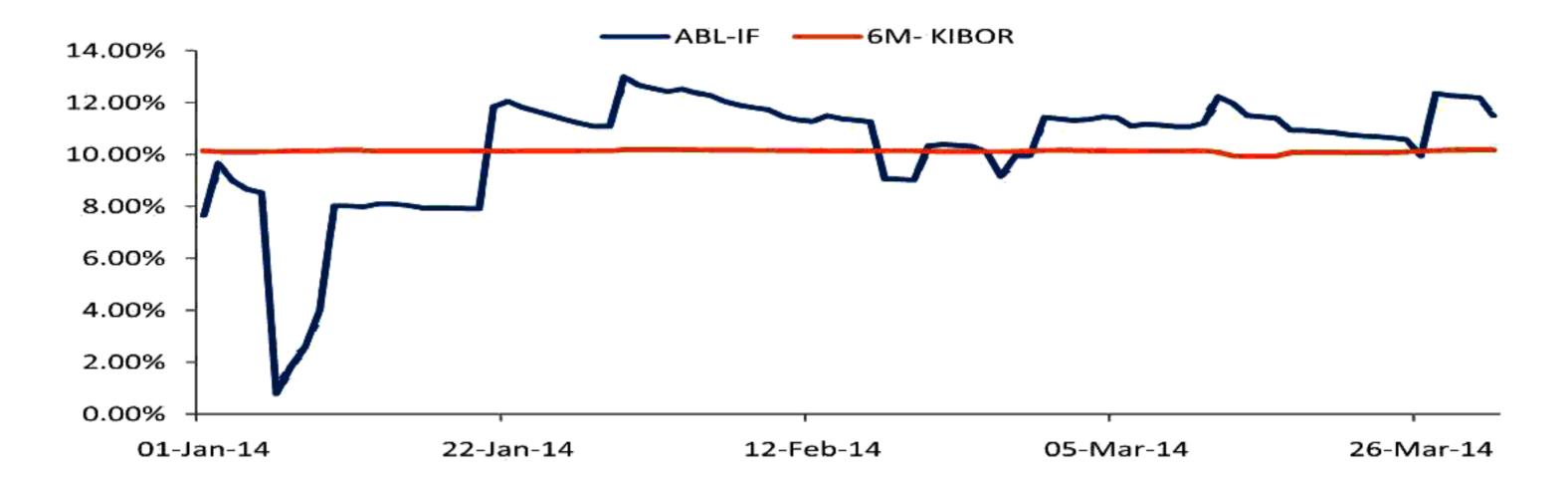
#### **FUND PERFORMANCE**

ABL Income Fund's (ABL IF) portfolio saw major changes during the quarter, particularly towards long bonds which resulted in significant trading gains. During the quarter, the unit price of the fund increased by 2.475% to close at 10.2475 (cum dividend) resulting in an annualized yield of 11.50% as compared to its Benchmark (6 - month KIBOR) yield of 10.13%. The fund depicted outperformance of 137 bps owing to trading gains related to TFCs, Sukuks and PIBs along with high accruals on long duration instruments. Fund size edged down from PKR 1,567 million to PKR 1,481 million during the period, i.e. a decline of 5.44%.

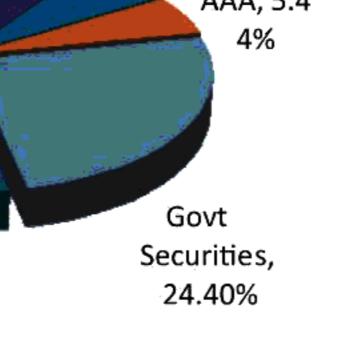
During the quarter, ABL IF shifted its exposure towards medium term government securities against money market placements and TDR maturities due to major improvement in economic outlook. Moreover, quantum of spread transactions was increased during the quarter in order to take benefit of high yields offered by them. As at 31st March 2014, asset allocation of the fund comprised of 41.50%

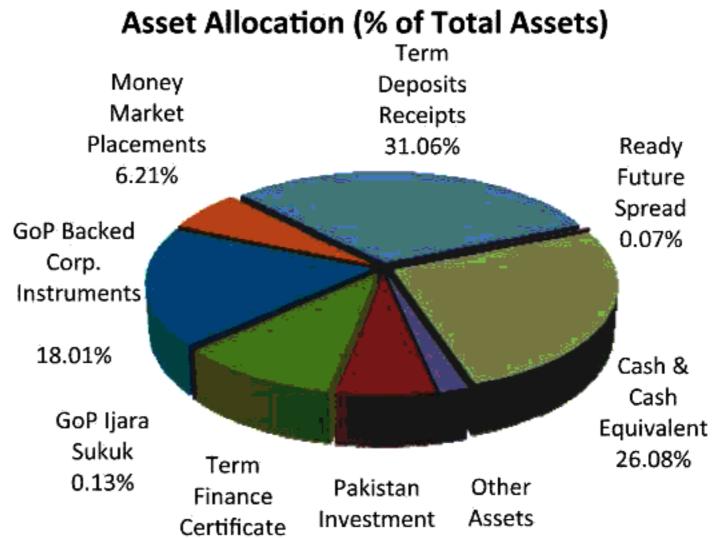






## Credit Quality of Portfolio (% of Assets) AA-, AA, 15.9 5.14% AA+, 6.5 9% A+, 15.53 2% % AAA, 5.4 4% Govt A, 25.11 Securities, % 24.40%





Bond

6.25%

10.37%

1.81%

Other assets account for 1.87% of total assets

Government Securities (21.82% in T-Bills and 19.64% in PIBs) while Cash & TDRs constituted 14.01% and 16.29% of total assets respectively. Moreover, GOP Guaranteed Instruments, TFCs and Spread Transactions constituted 4.56%, 8.24% and 2.45% respectively at quarter end.

### **FUTURE OUTLOOK**

Recent developments on the external account front have renewed the optimism over Pakistan's economic outlook. Monetary authorities are expected to adopt a stable monetary stance until a significant portion of expected foreign inflows materialize. However, a monetary easing stance during the next MPS cannot be ruled out, especially if inflation continues to trend downwards and FX reserves grow at a fast pace.

In this scenario, ABL IF will continue to maintain a high duration portfolio as we expect interest rates to remain stable or trend lower on account of improved macro picture. This movement can bring additional gains in the long bond portfolio. Furthermore, we will continue to explore market opportunities for high rated corporate TFCs in order to beat the KIBOR linked benchmark.

## DISTRIBUTION

Total interim dividend of Rs.0.5514 per unit (5.51% on the face value of Rs.10 per unit) has been distributed during the nine months ended March 31, 2014.

#### **AUDITORS**

M/s. KPMG Taseer Hadi & Co. (Chartered Accountants), have been appointed as auditors for the year ending June 30, 2014 for ABL Income Fund (ABL-IF).





#### **FUND STABILITY RATING**

JCR-VIS Credit Rating Company Ltd. (JCR-VIS) on January 17, 2013 reaffirmed the Fund Stability Rating of ABL Income Fund at 'A+(f)' (Single A plus (f)).

## MANAGEMENT QUALITY RATING

The Management Quality Rating of ABL Asset Management Limited (ABL AMC) is 'AM Two' (AM2). Outlook on the assigned rating is 'Stable'.

#### ACKNOWLEDGEMENT

We thank our valued investors who have placed their confidence in us. The Board is also thankful to Securities & Exchange Commission of Pakistan, the Trustee (Central Depository Company of Pakistan Limited) and the management of Karachi Stock Exchange Limited for their continued guidance and support. The Directors also appreciate the efforts put in by the management team.

For and on behalf of the Board

(Chief Executive Officer)

ABL Asset Management

Karachi, April 22, 2014

## ABL INCOME FUND CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2014

		(Un-audited) March 31, 2014	(Audited) June 30, 2013
	Note	(Rupees	in '000')
ASSETS			
Bank balances Investments Profit receivable Security deposits, prepayments and other receivables Receivable against sale of investments Preliminary expenses and floatation costs Total assets	6 7	213,564 1,170,955 17,796 17,054 108,561	1,100,682 1,233,517 23,783 15,531 147,844 224 2,521,581
LIABILITIES			
Payable to ABL Asset Management Company Limited-Management Company Payable to the Central Depository Company of Pakistan Limited-Trustee Payable to the Securities and Exchange Commission of Pakistan	8. 9	6,469 178 1,069	3,376 235 2,143
Dividend payable Payable against redemption of units Accrued expenses and other liabilities Total liabilities	10	3,595 35,151 46,465	5,243 33,610 44,608
NET ASSETS		1,481,465	2,476,973
UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED)		1,481,465	2,476,973
CONTINGENCIES AND COMMITMENTS	12		
		Number	r of Units
NUMBER OF UNITS IN ISSUE		147,399,173	247,453,718
		Ru	pees
NET ASSETS VALUE PER UNIT		10.0507	10.0098
FACE VALUE PER UNIT		10.0000	10.0000

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO





## ABL INCOME FUND CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2014

		Nine months p 31 Ma		Quarter o 31 Mar	
		2014	2013	2014	2013
	Note		(Rupees	in '000')	
INCOME			•		
Capital (loss) / gain on sale of investments-net		(9,917)	51,781	6,123	22,164
Income from government securities		58,121	115,837	17,783	10,885
Income from term deposit receipts		18,354	38,079	7,430	12,245
Income from letters of placement		4,623	956	2,538	688
Income from term finance certificates / other sukuk		32,063	31,375	8,842	10,092
Profit on deposits with bank		24,149	21,959	1,897	9,599
Back end load		2	12	2.	12
Dividend Income		7,769	5,298	2,370	13
Unrealised appreciation / (diminution) on re-measurement of					
investments classified as financial assets at fair value					
through profit or loss - 'held for trading'		5,756	2,089	5,024	(2,353)
Unrealised loss on revaluation of future contracts		(79)		(79)	_
		140,841	267,386	51,930	63,345
EXPENSES					
Remuneration of ABL Asset Management Company Limited				] [	
- Management Company		.21,372	33,863	5,580	10,988
Sindh sales tax on Management Company's Remuneration		3,966	5,418	1,035	1,758
Federal excise duty on Management Company's remuneration		3,420	-	893	-
Remuneration of Central Depository Company of Pakistan Limited					
- Trustee		1,849	2,557	526	832
Annual fee - Securities and Exchange Commission of Pakistan		1,069	1,693	279	549
Brokerage and other transaction costs		1,011	823	336	69
Bank charges		183	314	62	62
Auditors' remuneration		419	321	106	106
Amortization of preliminary expenses and floatation costs		224	749	-	246
Printing charges		64	112	37	37
Listing fee		37	30	12	10
Annual rating fee		161	161	53	53
Other expenses		356	187	80	90
Provision for Workers' Welfare Fund		1,923	4,412	835	935
Total operating expenses		36,054	50,640	9,834	15,735
Net income from operating activities		104,787	216,746	42,096	47,610
Element of (loss) / income and capital (loss) / gains					
in prices of units sold less those in units redeemed - net		(11,486)	(582)	(2,140)	(1,699)
Net income for the period before taxation		93,301	216,164	39,956	45,911
Taxation	13	-	-	-	-
Net income for the period after taxation		93,301	216,164	39,956	45,911
Other comprehensive income for the period		-	-	-	-
Total comprehensive income for the period		93,301	216,164	39,956	45,911

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

For ABL Asset Management Company Limited (Management Company)

9

FARID AHMED KHAN CEO

KHAWAJA MUHAMMAD ALMAS DIRECTOR



Earnings per unit



## ABL INCOME FUND CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

	Nine months 1 31 Ma	
	2014	2013
	(Rupees i	n '000')
Undistributed income at the beginning of the period	1.024	0.507
- Realised income	1,924	9,587
- Unrealised income/(loss)	<u>511</u> 2,435	1,325
	2,100	10,712
Net income for the period	93,301	216,164
Element of income and capital gains included		
in prices of units issued less those in units redeemed	415	3,137
Interim distribution during the period		
<ul> <li>Cash dividend of Rs 0.1211 (2013: 0.3479) per unit</li> </ul>		
approved on 27 September 2013 (2013: 24 September 2012)	-	(2)
- Issue of 2,483,577 bonus units (2013: 9,350,584)	(24,836)	(93,506)
- Cash dividend of Rs 0.1906 (2013: 0.2531) per unit		
approved on 30 December 2013 (2013: 26 December 2012)	(1)	(1)
- Issue of 2,931,157 bonus units (2013: 8,582,386)	(29,312)	(85,824)
- Cash dividend of Rs 0.2397 (2013: 0.2531) per unit		
approved on 27 March 2014 (2013: 26 December 2012)	(1)	(1)
- Issue of 3,453,052 bonus units (2013: 4,549,531)	(34,530)	(45,495)
Undistributed income carried forward	7,471	5,384
Undistributed income / (loss) comprising:		
Chaistributed meome / (1033) comprising.		
Realised income	1,794	3,295
Unrealised income / (loss)	5,677	2,089
	7,471	5,384

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO





## ABL INCOME FUND CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

	Nine months p 31 Ma	
	2014	2013
	(Rupees i	n '000')
Net assets at the beginning of the period	2,476,973	3,784,263
Issue of 70,408,089 units (2013: 292,562,822 units)	711,731	2,969,051
Redemption of 179,330,420 units (2013: 432,232,852 units)	(1,812,024)	(4,363,211)
	(1,100,293)	(1,394,160)
Net element of (income)/ loss and capital (gains) / losses included in prices of units issued less those in units redeemed - amount representing loss/ (income) and losses / capital		
(gains) -transferred to Income Statement	11,486	582
- amount representing (income) / loss and capital		(2.125)
(gains) / losses - transferred to distribution statement	11,901	(3,137) (2,555)
	11,501	(2,555)
Other net income for the period	97,462	162,294
Capital gain on sale of investments	(9,917)	51,781
Unrealised appreciation / (diminution) on re-measurement of investments at fair value through profit or loss - net	5,756	2,089
Interim distribution during the period  - Cash dividend of Rs 0.1211 (2013: 0.3479) per unit approved on 27 September 2013 (2013: 24 September 2012)  - Issue of 2,483,577 bonus units (2013: 9,350,584)	(24,836)	(2) (93,506)
<ul> <li>Cash dividend of Rs 0.1906 (2013: 0.2531) per unit approved on 30 December 2013 (2013: 26 December 2012)</li> <li>Issue of 2,931,157 bonus units (2013: 8,582,386)</li> </ul>	(1) (29,312)	(1) (85,824)
<ul> <li>Cash dividend of Rs 0.2397 (2013: 0.2531) per unit approved on 27 March 2014 (2013: 26 December 2012)</li> <li>Issue of 3,453,052 bonus units (2013: 4,549,531)</li> </ul>	(1) (34,530) 4,621	(1) (45,495) (8,665)
Issue of 8,867,786 bonus units (2013: 17,932,970 units)	88,678	224,825
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed	(415)	3,137
Net assets as at the end of the period	1,481,465	2,606,845

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO





## ABL INCOME FUND CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

	Ni	ine months j 31 M:	oeriod ended arch
		2014	2013
Not	e	(Rupees	in '000')
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income for the period before taxation		93,301	216,164
Adjustment for non-cash charges and other items;			
Amortisation of preliminary expenses and floatation costs		224	749
Unrealised (appreciation)/diminution on re-measurement of investments			
classified as "financial assets at fair value through profit or loss"		(5,756)	(2,089)
Unrealised loss on revaluation of future contracts		79	-
Provision for Workers' Welfare Fund		1,923	4,412
Provision for Federal Excise Duty		3,420	-
Element of loss/(income) and losses/capital (gains)included		11,486	582
in prices of units issued less those in units redeemed		104,677	219,818
		104,077	219,010
(Increase)/ decrease in assets			
Profit receivable		5,987	1,599
Investments		218,239	(804,608)
Receivable against sale of investments		39,283	(15,758)
Security deposits, prepayments and other receivables		(1,523)	(1,567)
		261,986	(820,334)
Inguaga/(daguaga) in liabilities			
Increase/ (decrease) in liabilities Payable to ABL Asset Management Company Limited - Management Company		(327)	(2,478)
Payable to ABL Asset Management Company Limited - Management Company  Payable to Central Depository Company of Pakistan Limited' - Trustee		(57)	(69)
Payable to Securities and Exchange Commission of Pakistan		(1,074)	(2,342)
Accrued expenses and other liabilities		(382)	276
		(1,840)	(4,613)
Net cash generated / (used in) from operating activities		364,823	(605,129)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid			(4)
Net (payments) / receipts against (redemption) / issuance of units	1	1,101,941)	(1,394,160)
Net cash (used in) / generated from financing activities		1,101,941)	(1,394,164)
Net (decrease)/ Increase in cash and cash equivalents		(737,118)	(1,999,293)
Cash and cash equivalents at the beginning of the period	1	1,200,682	2,288,670
Cook and each equivalents at the and of the named		162 564	290 277
Cash and cash equivalents at the end of the period 6.2	_	463,564	289,377

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO





## ABL INCOME FUND NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2014

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

ABL Income Fund (the Fund) was established under a Trust Deed executed on 16 June 2008 between ABL Asset Management Company Limited (ABL AMCL) as the Management Company and the Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust Deed was executed in accordance with the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (NBFC Rules). The Securities and Exchange Commission of Pakistan (SECP) approved the revised /amended Trust Deed of the Fund on June 6, 2008. The Fund commenced its operations on 20 September 2008.

The Management Company of the Fund has been licensed to act as an Asset Management Company under the Non Banking Finance Companies (Establishment and Regulations) Rules, 2003. through a certificate issued by the SECP on 7 December 2007. The registered office of the Management Company is situated at 11-B, Lalazar, M.T Khan Road, Karachi.

The Fund is an open-ended mutual fund and is listed on the Karachi Stock Exchange Limited. The units of the Fund are offered to public for subscription on a continuous basis. The units are transferable and are redeemable by surrendering them to the Fund.

The Fund has been categorised as an open-end income scheme as per the criteria laid down by the Securities and Exchange Commission of Pakistan for categorisation of Collective Investment Schemes (CISs).

The objective of the Fund is to earn superior risk adjusted rate of return by investing in a blend of short, medium and long-term instruments, both within and outside Pakistan. The Fund, in line with its investment objectives, invests primarily in money and debt markets, certificate of investments, clean placements, spread transactions and other absolute return instruments.

Title to the assets of the Fund are held in the name of CDC as a Trustee of the Fund.

JCR-VIS Credit Rating Company Limited has assigned Management Quality Rating of AM2 (stable outlook) to the Management Company as at 21 June 2013 and Fund Stability Rating of A+(f) to the Fund as at 17 January 2013.

### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This condensed interim financial information of the Fund for the nine months period ended has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Trust Deed, the NBFC Rules and the NBFC Regulations. In case where requirements differ, the provisions of / or directives issued under the Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations will prevail.

The condensed interim financial information does not include all the information and disclosures required in the annual financial statements and should therefore be read in conjunction with the financial statements of the Fund as at and for the year ended 30 June 2013.

## 2.2 Functional and presentation currency

This condensed interim financial information is presented in Pak Rupees, which is the Fund's functional and presentation currency. All financial information presented in Pak Rupees has been rounded off to the nearest thousand rupees.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the published financial statements of the Fund for the year ended 30 June 2013.

#### 4. ACCOUNTING ESTIMATES

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, income and expenses. Actual results may differ from these estimates.





The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that were applied to financial statements as at and for the year ended 30 June 2013.

#### 5. FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended 30 June 2013.

		(Un-audited) 31 March, 2014	(Audited) 30 June, 2013
6.	BANK BALANCES	Note (Rupees	in '000')
	Profit and loss saving accounts	6.1 213,564	1,100,682

These accounts carry profit rates ranging from 6.50% to 10.35% (30 June 2013: 6.00% to 9.60%) per annum. This includes balance of Rs. 7,887,351 (30 June 2013: Rs. 182,967,754) with Allied Bank Limited (related party) of the Fund.

			(Un-audited) 31 March, 2014	(Audited) 30 June, 2013
		Note	(Rupees in	· '000')
6.2	Cash and cash equivalents			
	Profit and loss saving accounts	6	213,564	1,100,682
	Term deposit receipts	7.9	250,000	100,000
			463,564	1,200,682
7.	INVESTMENTS			
	Financial assets at fair value through profit or loss			
	Government treasury bills	7.1	334,967	659,110
	Pakistan investment bonds	7.2	301,494	-
	GoP Ijarah Sukuks	7.3	509	2,001
	Advance against subscription of TFCs		50,000	-
	Term Finance Certificate - Listed	7.4	61,153	221,738
	Term Finance Certificate - Unlisted	7.5	135,266	50,668
	Other Sukuk Certificates	7.6	-	100,000
	Shares of listed companies - Future Contracts	7.7	37,566	
			920,955	1,033,517
	Loans and receivables	7.9	250,000	200,000
			1,170,955	1,233,517



## 7.1 Government treasury bills

Issue date	Tenor	T	Face	e Value		Balanc	e as at 31 Ma	rch 2014	Market value	Market value as
		As at 1	Purchased	Disposed off	As at 31	Carrying	Market	Appreciation	asa	a percentage of
		July 2013	during the	/ matured during the	March 2014	value	value	/ (diminution)	percentage of net assets	total market value of
			period	period					net assets	investments
<u> </u>					- (Rupees in '0	00)				
02 May 2013	3 Months	125,000	-	125,000	-	-	-	-	-	-
12 July 2013	3 Months	-	716,000	716,000	-	-	-	-	-	-
07 August 2013	3 Months	-	297,000	297,000	-	-	-	-		-
19 September 2013	3 Months	-	1,568,700	1,568,700	-	-	-	-	-	-
03 October 2013	3 Months	-	120,000	120,000	-	-	-		-	-
21 October 2013	3 Months	-	25,000	25,000	-	-	-	-	-	-
28 November 2013	3 Months	-	767,000	767,000	-	-	-	-	-	-
12 December 2013	3 Months	-	403,000	403,000	-	-	-	-	-	-
09 January 2014	3 Months	-	365,000	365,000	-	-	-		-	-
23 January 2014	3 Months	-	252,000	252,000	-	-	-		-	-
20 February 2014	3 Months		119,400	25,000	94,400	93,292	93,257	(35)	6.29%	7.96%
28 February 2014	ОМО	-	583,000	339,000	244,000	241,774	241,710	(64)	16.32%	20.64%
24 January 2013	6 Months	-	250,000	250,000	4	-	-		-	-
12 July 2013	6 Months	-	250,000	250,000	-	-	-	-	-	-
25 July 2013	6 Months	-	250,000	250,000	-	-	-	-		-
23 January 2014	6 Months	_	155,000	155,000	-	-	-	-	-	-
06 September 2012	12 Months	11,150	-	11,150	-	-	-		-	-
12 July 2013	12 Months	-	24,000	24,000	-	-	-	-	-	-
26 July 2013	12 Months	527,000	500,000	1,027,000	-	-	-	-		
20 March 2014	12 Months	-	200,000	200,000	-	-	-	-	-	-
Total		663,150	6,845,100	7,169,850	338,400	335,066	334,967	(99)	22.61%	28.61%

## 7.2 Pakistan investment bonds

Issue date	Tenor		Fac	e Value		Balan	ce as at 31 Ma	rch 2014	Market value	Market value as
		As at 1	Purchased	Disposed off	As at 31	Carrying	Market	Appreciation	as a	a percentage of
		July 2013	during the	/ matured	March 2014	value	value	/ (diminution)	percentage of	total market
			period	during the					net assets	value of
				period						investments
					- (Rupees in '0	00)				
18 August 2011	3 Years	-	100,000	100,000	-	-	-	. <del>-</del> :	-	-
19 July 2012	3 Years	-	80,000	80,000	-	-	-	-	-	-
19 July 2012	5 Years	-	100,000	100,000	-	-	-	-	-	-
19 July 2012	10 Years	-	150,000	150,000	-	-	-	-	-	-
18 July 2013	3 Years	-	1,532,000	1,232,000	300,000	295,528	301,494	5,966	20.4%	25.7%
18 July 2013	5 Years	-	50,000	50,000	-	-	-	-	-	-
Total		-	2,012,000	1,712,000	300,000	295,528	301,494	5,966	20.4%	25.7%

## 7.3 GoP Ijarah Sukuks

Issue date	Coupon rate in %	As at 1 July 2013		e Value Disposed off / matured during the period	As at 31 March 2014	Baland Carrying value	ee as at 31 Mar Market value	Appreciation	Market value as a percentage of net assets	Market value as a percentage of total market value of investment
					- (Rupees in '0	00)				
16 May 2011	9.2640% / 3 Years	500	-	-	500	501	509	8	0.03%	0.04%
18 September 2012	9.05% / 3 Years	1,500	-	1,500	-	-	-	-		
Total		2,000	_	1,500	500	501	509	8	0.03%	0.04%





## 7.4 Term Finance Certificates (listed debt securities)

Name of the investee company	Profit / Markup rate		Number of C	ertificates		Balanc	e as at 31 Marc	Market	Market value	
		As at 1 July 2013	Purchased during the period	Disposed off / matured during the period	As at 31 March 2014	Carrying value	Market value	Appreciation / (diminution)	value as a percentage of net assets	
							Rupees in †00	0		
Askari Bank Limited - II	6 months KIBOR plus 1.50%	6,000	-	6,000		-	-	-		-
Pakistan Mobile Communication										
Limited	6 months KIBOR plus 1.65%	-	14,800	14,800	-	-	-	-		-
Bank Al Falah-V	6 months KIBOR plus 1.25%	20,000	12,000	20,000	12,000	61,343	61,153	(190)	4.13%	5.22%
United Bank Limited - IV	6 months KIBOR plus 0.85%	18,100	-	18,100	-	-	-	-		-
Engro Fertilizer - III		-	6,300	6,300	-					
Total		44,100	33,100	65,200	12,000	61,343	61,153	(190)		

## 7.5 Term Finance Certificates (unlisted debt securities)

Name of the investee company	Number of Certificates				Balanc	e as at 31 Marc	Market N	Market value		
		As at 1 July 2013	Purchased during the period	Disposed off / matured during the period	As at 31 March 2014	Carrying value	Market value	Appreciation / (diminution)	value as a percentage of net assets	as a percentage of total market value of investment
						<del>-</del>	Rupees in '00	0	<u>-</u>	
Standard Chartered Bank (Pakistan)										
Limited - PPTFC 6	6 months KIBOR plus 0.75%	10,200	29,000	26,200	13,000	65,266	65,266	-	4.41%	5,57%
Askari Bank Limited - IV	6 months KIBOR plus 1.75%	-	8,400	8,400	-	-	-	-	-	-
Bank Al Falah-IV	6 months KIBOR plus 2.50%	-	9,750	9,750	-	-	-	-	-	-
WAPDA	6 months KIBOR plus 1.00%	-	34,000	20,000	14,000	70,000	70,000	-	4.73%	5.98%
Bank Al Habib - III			7,600	7,600	-	-	-	-	-	-
Total		10,200	88,750	71,950	27,000	135,266.	135,266	-		

## 7.6 Held for trading investments - Sukuk Certificates

Name of the investee company	Coupon rate in %	Face Value			Balance as at 31 March 2014			Carrying	Carrying	
		As at 1 July		Disposed off		Cost		Appreciation /		value as a
		2013	during the period	/ matured during the	March 2014		value	(diminution)	percentage of net assets	percentage of total market
			period	period						value of
										investment
					-Rupees in '000	)				
HUBCO	10.70 % / 6 Months	100,000	-	100,000	-	-	-			-
WAPDA	10.48% / 8 years	-	215,000	215,000	-	-	_	-	-	-
Total		100,000	215,000	100,000	-	-	-	-		



#### Shares of listed companies - future contracts 7.7

Name of the investee company		Number of	shares		Balanc	e as at 31 Marc	h 2014	Market value	Market	Market
	As at 1 July 2013	Purchased during the period	Sales during the period	As at 31 March 2014	Carrying value	Market value	/ (diminution)	percentage of net assets	value as a percentage of total market value of investments	as a percenta paid-t capital invest compa
Shares of listed companies - Fully paid ordinary sha	res of Rs. 10 each unle	ss stated otherw	rise			Rupecs in '000	)			
Personal Goods										
Nishal Chunian Limited	-	295,000	295,000	-	-	-	-	-	-	
Nishat Mills Limited	-	324,500 619,500	314,500 609,500	10,000	1,252	1,166	(86)		0.10%	0
Construction & Materials		1 002 000	1 002 000			.,				
D.G.Khan Cement Company Limited Lucky Cement Limited	-	1,003,000 36,000	1,003,000 36,000	-	-	-		-	-	
Chemicals	-	1,039,000	1,039,000	-	-	-	-	-		
Fauji Fertilizer Company Limited	-	281,500	281,500					-		
Fauji Fertilizers Bin Qasim Limited Engro Corporation Limited		298,000 511,000	288,000 511,000	10,000	441	430	(11)	0.03%	0.04%	Θ
		1,090,500	1,080,500	10,000	441	430	(11)	:		
Oil and Gas Attock Refinery Pakistan Limited		15,000	15,000							
Pakistan State Oil Company Limited		149,500	149,500		-					
Oil and Gas Development Company Limited Pakistan Petroleum Limited		18,000 220,500	220,500	18,000	4,439	4,340	(99)	0.29%	0.37%	0.
	-	403,000	385,000	18,000	4,439	4,340	(99)		-	
Foods Producers										
Engro Foods Limited	-	93,000	93,000	-						
Non Life Insurance		93,000	93,000	-						
Adamjee Insurance Company Limited	-	230,000	46,500	183,500	8,281	8,614	333	0.58%	0.74%	0.
Flootulaiter		230,000	46,500	183,500	8,281	8,614	333			
Electricity Hub Power company Limited	-	128,000	-	128,000				_		
		128,000	71	128,000	-	-	-			
Commercial Banks National Bank of Pakistan	-	750,500	722,000	28,500	1,559	1,541	(18)	0.10%	0.13%	0.
United Bank Limited	-	3,500	3,500	-	-	-	-	-	-	
Bank Alfalah Limited	-	131,000 885,000	131,000 856,500	28,500	1,559	1,541	(18)	-		
Fixed Line Telecommunication		000,000	0.00,000	20,000	1,000	(,,,,,,	(10)			
Pakistan Telecommunication Company Limited		2,388,500 2,388,500	1,686,000	702,500 702,500	21,523 21,523	21,475 21,475	(48)		1.83%	0
T-4-3							``			
Total	-	6,876,500	5,796,000	1,080,500	37,495	37,566	71	:		
					`			Un-audited) (Aud 31 March, 30 J 2014 20		ıne,
nrealised appreciation on re- ivestments classified as financial alue through profit or loss - n	cial assets at					Note -	(F	Rupees in	ı '000') -	
air value of investments classif	ied as 'at fair	value								
through profit or loss'							1,170	,955	1,033,	517
ost of investments classified as	at fair value	through								
profit or loss'							1,165	,278	1,033,0	006
							5	,677		511
oans and receivables								<del></del>		
erm deposit receipts										
having original maturity of 3 m	onths or less						250	,000	100,0	000
having original maturity of mo								_	100,0	
Sarabination of the								000	200.	

Term deposit receipts carry mark-up at rates of 10.50% (30 June 2013: 9.95% to 10.25%) per annum and maturity on 04 April 2014 (30 June 2013: 22 July 2013 to 4 October 2013).





200,000

250,000

7.8

7.9

# 8. PAYABLE TO ABL ASSET MANAGEMENT COMPANY LIMITED - MANAGEMENT COMPANY

The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, of an amount not exceeding three percent per annum of the average daily net assets of the Fund during first five years of the Fund's existence and thereafter an amount equal to two percent per annum of such assets of the Fund. Currently, the Management Fee is charged at the rate 1.50% of the average daily net assets of the Fund. Remuneration to the management company charged to the Fund during the period includes imposed tax.

(Audited) (Un-audited) 31 March, 30 June, 2014 2013 ----- (Rupees in '000') ------Note Remuneration 1,870 2,910 Sindh sales tax on Management Company's remuneration 8.1 891 466 FED payable on Management Company's remuneration 8.2 3,700 Sales load payable 3,376 6,469

- **8.1.** The Sindh Government has levied Sindh Sales Tax at the rate of 16% on the remuneration of the Management Company and sales load through Sindh Sales Tax on Services Act, 2011 effective from 01 July 2011.
- 8.2. As per the requirement of the Finance Act 2013, Federal Excise Duty (FED) at the rate of 16% on the remuneration of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the sprit of the law. The matter has been taken up collectively by the Mutual Fund Association of Pakistan where various options are being considered. During the period, the Honouarble High Court sindh in a Constitutional petition relating to levy of Federal Excise Duty (FED) on Mutual Fund has granted stay order for the recovery of Federal Excise Duty (FED). As a matter of abundant caution, the Management Company has made a provision with effect from 13 June 2013, aggregating to Rs. 3.700 million. Had the provision not being made, the Net Asset Value per unit of the fund as at 31 March, 2014 would have been higher by 0.0251

## 9. PAYABLE TO THE CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net assets of the Fund. The remuneration is paid to the Trustee monthly in arrears.

The tariff structure applicable to the Fund as at 31 March 2014 was as follows:

### Net assets value Tariff per annum

Upto Rs 1 billion Rs 0.6 million or 0.17 percent per annum of NAV whichever is higher.

Rs 1 billion to Rs 5 billion Rs 1.7 million plus 0.085 percent per annum of NAV exceeding Rs 1 billion.

Over Rs 5 billion Rs 5.1 million plus 0.07 percent per annum of NAV exceeding Rs 5 billion.





		(Un-audited) 31 March, 2014	(Audited) 30 June, 2013		
ACCRUED EXPENSES AND OTHER LIABILITIES	Note	(Rupees in '000')			
Auditors' remuneration		186	286		
Brokerage		494	174		
Printing and others charges		34	239		
Payable to Workers' Welfare Fund	11	34,341	32,418		
Withholding taxes		81	169		
Provision for Federal Excise Duty		-	280		
Other payable		15	44		
		35,151	33,610		

#### 11. PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their Trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to CISs, which is pending adjudication.

Prior to 2011, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF. This clarification was forwarded by the Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its collectorates for necessary action. Based on this clarification, FBR also withdrew notice of demand which it had earlier issued to one of the funds managed by ABL Asset Management Company Limited for collection of WWF.

In 2012, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 declared the said amendments as unlawful and unconstitutional. In March 2013, a large bench of Sindh High Court (SHC) in various Constitutional Petitions declared that amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006 and the Finance Act, 2008 do not suffer from any constitutional or legal infirmity. However, the Honorable High Court of Sindh has not addressed the other amendments made in WWF Ordinance 1971 about applicability of WWF to the CISs which is still pending before the court.

The Management Company believes that the aforementioned constitutional petition pending in SHC has strong grounds for decision in favour of the mutual funds. However, the management as a matter of abundant caution has recognised WWF charge amounting to Rs. 34.341 million which includes Rs. 1.922 million pertaining to the current financial period and Rs. 32.419 million pertaining to prior period. Had the WWF not been provided, the NAV per unit of the Fund would have been higher by Rs. 0.2330 (2.33%).

#### 12. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at 31 March 2014 and as at 30 June, 2013.

#### 13. TAXATION

10.

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per Regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the fund is required to distribute 90% of the net accounting income other than unrealised capital gains to the unit holders. The management intends to distribute at least 90% of the Fund's accounting income for the year ending 30 June 2014 as reduced by capital gain (whether realized or unrealized) to the unit holders. The Fund is also exempt from the provisions of Section 113 (minimum tax) under Clause 11A of Part IV of the Second Schedule





to the Income Tax Ordinance, 2001. Accordingly, no provision for taxation has been made in this condensed interim financial information.

#### 14. TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons / related parties include ABL Asset Management Company Limited being the Management Company, Allied Bank Limited, ABL Asset Management Company Limited - Staff Provident Fund, Allied Bank Limited - Employees Superannuation (Pension) Fund, Allied Bank Limited - Staff Provident Fund, Cyan Limited, Cyan Limited - Employees Provident Fund and CFA Association of Pakistan being entities under common management and / or directorship, the Central Depository Company of Pakistan limited being the Trustee of the Fund, the directors and officers of the Management Company and Habib Metropolitan Bank Limited being connected person.

- 14.1 Transactions with connected persons / related parties are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 14.2 Remuneration to the Management Company is determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.
- 14.3 Remuneration payable to the Trustee is determined in accordance with the provisions of the Trust Deed.
- 14.4 Transactions and balances with related parties other than those disclosed elsewhere are as follows:

Transactions during the period:	(Un-a 31 March, 2014	udited) 31 March, 2013
ABL Asset Management Company Limited - Management	(Rupee	s in '000')
Company		•
Issue of nil units (2013: 149,417 units)		1,500
Bonus issue 1,454,910 units (2013: 408,553 units)	14,549	4,086
Remuneration to the Management Company	21,372	33,863
Sindh Sales tax on Management Company's Remuneration	3,966	5,418
FED on remuneration of the Management Company	3,420	
Allied Bank Limited-Holding Company of Management Company		
Redemption of NIL units (2013: 75,000,000 units)	_	754,733
Markup income on bank deposits	1,556	3,399
Bank charges	66	8
Markup income on term deposits receipt	2,668	
Habib Metropolitan Bank Limited -Connected person		
Issue of 10,875,261 units (2013: 26,756,465 units)	110,000	270,000
Bonus issue 931,131 units ( 2013: 1,989,926 units)	9,311	19,899
Redemption of 23,989,426 units (2013: 52,280,740 units)	197,523	532,059
Mark-up income on bank deposits	11	28
Bank charges	1	
CFA Association of Pakistan		
Issue of nil units (2013: 179,340 units)		1,800
Bonus issue 10,443 units (2013: 2,778 units)	104	28





	(Un-audited) 31 March, 2014	(Audited) 31 March, 2013
TRUSTEE	(Rupees in	n '000')
Central Depository Company of Pakistan Limited Remuneration for the period CDS Connection Fee	1,849	2,557
CHAIRMAN OF THE MANAGEMENT COMPANY		
Sheikh Mukhtar Ahmad Bonus issue 920 units (2013: 1,153 units)	9	12
DIRECTORS OF THE MANAGEMENT COMPANY		
Mr. Muhammad Javaid Iqbal Redemption of 29,955 units (2013: NIL units) Bonus issue 6,524 units (2013: 6,767 units)	<u>300</u> <u>65</u>	68
Tariq Mahmood Bonus issue 12,557 units (2012: 8,666 units)	126	87
KEY MANAGEMENT PERSONNEL		
Chief Executive Officer Bonus issue 65,800 units (2013: 90,807 units) Redemption 198,120 units (2013: NIL units)	(Un-audited) 31 March,	(Audited) 30 June,
Balance as at period / year end:	2014 (Rupees in	2013 n '000')
ABL Asset Management Company Limited - Management Company of the Fund Outstanding 27,378,272 units (30 June 2013: 25,923,362 units) Remuneration payable to Management Company Sindh sales tax on remuneration of the Management Company Federal Excise Duty Payable to the Management Company Sales load Payable to Management Company	275,171 1,870 891 3,700	259,488 2,910 466 280
Allied Bank Limited-Holding Company of the Management Company Bank balances Mark - up accrued on deposits Term deposit receipts Mark up accrued on term deposit receipt	7,887 59 -	182,967 690 100,000 7,554
Habib Metropolitan Bank Limited Outstanding 15,578,856 units (30 June 2013: 27,761,891 units) Balances held in savings accounts	156,578 195	277,891 350





	(Un-audited) 31 March, 2014	(Audited) 30 June, 2013
	(Rupees i	n '000')
CFA Association Of Pakistan Outstanding 196,522 units (30 June 2013: 186,079 units)	1,975	1,863
Central Depository Company of Pakistan Limited - Trustee Remuneration and CDC connection fee payable Security deposits receivable	178 100	235 100
CHAIRMAN OF THE MANAGEMENT COMPANY		
Sheikh Mukhtar Ahmad Outstanding 17,311 units (30 June 2013:16,391 units)	174	164
DIRECTORS OF THE MANAGEMENT COMPANY		
Muhammad Javaid Iqbal Outstanding 122,767 units (30 June 2013: 146,198 units)	1,234	1,463
Tariq Mahmood Outstanding 236,292 units (30 June 2013: 223,735 units)	2,375	2,239
KEY MANAGEMENT PERSONNEL		
Chief Executive Officer Outstanding 1,158,956 units (30 June 2013: 1,291,276 units)	11,648	12,925

#### 15. DATE OF AUTHORIZATION FOR ISSUE

15.1 This condensed interim financial information was authorised for issue on April 22, 2014 by the Board of Directors of the Management Company.

### 16. GENERAL

Figures have been rounded off to the nearest thousand rupees. Corresponding figures have been rearranged and reclassified where necessary for the purpose of comparison. No significant rearrangements or reclassification have been made in this condensed interim financial information.

For ABL Asset Management Company Limited (Management Company)

FARID AHMED KHAN CEO



