

FUND MANAGER'S REPORT APRIL 2017

### ECONOMY AND CAPITAL MARKETS UPDATE

CPI for the month of April 2017 clocked in at 4.8%YoY (+1.4% MoM), as compared to 4.9%YoY (0.8%MoM) last month. The increase in CPI was driven by food inflation (+1.9%MoM), increase in house index (+1.1%MoM) and an increase in education index (+6.5%MoM). Overall inflation for 10MFY17 recorded at 4.1% compared to 2.8% SPLY. On external front, current account deficit (CAD) widened by massive 161%YoY to USD6,130 million in 9MFY17, compared to a deficit of USD2,351million SPLY. However, situation eased off in March 2017 where current account balance improved by 32%MoM to –USD562 mn on the back of uptick in exports and workers' remittances. On the other hand, foreign reserves continued to decline, coming down to USD21.0 billion from USD21.5 billion in Mar'17, largely on account of external debt servicing. On fiscal side, tax collection in April 2017 improved by 21.1% YoY as FBR managed to collect PKR262 billion. As a result, overall tax collection, FBR is still lagged behind its tax collection target and it seems a tough task for government to a meet its fiscal deficit target for FY17 as FBR has to collect an amount PKR1,101 billion in the last two months in order to meet FY17 tax collection target of PKR3,620.8 billion. Going ahead, further progress on key economic indicators remain highly contingent on structural reforms, government's fiscal performance and external factors like international oil prices.

### **Dull Affairs!**

Slow and steady!

Money market remained stable amid frequent liquidity injections by central bank (6x OMO injections) with a sizable OMO size of over a trillion rupees. T-bill auction gathered cumulative participation of PKR751 billion against the target of PKR550 billion and maturity of PKR527 billion. Thus, central bank comfortably achieved its predefined target by accepting bids worth PKR629 billion mainly in 3 and 6 months. Cut off yields for 3, 6 and 12 months tenors now stand at 5.99%, 6.01% and 6.03% respectively. Soft CPI numbers for the month of March against industry consensus trigged initial rally in the bonds which was further fueled when SBP rejected PIBs auction. As a result, PKRVs in secondary market adjusted downwards by 4-100ps across the board. PIBs auction gathered a dull participation of PKR31 billion against the target of PKR50 billion at odd levels. However, government showed strong aversion to borrowing at high cost by scrapping the auction. Besides, State Bank released auction calendar for the period of May to July 2017; where the government targets to borrow PKR2,650 billion through T-bills and PKR200 billion via PIBs against the maturity of PKR2,444 billion and PKR698 billion, respectively. Moving anead, movement in international crude prices and government borrowing pattern in upcoming auctions are expected to guide future direction.

### Political dust subsided!

Equities bounced back strongly with KSE100 index posting a handsome performance of 2.4%MoM in April 2017 to close the month at 49,301 points. The sharp rally of 1,145 points was mainly attributable to prolonged decision on the Panama hearings announced after a delay of two months. Sectors that contributed the most to index gain were Automobile Assemblers (+393 points), Commercial Banks (+215 points) and Cement (+212 points). Automobile Assemblers remained in limelight as volumetric growth amid launch of new models (Diesel Fortuner, Cultus, BRV etc) and announcement of 100,000 subsidized passenger cars under Orange Cab scheme by Punjab Government. Subsequently, Indus Motors / Pak Suzuki/Honda Atlas Car contributed 119/107/96 points to the index respectively. The next prime contributor was banking sector with UBL and HBL adding 197 and 78 points respectively. On the flip side, Fertilizers were the key laggards wiping off 265pts from KSE 100 Index during the month. Persistent outflow from foreign investors continued in April 2017 with a FIPI of -USD36mn, taking CY17TD FIPI outflows to USD199mn. However, significant investment in mutual funds post panama case verdict resulted in an inflow of USD108mn from the mutual fund industry. Overall trading activity also improved as the average daily traded volume increased by 1% to 241mn while average daily traded value surged by 9% to USD124mn. Going forward, strong fundamentals, attractive valuations and significant flows on account of MSCI EM upgrade (on 16th May, 2017) are expected to keep investors interest alive. Pakistan currently trades at one year forward P/E multiple of 9.6x along with a handsome dividend vield of 5.4%.

### ECONOMIC SUMMARY

	Last Reported Month	Current Month	Previous Month	YTD
CPI Inflation	April	4.78%	4.94%	4.09%
Trade Deficit (USD mn)	March	(2,267)	(2,248)	(17,782)
Remittances (USD mn)	March	1,695	1,417	14,058
Current A/C (USD mn)	March	(562)	(822)	(6,130)
FDI (USD mn)	March	297	123	1,601
Tax Collection ** (PKR bn)	April	262	340	2,520
M2 Growth*	April			5.94%
FX Reserves* (USD bn)	April			21.01
Source SBP, FBS				
* Latest monthly figures				

\*\* Provisional figures

GOVERNMENT SECURITIES					
PKRV Yields (%)	6 M	1 Yr	3 Yr	5 Yr	10 Yr
April 30, 2017	6.00	6.02	6.47	7.05	8.23
March 31, 2017	6.01	6.03	6.53	7.11	8.31
Change (bps)	-1	-1	-6	-6	-8
Source : FMA					

EQUITY MARKET PERFORMANCE							
	Apr-17	Mar-17	M/M	1 Yr Low	1 Yr High		
KSE - 100 Index	49,301	48,156	2.4%	34,504	50,192		
Avg. Daily Vol. (mn)	241	239	1%	109	903		
Avg. Daily Val. (USD mn)	124	114	9%	58	273		
2017E PE(X)	9.6						
2017E DY	5.4%						
Source: KSE, Bloomberg							

FUND MANAGER'S REPORT, APRIL 2017

**ABL Income Fund** 



### FUND MANAGER'S COMMENTS

### INVESTMENT

### OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan

For the month of Apr'17, ABL Income Fund posted a return of 4.29% against the benchmark return of 6.16%. The underperformance against the benchmark by 187 bps can be attributed towards revaluation losses on spread transactions portfolio at month end. During the month, the fund continued to remain active in the corporate debt market while maintaining a significant exposure in spread transactions. On YTD basis, the fund's return stood at 5.83% against the benchmark return of 6.09 %. Fund size as at April 30, 2017 stood at PKR 3,633.21 Million.

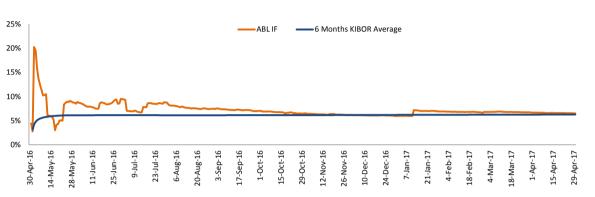
At month end, the total exposure in spread transactions increased from 2.88% to 8.80%. Similarly, the fund traded TFC's to book capital gains which resulted in a net increase in total exposure in TFCs from 21.89% to 22.63% in Apr'17. Further, the exposure in cash decreased from 50.34% to 48.39% and simultaneously exposure in T-Bills increased to 12.41% in Apr'17.

Going forward, the fund will continue to build significant exposure in spread transactions owing to higher expected returns. The weighted average maturity of the fund increased to 672 days from 598 days in Apr'17. The Scheme has also maintained Total expense ratio (TER) 2.06% (0.43% representing Government Levies, WWF and SECP Fee).

### **Investment Committee**

### Members:

Alee Khalid Ghaznavi - CEO Kashif Rafi - CIO Faizan Saleem - Head of Fixed income Saqib Mateen, ACA - CFO & CS Dileep Kumar, Head of Research Fahad Aziz, Fund Manager Azhar Nawaz, Fund Manager Naresh Kumar, ACCA, CFA - Fund Manager



Fund Type	Open-end	
Category	Income Scheme	ABL
Launch Date	September 20, 2008	Bend
Net Assets	PKR 3633.21mn as at 30-Apr-2017	*Funds re
NAV	PKR 10.4993 as at 30-Apr-2017	ASSI
Benchmark	6 Months KIBOR	Cash
Dealing Days	As Per Banking Days	Place
Cut-off time	4:00 PM	T-Bills
Pricing Mechanism	Forward	PIBs
Management Fees	1.5 % p.a	Clean
Front -end Load	1.5%	Sprea
Trustee	Central Depository Company of Pakistan Ltd (CDC)	WAPE
Auditor	A.F. Ferguson - Chartered Accountants	TFCs
Asset Manager Rating	AM2 + (Stable Outlook)	Other
Risk Profile of the Fund	Low	
Fund Stability Rating	A(f) (JCR-VIS)	
Fund Manager	Fahad Aziz	ABL-
Listing	Pakistan Stock Exchange	Benc

PERFORMANCE					
	30-Apr-2017	YTD*	St. Dev**	Sharpe Ratio**	Alpha***
ABL-IF	4.29%	5.83%	1.13%	0.54	0.24%
Benchmark	6.16%	6.09%	0.02%	21.14	N/A
*Funds returns computed on NAV	o NAV with the dividence	l reinvestment (	excluding sales loa	d)	
ASSET ALLOCATION		March	31, 2017	30-Apr-2	2017
Cash		50	.34%	48.39	%
Placements with Bank	s(TDRs)	(	)%	0%	
T-Bills		(	)%	12.41	%
PIBs		(	)%	0%	
Clean Placement		(	)%	0%	
Spread Transactions		2.	88%	8.8%	6
WAPDA PPTFC III		2.	27%	2.279	6
TFCs		21	.89%	22.63	%
Others including Rece	ivables	22	.62%	5.5%	ć
		10	00%	100%	6
3 mont	n 6 month	1 year	3 year	5 year	ince Inceptior
ABL-IF 5.04	% 6.34%	6.53%	9.66%	11.01%	15.64%
Benchmark 6.14	% 6.13%	6.11%	7.36%	8.46%	10.53%

PORTFOLIO QUALITY (% OF TOTAL ASSETS)

Credit Quality of Portfolio (% of Assets) AA. 24.11% AAA, 2.37% AA+, 0.2% Govt Securities, 12.41% A+. 12.27% AA-. 34.32% Other assets account for 14.32 % of Total Assets

MUFAP Recommended Format

Name of Entity

Leverage

JSBL TFC 14-12-2016

NIB BANK LTD TFC II

WAPDA PPTFC III

ASKARI V

BAFL V TFC

ASKARI TFC 4

**BOP-TFC-ABLIF** 

Weighted average time to maturity of net assets

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NIL

672

6.57%

5.98%

5.7%

2.27%

2.18%

2.09%

0.13%

Excess

Discover t

Exposure Type % of Net Assets Limit

### FUND MANAGER'S REPORT, APRIL 2017

### FUND MANAGER'S COMMENTS

INVESTMENT OBJECTIVE

During the Month of Apr'17. ABL Cash Fund posted a return of 5.00% against the benchmark return of 5.31%. On Year-to-date basis the fund maintained its ranking in the top quartile by posting a return of 7.98% against the benchmark return of 4.90 %. Fund size during the month reduced by 1.57% to close at PKR 6,700 million.

During the month, the fund increased its exposure in T-bills (i.e. 21.77%), placements with DFI was augmented to 5.88%.while cash at bank was reduced to 64.15%.

Weighted Average maturity at the end of month stood at 24.7 days as compared to 5 days in Mar'17.

ABL Cash Fund

The Scheme has maintained Total expense ratio (TER) 1.40% (0.38% representing Government Levies. WWF and SECP Fee).

### **Investment Committee**

Saqib Mateen, ACA - CFO & CS

Fahad Aziz, Fund Manager Azhar Nawaz, Fund Manager

Dileep Kumar, Head of Research

within and outside Pakistan

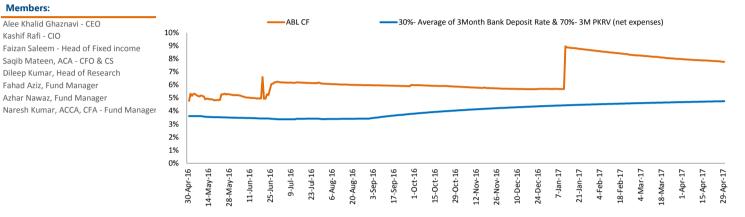
To earn superior risk adjusted rate of

return by investing in a blend of short, medium and long term instruments, both

#### Members:

Kashif Rafi - CIO

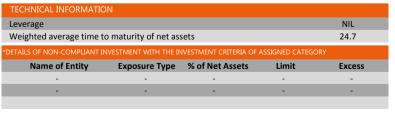




BASIC FUND INFORMATI	ON	PERFORM
Fund Type	Open-end	
Category	Money Market Scheme	ABL-CF
Launch Date	July 31, 2010	Benchma
Net Assets	PKR 6700.35 mn as at 30-Apr-2017	*Funds returns c
NAV	PKR 10.6923 as at 30-Apr-2017	ASSET AL
Benchmark	70%-Average of 3 Month PKRV & 30%- 3M Bank Deposit Rate	Cash
		Placement
Dealing Days	As Per Banking Days	T-Bills
Cut-off time	4:00 PM	Reverse Re
Pricing Mechanism	Backward	Clean Plac
Management Fees	1% p.a	Others inc
Front -end Load Trustee	Nil Central Depository Company of Pakistan Ltd (CDC)	
Auditor	Deloitte - Yousuf Adil. Chartered Accountants	
Asset Manager Rating	AM2 + (Stable Outlook)	ABL-CF
Risk Profile of the Fund	Low	Benchmai
Fund Stability Rating	AA(f) (JCR-VIS)	
Fund Manager	Fahad Aziz	
Listing	Pakistan Stock Exchange	PORTFOL

PERFORMAN	CE						
	3	0-Apr-2017	YTD*	St. Dev**	Sharpe Ratio**	Alpha***	
ABL-CF		5%	7.98%	2.22%	0.83	3.01%	
Benchmark		5.31%	4.9%	0.05%	(25.43)	N/A	
*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) ** 12M Trailing Data ***3MPKRV used as RFR							
ASSET ALLOC	ATION		March	31, 2017	30-Apr-	2017	
Cash			92		64.15	5%	
Placements with	th Banks(Tl	DRs)	7.	.25%	7.35%		
T-Bills				0%	21.77%		
Reverse Repo				0%	0%	•	
<b>Clean Placeme</b>	nt			0%	5.88	%	
Others including	ng Receivat	oles	0.	.49%	0.85	%	
			1	00%	5 100%		
	3 month	6 month	1 year	3 year	5 year	Since Inception	
ABL-CF	4.75%	9.42%	7.76%	8.36%	9.59%	11.81%	
Benchmark	5.29%	5.28%	4.64%	5.04%	5.68%	6.15%	

### LIO QUALITY (% OF TOTAL ASSETS)





MUFAP Recommended Format

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ABL Asset Management  $\mathbf{\Delta}$ 



### FUND MANAGER'S REPORT, APRIL 2017



### FUND MANAGER'S COMMENTS

**ABL Stock Fund** 

### INVESTMENT OBJECTIVE

To provide higher risk adjusted returns over the long term by investing in a diversified portfolio of equity instruments offering capital gain and dividends.

### **Investment Committee**

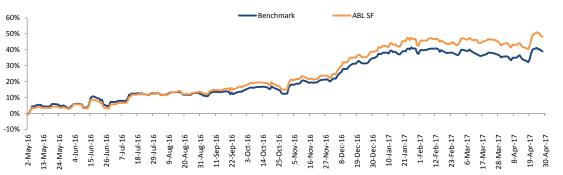
### Members:

Alee Khalid Ghaznavi - CEO
Faizan Saleem - Head of Fixed Income
Saqib Mateen, ACA - CFO & CS
Dileep Kumar - Head of Research
Azhar Nawaz - Fund Manager
Fahad Aziz - Fund Manager
Naresh Kumar, ACCA, CFA - Fund Manager

ABL-SF generated a return of 3.26% in April 2017 against 2.38% increase in the benchmark, reflectingan outperformance of 89 basis points. During the month, allocation to Automobile Assembler sector increased from 6.59% to 8.82% as volumetric growth is in the offing along with expected launch of new models and expected taxi scheme. On the other hand, profit was realized in Commercial Bank sector by reducing exposure from 15.8% to 13.94%. As at April 30, 2017, ABL-SF was 92.76% invested in equities and remaining in bank deposits.

KSE-100 index broke the negative spell and delivered a return of 2.4% during the month. Investors cheered the decision of long-awaited Panama Case as it averted the dismissal of PM for the time being.Major support to the index came from Automobile Assembler (393 points) and Commercial Banks (215 points).Introduction of new models and possible announcement of Punjab Orange Cab scheme kept the investors' interest alive in the sector. Upbeat financial results of banks played a catalyst role for Banking Sector.Mutual Funds were the major buyers with net buying of USD 108 million; whereas,foreigners again trimmed their position worth USD 36 million. Going forward, market may exhibit volatility along with dull sessions on account of upcoming budget.However, we maintain our positive stance on the back of massive liquidity of local players and official reclassification of PSX in MSCI EM index.

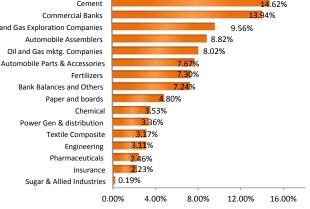
The Scheme has Total expense ratio (TER) 3.74% (1.47% representing Government Levies, SWWF and SECP Fee). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 7.20 mn.



BASIC FUND INFORMA	ITION	PERFORMA	NCE					
Fund Type	Open-end			April - 17*	YTD*	St. Dev**	Beta**	Alpha
Category	Equity Scheme	ABL-SF		3.26%	40.12%	12.98%	0.98	11.94%
Launch Date	June 28, 2009	Benchmark		2.38%	28.52%	12.67%	1.00	N/A
Net Assets	Rs 8,396.16mn as at April 30th,2017	*Funds returns comp	outed on NAV to N	IAV with the dividen	d reinvestment (e	excluding sales load)	** 12M Trailing Da	ata
NAV	Rs 20.1124 as at April 30th,2017	ASSET ALLO	CATION		31-M	ar-17	30-	Apr-17
Benchmark	KSE-100 Index	Stock/Equiti	es		91.8	33%	92	2.76%
Dealing Days	As Per Local Stock Exchanges	Bank Balanc	es		7.6	0%	6	.35%
Cut-off time	4:00 PM	T-Bills			0.0	0%	0	.00%
Pricing Mechanism	Forward	Others		0.57%		0.89%		
Management Fee	2% p.a	Leverage		NIL		NIL		
Front -end Load	2%		3 month	6 month	1 year	3 year	5 year	Since Inception
Trustee	Central Depositary Company of Pakistan Limited	ABL-SF	4.08%	28.69%	48.17%	96.93%	298.70%	776.34%
Auditor	M/S. A.F. Ferguson & Co, Chartered Accountants	Benchmark	1.11%	23.58%	38.92%	39.30%	129.10%	269.18%
Asset Manager Rating	AM2+ (JCR-VIS) (Stable outlook)	SECTOR ALL	OCATION (S	6 OF TOTAL ASS	SETS)			
Risk Profile of the Func Performance Ranking	High MFR 4-Star (JCR VIS) (Based on one Year weighted average ranking), MFR 3-Star (JCR VIS) (Based on Three Year Weighted average ranking) MFR 4-Star (JCR VIS) (Based on Five Year Weighted average ranking) for the period ended December 31,2015.		Commerc Exploration Co sutomobile As	ompanies			1 13.9 9.56% 82%	<mark>4</mark> .62% 4%
Fund Manager	Naresh Kumar		l Gas mktg. Co			8.02		

Listing Pakistan Stock Exchange

TOP TEN HOLDINGS (% OF TOTAL ASSETS)	31-Mar-17	30-Apr-17
Lucky Cement Ltd.	6.60%	7.02%
Habib Bank Limited	7.16%	6.23%
Engro Corporation Ltd.	5.48%	5.43%
Thal Limited.	5.71%	5.26%
Packages Limited	4.61%	4.80%
Sui Northern Gas Pipelines Ltd	5.23%	4.43%
D.G Khan Cement Co. Ltd.	4.47%	4.39%
Honda Atlas Cars (Pakistan) Ltd	3.80%	4.23%
Indus Motor Company Ltd	2.14%	4.02%
United Bank Ltd.	4.00%	3.89%



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### FUND MANAGER'S REPORT, APRIL 2017

### ABL Government Securities Fund



pha\*\*\* 1.89% N/A

> 13.03% 7.81%

### FUND MANAGER'S COMMENTS

INVESTMENT OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan For the Month of Apr'17, ABL Government Securities posted a return of 4.78% against the benchmark return of 6.0% thereby underperforming the benchmark by 122 bps. The underperformance can be attributed towards a weaker accrual, as the fund shifted its exposure from PIBs in to T-bills on account of political uncertainty. On YTD basis, the fund generated an annualized return of 6.91% against the benchmark of 5.82%

During the month, the fund shifted its exposure in PIBs towards T-bills as the fund needs to maintain 70% exposure in GoP securities. Exposure in TDR was maintained, while exposure in cash at bank stood at 14.76%. Investment in TDRs and TFCs were increased to 9.44% & 6.41% respectively. At the month end the weighted average maturity of the fund was reduced to 251 days from 363 days in Mar'17.

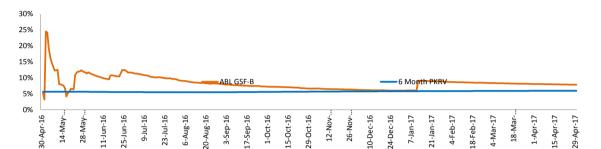
Going forward, we will remain vigilant on macroeconomic front and actively adjust the duration of the fund. Furthermore, we will continue to increase fund's base yield by increasing exposure in TFCs & bank placements.

The Scheme has also maintained Total expense ratio (TER) 1.60% (0.36% representing Government Levies, WWF and SECP Fee).

### **Investment Committee**

### Members:

Alee Khalid Ghaznavi - CEO
Kashif Rafi - CIO
Faizan Saleem - Head of Fixed income
Saqib Mateen, ACA - CFO & CS
Dileep Kumar, Head of Research
Fahad Aziz, Fund Manager
Azhar Nawaz, Fund Manager
Naresh Kumar, ACCA, CFA - Fund Manager



BASIC FUND INFORMAT	ION	PERFORMANCE					
Fund Type	Open-end		30-Apr-2017	YTD*	St. Dev** Sl	harpe Ratio**	Alpi
Category	Income Scheme	ABL-GSF	4.78%	6.91%	2.13%	0.89	1.
Launch Date	November 28, 2011	Benchmark	6%	5.82%	0.01%	0.76	N
Net Assets	PKR 4160.73mn as at 30-Apr-2017	*Funds returns computed on NAV to M	AV with the dividend re	investment (excl	uding sales load) ** 12	M Trailing Data ***3M	IPKRV used a
NAV	PKR 10.6016 as at 30-Apr-2017	ASSET ALLOCATION		March	31, 2017	30-Ap	or-2017
Benchmark	6 Months PKRV rates	Cash		45.	.06%	14.	.76%
Dealing Days	As Per Banking Days	Placements with Banks(	DRs)	5.8	83%	9.4	44%
Cut-off time	4:00 PM	T-Bills		35.	.58%	69.	.09%
Pricing Mechanism	Forward	PIBs		9.	.3%	0	)%
Management Fees	Class-B unit 1.25%	Money Market Placemen	nts DFIs	(	0%	0	)%
Front -end Load	1.5%	TFCs		3.9	96%	6.4	41%
Trustee	Central Depository Company of Pakistan Ltd (CDC)	Others including Receiva	bles	0.3	27%	0.	.3%
Auditor	A.F. Ferguson - Chartered Accountants			10	00%	10	0%
Asset Manager Rating	AM2 + (Stable Outlook)	3 mont	h 6 month	1 year	3 year	5 year	Since I
Risk Profile of the Fund	Low	ABL-GSF 4	.6% 8.78%	7.81%	10.7%	12.62%	
Fund Stability Rating	A(f) (JCR-VIS)	Benchmark 5.	98% 5.96%	5.76%	6.67%	7.59%	
Fund Manager	Fahad Aziz	PORTFOLIO QUALITY (%	OF TOTAL ASSETS)				
Listing	Pakistan Stock Exchange						
			Credit Quality	of Portfo	lin (% of Asset	5)	

TECHNICAL INFORMATION	
Leverage	NIL
Weighted average time to maturity of net assets	251
TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS)	30-Apr-2017
BOP-TFC-GSF	5.27%
BAFL TFC IV FLOATER	0.71%
SCB - 29-JUN-2012 - PP - TFC	0.43%
*DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA OF ASSIGNED CA	ATEGORY
Name of Entity Exposure Type % of Net Assets Limit	Excess



Other assets account for 0.33 % of Total Assets



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# **INFOCUS** ABL Islamic Income Fund

### FUND MANAGER'S REPORT, APRIL 2017

### FUND MANAGER'S COMMENTS



### INVESTMENT

OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan For the month of Apr'17, ABL Islamic Income Fund posted a return of 4.14% against the benchmark return of 2.74%, thereby outperforming the benchmark by 140 bps. The return can be attributed to active trading and realization of gains on Sukuk portfolio. On YTD basis, the fund continued to outperform the market by posting a return of 5.82%.

During the month, the fund increased its exposure in cash to the extent of 71.50% while exposure in TDRs was decreased from 16.98% in Mar'17 to 15.88% in Apr'17. The exposure in Corporate Sukuks remained unchanged at 12% during the month. The fund's WAM was reduced to 339 days in Apr'17 from 355 days in Mar'17.

Going forward, the fund will maintain its strategy of placement with top quality banks. We will also continue to look for opportunities to investment in quality corporate Sukuks.

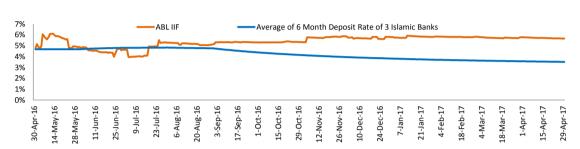
The Scheme has also maintained Total expense ratio (TER) 1.39% (0.34% representing Government Levies, WWF and SECP Fee).

\*F

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### Members:

Alee Khalid Ghaznavi - CEO Kashif Rafi - CIO Faizan Saleem - Head of Fixed income Saqib Mateen, ACA - CFO & CS Dileep Kumar, Head of Research Fahad Aziz, Fund Manager Azhar Nawaz, Fund Manager Naresh Kumar, ACCA, CFA - Fund Manager



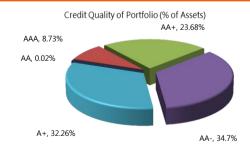
BASIC FUND INFORMATIO	
Fund Type	Open-end
Category	Islamic Income Scheme
Launch Date	July 31, 2010
Net Assets	PKR 5660.67mn as at 30-Apr-2017
NAV	PKR 10.5029 as at 30-Apr-2017
Benchmark	Average of 6 Month Deposit Rate of 3 A rated Islamic Banks
Dealing Days	As Per Banking Days
Cut-off time	4:00 PM
Pricing Mechanism	Forward
Management Fees	1 % p.a
Front -end Load	1.5%
Trustee	Central Depository Company of Pakistan Ltd (CDC)
Auditor	Deloitte - Yousuf Adil. Chartered Accountants
Asset Manager Rating	AM2 + (Stable Outlook)
Risk Profile of the Fund	Low
Fund Stability Rating	A(f) (JCR-VIS)
Fund Manager	Faizan Saleem
Listing	Pakistan Stock Exchange

PERFORMANCE						
	30-Apr-2017	YTD*	St. Dev**	Sharpe Ratio**	Alpha***	
ABL-IIF	4.14%	5.82%	0.47%	(0.56)	2.14%	
Benchmark	2.74%	3.19%	0.05%	(50.36)	N/A	
Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) ** 12M Trailing Data						

ASSET ALLOCATION	March 31, 2017	30-Apr-2017
Cash	70.56%	71.5%
Placements with Banks(TDRs)	16.98%	15.88%
Placements with Banks (MM)	0%	0%
GOP Ijarah Sukuk	0%	0%
Corporate Sukuk	12%	12.02%
Others including Receivables	0.46%	0.6%
	100%	100%

	3 month	6 month	1 year	3 year	5 year	ince Inceptior
ABL-IIF	4.9%	5.84%	5.65%	7.44%	9.14%	10.96%
Benchmai	2.8%	2.8%	3.46%	5.18%	5.78%	6.48%

### PORTFOLIO QUALITY (% OF TOTAL ASSETS)



Other assets account for 0.61 % of Total Assets

MUFAP Recommended Format

Name of Entity

TECHNICAL INFORMATION

MEEZAN BANK SUKUK II IIF

Weighted average time to maturity of net assets

Exposure Type

% of Net Assets

0%

TECS / SUKUK HOLDING (% OF TOTAL ASSE

-

Leverage

FFCL SUKUK IIF

MEBL SUKUK II

K-ELECTRIC IIF NEW

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Limit

0%

NIL

339

6.65%

3.16%

1.99%

0.22%

Excess

0%

ABL Asset Management

## INFOCUS ABL Islamic Stock Fund

### FUND MANAGER'S REPORT, APRIL 2017



#### FUND MANAGER'S COMMENTS

### INVESTMENT **OBJECTIVE**

To provide higher risk adjusted returns over the long term by investing in a diversified Islamic portfolio of equity instruments offering capital gain and dividends.

ABL-ISF generated a return of 3.25% in April 2017 against 3.23% increase in the benchmark. During the month, allocation to Oil and Gas Exploration Companies sector increased from 11.85% to 13.61% in anticipation of further increase in oil prices. As at April 30, 2017, ABL-ISF was 91.37% invested in equities and remaining in bank deposits.

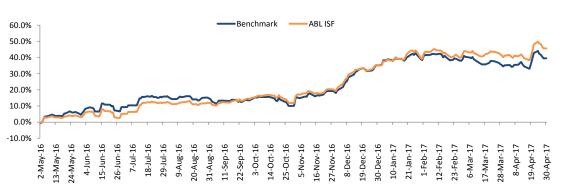
KMI-30 index broke the negative spell and delivered a return of 3.23% during the month. Investors cheered the decision of long-awaited Panama Case as it averted the dismissal of PM for the time being. Major support to the index came from Automobile Assembler (779 points) and Cement (705 points). Introduction of new models and possible announcement of Punjab Orange Cab scheme kept the investors' interest alive in the sector. Upbeat financial results of key cement players played a catalyst role for thissector. Mutual Funds were the major buyers with net buying of USD 108 million; whereas, foreigners again trimmed their position of worth USD 36 million. Going forward, market may exhibit volatility along with dull sessions on account of upcoming budget. However, we maintain our positive stance on the back of massive liquidity of local players and official reclassification of PSX in MSCI EM index

The Scheme has Total expense ratio (TER) 3.34% (1.14% representing Government Levies, SWWF and SECP Fee). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 3.12 mn.

### **Investment Committee**

### Members:

Alee Khalid Ghaznavi - CEO
Faizan Saleem - Head of Fixed Income
Saqib Mateen, ACA - CFO & CS
Dileep Kumar - Head of Research
Azhar Nawaz - Fund Manager
Fahad Aziz - Fund Manager
Naresh Kumar, ACCA, CFA - Fund Manager



BASIC FUND INFORMAT	TION			PERFORMAN	ICE					
Fund Type	Open-end					April - 17*	YTD*	St. Dev**	Beta	Alpha
Category	Islamic Equity Sch	eme		ABL-ISF		3.25%	38.56%	13.13%	0.92	6.11%
Launch Date	June 12, 2013			Benchmark		3.23%	27.67%	13.51%	1.00	N/A
Net Assets	Rs 3,275.53mn as	at April 30th, 2017		*Funds returns compu	ited on NAV to N	AV with the divide	nd reinvestmen	: (excluding sales loa	ıd) ** 12M Tra	ailing Data
NAV	Rs 18.8323 as at A	pril 30th, 2017		ASSET ALLO	CATION		31-N	1ar-17		30-Apr-17
Benchmark	KMI-30 Index			Stock/Equities	5		92.	73%		91.37%
Dealing Days	As Per Local Stock	Exchanges		Bank Balances	5		6.6	56%		8.14%
Cut-off time	4:00 PM			Others			0.6	51%		0.49%
Pricing Mechanism	Forward			Leverage			Ν	IIL		NIL
Management Fees	2% p.a									
Front -end Load	2%				3 month	6 month	1 year	3 year	5 year	Since Inception
Trustee	MCB Financial Serv	vices Limited		ABL-ISF	4.66%	30.21%	45.66%	92.20%	-	127.69%
Auditor	M/S. A.F. Ferguson	a & Co, Chartered A	ccountants	Benchmark	0.78%	26.74%	39.54%	83.25%	-	124.78%
Asset Manager Rating	AM2+ (JCR-VIS) (St	able outlook)		SECTOR ALLC	CATION (9	6 OF TOTAL AS	SETS)			
Risk Profile of the Fund	High					4				
Performance Ranking	MFR 4-Star (JCR VIS	6) (Based on one Ye	ar weighted average)			Cement				18.08%
	For the period ende	ed December 31,20	15.	Oil and Gas Exp		· _				3.61%
Fund Manager	Naresh Kumar				Parts & Acce				91%	
Listing	Pakistan Stock Exch	nange			ias mktg. Con	· _	_	9.30%	6	
TOP TEN HOLDINGS (% OF	TOTAL ASSETS)	31-Mar-17	30-Apr-17	Bank	Balances and Fe	rtilizers		8.63% 8.15%		
Lucky Cement		9.27%	8.35%	Powe	er Gen & disti			6.66%		
Hub Power Company		7.01%	6.66%	Aut	omobile Asse	emblers 📕		6.02%		
Thal Ltd.		6.69%	6.24%		Paper and	boards 📃	5.0	)7%		
D.G Khan Cement Co. Ltd						hemical 📃	4.46			
Engro Corporation	•	5.69% 6.66%	6.12% 5.95%		Textile Co		3.679	6		
0 1	بما الحما				Pharmac		2.48% 2.09%			
Honda Atlas Cars (Pakista	n) Ltd.	4.91%	5.46%		Commercia		2.09% 1.74%			
Packages Ltd.	a 1 4 al	5.83%	5.07%	Sua	Engi ar & Allied In		13%			
Sui Northern Gas Pipeline	s Lta	5.85%	4.78%	Jug	an & Anned III			i		
Mari Petroleum Co. Ltd		4.45%	4.62%			0.00%	4.00%	8.00%	12.00%	16.00% 20.00%
I. C. I. Pakistan Ltd		4.74%	4.46%							



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# INFOCUS ABL Islamic Dedicated Stock Fund

### FUND MANAGER'S REPORT, APRIL 2017



### FUND MANAGER'S COMMENTS

### INVESTMENT **OBJECTIVE**

To provide capital appreciation to investors of 'Fund of Funds' schemes by investing in Shariah compliant equity securities.

ABL-IDSF generated a return of 3.40% in April 2017 against 3.23% increase in the benchmark. During the month, allocation to Oil and Gas Exploration Companies sector increased from 13.08% to 16.89% in anticipation of further increase in oil prices. As at April 30, 2017, ABL-IDSF was 90.81% invested in equities and remaining in bank deposits.

KMI-30 index broke the negative spell and delivered a return of 3.23% during the month. Investors cheered the decision of long-awaited Panama Case as it averted the dismissal of PM for the time being. Major support to the index came from Automobile Assembler (779 points) and Cement (705 points). Introduction of new models and possible announcement of Punjab Orange Cab scheme kept the investors' interest alive in the sector. Upbeat financial results of key cement players played a catalyst role for this sector. Mutual Funds were the major buyers with net buying of USD 108 million; whereas, foreigners again trimmed their position of worth USD 36 million. Going forward, market may exhibit volatility along with dull sessions on account of upcoming budget. However, we maintain our positive stance on the back of massive liquidity of local players and official reclassification of PSX in MSCI EM index

The Scheme has Total expense ratio (TER) 1.50% (0.42% representing Government Levies, SWWF and SECP Fee). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 1.40 mn.

### **Investment Committee**

### Members:

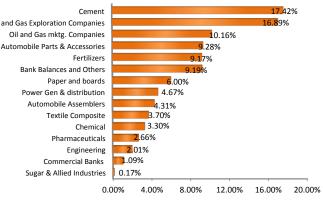
Alee Khalid Ghaznavi - CEO Faizan Saleem - Head of Fixed Income Saqib Mateen, ACA - CFO & CS Dileep Kumar - Head of Research Azhar Nawaz - Fund Manager Fahad Aziz - Fund Manager Naresh Kumar, ACCA, CFA - Fund Manager



BASIC FUND INFORMA	ΠΟΝ	PERFORMAN	CE					
Fund Type	Open-end		A	April - 17*	YTD*	St. Dev**	Beta	Alpha
Category	Islamic Equity Scheme	ABL-IDSF		3.40%	8.65%	N/A	N/A	N/A
Launch Date	December 20, 2016	Benchmark		3.23%	4.65%	N/A	N/A	N/A
Net Assets	Rs 1,886.94mn as at April 30th, 2017	*Funds returns compu	ted on NAV to NAV	V with the divider	nd reinvestment	(excluding sales loa	ad) ** 12M Tra	ailing Data
NAV	Rs 10.8648 as at April 30th, 2017	ASSET ALLOO	ATION		31-N	lar-17		30-Apr-17
Benchmark	KMI-30 Index	Stock/Equities			93.	71%		90.81%
Dealing Days	As Per Local Stock Exchanges	Bank Balances			5.0	)6%		6.45%
Cut-off time	4:00 PM	Others			1.2	.3%		2.73%
Pricing Mechanism	Forward	Leverage			Ν	IIL		NIL
Management Fees	2% p.a							
Front -end Load	2%		3 month	6 month	1 year	3 year	5 year	Since Inception
Frustee	MCB Financial Services Limited	ABL-IDSF	3.43%	0.00%	0.00%	0.00%	-	8.65
Auditor	M/S. A.F. Ferguson & Co, Chartered Accountants	Benchmark	0.78%	0.00%	0.00%	0.00%	-	4.65
Asset Manager Rating	AM2+ (JCR-VIS) (Stable outlook)	SECTOR ALLO	CATION (%)	OF TOTAL AS	SETS)			
Risk Profile of the Fund	High							
erformance Ranking			Ce	ement 📃				17.42%
0		Oil and Gas Exp	loration Comp	panies 🗾				16.89%

Listing Pakistan Stock Exchange TOP TEN HOLDI Mar-1 30-Apr-17 Lucky Cement 7.09% 9.11% Engro Corporation 6.48% 6.57% D.G Khan Cement Co. Ltd. 5.70% 6.41% Packages Ltd. 6.50% 6.00% Oil & Gas Development Co. 4.15% 5.72% Pakistan State Oil Co. Ltd 3.58% 5.19% Thal Ltd. 6.43% 5.11% Mari Petroleum Co. Ltd 3.85% 5.00% Sui Northern Gas Pipelines Ltd 6.30% 4.97% Pakistan Petroleum Ltd 3.14% 4.70%

Azhar Nawaz



MUFAP Recommended Format

Fund Manager

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FUND MANAGER'S REPORT, APRIL 2017

### INVESTMENT

### OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants **Investment Committee** 

### Members:

### Michibers.

Alee Khalid Ghaznavi, - CEO Saqib Mateen, ACA - CFO & CS Kashif Rafi- CIO Faizan Saleem - Head of Fixed income Naresh Kumar - ACCA,CFA , Fund Manager Dileep Kumar - Head of Research Azhar Nawaz - Fund Manager Fahad Aziz - Fund Manager

### / · · ·

**ABL Pension Fund** 

**FUND MANAGER'S COMMENTS** ABL Pension Fund - Debt Sub Fund posted an annualized yield 3.98% during the month of Apr'17. On YTD basis, the fund generated an annualized yield of 4.53%. During the month, we increased our exposure in T-bills and simultaneously reduced our cash position from 17.83% in Mar'17 to 1.76% in Apr'17. Exposure in corporate sukuks remained unchanged MoM. At month end, portfolio comprised of 81.11%, T-bills, while cash at bank and investment in Corporate suku stood at 1.76% & 16.70% respectively. Going forward, we intend to maintain a low duration portfolio in order to avoid volatility.

ABL Pension Fund - Money Market Sub Fund generated an annualized return of 3.63% in Apr'17. On YTD and Since Inception basis, ABLPF - MMSF yielded an annualized return of 3.91% and 4.91% respectively. At the end of the month, cash in bank was decreased to 40.18% of the fund, while exposure in T-bills was increased to 59.56%. Going forward, we intend to maintain a low duration portfolio in order to avoid volatility in returns.

ABL Pension Fund - Equity Sub Fund increased by 2.94% in Apr'17. KSE-100 index broke the negative spell and delivered a return of 2.4% during the month. Investors cheered the decision of long-awaited Panama Case as it averted the dismissal of PM for the time being.Major support to the index came from Automobile Assembler (393 points) and Commercial Banks (215 points).Introduction of new models and possible announcement of Punjab Orange Cab scheme kept the investors' interest alive in the sector. Going forward, market may exhibit volatility along with dull sessions on account of upcoming budget.However, we maintain our positive stance on the back of massive liquidity of local players and official reclassification of PSX in MSCI EM index.

> Apr-17 YTD

Cash

PIBs

Cash

PIBs

T-Bills

APF DEBT SUB FUND

Corporate Sukuk T-Bills

Corporate Sukuk

Placements with Banks (TDRs)

Others Including Receivables

Others Including Receivables

5.40%

3.70%

2.88%

5.32%

3.93%

28.58%

**APF EQUITY SUB FUND** 

Stock/Equities

Bank Balances

T-Bills

Others

APF-DSF

APF- ESF

APE- MMSE

Leverage

MONEY MARKET SUB FUND

APF-DSF

3.98%

4.53%

\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

APF-MMSF

3 63%

3.91%

17.83%

0.00%

16.88%

64.92%

0.00%

0.37%

57.28%

0.00%

0.00%

42.40%

0.32%

92.19%

7.17%

0.00%

0.64%

NII

APF-ESF

2 94%

38.50%

1.76%

0.00%

16.70%

81.11%

0.00%

0.43%

40 18%

0.00%

0.00%

59.56%

0.26%

April 30th 201

95.00%

4.43%

0.00%

0.57%

NII

13.86%

4.91%

97.22%

BASIC FUND INFORMAT	ION
Fund Type	Open-end
Category	Voluntary Pension Scheme
Launch Date	August 20 <sup>th</sup> ,2014
Dealing Days	As Per Banking Days
Cut-off time	4.00 pm
Pricing Mechanism	Forward
Management Fees	1.5 % p.a. on average Net Assets of each Sub-Fund
Front -end Load	Maximum of 3 % on all Contributions, unless exempt under the
	Offering Document
Trustee	Central Depository Company of Pakistan Ltd (CDC)
Auditor	A.F. Ferguson & Co. Chartered Accountants
Asset Manager Rating	AM2+ (Stable Outlook) (JCR-VIS)
Risk Profile of the Fund	Investor dependent

RISK Profile of the Fund	investor dependent
Fund Manager	Naresh Kumar, ACCA, CFA

TECHNICAL INFORMATION	APF-DSF	APF-MMSF	APF-ESF
Fund Size (PKR Millions)	76.295	53.190	117.159
NAV	137.3582	113.2291	197.2188
EQUITY SUB-FUND (% OF TOTAL ASSETS)	March 31st 2017	April 30th	2017 ו
LUCKY CEMENT LIMITED	8.74%	7.77	%
THAL LIMITED	7.22%	7.37	%
HABIB BANK LIMITED	6.73%	6.52	%
HONDA ATLAS CARS LTD.	5.39%	6.27	%
ICI PAKISTAN LTD.	6.32%	6.01	%
MARI PETROLEUM COMPANY LTD	5.11%	5.02	%
NISHAT MILLS LTD	5.41%	4.88	%
PACKAGES LIMITED	4.80%	4.41	%
PAKISTAN STATE OIL CO. LTD.	4.50%	4.38	%
ENGRO CORPORATION LIMITED	4.56%	4.14	%

DICCLOCUDE IN	COMPLETION	CECDIC CIDCULA	# 17 05 2012
DISCLOSURE IN	COMPLIENCE WITH	SECP'S CIRCULAI	K # 17 OF 2012

### APF DEBT SUB FUND

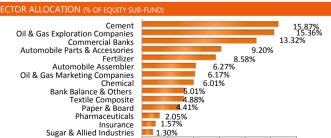
The Scheme has also mantained Total expense ratio (TER) 1.87% (0.28% representing Government Levies, SWWF and SECP Fee). APF MONEY MARKET SUB FUND

Scheme has also mantained Total expense ratio (TER) 1.90% (0.27% representing Government Levies, SWWF and SECP Fee).

APF EQUITY SUB FUND

The Scheme has also mantained Total expense ratio (TER) 2.54% (0.87% representing Government Levies, SWWF and SECP Fee).

*DETAILS OF	NON-COMPLIANT INVESTMEN	T WITH THE INVESTMENT CRIT	FERIA OF ASSIGN	ED CATEGORY
Name of Fund	Exposure Type	% of Net Assets	Limit	Excess / Short



6.13%

3.90%

46.13%

0.00% 3.00% 6.00% 9.00% 12.00%15.00%18.00%



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### FUND MANAGER'S REPORT, APRIL 2017

### INVESTMENT

### OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants

### **Investment Committee**

### Members:

Alee Khalid Ghaznavi, - CEO Saqib Mateen, ACA - CFO & CS Kashif Rafi- CIO Faizan Saleem - Head of Fixed income Naresh Kumar - ACCA,CFA - Fund Manager Dileep Kumar - Head of Research Azhar Nawaz - Fund Manager Fahad Aziz - Fund Manager **ABL Islamic Pension Fund** 



### FUND MANAGER'S COMMENTS

ABL Islamic Pension fund - ABL Islamic Pension fund - Debt Sub Fund posted a return of 1.94% in Apr'17. On YTD basis the fund posted an annualized return of 4.15%. Other than GoP Ijarah Sukuk, portfolio allocation comprised of 10.61% allocated in Corporate Sukuk and 8.85% placed as cash at banks. Going forward, we intend to maintain the current portfolio allocations as we expect price appreciation in Corporate Sukuks in the near term owing to the lack of shariah complaint instruments in the market.

ABL Islamic Pension Fund - Money Market Sub Fund generated an annualized return of 2.20% in Apr'17. On YTD basis, the fund posted an annualized return of 3.10%. Fund size remained largely stable and closed at PKR 35.64 million. During the month significant allocation was maintained as bank deposits (i.e. 60.94%) owing to better deposit rates offered by banks while remaining 37.85% of the portfolio was placed in GoP Ijarah Sukuks.

ABL Islamic Pension Fund - Equity Sub Fund increased by 2.60% in the month of Apr'17. KMI-30 index broke the negative spell and delivered a return of 3.23% during the month. Investors cheered the decision of long-awaited Panama Case as it averted the dismissal of PM for the time being. Major support to the index came from Automobile Assembler (779 points) and Cement (705 points). Introduction of new models and possible announcement of Punjab Orange Cab scheme kept the investors' interest alive in the sector. Going forward, market may exhibit volatility along with dull sessions on account of upcoming budget. However, we maintain our positive stance on the back of massive liquidity of local players and official reclassification of PSX in MSCI EM index.

BASIC FUND INFORMATION	٧				PERFORMANC	E					
Fund Type	Open-end					APF	-IDSF	APF-II	MMSF		APF-IESF
Category	Voluntary Pens	ion Scheme			Apr-17	1.9	94%	2.2	.0%		2.60%
Launch Date	August 20 <sup>th</sup> ,20	L4			YTD	4.1	.5%	3.1	.0%		35.96%
Dealing Days	As Per Banking	Days			*Funds returns compute	d on NAV to NAV w	th the dividend re	investment (exclu	uding sales load)		
Cut-off time	4.00 pm				APF ISLAMIC DEE	ST SUB FUND		March 3	1st 2017	Ар	ril 30th 2017
Pricing Mechanism	Forward				Cash			9.3	1%		8.85%
Management Fees	1.5 % p.a. on a	verage Net Assets o	f each Sub-Fund	k	GoP Ijarah Sul	kuk		78.4	43%		78.45%
Front -end Load	Maximum of 3	3 % on all Contrib	utions, unless e	exempt under the	Corporate Suk	uk		10.	59%		10.60%
	Offering Docur	nent			Others Includin	ng Receivable	es	1.6	7%		2.10%
Trustee	Central Deposi	tory Company of Pa	kistan Ltd (CDC)	)							
Auditor	A.F. Ferguson &	& Co. Chartered Aco	ountants		APF ISLAMIC MO	NEY MARKET S	SUB FUND	March 3	1st 2017	Ар	ril 30th 2017
Asset Manager Rating	AM2+ (Stable 0	Outlook) (JCR-VIS)			Cash			60.	94%		60.94%
Risk Profile of the Fund	Investor depen	dent			GoP Ijarah Sul	kuk		37.	94%		37.85%
Fund Manager	Naresh Kumar,	ACCA, CFA			Corporate Suk	uk		0.0	0%		0.00%
TECHNICAL INFORMATION		APF-IDSF	APF-IMMSF	APF-IESF	Others Includin	ng Receivable	es	1.1	.2%		1.21%
Fund Size (PKR Millions)		48.2896	35.6450	104.9949							
NAV		113.1531	110.5691	198.5750	APF ISLAMIC EQU	ITY SUB FUND	)	March 3	1st 2017	Ар	ril 30th 2017
EQUITY SUB-FUND (% OF TOTA	L ASSETS)	March 31st 2017	April 3	0th 2017	Shariah Compl	iant Equities		91.	37%		93.41%
LUCKY CEMENT LIMITED		8.61%	8.	04%	Bank Balances			7.9	8%		5.91%
THAL LIMITED		7.47%	7.	85%	Others			0.6	5%		0.68%
ICI PAKISTAN LTD.		6.70%	6.	56%	Leverage			N	IL		NIL
ENGRO FERTILIZERS LTD.		6.77%	6.	19%							
HONDA ATLAS CARS LTD.		5.01%		01%							
MARI PETROLEUM CO. LTD.		5.94%		00%		3 month	6 month	1 year	3 year	5 year	Since Inception
OIL & GAS DEVELOPMENT CC	).	5.44%	5.	96%	APF-IDSF	0.34%	2.94%	3.87%	-	-	4.88%
ENGRO CORPORATION LIMIT	ED	6.10%		71%	APF- IMMSF	1.39%	2.46%	2.91%	-	-	3.92%
PACKAGES LIMITED		6.90%	-	35%	APF- IESF	1.93%	27.91%	43.30%	-	-	98.58%
NISHAT MILLS LTD DISCLOSURE IN COMPLIENCE WITH		5.48%	5.	09%	<b>`</b>						
	1 SECP'S CIRCULAR #	17 OF 2012			SECTOR ALLOO	CATION (% OF	EQUITY SUB-F	UND)			
APF ISLAMIC DEBT SUB FUND The Scheme has also mantained 1	Total expense ratio	TER) 1.95% (0.28% re	presenting Govern	ment Levies. SWWF	Oil & Gas I	Exploration Comp	anies				19.97%
and SECP Fee).	·	, ,		, -		Ce	ment			16.7	7%
APF ISLAMIC MONEY MARKET SU The Scheme has also mantained 1		TED) 2 020/ /0 260/ ro	aroconting Covorn	mont Louios SW/WE		Fer	ilizer		11	90%	
and SECP Fee).	iotal expense ratio	121() 2.02/0 (0.20/012	bresenting Govern	ment Levies, Sww	Automob	ile Parts & Access	ories		10.35%		
APF ISLAMIC EQUITY SUB FUND					Oil & Gas Marketing Companies 7.41%						
The Scheme has also mantained T and SECP Fee).	fotal expense ratio	TER) 2.74% (0.85% re	presenting Govern	ment Levies, SWWF	I	Bank Balance & O	thers <b>each</b>	6.59%			
						Che	mical	6.56%			
						Automobile Asser	nbler	6.01%			
*DETAILS OF NON-COMPLIANT	INVESTMENT WIT	H THE INVESTMENT	CRITERIA OF ASS	GIGNED CATEGORY		Paper & E		5.35%			
Name of						Textile Comp		5.09%			
Fund	ire Type	% of Net Assets	Limit	Excess / Short		Pharmaceu		2.55%			
					Su	ıgar & Allied Indu	stries 📕 1	44%			
							0.00%	4.00% 8.0	00% 12.0	0% 16.00	% 20.00%

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FUND MANAGER'S REPORT, APRIL 2017

Open-end Fund of funds scheme

### **ABL FINANCIAL PLANNING FUND**

INVESTMENT OBJECTIVE: To generate returns on investment as per the respective allocation plan by investing in mutual funds in line with the risk tolerance of the investor.

### BASIC FUND INFORMATIO Fund Type Op Category Fur Launch Date Dee Benchmark We

Dealing Days Pricing Mechanism Cut-off time Management Fees (p.a) Load Trustee Auditor Asset Manager Rating Risk Profile of the Fun-Fund Manager Listing TFR December 31<sup>st</sup>,2015 Weighted average return of KSE-100 Index and average 6 month deposit rate of three Banks As Per Banking Days Forward 4.00 pm NIL (1.50% p.a. Management Fee will be charged if investment is made in funds other than ABL AMC Funds Up to 2% (Front-end), SAP: 1.5% (Back end-Contingent) MCB Financial Services Limited (MCBFSL) Deloitte - Yousuf Adil . Chartered Accountants AM2+ (Stable Outlook) (JCR-VIS) Low to High Faizan Saleem Pakistan Stock Exchange

Conv: 0.62% (0.35% including Gop Levy, SWWF, SECP) Active: 0.91% (0.71% including Gop Levy, SWWF, SECP) Strategic: 0.18% (0.09% including Gop Levy, SWWF, SECP)

ASSET ALLOCATION		
CONSERVATIVE PLAN	March 31st 2017	April 30th 2017
Equity Funds	19.75%	20.35%
Income Funds	71.87%	73.27%
Cash	6.95%	5.76%
Others	1.43%	0.62%
ACTIVE ALLOCATION DI AN	March 31st 2017	April 30th 2017
ACTIVE ALLOCATION PLAN	IVIAICII 3131 2017	April Sotil 2017
Equity Funds	84.39%	87.57%
		·
Equity Funds	84.39%	87.57%
Income Funds	84.39% 9.49%	87.57% 5.55%

STRATEGIC ALLOCATION PLAN	March 31st 2017	April 30th 2017
Equity Funds	11.38%	25.16%
Income Funds	82.62%	68.69%
Cash	5.85%	6.13%
Others	0.15%	0.02%
TECHNICAL INFORMATION	Net Assets	NAV
Conservative Plan	266,634,432	110.9383
Active Allocation Plan	871,579,273	129.6432
Strategic Allocation Plan	927,286,155	102.6869
Investment Committee Members:		

Alee Khalid Ghaznavi - CEO

Faizan Saleem - Head of Fixed income Azhar Nawaz, Fund Manager Dileep Kumar - Head of Research Saqib Mateen, ACA - CFO & CS Kashif Rafi - CIO Fahad Aziz, Fund Manager Naresh Kumar, ACCA, CFA - Fund Manager

PERFORMANCE								
	Conse	ervative						
	Returns	Benchmark						
Apr-17	0.87%	0.95%						
YTD	10.62%	9.85%						
3 Months	1.67%	1.44%						
6 Months	7.31%	7.23%						
Since Inception	15.50%	14.43%						
	Active	Allocation						
	Returns	Benchmark						
Apr-17	2.74%	2.19%						
YTD	25.26%	20.08%						
3 Months	3.51%	1.04%						
6 Months	18.35%	15.68%						
Since Inception	31.88%	27.23%						
	Strategic Allocation							
	Returns	Benchmark						
Apr-17	0.72%	1.08%						
YTD	2.69%	2.35%						
3 Months	1.35%	1.69%						
6 Months		N/A						
Since Inception	2.69%	2.35%						

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## **INFOCUS** FUND MANAGER'S REPORT, APRIL 2017

### **ABL ISLAMIC FINANCIAL PLANNING FUND**

INVESTMENT OBJECTIVE: To generate returns on investment as per the respective allocation plan by investing in Shariah compliant mutual funds in line with the risk tolerance of the investor.

BASIC FUND INFORM	Open-end
	Shariah compliant fund of funds scheme
Category	•
Launch Date	December 23 <sup>rd</sup> ,2015
Benchmark	Weighted average return of KMI-30 Index and average
	6 month deposit rate of three Islamic Banks
Dealing Days	As Per Banking Days
Pricing Mechanism	Forward
Cut-off time	4.00 pm
Management Fees	NIL (1.50% p.a. Management Fee will be charged if
(p.a)	investment is made in funds other than ABL AMC Funds
Load	Up to 2% (Front-end), **(Back end-Contingent )
Trustee	MCB Financial Services Limited (MCBFSL)
Auditor	Deloitte - Yousuf Adil . Chartered Accountants
Asset Manager Rating	AM2+ (Stable Outlook) (JCR-VIS)
Risk Profile of the Func	Low to High
Fund Manager	Faizan Saleem
TER	Conv: 0.65% (0.34% including Gop Levy, SWWF, SECP)
	Aggressive : 0.98% (0.83% including Gop Levy, SWWF, SECP)
	Active : 0.87% (0.73% including Con Levy, SM/M/E_SECP)

Aggressive : 0.98% (0.83% including Gop Levy, SWWF, SECP) Active : 0.87% (0.73% including Gop Levy, SWWF, SECP) Strategic : 0.58% (0.45% including Gop Levy, SWWF, SECP) Strategic II: 0.29% (0.18% including Gop Levy, SWWF, SECP) Strategic III: 0.08% (0.03% including Gop Levy, SWWF, SECP)

\*\*SAP & SAP-II: 1.0% till 6M, 0.5% More than 6M to 1Yr and 0.0% thereon / SAP-III: 1.5%

ASSET ALLOCATION		
CONSERVATIVE PLAN	March 31st 2017	April 30th 2017
Equity Funds	19.76%	17.78%
Income Funds	72.00%	64.22%
Cash	6.34%	17.26%
Others	1.90%	0.75%
AGGRESSIVE PLAN	March 31st 2017	April 30th 2017
Equity Funds	69.71%	69.70%
Income Funds	23.06%	23.50%
Cash	6.32%	6.77%
Others	0.91%	0.03%
ACTIVE ALLOCATION PLAN	March 31st 2017	April 30th 2017
Equity Funds	83.95%	87.19%
Income Funds	9.88%	5.53%
Cash	0.61%	7.25%
Others	5.56%	0.03%
STRATEGIC ALLOCATION PLAN	March 31st 2017	April 30th 2017
Equity Funds	47.85%	48.73%
Income Funds	46.14%	45.73%
Cash	5.98%	5.51%
Others	0.03%	0.03%
TRATEGIC ALLOCATION PLAN-II	March 31st 2017	April 30th 2017
Equity Funds	13.04%	25.00%
Income Funds	81.13%	68.79%
Cash	5.80%	6.19%
Others TRATEGIC ALLOCATION PLAN-III	0.03% March 31st 2017	0.03% April 30th 2017
	2.41%	10.03%
Equity Funds Income Funds	90.73%	83.86%
Cash	6.80%	6.08%
Others	0.06%	0.03%
TECHNICAL INFORMATION	Net Assets	NAV
Conservative Plan	392,501,939	113.5532
Aggressive Plan	1,885,124,510	133.5552
Active Allocation Plan	469,285,377	129.0637
Strategic Allocation Plan	1,149,371,118	119.6423
Strategic Allocation Plan II	1,099,684,392	105.9099
Strategic Allocation Plan III	1,248,270,270	100.6732
Strategic Allocation Plan III	1,240,270,270	100.0752
nvestment Committee Members:		
Alee Khalid Ghaznavi - CEO	Sagib Mateen, ACA -	CFO & CS

Alee Khalid Ghaznavi - CEO Faizan Saleem - Asset Class Specialist Dileep Kumar - Head of Research Azhar Nawaz, Fund Manager Saqib Mateen, ACA - CFO & CS Kashif Rafi - CIO Fahad Aziz, Fund Manager Naresh Kumar, ACCA, CFA - Fund Manager

PERFORMANCE												
	Conservative		Aggressive		Active A	Active Allocation		Strategic		Strategic II		egic III
	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark
Apr-17	0.80%	0.90%	2.11%	2.53%	2.40%	2.89%	1.59%	1.81%	0.57%	0.76%	0.30%	0.43%
YTD	10.35%	7.66%	26.31%	20.03%	24.66%	18.42%	17.82%	13.27%	5.91%	3.58%	0.67%	0.54%
3 Months	1.60%	0.73%	3.10%	0.72%	3.31%	0.63%	2.51%	0.75%	1.40%	0.65%		N/A
6 Months	7.43%	6.38%	20.24%	18.90%	19.29%	17.27%	13.93%	12.36%	5.37%	3.65%		N/A
Since Inception	13.55%	14.03%	33.56%	37.54%	29.06%	28.99%	19.64%	17.17%	5.91%	3.58%	0.67%	0.54%

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Last 5 Years Performance						Since Inception Performance							
	FY'12	FY'13	FY'14	FY'15	FY'16	FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16
ABL IF	11.68%	9.88%	8.19%	14.20%	7.19%	14.34%	11.29%	12.26%	13.16%	13.50%	13.50%	15.24%	15.16%
Benchmark	12.39%	9.96%	9.81%	9.01%	6.54%	13.48%	12.90%	13.05%	12.87%	12.26%	11.84%	11.42%	10.79%
Denchinark	12.3976	9.90%	9.8176	9.0176	0.3478	13.4070	12.9078	13.0576	12.0776	12.20/8	11.0470	11.42/0	10.7576
ABL SF	26.34%	55.87%	32.90%	27.11%	9.91%	-0.17%	32.43%	71.06%	116.12%	236.86%	347.69%	469.07%	525.44%
Benchmark	2.90%	35.95%	25.96%	5.67%	0.37%	-0.42%	25.69%	52.39%	56.81%	113.18%	168.52%	183.75%	184.79%
ABL CF	11 229/	0.13%	0 100/	0.27%	F 700/			11 000/	13 199/	11 070/	11 659/	12.06%	11 500/
ABL CF	11.23%	9.13%	8.18%	9.37%	5.78%	-	-	11.88%	12.18%	11.87%	11.65%	12.06%	11.58%
Benchmark	7.49%	6.62%	6.57%	6.06%	3.81%	-	-	7.49%	7.49%	7.19%	7.03%	6.83%	6.32%
ABL IIF	10.08%	9.22%	0.000/	8.60%	F 939/			10.16%	11 139/	11 150/	11 20%	11 569/	11 159/
Benchmark	<b>10.98%</b> 7.47%	6.63%	8.88% 6.78%	<b>8.69%</b> 6.61%	<b>5.82%</b> 5.10%	-	-	<b>10.16%</b> 9.30%	<b>11.12%</b> 8.34%	<b>11.15%</b> 7.75%	<b>11.30%</b> 7.51%	11.56% 7.32%	<b>11.15%</b> 6.94%
Denchindik	7.4770	0.03%	0.78%	0.01%	5.10%	-	-	9.30%	0.54/0	1.13/0	7.31/6	7.32/0	0.94%
ABL GSF	10.68%	11.79%	9.17%	15.14%	8.03%	-	-	-	10.68%	11.85%	11.48%	13.75%	13.37%
Benchmark	10.52%	8.84%	8.82%	8.00%	5.67%	-	-	-	10.52%	9.46%	9.21%	8.87%	8.17%
-													
ABL ISF		-3.24%	24.66%	29.03%	5.58%					-3.24%	20.63%	55.64%	64.32%
Benchmark		-2.30%	29.89%	20.10%	15.53%					-2.30%	26.90%	52.40%	76.07%
ABL IPPF			5.82%	14.75%							5.82%	21.43%	
Benchmark			7.08%	11.82%	-						7.08%	19.73%	-
benefiniarik			7.0070	11.02/0							7.0070	15.7570	
ABL IPPF-II			2.79%	15.44%	-						2.79%	18.67%	-
Benchmark			4.01%	11.92%	-						4.01%	16.41%	-
ABL PF				20.020/	12 1 40/							20.02%	17.270/
Debt Sub Fund	-	-	-	20.92% 6.14%	12.14%	-	-	-	-	-	-	20.92% 6.14%	17.37%
Money Market Sub Fund	-	-	-	28.79%	4.15% 10.56%	-	-	-	-	-	-	28.79%	5.18% 42.39%
Equity Sub Fund	-	-	-	28.79%	10.50%	-	-	-	-	-	-	28.79%	42.39%
ABL IPF													
Debt Sub Fund	-	-	-	6.56%	3.52%	-	-	-	-	-	-	6.56%	5.03%
Money Market Sub Fund	-	-	-	6.31%	2.24%	-	-	-	-	-	-	6.31%	4.18%
Equity Sub Fund	-	-	-	30.84%	11.31%	-	-	-	-	-	-	30.84%	45.65%
ABL FPF													
Conservative Plan					4.41%			_					4.41%
Benchmark	-	-	-	-	4.41%	-	-	-	-	-	-		4.41%
Active Allocation Plan		-	-	-	5.29%			-	-	-	-	-	5.29%
Benchmark	-	-	-	-	6.99%	-	-	-	-	-	-		6.99%
<b></b>													
ABL IFPF													
Strategic Plan	-	-	-	-	1.69%	-	-	-	-	-	-	-	1.69%
Benchmark	-	-	-	-	4.00%	-	-	-	-	-	-	-	4.00%
Conservative Plan	-	-	-	-	3.52%	-	-	-	-	-	-	-	3.52%
Benchmark	-	-	-	-	5.92%	-	-	-	-	-	-	-	5.92%
Aggressive Fund	-	-	-	-	6.46%	-	-	-	-	-	-		6.46%
Benchmark	-	-	-	-	14.58%	-	-	-	-	-	-	-	14.58%
Active Allocation Plan Benchmark	-	-	-	-	<b>3.53%</b>	-	-	-	-	-	-	-	<b>3.53%</b>
Denchilldrk	-	-	-	-	10.27%	-	-	-	-	-	-	-	10.27%

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