

FUND MANAGER'S REPORT MARCH 2015

### FUND MANAGER'S REPORT, MARCH 2015

#### ECONOMY AND CAPITAL MARKETS UPDATE **Improving macros** Steady development on macroeconomic front continued during the month of Mar-15. Major macro indicators namely CPI inflation, balance of payment position and declining interest rates remained in the limelight. FX reserves also continued to shore up mainly on account of large current account surplus recorded during the month of Feb-15 (USD 877mn) vis-à-vis a small deficit in Jan-15 (-USD 74mn). Large surplus can be attributed to 1) inflow of USD717mn from US Coalition Support Fund, 2) declining trade deficit (-2.1%MoM to USD 915mn) and 3) increasing remittances (+1.08%MoM to USD 1.39bn). Overall, CAD during 8MFY15 clocked-in at USD1.6bn against deficit of USD2.5bn in SPLY; visibly better (thanks again to rout in global oil & commodity prices). FX reserves now stand comfortably at USD16.13bn of which USD11.06bn are held by SBP whereas remaining are held by commercial banks. CPI inflation also continued to recede and posted another 11 year low reading of 2.5%YoY (+0.2%MoM) against 8.5% in SPLY. Despite few concerns on the fiscal front, SBP decided to cut DR by 50bps in Mar-15 MPS and more easing is anticipated owing to multi-year low inflation numbers and overall macroeconomic improvement. With IMF program continuing smoothly (seventh tranche of USD500 mn in April-15), and serious efforts by the govt. to resolve its fiscal problems, we eye another cut of at least 50bps in the upcoming May-15 MPS. Betting on monetary easing Money market sentiments clearly gestured continuation of monetary easing in Mar-15 MPS at the beginning of the month. As a result of varying expectations ranging from 50-100bps, PKRVs significantly dropped before the actual announcement. Later, as SBP slashed policy rate by 50bps, market posted a slight upward adjustments in PKRVs across the board. In this backdrop, T-bill auctions also gathered hefty participation of PKR857 billion against the combined target of PKR325bn and a maturity of PKR255 billion. Heavy participation, coupled with DR cut expectations caused the drop in cut-off yields to 8.19%, 7.99% and 7.84% for 3M, 6M and 12M tenors respectively. SBP on the other hand remained active in managing liquidity with frequent OMO injections where weekly injection amount swelled to a monthly high of PKR947 billion. On the PIBs front, investors were keen in shuffling their portfolio which caused volatility in PKRVs to persist throughout the time under review. Government's borrowing appetite remained lackluster in PIB auction held during the month as total bids worth PKR46 billion were accepted against the target of PKR50 billion. However, the cut off yields for 3 year, 5 year and 10 year tenors came down to 8.29%, 8.75% and 9.50% respectively. Moving ahead, with an 11 year low March CPI inflation at 2.5% and positive outlook for April inflation as well (expected around 2%), another 50bps DR cut in next MPS is well on cards. Thus, PKRVs are expected to remain volatile in near term. **Defying improving fundamentals**

KSE-100 Index free fell by 10%MoM, which is the worst monthly return since May-10, to end March-15 at 30,233.87 levels. Most of this drop can be attributed to overall weakened sentiments emanating from continuous foreign selling (FIPI net selling -71.42mn vis-à-vis -62.47mn in Feb-15). This large foreign selling also contained liquidation of a foreign fund with large exposure in Pakistan. Heavy foreign selling triggered selling from local mutual funds (-55.93mn net sell) especially capital protected strategy based fund, which require adjustments on both bullish and bearish markets, further dragged the index. With concerns on leverage exposures and continuous selling in the market, liquidity also dried out of the market and average daily traded volumes fell sharply by -30.71% to 167mn only. However, underperformance of the market during the month was not backed by corporate fundamentals as benefits of depressed commodity prices have not been priced in the stock prices. Therefore, we remain optimistic of stock market performance ahead of landmark privatization transaction of HBL and expect the market to rebound going forward owing to strong corporate profitability and improving economic outlook. Market currently trades at attractive P/E multiple of 8.1x and offers handsome dividend yield of 5.8%.

#### ECONOMIC SUMMARY

	Last Reported Month	Current Month	Previous Month	YTD
CPI Inflation	March	2.49%	3.24%	5.14%
Trade Deficit (USD mn)	February	(915)	(935)	(11,677)
Remittances (USD mn)	February	1,392	1,377	11,751
Current A/C (USD mn)	February	877	(74)	(1,614)
FDI (USD mn)	February	75	17	616
Tax Collection ** (PKR bn)	March	230	214	1,755
M2 Growth*	March	-	-	4.72%
FX Reserves* (USD bn)	March	-	-	16.19
Source SBP, FBS				
* Latest monthly figures				

\*\* Provisional figures

GOVERNMENT SECURIT	IES					
PKRV Yields (%)		6 M	1 Yr	3 Yr	5 Yr	10 Yr
March 31, 2015		7.96	7.95	8.20	8.70	9.47
February 27, 2015		8.24	8.22	8.45	8.89	9.71
Change (bps)		-28	-27	-25	-19	-24
Source : FMA						
EQUITY MARKET PERFO	RMANCE					
EQUITY MARKET PERFO	RMANCE Mar-15	Feb-15	M/M	1 Yr Low	1 Yr High	
EQUITY MARKET PERFO KSE - 100 Index		Feb-15 33,632	M/M -10%	1 Yr Low 25,783	1 Yr High 34,827	

138

-34%

91

8.1

5.8%

234

19

Source: KSE, Bloomberg

2015E PE(X)

2015E DY

Avg. Daily Val. (USD mn)

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#### FUND MANAGER'S COMMENTS

**ABL Income Fund** 

#### INVESTMENT **OBJECTIVE**

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan

**Investment Committee** 

Faizan Saleem - Fund Manager Kamran Aziz, CFA - Fund Manager

Syed Abid Ali - Head of Research

Farid A.Khan, CFA - CEO Muhammad Imran - CIO

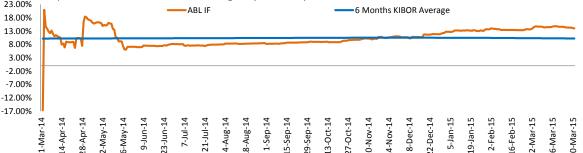
Members:

ABL IF posted another month of impressive performance by yielding a MTD return of 15.94% (up 361 bps MoM) against the benchmark return of 8.18%, thus showing a significant outperformance of 776 bps. Fund performance was boosted by aggressive trading and valuation gains on long maturity government instruments owing to 50 bps cut in the last monetary policy announced by SBP in March. On YTD basis, ABL IF has posted an annualized yield of 15.65% against its benchmark return of 9.58%. Fund size increased by 2.69% to close at PKR 1,555 million.

During the period, we reduced exposure in long duration government securities (T-Bills and PIBs both) in order to book capital gains. As a result, allocation in government securities reduced to 34.28% (T-Bills - 17.83%, PIBs - 13.93% and Govt. guaranteed TFCs - 2.52%) of total assets compared to 68.32% (T-Bills – 23.01%, PIBs – 42.51% and Govt. guaranteed TFCs – 2.80%) in Feb, 2015. During the month, allocation in TDRs was matured and channeled towards bank deposits due to better rates offered by banks at quarter end. We added Soneri Bank TFC in our portfolio in order to enhance portfolio yield, as a result, allocation in TFCs were increased to 11.35% of total assets compared to 8.81% in last month. Owing to aggressive reshuffling in asset allocation, weighted average maturity of the portfolio was reduced to 660 days compared to 1,352 days in Feb-15.

Going ahead, we intend to increase the duration of the fund by purchasing long duration bonds as we expect further monetary easing. We will continue to add high rated banking TFCs in order to improve return of the fund. Further, bank deposits at high rates are likely to support returns in April.

The Scheme has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. 38.354 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. **0.2767** per unit. **23.00%** 



BASIC FUND INFORMAT			PERFORMAN	ICE					
Fund Type	Open-end					ABL	-IF	Bench	mark
Category	Income Scheme		Mar-15		15.9	4%	8.18%		
Launch Date	September 20 <sup>th</sup> ,2008		YTD			15.6	5%	9.58%	
Net Assets	PKR 1,555.19 mn as at March 31 <sup>st</sup> , 2015		*Funds returns comp	uted on NAV to NA	V with the dividend	reinvestment (ex	cluding sales load	d)	
NAV	PKR 11.2208 as at March 31 <sup>st</sup> , 2015		ASSET ALLO	CATION		February 2	8th 2015	March 31st 2015	
Benchmark	6 Months KIBOR Average		Cash			13.0	1%	33.99%	
Dealing Days	As Per Banking Days		Placements	with Banks (	(TDRs)	7.78	3%	0.00	)%
Cut-off time	4.00 pm		T-Bills			23.0	1%	17.83%	
Pricing Mechanism	Forward		PIBs			42.5	1% 13.93%		3%
Management Fees	1.5% p.a		GoP Ijarah S	ukuk		0.00	)%	0.00	)%
Front -end Load	1.5 %		GoP Guaran	teed Corp. I	nstruments	2.80	)%	2.52	2%
Trustee	Central Depository Company of Pakistan Ltd (CDC)		TFCs			8.81	L%	11.3	5%
Auditor	K.P.M.G Taseer Hadi & Co. Chartered Accountants		Spread Tran	sactions		0.00%		0.00	)%
Asset Manager Rating	AM2 (Stable Outlook) (JCR-VIS)		Others Inclu	ding Receiva	ables	2.07	7%	20.3	7%
Risk Profile of the Fund	Low					100.0	00%	100.0	00%
Fund Stability Rating	A+(f) (JCR-VIS)			3 month	6 month	1 year	3 year	5 year Sir	ice Inceptio
Fund Manager	Faizan Saleem		ABL-IF	17.77%	18.38%	14.01%	12.02%	13.96%	15.15%
Listing	Karachi Stock Exchange		Benchmark	8.64%	9.29%	9.73%	9.98%	11.14%	11.58%
TECHNICAL INFORMATI	ON		PORTFOLIO	QUALITY (% (	OF TOTAL ASSET	S)			
Leverage		NIL			Craditor		1:- (0/ -f A	>	
Weighted average time	to maturity of net assets	660	Credit Quality of Portfolio (% of Assets) A, 6.64%						
TOP TFCs / SUKUK HOLE	DING (% OF TOTAL ASSETS)	March 31 <sup>th</sup> ,15					A, 0.04	<sup>%</sup> Δ+ 1.87%	

Leverage			NIL
Weighted average time to maturi	ty of net assets		660
TOP TFCs / SUKUK HOLDING (% OF	TOTAL ASSETS)		March 31 <sup>th</sup> ,15
Askari Bank - V			4.69%
BAFL V			2.80%
WAPDA PPTFC			2.52%
Soneri TFC			1.87%
SCB Ltd			1.24%
Askari Bank - IV			0.75%
*DETAILS OF NON-COMPLIANT INVES	IMENT WITH THE INVESTME	ENT CRITERIA OF AS	SIGNED CATEGORY
Name of Entity Exposure	Type % of Net Assets	Limit	Excess

A+, 1.87% Govt Securities, 31.76% AA+, 0.26% AA. 20.67% Govt Guranteed Instrument. 2.52% AAA, 1.33% AA-, 14,58% Other assets account for 20.37% of Total Assets

MUFAP Recommended Format

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ABL Asset Management

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INVESTMENT

gain and dividends.

Members:

To provide higher risk adjusted returns over the long term by

investing in a diversified portfolio of

equity instruments offering capital

**Investment Committee** 

Faizan Saleem - Fund Manager

Kamran Aziz, CFA- Fund Manager

Syed Abid Ali - Head of Research

Farid A.Khan, CFA -CEO

Muhammad Imran - CIO

**OBJECTIVE** 

ABL Stock Fund

#### FUND MANAGER'S COMMENTS

ABL-SF decreased by 9.17% in March'15 against a 12.25% decrease in KSE-30 index, which reflects outperformance of benchmark by 308 basis points. During the month, investment in the Oil & Gas sector was slightly decreased from 22.7% to 22.2% of the portfolio, exposure in Chemicals sector was decreased from 12.2% to 11.1% and allocation to Construction sector was also decreased from 11.3% to 10.3%. ABL-SF, as of March 2015, is 81.7% invested in equities and 15% in bank deposits.

**ABL Stock Fund** 

Pakistan equity markets posted biggest monthly decline since May 2010 during the period under review, falling host to continued foreign outflows (US\$ 71 mn MTD) first and then to forced selling by CPPI funds and leveraged individuals. Despite further monetary easing, Moody's outlook upgrade and stable external account numbers, investors had little to cheer about. We believe that continued foreign outflows and upcoming secondary offerings have sucked liquidity out of the equity market. Our strategy to remain cautious at all times paid off handsomely in this bearish spell and we continue to remain selectively positive on equities. Given strong macro tailwinds and magnitude of recent correction, we asses this to be the right time for accumulating quality, beaten-down stocks.

The scheme has maintained the provision against Workers' Welfare Fund's liability to the tune of Rs. 18.29mn. Had the same not been made, the NAV per unit of the scheme would have been higher by Re. 0.1383 per unit.



BASIC FUND INFORMA	ATION	PERFORMAN	ICE					
Fund Type	Open-end				ABL	-SF	KSF	E-30
Category	Equity Scheme	Mar-15 -9.17%			-12.25%			
Launch Date	June 28, 2009	YTD			10.5	51%	-5.8	80%
Net Assets	Rs 1,669.64mn as at March 31 <sup>st</sup> , 2015	*Fund Returns are co	mputed NAV to N	IAV with dividend r	einvestment (excl	uding sales load).		
NAV	Rs 12.6255 as at March 31 <sup>st</sup> , 2015	ASSET ALLO	CATION		February 2	28th 2015	March 3	31st 2015
Benchmark	KSE-30 Index	Stock/Equitie	es		85.2	.6%	81.	72%
Dealing Days	As Per Local Stock Exchanges	Bank Balance	es		14.3	37%	14.9	97%
Cut-off time	4:00 PM	T-Bills			0.0	0%	0.00%	
Pricing Mechanism	Forward	Others			0.3	7%	3.31%	
Management Fee	2% p.a	Leverage			N	IL	N	IIL
Front -end Load	2%		3 month	6 month	1 year	3 year	5 year Si	ince Inception
Trustee	Central Depositary Company of Pakistan Limited	ABL-SF	-3.04%	10.95%	17.20%	133.47%	242.74%	394.74%
Auditor	KPMG Taseer Hadi & Co, Chartered Accountants	Benchmark	-7.41%	-4.86%	0.32%	58.76%	84.48%	152.95%
Asset Manager Rating	AM2 (JCR-VIS) (Stable outlook)	SECTOR ALLC	CATION (%	OF TOTAL ASS	ETS)			
Risk Profile of the Func Performance Ranking	High MFR 3-Star (JCR VIS) (Based on one Year weighted average ranking),		Oi	il & Gas				22.20%
	MFR 3-Star (JCR VIS) (Based on Three Year Weighted average ranking)						10.20%	_
	MFR 4-Star (JCR VIS) (Based on Five Year Weighted average ranking)	вапк	Balance and				18.28%	-
	for the period ended December 31,2014		Commercia	Il Banks		13.86	%	
Fund Manager	Kamran Aziz, CFA		Ch	emicals 📕		11.13%		
Listing	Karachi Stock Exchange		Ele	ectricity 📕		10.63%		

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TOP TEN HOLDINGS (% OF TOTAL ASSETS)	February 28th 2015	March 31st 2015
Engro Corporation	9.53%	7.61%
Pakistan Petroleum	6.62%	6.61%
Hub Power Company	5.60%	6.14%
Pakistan State Oil Co.	6.59%	6.10%
United Bank Limited.	4.89%	5.86%
Maple Leaf Cement	4.62%	3.78%
Pakistan Oilfields	2.58%	3.70%
D.G. Khan Cement	4.11%	3.30%
Lucky Cement	2.59%	3.24%
Hascol Petroleum	3.97%	3.16%

Oil & Gas	22.20%
Bank Balance and Others	18.28%
Commercial Banks	13.86%
Chemicals	11.13%
Electricity	10.63%
Contruction & Materials	10.32%
Personal Goods	6.19%
Household Goods	2.14%
Engineering	1.76%
Automobile & Parts	1.52%
Non-Life Insurance	1.12%
/ultiutilities (Gas And Water)	0.64%
Pharmaceuticals	0.21%
0.	00% 4.00% 8.00% 12.00% 16.00% 20.00%

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Cash Fun

#### FUND MANAGER'S COMMENTS

**ABL Cash Fund** 

INVESTMENT OBJECTIVE

To provide investors, with consistent returns with high level of liquidity, through a blend of money market and sovereign debt instruments

Investment Committee

Kamran Aziz, CFA - Fund Manager Syed Abid Ali - Head of Research

Farid A.Khan, CFA - CEO Muhammad Imran - CIO Faizan Saleem - Fund Manager

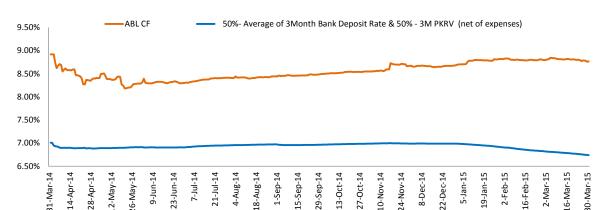
Members:

ABL Cash Fund yielded an annualized return of 7.81% for the month of March 2015 against the benchmark performance of 5.47%, which reflects an outperformance of 234 bps. ABL Cash Fund performed exceptionally well compared to peers in the month of March due to active management and 50 bps cut in DR to 8% as we maintained a higher duration portfolio. On YTD basis, ABL CF has posted an annualized return of 8.74% against the benchmark yield of 6.42%, an outperformance of 232 bps. ABL CF fund size decreased marginally by 0.3% and closed at PKR 11,272 million.

During the month, we reduced allocation towards T-Bills by 15.60% by booking capital gains on long duration T-Bills. Proceeds from sale of T-Bills were channeled towards placing March crossing TDRs (up by 4.18%) and bank deposits (up by 11.71%) in order to benefit from high deposit rates offered by banks on quarter-end. Due to above actions, investment in T-Bills reduced to 43.54% of total assets compared to 59.14% in previous month and allocation in deposits came up to 56.23% (TDRs – 28.91%, cash - 18.18% and money market placements - 9.13%) compared to 40.33% in last month. Due to aggressive reallocation, WAM of the fund reduced to 50.4 days compared to 85 days in Feb, 2015.

Going forward, we intend to increase our duration by purchasing medium term T-Bills against upcoming TDRs and MM maturities as we expect further monetary easing and downward adjustment in yield curve due to improved macros.

The Scheme has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. **131.313** million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. **0.1244** per unit.



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BASIC FUND INFORMATI	ION	PERFORMAN	ICE					
Fund Type	Open-end				ABL-	CF	В	enchmark
Category	Money Market Scheme	Mar-15			7.81	.%	5.47%	
Launch Date	July 30 <sup>th</sup> ,2010	YTD			8.74	%	6.42%	
Net Assets	PKR 11,272.34 mn as at March 31 <sup>st</sup> , 2015	*Funds returns comp	uted on NAV to NAV	with the divide	nd reinvestment (ex	cluding sales load)		
NAV	PKR 10.6824 as at March 31 <sup>st</sup> , 2015	ASSET ALLO	CATION		February 2	8th 2015	Mar	ch 31st 2015
Benchmark	50%- Average of 3Month Bank Deposit Rate & 50% - 3M PKRV	Cash			6.48	3%		18.18%
	(net of expenses)	Placements	with Banks (	TDRs)	24.7	4%		28.91%
Dealing Days	As Per Banking Days	Money Mar	ket Placemer	nts	9.11	.%		9.13%
Cut-off time	4.00 pm	Reverse Rep	0		0.00%		0.00%	
Pricing Mechanism	Backward	T-Bills			59.14%			43.54%
Management Fees (p.a)	10% of Annualized Gross Return (subject to Upper Cap of 1.25%	Others Inclue	ding Receival	bles	0.53%		0.23%	
	& Lower Cap of 1%).				100.0	0%		100.00%
Front -end Load	Nil		3 month	6 month	1 year	3 year	5 year	Since Inception
Trustee	Central Depository Company of Pakistan Ltd (CDC)	ABL-CF	8.46%	8.68%	8.76%	9.62%	-	11.82%
Auditor	A.F. Ferguson & Co. Chartered Accountants	Benchmark	5.65%	6.21%	6.53%	6.61%	-	6.93%
Asset Manager Rating	AM2 (Stable Outlook) (JCR-VIS)	PORTFOLIO	QUALITY (% c	OF TOTAL AS	SETS)			
Risk Profile of the Fund	Low							
Fund Stability Rating	AA(f) (JCR-VIS)			Credit Oua	lity of Portfoli	o (% of Asset	s)	
Fund Manager	Faizan Saleem				,	- (	-,	
Listing	Karachi Stock Exchange					AA, 50.	37%	

8				
TECHNICAL INFORMA	TION			
Leverage				Nil
Weighted average time	e to maturity of net	assets		50.46
*DETAILS OF NON-COMPLIAN	T INVESTMENT WITH TH	E INVESTMENT CRITERIA C	OF ASSIGNED CATEC	GORY
Name of Entity	Exposure Type	% of Net Assets	Limit	Excess
-	-	-	-	-
-	-	-	-	-

Govt Securities, 43.54% AAA, 0.01% AA+, 5.84% Other assets account for 0.23% of Total Assets



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FUND MANAGER'S REPORT, MARCH 2015

### ABL Islamic Income Fund



#### FUND MANAGER'S COMMENTS

#### INVESTMENT OBJECTIVE

То provide investors, with an opportunity to earn higher income over medium to long-term by investing in a diversified portfolio different consisting of Money and debt market instruments permissible under the sharia principles.

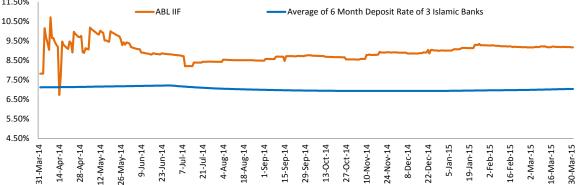
#### Investment Committee Members:

Farid A.Khan, CFA - CEO Muhammad Imran - CIO Faizan Saleem - Fund Manager Kamran Aziz, CFA - Fund Manager Syed Abid Ali - Head of Research ABL Islamic Income Fund ranked number one compared to peers by posting an annualized return of 8.45% against the industry average of 7.06%. ABL IIF performance was improved by 97 bps compared to previous month and also showing an outperformance of 134 bps over the benchmark return of 7.11%. ABL IIF yielded an annualized return of 9.08% in FY15TD - an outperformance of 240 bps over its benchmark return of 6.678%. On YTD basis, ABL IIF is also ranked as the best performing fund in Islamic Income category. Fund size increased by 5% to close at PKR 1,585 million.

During the month, we reduced our allocation in GoP Ijarah Sukuk in order to book capital gains. As a result, our allocation in GoP Ijarah Sukuk was reduced to 25.39% compared to 30.95% of total assets. On the other hand, our investment in Corp. Sukuks increased by 2% to 24.34% of total assets as we added Engro Ruppiya and Engro Fertilizer Sukuks in our portfolio. Other investments consisted of TDRs (14.80%) & bank deposits (33.83% of total assets). Weighted average maturity of the portfolio stood at 303 days.

Going forward, we will continue our strategy of maintaining a higher allocation towards GoP Ijarah and Corporate Sukuks in order to benefit from expected downward movement in the discount rate.

The Scheme has maintained the provisional asset against Workers' welfare Fund's Liability to the tune of Rs. **9.008** million, Had the same not been made, the NAV per unit of the scheme would have been higher by Rs. **0.0609** per unit. **11.50%** 



BASIC FUND INFORMAT	ION	PERFORMAN	NCE						
Fund Type	Open-end						В	enchmark	
Category	Islamic Income Scheme	Mar-15			8.45%			7.11%	
Launch Date	July 30 <sup>th</sup> ,2010	YTD			9.08	3%		6.68%	
Net Assets	PKR 1,585.178 mn as at March 31 <sup>st</sup> , 2015	*Funds returns comp	outed on NAV to N	AV with the divide	nd reinvestment (	excluding sales loa	d)		
NAV	PKR 10.7090 as at March 31 <sup>st</sup> , 2015	ASSET ALLO	CATION		February 2	8th 2015	Mar	ch 31st 2015	
Benchmark	Average of 6 Month Deposit Rate of 3 Islamic Banks	Cash			29.6	2%	33.83%		
Dealing Days	As Per Banking Days	Corporate S	Sukuks		22.36%		24.34%		
Cut-off time	4.00 pm	GOP Ijarah	Sukuk		30.95%		25.39%		
Pricing Mechanism	Forward	Term Depos	sits (TDRs)		15.58%		14.80%		
Management Fees	1% p.a	Others Inclu	uding Receiv	ables	bles 1.49%			1.64%	
Front -end Load	1.5%				100.0	00%		100.00%	
Trustee	Central Depository Company of Pakistan Ltd (CDC)		3 month	6 month	1 year	3 year	5 year	Since Inception	
Auditor	A.F. Ferguson & Co. Chartered Accountants	ABL-IIF	9.04%	9.19%	9.16%	10.03%	-	11.59%	
Asset Manager Rating	AM2 (Stable Outlook) (JCR-VIS)	Benchmark	6.92%	6.76%	6.80%	6.70%	-	7.37%	
Risk Profile of the Fund	Low	PORTFOLIO	QUALITY (%	OF TOTAL ASS	ETS)				
Fund Stability Rating	A(f) (JCR-VIS)								
Fund Manager	Kamran Aziz, CFA								
Listing	Karachi Stock Exchange			Credit Quality	y of Portfolio	(% of Assets)			

TECHNICAE INFORMATION	
Leverage	NIL
Weighted average time to maturity of net assets	303
TOP SUKUK HOLDING (% OF TOTAL ASSETS)	March 31 <sup>st</sup> 2015
Engro Fert Sukuk	10.47%
K-Electric 36 Months	5.97%
K-Electric 13 Months	5.08%
Engro Ruppiya	2.67%
Engro Fert Sukuk II	0.15%
*DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA OF	ASSIGNED CATEGORY
Name of Entity Exposure Type % of Net Assets Limit	Excess

Govt Guranteed Sukuk, 25.39%

> AA+, 0.37% AA, 11.09%

> > Other assets account for 1.64 % of Total Assets

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FUND MANAGER'S REPORT, MARCH 2015

### ABL Government Securities Fund



#### FUND MANAGER'S COMMENTS

#### INVESTMENT OBJECTIVE

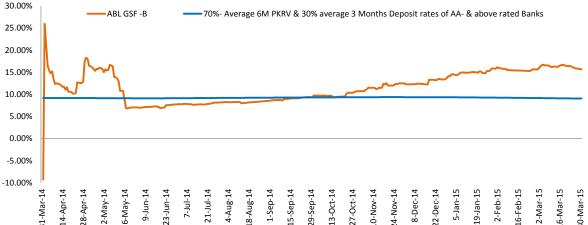
To deliver optimal risk adjusted returns by investing mainly in mix of short to long term Government Securities and debt Instruments ABL GSF yielded an annualized return of 14.29% in March 2015, aided by valuation and trading gains on government securities owing to 50 bps cut in the discount rate. The fund posted an improvement of 240 bps compared to February return of 11.89%. The fund also significantly outperformed the benchmark return of 7.21% by 708bps. On YTD basis, ABL GSF posted an annualized return of 17.98% against the benchmark yield of 8.55%. Fund size of ABL Government Securities Fund increased sharply by 13.42% to close at PKR 13.32 billion.

During the month investment in T-bills was reduced to 10.89% of total assets compared to 24.77% in previous month as we have booked capital gain by offloading 1 Year T-Bills post cut in discount rate. On the other hand, we increased our allocation in PIBs to 65.19% of total assets compared to 56% in Feb as we expect further downward adjustments in yield curve in specific securities. On overall basis, investment in government securities was reduced to 76.08% of total assets compared to 80.84% in Feb, 2015. We also increased TDR allocation by 4.22% of assets due to attractive rate. Cash assets and money market placements were remain unchanged at 13.5% and 4.77% of total assets respectively. As a result of above changes, WAM of the fund slightly increased to 1,153 days from 1,143 days.

Going forward, we will continue to favor a high duration portfolio as we expect further monetary easing in next monetary policy on account of improving macro indicators and healthy real interest rate of 5.5%.

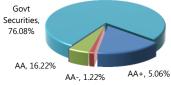
Investment Committee Members:

Farid A.Khan, CFA - CEO Muhammad Imran - CIO Faizan Saleem - Fund Manager Kamran Aziz, CFA - Fund Manager Syed Abid Ali- Head of Research The Scheme has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. **153.46** million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs **0.1313** per unit.



BASIC FUND INFORMAT	TON	PERFORMA	NCE					
Fund Type	Open-end				ABL-	GSF	В	enchmark
Category	Income Scheme	Mar-15	Mar-15			14.29%		7.21%
Launch Date	November 30 <sup>th</sup> ,2011	YTD			17.98%			8.55%
Net Assets	PKR 13,315.67 mn as at March 31 <sup>st</sup> , 2015	*Funds returns com	puted on NAV to NA	V with the divide	nd reinvestment (e	excluding sales load	)	
NAV	PKR 11.3963 as at March 31 <sup>st</sup> , 2015	ASSET ALLC	OCATION		February 2	28th 2015	Mar	ch 31st 2015
Benchmark	70%- Average 6M PKRV & 30% average 3 Months Deposit rates	Cash			13.3	38%		13.51%
	of AA- & above rated Banks	Placements	s with Banks	(TDRs)	0.0	0%		4.22%
Dealing Days	As Per Banking Days	Money Ma	rket Placeme	ents DFIs	4.9	6%	4.77%	
Cut-off time	4.00 pm	T-Bills			24.77%		10.89%	
Pricing Mechanism	Forward	PIBs			56.0	)8%		65.19%
Management Fees	Class-B unit 1.25%	Others Incl	uding Receiv	ables	0.8	1%		1.42%
Front -end Load	1.5%				100.	00%		100.00%
Trustee	Central Depository Company of Pakistan Ltd (CDC)							
Auditor	A.F. Ferguson & Co. Chartered Accountants		3 month	6 month	1 year	3 year	5 year	Since Inception
Asset Manager Rating	AM2 (Stable Outlook) (JCR-VIS)	ABL-GSF	18.53%	21.02%	15.68%	14.00%	-	14.14%
Risk Profile of the Func	Low	Benchmark	7.57%	8.24%	8.66%	8.90%	-	9.06%
Fund Stability Rating	A+(f) (JCR-VIS)	PORTFOLIC	QUALITY (%	OF TOTAL AS	SETS)			
Fund Manager	Faizan Saleem							
Listing	Karachi Stock Exchange			Credit Q	uality of Port	folio (% of Ass	sets)	
TECHNICAL INFORMATI	ON			Govt				

TECHNICAL INFORMA	ATION			
Leverage				Nil
Weighted average tim	ne to maturity of net	t assets		1153
DETAILS OF NON-COMPLIAN	NT INVESTMENT WITH T	HE INVESTMENT CRITERIA (	OF ASSIGNED CATE	GORY
Name of Entity	Exposure Type	% of Net Assets	Limit	Excess
Name of Entity -	Exposure Type -	% of Net Assets	Limit -	Excess -
	Exposure Type - -	% of Net Assets - -	Limit - -	Excess - -



Other assets account for 1.42% of Total Assets

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FUND MANAGER'S REPORT, MARCH 2015

ABL Islamic Stock Fund



#### FUND MANAGER'S COMMENTS

#### INVESTMENT OBJECTIVE

To provide higher risk adjusted returns over the long term by investing in a diversified Islamic portfolio of equity instruments offering capital gain and dividends. ABL-ISF decreased by 7.24% in March'15 against 7.95% drop in the benchmark KMI-30 index, which reflects a slight outperformance of 71 basis points. During the month, exposure in Oil & Gas sector was decreased from 23.79% to 20.87% of the portfolio, exposure in Chemicals sector was decreased from 19.57% to 17.14% and allocation to Construction sector was increased from 11.37% to 11.81%. Weights in Oil and Gas and Chemical Sectors were reduced to increase over all cash levels in the portfolio. ABL-ISF as of March 2015 was 79.70% invested in equities and 8.5% in bank deposits.

Pakistan equity markets posted biggest monthly decline since May 2010 during the period under review, falling host to continued foreign outflows (US\$ 71 mn MTD) first and then to forced selling by CPPI funds and leveraged individuals. Despite further monetary easing, Moody's outlook upgrade and stable external account numbers, investors had little to cheer about. We believe that continued foreign outflows and upcoming secondary offerings have sucked liquidity out of the equity market. Our strategy to remain cautious at all times paid off handsomely in this bearish spell and we continue to remain selectively positive on equities. Given strong macro tailwinds and magnitude of recent correction, we asses this to be the right time for accumulating quality, beaten-down stocks.

The scheme has maintained the provision against Workers' Welfare Fund's liability to the tune of Rs. 9.83mn. Had the same not been made, the NAV per unit of the scheme would have been higher by Re. 0.0699 per unit.



Pharmaceutical

0.02%

4.00%

8.00%

0.00%

#### BASIC FUND INFORMATION PERFORMANCE ABL-ISF **KMI-30** Fund Type Open-end -7.95% Category Islamic Equity Scheme Mar-15 -7.24% Launch Date June 12, 2013 YTD 13.12% 3.52% Net Assets Rs 1,659.89mn as at March 31st, 2015 \*Fund Returns are computed NAV to NAV with dividend reinvestment (excluding sales load). ASSET ALLOCATION February 28th 2015 NAV Rs 11.7922 as at March 31st, 2015 Stock/Equities 79.70% Benchmark KMI-30 Index 83.53% Bank Balances 13.58% 8.53% Dealing Days As Per Local Stock Exchanges Cut-off time 4:00 PM Others 2.88% 11.78% Pricing Mechanism Forward Leverage NIL NII Management Fees 3% Front -end Load 2% 1 vear 2.14% Trustee MCB Financial Services Limited ABL-ISF 12.55% 18.87% 36.45% 10.66% Auditor KPMG Taseer Hadi & Co, Chartered Accountants Benchmark -2.70% 2.03% 31.36% Asset Manager Rating AM2 (JCR-VIS) (Stable outlook) SECTOR ALLOCATION (% OF TOTAL ASSETS) High Risk Profile of the Fund 20 87% Oil & Gas MFR 3-Star (JCR VIS) (Based on one Year weighted average) Performance Ranking 20 30% Bank Balance and Others For the period ended December 31,2014 17 14% Chemicals Fund Manager Kamran Aziz, CFA 14 89% Electricity Listing Karachi Stock Exchange 11 81% **Contruction & Materials** TOP TEN HOLDINGS (% OF TOTAL ASSETS) February 28th 2015 4 89% Personal Goods **Hub Power Company** 10.14% 10.48% 2.89% **Commercial Banks** Pakistan State Oil Co. 9.39% 9.09% 2 87% Automobile & Parts **Engro Corporation** 8.53% 7.92% 1 58% Household Goods Fauji Fertilizer Company 6.68% 6.22% 1.16% Engineering D.G. Khan Cement 3.98% 4.79% Industrial Matals and Mining 1.13% Pakistan Petroleum 5.98% 4.56% 0 40% General Industrials 4.30% Maple Leaf Cement 4.07% 0.07% Multiutilitie (Gas And Water) Pakistan Oilfields 4.68% 3.89%

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Hascol Petroleum

Pakgen Power Ltd

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3.33%

3.24%

3.74%

3.16%

ABL Asset Management

16.00%

20.00%

12.00%

Investment Committee

#### Members:

Farid A.Khan, CFA -CEO Muhammad Imran - CIO Faizan Saleem - Fund Manager Kamran Aziz, CFA- Fund Manager Abid Ali - Head of Research

FUND MANAGER'S REPORT, MARCH 2015



#### FUND MANAGER'S COMMENTS

#### INVESTMENT OBJECTIVE

To provide higher risk adjusted return through dynamic asset allocation between Shariah Compliant Equity & Income/Money Market Scheme while preserving the principal at maturity.

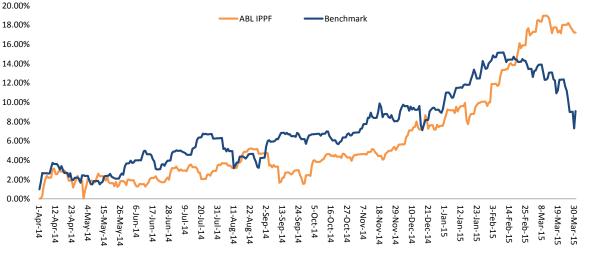
#### Investment Committee Members:

Farid A.Khan, CFA - CEO
Muhammad Imran - CIO
Faizan Saleem - Fund Manager
Kamran Aziz, CFA - Fund Manager
Syed Abid Ali - Head of Research



Pakistan equity markets posted biggest monthly decline since May 2010 during the period under review, falling host to continued foreign outflows (US\$ 71 mn MTD) first and then to forced selling by CPPI funds and leveraged individuals. Despite further monetary easing, Moody's outlook upgrade and stable external account numbers, investors had little to cheer about. We believe that continued foreign outflows and upcoming secondary offerings have sucked liquidity out of the equity markets. Our strategy to remain cautious at all times paid off handsomely in this bearish spell and we continue to remain selectively positive on equities. Given strong macro tailwinds and magnitude of recent correction, we asses this to be the right time for accumulating quality, beaten-down stocks.

The scheme has maintained the provision against Workers' Welfare Fund's liability to the tune of Rs. 2.90mn. Had the same not been made, the NAV per unit of the scheme would have been higher by Re. 0.0293 per unit.



31.81%

BASIC FUND INFORM	ATION	PERFORMA	NCE					
Fund Type	Open-end						Ber	nchmark
Category	Shariah Compliant Fund of Funds Scheme	Mar-15	Mar-15				-:	3.86%
Launch Date	24-Dec-13	YTD			8.34	%	2	4.17%
Net Assets	Rs 1,093.85mn as at March 31st, 2015	*Fund Returns are o	omputed NAV to M	AV with dividend	reinvestment (exclu	ding sales load	).	
NAV	Rs 11.0572 as at March 31st,2015	ASSET ALLO	CATION		February 28	8th 2015	March	1 31st 2015
Benchmark	Weighted Average Daily Return of KMI - 30 Index and 3M	Shariah Con	npliant Equit	y Scheme	62.46	5%	3	1.81%
	Rates of AA- & above rated Islamic Banks based on Fund':	Bank Baland	es		34.93	%	5	7.67%
	participation in Equity & Income/Money Market Compon	GoP Ijarah S	ukuk		0.00	%	(	0.00%
Dealing Days	As per Local Stock Exchange/ Banking Days	Others			2.60	%	10.52%	
Cut-off time	4:00 PM	Leverage			NIL		NIL	
Pricing Mechanism	Forward		3 month	6 month	1 year	3 year	5 year	Since Inception
Management Fees	1% (No Management Fee p.a. Applicable on investments made	ABL-IPPF	1.93%	7.41%	12.09%	-	-	14.65%
	in funds managed by ABL AMC)	Benchmark	-0.21%	2.74%	9.08%	-	-	11.55%
Back-end Load	Maximum 2%	SECTOR ALLO	OCATION (%	OF TOTAL	ASSETS)			
Trustee	MCB Financial Services Limited							
Auditors	M/S. A.F. Ferguson & Co, Chartered Accountants						Bank Balance and others	
Asset Manager Rating	AM2 (JCR-VIS) (Stable outlook)						68.19%	
Risk Profile of the Fun	d Low							
Performance Ranking	N/A							
Fund Manager	Muhammad Imran		Shariah					
	Islamabad Stock exchange		Compliant Equity nvestments					

### TOP HOLDINGS (% OF TOTAL ASSETS)February 28th, 2015March 31st, 2015ABL Islamic Stock Fund62.46%31.81%

\*Principal preservation only apply to unit holders who hold their investments until maturity date

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ABL Asset Management

FUND MANAGER'S REPORT, MARCH 2015



#### FUND MANAGER'S COMMENTS

#### INVESTMENT OBJECTIVE

To provide higher risk adjusted return through dynamic asset allocation between Shariah Compliant Equity & Income/Money Market Scheme while preserving the principal at maturity.

**Investment Committee** 

Faizan Saleem - Fund Manager Kamran Aziz, CFA - Fund Manager Syed Abid Ali - Head of Research

Members: Farid A.Khan, CFA - CEO Muhammad Imran - CIO

### ABL IPPF II decreased by 4.80% in March-15, underperforming the benchmark by 05 basis points. Using a median gradient of 3.5 times under the CPPI methodology for principal preservation, equity allocation of the fund was set at 36.15% and and 52.4% in bank deposits.

Pakistan equity markets posted biggest monthly decline since May 2010 during the period under review, falling host to continued foreign outflows (US\$ 71 mn MTD) first and then to forced selling by CPPI funds and leveraged individuals. Despite further monetary easing, Moody's outlook upgrade and stable external account numbers, investors had little to cheer about. We believe that continued foreign outflows and upcoming secondary offerings have sucked liquidity out of the equity markets. Our strategy to remain cautious at all times paid off handsomely in this bearish spell and we continue to remain selectively positive on equities. Given strong macro tailwinds and magnitude of recent correction, we asses this to be the right time for accumulating quality, beaten-down stocks.

The scheme has maintained the provision against Workers' Welfare Fund's liability to the tune of Rs. 2.29mn. Had the same not been made, the NAV per unit of the scheme would have been higher by Re 0.0233 per unit.



BASIC FUND INFORM	IATION		PERFORMANCE							
Fund Type	Open-end		ABL IPPF II				PPF II	Benchmark		
Category	Shariah Compliant Fund of Funds Scheme		Mar-15 -4.80%				0%	-4.76%		
Launch Date	31-Mar-14		YTD			8.4	8%		3.51%	
Net Assets	Rs 1,079.02mn as at March 31st, 2015		*Fund Returns are	computed NAV to I	NAV with dividend	reinvestment (exc	luding sales load	).		
NAV	Rs 11.0025 as at March 31st, 2015		ASSET ALLO	CATION		February 2	28th 2015	Marc	h 31st 2015	
Benchmark	Weighted Average Daily Return of KMI - 30 Inde	x and 3M Deposit	Shariah Com	pliant Equity	Scheme	68.4	10%	3	36.15%	
	Rates of AA- & above rated Islamic Banks based	on Fund's actual	Bank Balance	s		29.0	)8%	ļ	52.81%	
	participation in Equity & Income/Money Market	Component	GoP Ijarah Su	ıkuk		0.0	0%		0.00%	
Dealing Days	As per Local Stock Exchange/ Banking Days	Others			2.5	1%		11.04%		
Cut-off time	4:00 PM	Leverage			NIL		NIL			
Pricing Mechanism	Forward			3 month	6 month	1 year	3 year	5 year	Since Inception	
Management Fees	1% (No Management Fee p.a. Applicable on inve	estments made	ABL-IPPF II	1.86%	7.55%	11.36%	-	-	11.51%	
	in funds managed by ABL AMC)		Benchmark	-0.87%	2.12%	7.55%	-	-	7.66%	
Back-end Load	Maximum 1%		SECTOR ALLO	DCATION (%	OF TOTAL	ASSETS)				
Trustee	MCB Financial Services Limited									
Auditors	M/S. A.F. Ferguson & Co, Chartered Accountant	S						Bank Baland	P	
Asset Manager Rating	AM2 (JCR-VIS) (Stable outlook)							and others	-	
Risk Profile of the Fun	d Low							63.85%		
Performance Ranking	N/A									
Fund Manager	Muhammad Imran			Shariah						
Listing	Islamabad Stock exchange			Compliant						
TOP HOLDINGS (% OF TO	DTAL ASSETS) February 28th, 2015	March 31st, 2015		Equity nvestments						
ABL Islamic Stock Fund	68.40%	36.15%	, i	36.15%						

\*Principal preservation only apply to unit holders who hold their investments until maturity date

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FUND MANAGER'S REPORT, MARCH 2015



#### FUND MANAGER'S COMMENTS

#### INVESTMENT **OBJECTIVE**

То provide a secure source savings and regular income after retirement to the Participants

#### **Investment Committee**

#### Members:

Farid A.Khan, CFA - CEO Muhammad Imran - CIO Faizan Saleem - Fund Manager Kamran Aziz, CFA - Fund Manager Abid Ali - Head of Research

ABL Pension fund - Debt Sub Fund continued its exceptional performance in March 2015. The fund posted an annualized return of 17.95% during the month, mailny on account of valuation gains in long term bonds. On YTD basis, the fund yielded an annualized return of 29.02%. The fund increased its allocation in PIBs, while some T-bills were offloaded to realize capital gain. At month end, our portfolio comprised of 96% GoP securities (i.e. 67.3 % PIBs & 16.7 % T-bills), while the rest was in bank deposits. We expect that the fund will continue to benefit from higher duration instruments and we intend to maintain current duration in order to capitalize expected near term downward shift in yields.

ABL Pension Fund - Money Market Sub Fund generated an annualized return of 5.39% during the month. On YTD basis, ABLPF - MMSF yielded an annualized return of 6.43%. Fund size remained stable during the month and closed at PKR 31.9 million. Going forward, we intend to increase the fund's duration via participation in upcoming T-Bill auction.

ABL Pension Fund - Equity Sub Fund decreased by 8.91% in Mar-15. The Fund was invested 84.12% in equities at the end of month with major exposures in Banks and Chemicals Sectors (see charts below). Pakistan equity markets posted the biggest monthly decline since May 2010 during the month under review, falling host to continued foreign outflows (US\$ 71 mn MTD) first and then to forced selling by CPPI funds and leveraged individuals. Despite further monetary easing, Moody's outlook upgrade and stable external account numbers, investors had little to cheer about. We believe that continued foreign outflows and upcoming secondary offerings have sucked liquidity out of the equity markets but remain bullish on mid to long term direction of the market.

BASIC FUND INFORMAT	ION				PERFORMANCE						
Fund Type	Open-end					APF-	DSF	APF-N	MMSF		APF-ESF
Category	Voluntary Per	nsion Scheme			Mar-15	17.9	5%	5.3	9%		-8.91%
Launch Date	August 20 <sup>th</sup> ,20	014			YTD	YTD 29.02% 6.43% 12					12.66%
Dealing Days	As Per Bankin	g Days	*Funds returns computed o	n NAV to NAV with	the dividend reir	vestment (exclue	ling sales load)				
Cut-off time	4.00 pm		APF DEBT SUB FUND February 28 <sup>th</sup> 2015				28 <sup>th</sup> 2015	Ma	rch 31 <sup>st</sup> 2015		
Pricing Mechanism	Forward				Cash			2.6	3%		14.22%
Management Fees	1.5 % p.a. on	average Net Assets of eac	h Sub-Fund		Placements with	n Banks (TDI	Rs)	0.0	0%		0.00%
Front -end Load	Maximum of	3 % on all Contribution	ns, unless exempt	under the	Money Market I	Placements		0.0	0%		0.00%
	Offering Docu	iment			T-Bills			36.	31%		16.70%
Trustee	Central Depos	sitory Company of Pakista	n Ltd (CDC)		PIBs			59.3	32%		67.35%
Auditor	A.F. Ferguson	& Co. Chartered Account	ants		Others Including Receivables 1.24% 1.					1.73%	
Asset Manager Rating	Asset Manager Rating AM2 (Stable Outlook) (JCR-VIS)					100.00% 100.00%					100.00%
Risk Profile of the Fund	Investor depe	ndent			APF MONEY MAR	KET SUB FU	ND	February	28 <sup>111</sup> 2015	Ma	rch 31 <sup>st</sup> 2015
Fund Manager	Muhammad I	mran			Cash 2.64% 3.82					3.82%	
					Placements with	n Banks (TDI	₹s)	0.0	0%		0.00%
					Money Market	Placements		0.0	0%		0.00%
TECHNICAL INFORMATIC	N	APF-DSF	APF-MMSF	APF-ESF	T-Bills			96.9	93%		95.80%
Fund Size (PKR Millions)		44.637	31.942	40.242	Others Including	Receivable	5	0.4	3%		0.38%
NAV		117.7299	103.9307	112.6554				100	.00%		100.00%
EQUITY SUB-FUND (% OF	TOTAL ASSETS)	February 28 <sup>th</sup> 2015	March 31	<sup>st</sup> 2015	APF EQUITY SUB I	FUND		February	28 <sup>th</sup> 2015	Ma	rch 31 <sup>st</sup> 2015
Engro Corporation Limited		9.65%	8.28	%	Stock/Equities			83.9	96%		84.12%
The Hub Power Company I	imited	6.82%	6.63	%	Bank Balances			12.	35%		13.58%
United Bank Limited		7.97%	6.46	%	T-Bills			0.0	0%		0.00%
Fauji Fertilizer Company Li	mited	6.44%	4.91	%	Others			3.6	9%		2.30%
Pakistan Petroleum Limite	d	5.38%	4.88	%	Leverage			N	IL		NIL
International Industries Lin	nited	5.70%	4.69	%				100	00%		100.00%
Pakistan State Oil Compan	y Limited	3.08%	4.55	%		3 month	6 month	1 year	3 year	5 year	Since Inception

				100.	.00%	1	.00.00%
		3 month	6 month	1 year	3 year	5 year	Since Inception
	APF-DSF	32.09%	32.88%	-	-	-	29.02%
	APF- MMSF	6.17%	6.54%	-	-	-	6.43%
	APF- ESF	0.75%	12.40%	-	-	-	12.66%
_							

SECTOR ALLOCATION (% OF FOULTY SUB

#### 1.50% LIENCE WITH SEC RCULAR # 17 OF 2012

4.36%

0.00%

#### APF DEBT SUB FUND

Hascol Petroleum Limited

Lucky Cement Limited

The Sub Fund has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. 128,340, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.3385 per unit.

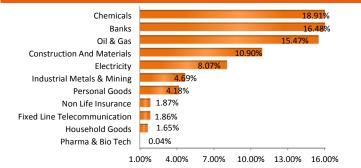
#### APF MONEY MARKET SUB FUND

D.G. Khan Cement Company Limited

The Sub Fund has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. 24,277, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0790 per unit.

#### APF EOUITY SUB FUND

The Sub Fund has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. 77,522, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.2170 per unit.



MUFAP Recommended Format

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4.02%

3.94%

3.20%



FUND MANAGER'S REPORT, MARCH 2015



#### FUND MANAGER'S COMMENTS

#### INVESTMENT OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants

#### **Investment Committee**

#### Members:

Farid A.Khan, CFA - CEO Muhammad Imran - CIO Faizan Saleem - Fund Manager Kamran Aziz, CFA - Fund Manager Abid Ali - Head of Research The performance of both of our Islamic Debt and Money market sub funds improved from the previous month. Both the funds produced an annualized return of 8.77% and 8.52% respectively during Mar-15. The improvement in the funds performance was mainly due to valuation gains in GoP Ijarah sukuk.

Going forward, we intend to maintain the holdings in GoP Ijarah sukuk as we expect further gains in the underlined Islamic instruments on account of healthy demand from the Islamic channels.

ABL Islamic Pension Fund - Islamic Equity Sub Fund decreased by 7.42% in Mar-15. The Fund was invested 86.0% in equities at end of the month with major exposure in Chemical and Oil & Gas Sector (see charts below). Pakistan equity markets posted the biggest monthly decline since May 2010 during the month under review, falling host to continued foreign outflows (US\$ 71 mn MTD) first and then to forced selling by CPPI funds and leveraged individuals. Despite further monetary easing, Moody's outlook upgrade and stable external account numbers, investors had little to cheer about. We believe that continued foreign outflows and upcoming secondary offerings have sucked liquidity out of the equity markets but remain bullish on mid to long term direction of the market.

BASIC FUND INFORMAT	ION	PERFORMANCE			
Fund Type	Open-end		APF-IDSF	APF-IMMSF	APF-IESF
Category	Voluntary Pension Scheme	Mar-15	8.77%	8.52%	-7.42%
Launch Date	August 20 <sup>th</sup> ,2014	YTD	6.82%	6.53%	13.18%
Dealing Days	As Per Banking Days	*Funds returns computed on	NAV to NAV with the dividend re	investment (excluding sales load)	
Cut-off time	4.00 pm	APF ISLAMIC DEBT S	SUB FUND	February 28 <sup>th</sup> 2015	March 31 <sup>st</sup> 2015
Pricing Mechanism	Forward	Cash		1.13%	2.27%
Management Fees	1.5 % p.a. on average Net Assets of each Sub-Fund	GoP Ijarah Sukuk		96.33%	92.22%
Front -end Load	Maximum of 3 % on all Contributions, unless exempt under the	Corporate Sukuk		0.00%	2.30%
	Offering Document	Others Including	Receivables	2.54%	3.21%
Trustee	Central Depository Company of Pakistan Ltd (CDC)			100.00%	100.00%
Auditor	A.F. Ferguson & Co. Chartered Accountants	APF ISLAMIC MONE	Y MARKET SUB FUND	February 28 <sup>th</sup> 2015	March 31 <sup>st</sup> 2015
Asset Manager Rating	AM2 (Stable Outlook) (JCR-VIS)	Cash		0.51%	5.63%
Risk Profile of the Fund	Investor dependent	GoP Ijarah Sukuk		96.94%	91.23%
Fund Manager	Muhammad Imran	Govt. Guarantee	d Corp. Sukuk	0.00%	0.00%
		Others Including	Receivables	2.55%	3.14%
				100.00%	100.00%

TECHNICAL INFORMATION	AFT-IDSF	AFF-ININISF	AFTELST		
Fund Size (PKR Millions)	34.405	33.780	35.840		
NAV	104.1645	103.9905	113.1831		
EQUITY SUB-FUND (% OF TOTAL ASSETS)	February 28 <sup>th</sup> 2015	March 31	L <sup>st</sup> 2015		
The Hub Power Company Limited	9.75%	9.16	5%		
Engro Corporation Limited	10.21%	8.30%			
Pakistan State Oil Company Limited	8.61%	8.03	\$%		
Pakistan Petroleum Limited	5.68%	6.23	8%		
Fauji Fertilizer Company Limited	9.18%	6.18	\$%		
Pakistan Oilfields Limited	4.24%	4.84	%		
Maple Leaf Cement Factory Limited	4.10%	4.77	%		
D.G. Khan Cement Company Limited	4.70%	4.44	%		

4.50%

0.00%

The Sub Fund has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. 26,937, had

The Sub Fund has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. 25,152 , had

The Sub Fund has maintained the provision against Workers' Welfare Fund's Liability to the tune of Rs. 83,409 , had

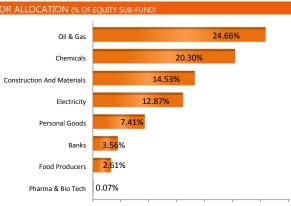
the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0816 per unit.

the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0774 per unit.

the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.2634 per unit.

APF ISLAMIC EQUITY SUB FUND	February 28 <sup>™</sup> 2015	March 31 <sup>st</sup> 2015
Shariah Compliant Equity	84.30%	86.00%
Bank Balances	9.97%	12.04%
Others	5.73%	1.96%
Leverage	NIL	NIL
	100.00%	100.00%

	3 month	6 month	1 year	3 year	5 year	Since Inception
APF-IDSF	9.17%	7.42%	-	-	-	6.82%
APF- IMMSF	7.82%	7.06%	-	-	-	6.53%
APF- IESF	1.17%	13.30%	-	-	-	13.18%



 $0.00\% \ 4.00\% \ 8.00\% \ 12.00\% \ 16.00\% \ 20.00\% \ 24.00\% \ 28.00\%$ 

MUFAP Recommended Format

Nishat Mills Limited

Hascol Petroleum Limited

APE ISLAMIC DEBT SUB FUND

APE ISLAMIC FOULTY SUB FUND

APF ISLAMIC MONEY MARKET SUB FUND

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3.84% 3.77%



### Last 5 Years Performance

Since Inception Performance

	FY'10	FY'11	FY'12	FY'13	FY'14	FY'08	FY'09	FY'10	FY'11	FY'12	FY'13	FY'14
ABL IF	8.02%	11.65%	11.68%	9.88%	8.19%	-	14.34%	11.29%	12.26%	13.16%	13.50%	13.50%
Benchmark	12.45%	13.31%	12.39%	9.96%	9.81%	-	13.48%	12.90%	13.05%	12.87%	12.26%	11.84%
ABL SF	32.66%	29.16%	26.34%	55.87%	32.90%	-	-0.17%	32.43%	71.06%	116.12%	236.86%	347.69%
Benchmark	26.22%	21.24%	2.90%	35.95%	25.96%	-	-0.42%	25.69%	52.39%	56.81%	113.18%	168.52%
ABL CF	-	11.88%	11.23%	9.13%	8.18%	-	-	-	11.88%	12.18%	11.87%	11.65%
Benchmark	-	7.49%	7.49%	6.62%	6.57%	-	-	-	7.49%	7.49%	7.19%	7.03%
ABL IIF	_	10.16%	10.98%	9.22%	8.88%		-	-	10.16%	11.12%	11.15%	11.30%
Benchmark	-	9.30%	7.47%	6.63%	6.78%	•	-	-	9.30%	8.34%	7.75%	7.51%
ABL GSF	-	-	10.68%	11.79%	9.17%		-	-	-	10.68%	11.85%	11.48%
Benchmark	-	-	10.52%	8.84%	8.82%	-	-	-	-	10.52%	9.46%	9.21%
ABL ISF	-	-	-	-3.24%	24.67%	-	-	-	-	-	-3.24%	20.63%
Benchmark	-	-	-	-2.30%	29.89%	-	-	-	-	-	-2.30%	26.90%
ABL IPPF	-	-	-	-	5.82%	-	-	-	-	-	-	5.82%
Benchmark	-	-	-	-	7.08%	-	-	-	-	-	-	7.08%
ABL IPPF-II	-	-	-	-	2.79%	-	-	-	-	-	-	2.79%
Benchmark	-	-	-	-	4.01%	-	-	-	-	-	-	4.01%
ABL PF												
Debt Sub Fund	-	-	-	-	-	-	-	-	-	-	-	-
Money Market Sub Fund	-	-	-	-	-	-	-	-	-	-	-	-
Equity Sub Fund	-	-	-	-	-	-	-	-	-	-	-	-
ABL IPF												
Debt Sub Fund	-	-	-	-	-	-	-	-	-	-	-	-
Money Market Sub Fund	-	-	-	-	-	-	-	-	-	-	-	-
Equity Sub Fund	-	-	-	-	-	-	-	-	-	-	-	-

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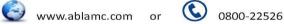






For Information on ABL AMC's Funds, please visit





or visit any Allied Bank Branch