





# IN FOCUS

# **ECONOMY AND CAPITAL MARKETS UPDATE Issuance of Sukuk and Eurobond**

CPI for the month of November 2017 clocked in at 3.97%YOY (+0.37%MoM), versus 3.80%YOY recorded in October 2017. The monthly increase is due to surge in Motor Fuel (+2.22%MoM), Education Fee (+1.39%MoM) and Chicken (1.95%MoM). Overall, 5MFY18 average CPI now stands at 3.59%YOY compared to 3.92%YOY in the SPLY. Despite the increase in workers' remittances to USD1.7 billion, external account position continued to remain under pressure amid increase in trade deficit to USD2.5 billion owing to increase in imports from USD3.9 billion in September 2017 to USD4.4 billion in October 2017. Current Account Deficit (CAD)for the year till date reached USD5.0 billion (up 122%YOY) as compared to USD2.3 billion during SPLY. FX reserves remained at USD19.7 billion during the period, keeping the exchange rate stable against the greenback. On the fiscal front, Federal Board of Revenue(FBR)

provisionally collected taxes worth PKR100 billion during November 2017, significantly lower than PKR271 billion in previous month. Cumulatively, tax collections stood at PKR1,124 billion in 5MFY18 (up 5%YoY). Moreover, Pakistan has issued a 10 year USD1.5 billion Eurobond at 6.875% and a 5 year USD1.0 billion Sukuk at 5.625%. The issuance would take State Bank of Pakistan(SBP) FX reserves to ~USD16 billion, taking import cover to 3.5 months versus less than 3 months at present. Going forward, market is expected to remain range-bound as concerns related to PKP/USD devaluation have largely succumbed due to successful issuance of Sukuk and Eurobond. We expect that this would provide comfort to the investors and would act as a catalyst, for now, to deal with the Balance of payment issue.

## **Status-Quo**

During the month, money market traded close to the target rate amid regular liquidity injections (8x OMO injections) by SBP at close to policy rate. Open Market Operations(OMO) maturity witnessed a slight increase in maturity size to PKR1,588 billion at month end compared to PKR1,375 billion last month. Investors remained biased towards short term bills as evident by a massive cumulative participation of PKR1,885 billion in T-bills auctions versus a target of PKR1,200 billion, which was mainly concentrated in 3 months paper. The central bank accepted total bids worth PKR1,310 billion with cutoff rates unchanged from the previous month. Interest in

Pakistan Investment Bond(PIB) remained extremely lackluster as the SBP received bids of only PKR22 billion against a target of PKR50 billion. The central bank remained resilient over high cost borrowing and rejected all bids. On the monetary front, CPI reading for November remained in-line with expectation. Secondary market yields in the shorter tenors remained relatively flat but witnessed a slight correction in the longer tenor. Moving ahead, market is expected to remain range-bound in near term given a stable interest rates scenario.

# **Continued Political Uncertainty**

The KSE-100 Index closed on a positive note in November 2017, reaching a level of 40,010 and posting a 1%MoM return. Initially, the bourse witnessed an upward trend rising by 5.5%, before political uncertainty came into play dragging the index down. More specifically, the benchmark index is down by 16%CYTD and 24% from its peak level of 52,876 on May 24, 2017. The political unrest was derived by three week long sit-in which took place in Islamabad and erupted across Pakistan after government conducted a failed operation. At last, the government had to come to terms with the protesters and the law minister resigned. Other key happenings during the month included MSCI rebalancing where ENGRO was excluded from MSCI EM index. On a sectoral front, Exploration & Production(E&P) sector outperformed the index by posting return of 6.0% in the period taking benefit from resurgence of oil prices as political uncertainty gripped the Middle-East. On the other hand, major laggards of the index were Power and Oil Marketing Companies(OMC) sectors which dragged the index by a total of 216 points. These sectors remained under pressure as government

decided to shut down Furnace Oil(FO) based power plants. Scrip wise, major contributors to the index performance were OGDC, PPL, and MCB adding 157, 92, and 81 points, respectively. Contrarily, PSO, ENGRO, and HUBC dragged the index by 92, 52, and 49 points during November 2017. Foreigners remained net sellers of USD52 million worth of shares during November 2017 versus USD23 million in October 2017. Sector wise major foreign selling took place in Fertilizers (USD34.5 million), Commercial banks (USD21 million) and Cements (USD7 million). On the other hand, net foreign inflow was witnessed in sectors like OMC's (USD9.1 million), E&P (USD7.1 million) and Textiles (USD1.9 million) which will be prime beneficiary of PKR/USD devaluation. Insurance sector and companies were major net buyers by investing USD20 million and USD18 million, respectively. On the volumetric front, average daily volumes declined by 22%MoM to 115 million shares in November 2017 while average daily value traded clocked in at USD59 million, down by 17%MoM. Pakistan is trading at a forward P/E of 8.6x with a dividend yield of 6.0%.

# **ECONOMIC SUMMARY**

	Last Reported Month	Current Month	Previous Month	YTD
CPI Inflation	November	3.97%	3.80%	3.95%
Trade Deficit (USD mn)	October	(2,462)	(2,224)	(9,739)
Remittances (USD mn)	October	1,654	1,294	6,445
Current A/C (USD mn)	October	(1,315)	(1,097)	(5,013)
FDI (USD mn)	October	278	205	941
Tax Collection ** (PKR bn)	November	100	271	1,124
M2 Growth*	November			(0.46%)
FX Reserves* (USD bn)	November			19.7

ource SBP, FBS

\* Latest monthly figures

\*\* Provisional figures

# **GOVERNMENT SECURITIES**

PKRV Yields (%)	6 M	1 Yr	3 Yr	5 Yr	10 Yr
November 30, 2017	6.01	6.03	6.94	7.55	8.29
October 31, 2017	6.01	6.03	6.95	7.61	8.30
Change (bps)	0	0	(1)	(6)	(1)

Source: FMA

# **EQUITY MARKET PERFORMANCE**

	Nov-17	Oct-17	м/м	1 Yr Low	1 Yr High
KSE - 100 Index	40,010	39,617	1.0%	39,617	52,876
Avg. Daily Vol. (mn)	115	148	(22%)	71	607
Avg. Daily Val. (USD mn)	59	71	(17%)	35	509
2017E PE(X)	8.6				
2017E DY	6.0%				

Source: KSE, Bloomberg

# NFOCUS ABLINCOME FUND



### INVESTMENT OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan.

## **FUND MANAGER'S COMMENTS**

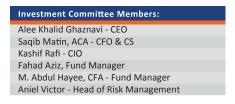
For the month of Nov'17, ABL Income Fund posted a return of 4.11% against the benchmark return of 6.18% therefore underperforming the benchmark by 207bps. On YTD basis, the fund's return stood at 4.58% against the benchmark return of 6.16 %. Fund's size as at November 30th, 2017 stood at PKR 4,319 Million.

At month end, the total exposure in Cash, TDRs and TFCs stood at 63.56%, 8.60% and 23.79% respectively as compared to 63.21%, 8.71% and 22.16% at the end of Oct'17. Total exposure in Government Guranteed TFCs stood at 1.85%.

The Fund's weighted average maturity at the end of Nov'17 stood at 543 days as compared to 522 days at the end of Oct'17

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs 4.182 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0099 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.85% (0.14% representing Government Levies and SECP Fee etc).





#### **BASIC FUND INFORMATION**

Fund Type	Open-end
Category	Income Scheme
Launch Date	September 20 <sup>th</sup> , 2008
Net Assets	PKR 4319.00 mn as at November 30,2017
Net Assets (Excluding FoF Investments)	PKR 3487.07mn as at November 30,2017
NAV	PKR 10.2282 as at November 30,2017
Benchmark	6 Months KIBOR
Dealing Days	As Per Banking Days
Cut-off time	4:00 PM
Pricing Mechanism	Forward
Management Fees	1.50 % p.a
Front -end Load	1.50%
Trustee	Central Depository Company of Pakistan Ltd (CDC)
Auditor	A.F. Ferguson - Chartered Accountants
Asset Manager Rating	AM2 + (Stable Outlook) (JCR-VIS)
Risk Profile of the Fund	Low
Fund Stability Rating	A(f) (JCR-VIS)
Fund Manager	Fahad Aziz
Listing	Pakistan Stock Exchange

TECHNICAL INFORMATION	
Leverage	NIL
Weighted average time to maturity of net assets	543

TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS)	November 30, 2017
JS BANK LTD - TFC	5.72%
MCB Bank TFC II (Formerly NIB BANK LTD TFC II)	5.21%
THE BANK OF PUNJAB -TFC	4.24%
JSCL TFC	3.53%
DHCL SUKUK	1.93%
WAPDA TFC	1.85%
BANK ALFALAH LTD -TFC V	1.54%
ASKARI BANK LTD-TFC V	1.51%
ASKARI BANK LTD-TFC IV	0.12%
Total	25.64%

*DETAILS OF NON-COMPLIAN	INVESTMENT WITH THE	INVESTMENT CRITERIA (	F ASSIGNED	CATEGORY
Name of Entity	Exposure Type	% of Net Assets	Limit	Excess

PERFORMANCE					
	Nov - 30,   2017	YTD*	St. Dev**	Sharpe Ratio**	Alpha***
ABL-IF	4.11%	4.58%	0.99%	(0.17%)	(0.55%)
Benchmark	6.18%	6.16%	0%	406.57	N/A

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

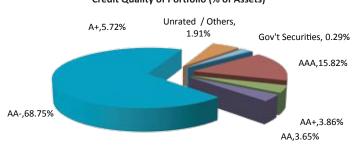
ASSET ALLOCATION	October 31, 2017	November 30, 2017
Cash	63.21%	63.56%
Placements with Banks(TDRs)	8.71%	8.60%
TFCs	22.16%	23.79%
GoP Guaranteed Corp. Instruments	1.88%	1.85%
Commercial Paper	2.32%	0.00%
T-Bills	0.02%	0.02%
GoP Ijara Sukuk	0.00%	0.28%
Others including Receivables	1.70%	1.90%
Total	100.00%	100.00%
Amount Invested by Fund of Funds is Rs. 831.92 million		

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
ABL-IF	4.86%	4.99%	5.79%	8.51%	9.86%	15.39%
Benchmark	6.16%	6.16%	6.14%	6.71%	7.86%	10.2%

\*Funds returns computed on Simple annualized basis / Performance data does not include cost incurred by investor in the form of sales load

#### **PORTFOLIO QUALITY (% OF TOTAL ASSETS)**

#### Credit Quality of Portfolio (% of Assets)



# S ABL STOCK FUND



#### IVESTMENT OBJECTIVE

To provide higher risk adjusted returns over the long term by investing in a diversified portfolio of equity instruments offering capital gain and dividends.

#### FUND MANAGER'S COMMENTS

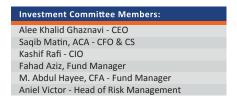
ABL-SF slightly decreased by 0.02% in November 2017 against 0.99% increase of the benchmark, reflecting an underperformance of 101 basis points. During the period under review, allocation to Oil & Gas Marketing Companies decreased from 11.49% to 6.33%. As at November 30, 2017, ABL-SF was 83.62% invested in equities and remaining in bank deposits.

The KSE-100 Index improved by 0.99% in November 2017 mainly owning to Oil & Gas sector which performed well during past one month on account of surge in international oil prices. However, an announcement by government to shut down FO based power plants put downward pressure on Power sector. Besides, a sit-in staged by religious political parties in reaction of parliament's decision regarding removal of

oath on Khatam-e-Nabuwat clause from constitution dampened the market sentiment. In the long-run, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 56.6million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.123 per unit.

The Scheme has total expense ratio (TER) of 1.37% (0.19% representing Government Levies and SECP Fee etc.). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 11.76 million.



BASIC FUND INFORMATION



Fund Type	Open-end	PERFORMANCE					
Category	Equity Scheme		Nov - 30, 2017*	YTD*	St. Dev**	Beta**	Alpha
Launch Date	June 27 <sup>th</sup> , 2009		201/*				
Net Assets	Rs 6345.64mn as at November 30, 2017	ABL-SF	-0.02%	(18.40%)	19.09%	1.04	(0.64%)
Net Assets (Net of FoF Investments)	Rs 5659.81mn as at November 30, 2017	Benchmark	0.99%	(14.08%)	17.72%	1.00	N/A
NAV	Rs 13.785 as at November 30, 2017			,			

\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) \*\* 12M Trailing Data

Fund Type	Open-end
Category	Equity Scheme
Launch Date	June 27 <sup>th</sup> , 2009
Net Assets	Rs 6345.64mn as at November 30, 2017
Net Assets (Net of FoF Investments)	Rs 5659.81mn as at November 30, 2017
NAV	Rs 13.785 as at November 30, 2017
Benchmark	KSE-100 Index
Dealing Days	As Per Local Stock Exchanges
Cut-off time	4:00 PM
Pricing Mechanism	Forward
Management Fee	2% p.a
Front -end Load	2%
Trustee	Central Depositary Company of Pakistan Limited
Auditor	M/S. A.F. Ferguson & Co, Chartered Accountants
Asset Manager Rating	AM2+ (Stable outlook) (JCR-VIS)
Risk Profile of the Fund	High
Performance Ranking	MFR 4-Star (JCR VIS) (Based on one Year weighted average ranking),
	MFR 3-Star (JCR VIS) (Based on Three Year Weighted average ranking)
	MFR 4-Star (JCR VIS) (Based on Five Year Weighted average ranking)
	for the period ended December 31,2015.
Fund Manager	Muhammad Abdul Hayee, CFA
Listing	Pakistan Stock Exchange

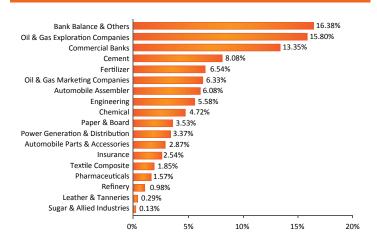
ASSET ALLOCATION	October 31, 2017	November 30, 2017
Stock/Equities	87.93%	83.62%
Bank Balances	10.82%	14.73%
T-Bills	0.00%	0.00%
Others	1.25%	1.65%
Leverage	NIL	NIL
Total	100.00%	100.00%
Amount invested by Fund of Fund is Rs. 685.84mn		

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
ABL-SF	(6.80%)	(25.36%)	(5.92%)	42.20%	170.55%	579.87%
Benchmark	(2.90%)	(20.91%)	(6.13%)	28.25%	141.41%	458.57%

\*Funds returns computed on Absolute basis. Performance data does not include cost incurred by investor in the form of sales load.

TOP TEN HOLDINGS (% OF TOTAL ASSETS)	October 31, 2017	November 30, 2017
Mari Petroleum Company Limited	5.92%	5.89%
I.C.I. Pakistan Limited	4.67%	4.72%
United Bank Limited	3.85%	4.60%
Pakistan State Oil Company Limited	4.30%	4.54%
Oil and Gas Development Co. Ltd.	4.70%	4.41%
Engro Fertilizers Limited	3.15%	3.74%
Packages Limited	4.33%	3.53%
D.G. Khan Cement Company Limited	3.49%	3.46%
MCB Bank Limited	3.78%	3.38%
International Steels Limited	3.41%	3.14%

#### **SECTOR ALLOCATION (% OF TOTAL ASSETS)**



# NFOCUS ABLEASH



## IVESTMENT OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan.

#### **FUND MANAGER'S COMMENTS**

For the month of Nov'17, ABL Cash Fund posted a return of 5.14% against the benchmark return of 5.19%. On year-to-date basis, the fund posted a return of 5.31% against the benchmark return of 5.18% thereby outperforming the benchmark by 13 basis points. Fund's size as at November 30, 2017 stood at PKR 14,696.55 Million.

On the Asset Allocation side, exposure in cash during the month of November 2017 reduced to 45.96% from 46.76% at the end of Oct'2017. At month end exposure in TDRs reduced to 15.68% from 16.84% at the end of Oct'2017 respectively.

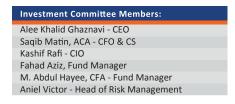
Going forward the fund will continue to maintain a higher level of exposure in Cash & TDRs owing to better returns at year end. The exposure in T-bills shall be maintained

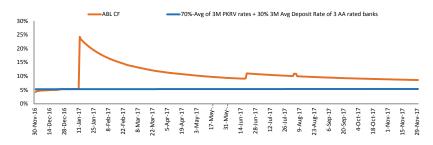
at lower end of the fund, simultaneously the fund will continue to look for opportunities in the LOP market.

At month end, fund's weighted average maturity stood at 33.62 days.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 3.526 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0025 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.48% (0.09% representing Government Levies, SECP Fee etc).





# **BASIC FUND INFORMATION**

Fund Type	Open-end
Category	Money Market Scheme
Launch Date	July 31st, 2010
Net Assets	PKR 14696.55 mn as at November 30, 2017
Net Assets (Excluding FoF investments)	PKR 14696.55 mn as at November 30, 2017
NAV	PKR 10.2762 as at November 30, 2017
Benchmark	70%-Avg of 3M PKRV rates + 30% 3M Avg Deposit
	Rate of 3 AA rated banks
Dealing Days	As Per Banking Days
Cut-off time	4:00 PM
Pricing Mechanism	Backward
Management Fees	10% of gross earnings subject to a minimum fee of 0.75% and
	a maximum fee of 1.00% of average daily net assets
Front -end Load	Nil
Trustee	Central Depository Company of Pakistan Ltd (CDC)
Auditor	A.F. Ferguson - Chartered Accountants
Asset Manager Rating	AM2 + (Stable Outlook) (JCR-VIS)
Risk Profile of the Fund	Low
Fund Stability Rating	AA(f) (JCR-VIS)
Fund Manager	Fahad Aziz
Listing	Pakistan Stock Exchange

PERFORMANCE					
	Nov - 30,   2017	YTD*	St. Dev**	Sharpe Ratio**	Alpha***
ABL-CF	5.14%	5.31%	2.4%	1.10	3.23%
Benchmark	5.19%	5.18%	0%	(222.91)	N/A

\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) \*\* 12M Trailing Data \*\*\*3MPKRV used as RFR

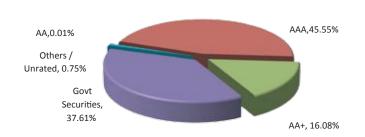
ASSET ALLOCATION	Octobe 201		30,
Cash	46.76	6% 45.96%	
Placements with Banks(TDRs)	16.84	15.68%	
T-Bills	34.93	3% 37.61%	
Commercial Paper	0.68	88% 0%	
Others including Receivables	0.79	9% 0.75%	
Total	100	100%	
Note : Amount Invested by Fund of Funds is Rs. NIL			

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
ABL-CF	5.27%	7.44%	8.6%	7.99%	9.1%	11.88%
Benchmark	5.17%	5.18%	5.23%	4.72%	5.47%	6.08%
*Funds returns computed on Simple annualized basis / Performance data does not include cost incurred by investor in the form of sales load						

TECHNICAL INFORMATI	ON				
Leverage				NIL	
Weighted average time to maturity of net assets 4					
*DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA OF ASSIGNED CATEGORY					
Name of Entity	Exposure Type	% of Net Assets	Limit	Excess	
-	-	-	-	-	
-	-	-	-	-	

#### **PORTFOLIO QUALITY (% OF TOTAL ASSETS)**

#### Credit Quality of Portfolio (% of Assets)



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**FUND MANAGER'S** 

# RECURITIES FUND



## IVESTMENT OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan.

#### FUND MANAGER'S COMMENTS

For the month of Nov'17, ABL GSF posted a return of 4.39% against the benchmark return of 6.01%. On year to date basis, the fund posted a return of 4.93% thereby underperforming the benchmark by 108bps.

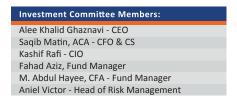
At month end, the fund maintained a total of 70.08% in government securities whereas 8.45% was placed with Banks as TDRs. A total of 8.76% was placed as cash in Bank.

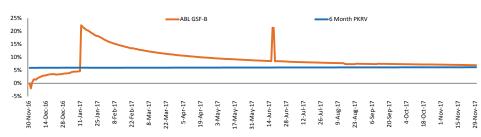
The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability

to the tune of Rs. 10.609 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0376 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.75% (0.12% representing Government Levies, SECP Fee etc).

The fund's weighted average maturity stood at 357 days at the end of Nov'17 as compared to 342 days at the end of Oct'17





#### BASIC FUND INFORMATION

Fund Type	Open-end
Category	Income Scheme
Launch Date	November 28 <sup>th</sup> , 2011
Net Assets	PKR 2,888.31mn as at November 30, 2017
Net Assets (Excluding FoF Investments)	PKR 2,638.32mn as at November 30, 2017
NAV	PKR 10.2250 as at November 30, 2017
Benchmark	6 Months PKRV Rates
Dealing Days	As Per Banking Days
Cut-off time	4:00 PM
Pricing Mechanism	Forward
Management Fees	Class-B unit 1.25% p.a.
Front -end Load	1.5%
Trustee	Central Depository Company of Pakistan Ltd (CDC)
Auditor	A.F. Ferguson - Chartered Accountants
Asset Manager Rating	AM2 + (Stable Outlook) (JCR-VIS)
Risk Profile of the Fund	Low
Fund Stability Rating	A(f) (JCR-VIS)
Fund Manager	Fahad Aziz
Listing	Pakistan Stock Exchange

PERFORMANCE					
	Nov - 30,     2017	YTD*	St. Dev**	Sharpe Ratio**	Alpha***
ABL-GSF	4.39%	4.93%	2.09%	0.49	0.8%
Benchmark	6.01%	6.01%	0.00%	138.76	N/A
*Funds returns computed on NAV to NAV with	the dividend reinvestm	nent (excluding s	ales load) ** 12M Tra	iling Data ***3MF	KRV used as RFR

ASSET ALLOCATION	October 31, 2017	November 30, 2017
Cash	4.74%	8.76%
Placements with Banks(TDRs)	7.70%	8.45%
T-Bills	76.00%	70.08%
TFCs	10.95%	11.99%
Others including Receivables	0.61%	0.72%
Total	100.00%	100.00%
Amount Invested by Fund of Funds is Rs. 249.99 million.		

TECHNICAL INFORMATION	
Leverage	NIL
Weighted average time to maturity of net assets	357.0
TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS)	November 30, 2017
BOP-TFC-GSF	5.77%

TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS)	November 30, 2017
BOP-TFC-GSF	5.77%
JSCL TFC	5.20%
ASKARI V	0.51%
BAFL TFC IV FLOATER	0.51%
Total	11.99%

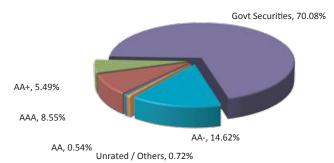
*DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA OF ASSIGNED CATEGORY					
Name of Entity	Exposure Type	% of Net Assets	Limit	Excess	
_	-	_	-	_	

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
ABL-GSF	5.25%	4.89%	6.98%	9.10%	11.20%	12.57%
Benchmark	6.01%	6.01%	5.99%	6.15%	7.18%	7.64%

\*Funds returns computed on Simple annualized basis / Performance data does not include cost incurred by investor in the form of sales load

#### **PORTFOLIO QUALITY (% OF TOTAL ASSETS)**

#### Credit Quality of Portfolio (% of Assets)



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# RECUS ABLISLAMIC INCOME FUND



#### IVESTMENT OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan.

#### FUND MANAGER'S COMMENTS

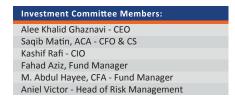
For the month of Nov'17, ABL Islamic Income Fund posted a return of 4.62% against the benchmark return of 2.57%, thereby outperforming the benchmark by 205 bps. The return can be attributed towards placement of funds with top Islamic banks at competitive rates and premium accruals from the corporate debt portfolio . On YTD basis, the fund continued to outperform the market by posting a return of 4.15%.

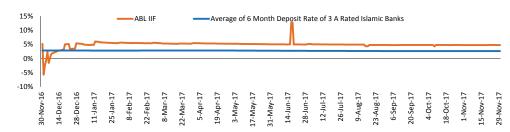
During the month, the fund decreased its exposure in cash and TDRs from 72.70% & 9.09% in Oct'17 to 72.09% & 7.14% in Nov'17 while simultaneouly increasing exposure in Corporate Sukuk . The exposure in Corporate Sukuks increased slightly to 20.23% during the month. The fund's WAM increased to 517 days in Nov'17 from 510 days in Oct'17.

Going forward, the fund will maintain its strategy of placement with top quality banks. We will also continue to look for opportunities to investment in quality corporate Sukuks and book gains by trading GoP Ijara Sukuk.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 4.954 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0072 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.61% (0.010% representing Government Levies, SWWF etc).





#### **BASIC FUND INFORMATION**

Fund Type	Open-end
Category	Islamic Income Scheme
Launch Date	July 31st, 2010
Net Assets	PKR 7110.42mn as at November 30,2017
Net Assets (Excluding FoF Investment)	PKR 4069.16 mn as at November 30,2017
NAV	PKR 10.3429 as at November 30,2017
Benchmark	Average of 6 Month Deposit Rate of 3 A rated Islamic Banks
Dealing Days	As Per Banking Days
Cut-off time	4:00 PM
Pricing Mechanism	Forward
Management Fees	1 % p.a
Front -end Load	1.5%
Trustee	Central Depository Company of Pakistan Ltd (CDC)
Auditor	Deloitte - Yousuf Adil. Chartered Accountants
Asset Manager Rating	AM2 + (Stable Outlook) (JCR-VIS)
Risk Profile of the Fund	Low
Fund Stability Rating	A(f) (JCR-VIS)
Fund Manager	Kashif Rafi
Listing	Pakistan Stock Exchange

PERFORMANCE					
	Nov - 30,     2017	YTD*	St. Dev**	Sharpe Ratio**	Alpha***
ABL-IIF	4.62%	4.15%	0.83%	(1.45)	2.13%
Benchmark	2.57%	2.47%	0.01%	(335.89)	N/A

\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) \*\* 12M Trailing Data

ASSET ALLOCATION	October 31, 2017	November 30, 2017
Cash	72.7%	72.09%
Placements with Banks(TDRs)	9.09%	7.14%
Corporate Sukuk	17.51%	20.23%
Others including Receivables	0.7%	0.54%
Total	100%	100%
Amount Invested by Fund of Funds is Rs. 3,041.26 million		

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
ABL-IIF	4.59%	4.39%	4.76%	6.43%	8.07%	10.69%
Benchma	rk 2.55%	2.46%	2.59%	4.35%	5.28%	6.16%
*Funds returns computed on Simple annualized basis / Performance data does not include cost incurred by investor in the form of sales load						

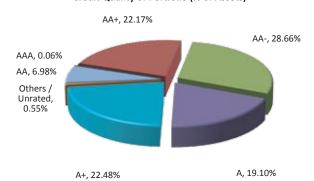
TECHNICAL INFORMATION	
Leverage	NIL
Weighted average time to maturity of net assets	517

TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS)	November 30, 2017
DHCL SUKUK	6.98%
MEEZAN BANK SUKUK II IIF	5.49%
DIB SUKUK (14-07-2017)	4.27%
FFCL SUKUK IIF	2.01%
K-ELECTRIC IIF NEW	1.48%
Total	20.23%

*DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA OF ASSIGNED CATEGORY						
Name of Entity Exposure Type % of Net Assets Limit Excess						
-	-	0%	0%	0%		

#### **PORTFOLIO QUALITY (% OF TOTAL ASSETS)**

#### Credit Quality of Portfolio (% of Assets)



# ABLISLAMIC STOCK FUND



## IVESTMENT OBJECTIVE

To provide higher risk adjusted returns over the long term by investing in a diversified Islamic portfolio of equity instruments offering capital gain and dividends.

# **FUND MANAGER'S COMMENTS**

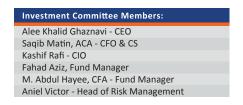
ABL-ISF increased by 0.48% in November 2017 against 1.19% increase of the benchmark, reflecting an underperformance of 71 basis points. During the period under review, allocation to Oil & Gas Marketing Companies decreased from 12.63% to 7.80%. As at November 30, 2017, ABL-ISF was 77.86% invested in equities and remaining in bank deposits.

The KMI-30 Index improved by 1.19% in November 2017 mainly owning to Oil & Gas sector which performed well during past one month on account of surge in international oil prices. However, an announcement by government to shut down FO based power plants put downward pressure on Power sector. Besides, a sit-in staged by religious political parties in reaction of parliament's decision regarding removal of

oath on Khatam-e-Nabuwat clause from constitution dampened the market sentiment. In the long-run, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 24.605million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1416 per unit.

The Scheme has total expense ratio (TER) of 1.4% (0.19% representing Government Levies and SECP Fee etc.). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 4.398 million.





#### BASIC FUND INFORMATION

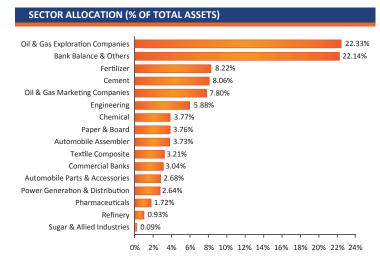
Fund Type	Open-end
Category	Islamic Equity Scheme
Launch Date	June 12 <sup>th</sup> , 2013
Net Assets	Rs 2488.76mn as at November 30, 2017
Net Assets (Excluding FoF Investments)	Rs 1957.62mn as at November 30, 2017
NAV	Rs 14.3196 as at November 30, 2017
Benchmark	KMI-30 Index
Dealing Days	As Per Local Stock Exchanges
Cut-off time	4:00 PM
Pricing Mechanism	Forward
Management Fees	2% p.a
Front -end Load	2%
Trustee	MCB Financial Services Limited
Auditor	M/S. A.F. Ferguson & Co, Chartered Accountants
Asset Manager Rating	AM2+ (Stable outlook) (JCR-VIS)
Risk Profile of the Fund	High
Performance Ranking	MFR 4-Star (JCR VIS) (Based on one Year weighted
	average) For the period ended December 31,2015.
Fund Manager	M. Abdul Hayee, CFA
Listing	Pakistan Stock Exchange

PERFORMANCE					
	Nov - 30, 2017*	YTD*	St. Dev**	Beta	Alpha
ABL-ISF	0.48%	(17.30%)	20.19%	0.91	0.26%
Benchmark	1.19%	(13.36%)	20.64%	1.00	N/A
*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) ** 12M Trailing Data					

ASSET ALLOCATION	October 31, 2017	November 30, 2017
Stock/Equities	81.23%	77.86%
Bank Balances	15.39%	19.07%
Others	3.38%	3.07%
Leverage	NIL	NIL
Total	100.00%	100.00%
Note: Amount invested by Fund of Fund is Rs. 531.13mn		

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
ABL-ISF	(6.15%)	(25.26%)	(4.41%)	38.62%	N/A	78.28%
Benchmark	(2.31%)	(22.13%)	(4.67%)	36.78%	N/A	81.21%
*Funds returns computed on Absolute basis. Performance data does not include cost incurred by investor in the form of sales load.						

TOP TEN HOLDINGS (% OF TOTAL ASSETS)	October 31, 2017	November 30, 2017
Oil and Gas Development Co. Ltd.	6.61%	6.97%
Mari Petroleum Company Limited	6.18%	6.11%
Pakistan Oilfields Limited	5.84%	5.99%
Pakistan State Oil Company Limited	5.20%	5.38%
Engro Fertilizers Limited	4.19%	4.77%
International Steels Limited	4.03%	4.11%
D.G. Khan Cement Company Limited	4.13%	4.10%
I.C.I. Pakistan Limited	3.66%	3.77%
Packages Limited	4.78%	3.76%
Pakistan Petroleum Limited	2.55%	3.26%



# FOR S ABLISLAMIC DEDICATED STOCK FUND



## IVESTMENT OBJECTIVE

To provide capital appreciation to investors of 'Fund of Funds' schemes by investing in Shariah compliant equity securities.

# FUND MANAGER'S COMMENTS

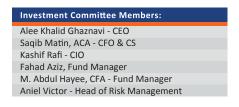
ABL-IDSF increased by 0.50% in November 2017 against 1.19% increase of the benchmark, reflecting an underperformance of 69 basis points. During the period under review, allocation to Oil & Gas Marketing Companies decreased from 14.61% to 8.77%. As at November 30, 2017, ABL-IDSF was 80.88% invested in equities and remaining in bank deposits.

The KMI-30 Index improved by 1.19% in November 2017 mainly owning to Oil & Gas sector which performed well during past one month on account of surge in international oil prices. However, an announcement by government to shut down FO based power plants put downward pressure on Power sector. Besides, a sit-in staged by religious political parties in reaction of parliament's decision regarding removal of

oath on Khatam-e-Nabuwat clause from constitution dampened the market sentiment. In the long-run, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation. The Scheme has maintained the provision against Sindh Workers' Welfare Fund's

Liability to the tune of Rs. 1.553million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0067 per unit. The Scheme has total expense ratio (TER) of 1.39% (0.18% representing Government

Levies and SECP Fee etc.). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 3.535 million.





### **BASIC FUND INFORMATION**

Fund Type	Open-end
Category	Islamic Equity Scheme
Launch Date	December 20 <sup>th</sup> , 2016
Net Assets	Rs 1939.26mn as at November 30, 2017
Net Assets (Net of FoF Investments)	Rs -0.01mn as at November 30, 2017
NAV	Rs 8.3853 as at November 30, 2017
Benchmark	KMI-30 Index
Dealing Days	As Per Local Stock Exchanges
Cut-off time	4:00 PM
Pricing Mechanism	Forward
Management Fees	2% p.a
Front -end Load	NIL
Trustee	MCB Financial Services Limited
Auditor	M/S. A.F. Ferguson & Co, Chartered Accountants
Asset Manager Rating	AM2+ (Stable outlook) (JCR-VIS)
Risk Profile of the Fund	High
Performance Ranking	N/A
Fund Manager	M. Abdul Hayee, CFA
Listing	Pakistan Stock Exchange

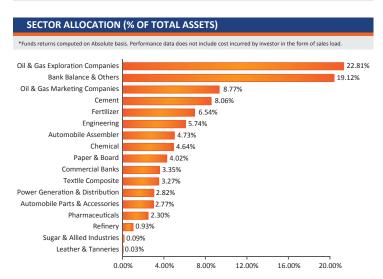
LISTING	Listing Pakistan Sto		
_			
TOP TEN HOLDINGS (% OF TOT	AL ASSETS)	October 31, 2017	November 30, 2017
Mari Petroleum Company Lin	nited	7.68%	7.73%
Oil and Gas Development Co.	Ltd.	6.50%	6.44%
Pakistan State Oil Company L	imited	7.23%	6.34%
I.C.I. Pakistan Limited		4.44%	4.64%
Pakistan Oilfields Limited		4.91%	4.62%
D.G. Khan Cement Company	Limited	4.33%	4.36%
Pakistan Petroleum Limited		3.06%	4.02%
Packages Limited		5.10%	4.02%
Engro Fertilizers Limited		2.77%	3.36%
Meezan Bank Limited		3.23%	3.35%

PERFORMANCE							
	Nov - 30, 2017*	YTD*	St. Dev**	Beta	Alpha		
ABL-IDSF	0.50%	(16.85%)	N/A	N/A	N/A		
Benchmark	1.19%	(13.36%)	N/A	N/A	N/A		

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) *	** 12M Trailing Data

ASSET ALLOCATION	October 31, 2017	November 30, 2017
Stock/Equities	86.08%	80.88%
Bank Balances	11.28%	16.27%
Others	2.64%	2.85%
Leverage	NIL	NIL
Total	100.00%	100.00%
Note: Amount invested by Fund of Fund is Rs. 1,939.27mn		

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
ABL-IDSF	(5.78%)	(25.37%)	N/A	N/A	N/A	(14.47%)
Benchmark	(2.31%)	(22.13%)	N/A	N/A	N/A	(15.64%)



**FUND MANAGER'S** 



provide a secure source of savings and regular income after retirement to the Participants.

## D MANAGER'S COMMENTS

ABL Pension Fund - Debt Sub Fund posted an annualized yield 3.60% during the month of November 17. During the month, exposure in T-bills and Corporate Sukuks remained almost unchanged. At month end, portfolio comprised of 72.72%, T-bills, while cash at bank and investment in Corporate sukuks stood at 9.29% & 17.47% respectively. Going forward, we

intend to maintain a low duration portfolio in order to avoid volatility.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 169,489, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.3030 per unit. ABL Pension Fund - Money Market Sub Fund generated an annualized return of 3.78% in

November'17. Since Inception basis, ABLPF - MMSF yielded an annualized return of 4.79% respectively. At the end of the month, cash in bank decreased from 56.25% to 56.05%, while exposure in T-bills increased from 43.38% to 43.48%. Going forward, we intend to maintain a low duration portfolio in order to avoid volatility in returns.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to

Investment Committee Members:	
Alee Khalid Ghaznavi - CEO	
Saqib Matin, ACA - CFO & CS	
Kashif Rafi - CIO	
Fahad Aziz, Fund Manager	
M. Abdul Hayee, CFA - Fund Manager	
Aniel Victor - Head of Risk Management	

#### BASIC FUND INFORMATION

Fund Type	Open-end
Category	Voluntary Pension Scheme
Launch Date	August 20 <sup>th</sup> ,2014
Dealing Days	As Per Banking Days
Cut-off time	4.00 pm
Pricing Mechanism	Forward
Management Fees	1.5 % p.a. on average Net Assets of each Sub-Fund
Front -end Load	Maximum of 3 % on all Contributions, unless
	exempt under the Offering Document
Trustee	Central Depository Company of Pakistan Ltd (CDC)
Auditor	Deloitte – Yousuf Adil – Chartered Accountants
Asset Manager Rating	AM2+ (Stable Outlook) (JCR-VIS)
Fund Stability Rating	NA
Risk Profile of the Fund	Investor dependent
Fund Manager	M. Abdul Hayee, CFA

TECHNICAL INFORMATION	APF-DSF	APF-MMSF	APF-ESF
Fund Size (PKR Millions)	78.443	45.334	92.646
NAV	140.2168	115.7296	154.9725
FOURTY SUB-FUND (% OF TOTAL A	ccetc) Octobor	21 2017 Nove	mhor 20, 2017

EQUITY SUB-FUND (% OF TOTAL ASSETS)	October 31, 2017	November 30, 2017
Thal Limited	7.38%	7.51%
Mari Petroleum Company Limited	5.97%	6.04%
Nishat Mills Limited	5.28%	5.65%
Lucky Cement Limited	5.54%	5.54%
I.C.I. Pakistan Limited	4.99%	5.02%
Habib Bank Limited	4.90%	4.90%
Honda Atlas Cars (Pakistan) Limited	4.54%	4.76%
Pakistan State Oil Company Limited	5.30%	4.75%
Engro Corporation Limited	4.52%	4.20%
Engro Fertilizers Limited	3.98%	3.95%

#### DISCLOSURE IN COMPLIANCE WITH SECP'S DISCRETION NO # 23 OF 2016

#### APF DEBT SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.91% (0.12% representing Government Levies and SECP Fee etc.).

#### APF MONEY MARKET SUB FUND

Scheme has also mantained Total expense ratio (TER) 0.97% (0.12% representing Government Levies and SECP Fee etc).

#### APF EQUITY SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.91% (0.12% representing Government Levies and SECP Fee etc.).

*DETAILS OF N	ION-COMPLIANT INVESTME	NT WITH THE INVESTMENT C	RITERIA OF ASSIG	NED CATEGORY
Name of Fund	Exposure Type	% of Net Assets	Limit	Excess / Short
-	-		-	-

the tune of Rs. 88,030, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.2247 per unit. ABL Pension Fund - Equity Sub Fund increased by 1.24% in the month of November 17. The

KSE-100 Index improved by 0.99% in November 2017 mainly owning to Oil & Gas sector which performed well during past one month on account of surge in international oil prices. However, an announcement by government to shut down FO based power plants put downward pressure on Power sector. Besides, a sit-in staged by religious political parties in reaction of parliament's decision regarding removal of oath on Khatam-e-Nabuwat clause from constitution dampened the market sentiment. In the long-run, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation. The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 629,693, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 1.0533 per unit.

PERFORMANCE			
	APF-DSF	APF-MMSF	APF-ESF
November-17	3.60%	3.78%	1.24%
YTD	3.46%	3.78%	(17.12%)
*Funds returns computed on NAV to NA	0.10,1	0.1.0,1	(

APF DEBT SUB FUND	October 31, 2017	November 30, 2017
Cash	11.29%	9.29%
Placements with Banks (TDRs)	0.00%	0.00%
Corporate Sukuk	15.70%	17.47%
T-Bills	72.56%	72.72%
PIBs	0.00%	0.00%
Others Including Receivables	0.45%	0.52%
Total	100.00%	100.00%

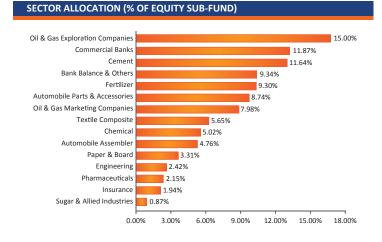
APF MONEY MARKET SUB FUND	October 31, 2017	November 30, 2017
Cash	56.25%	56.05%
Corporate Sukuk	0.00%	0.00%
PIBs	0.00%	0.00%
T-Bills	43.38%	43.48%
Others Including Receivables	0.37%	0.46%
Total	100.00%	100.00%

APF EQUITY SUB FUND	October 31, 2017	November 30, 2017
<u> </u>		
Stock/Equities	91.23%	90.66%
Bank Balances	7.22%	8.55%
T-Bills	0.00%	0.00%
Others	1.55%	0.79%
Leverage	NIL	NIL
Total	100.00%	100.00%

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
APF-DSF*	3.63%	3.51%	4.38%	10.30%	-	12.25%
APF- MMSF*	3.51%	3.76%	3.91%	4.53%	-	4.79%
APF- ESF**	(3.75%)	(24.13%)	(5.77%)	44.46%	-	54.97%

<sup>\*</sup>Fund returns are computed on simple annualized basis

puted on simple annualized basis. Performance data does not include cost incurred by investor in the form of sales load





## IVESTMENT OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants.

# FUND MANAGER'S COMMENTS

ABL Islamic Pension fund - Debt Sub Fund posted a return of 2.98% in November'17. Other than GoP Ijarah Sukuk, portfolio comprised of 12.35% allocated in Corporate Sukuk and 4.80% placed as cash at banks. Going forward, we intend to maintain the current portfolio allocations as we expect price appreciation in Corporate Sukuks in the near term owing to the lack of shariah complaint instruments in the market.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 73,755, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1799 per unit.

ABL Islamic Pension Fund - Money Market SubFund generated an annualized return of 1.62% in November'17. Fund size remained largely stable and closed at PKR 36.8704 million. During the month significant allocation was maintained as bank deposits (i.e. 70.42%) owing to better deposit rates offered by banks while remaining 28.44% of the portfolio was placed in GoP Ijarah Sukuks.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to GoP Ijarah Sukuks.
The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to

### **BASIC FUND INFORMATION**

Open-end
Voluntary Pension Scheme
August 20th,2014
As Per Banking Days
4.00 pm
Forward
1.5 % p.a. on average Net Assets of each Sub-Fund
Maximum of 3 % on all Contributions, unless
exempt under the Offering Document
Central Depository Company of Pakistan Ltd (CDC)
Deloitte – Yousuf Adil – Chartered Accountants
AM2+ (Stable Outlook) (JCR-VIS)
NA
Investor dependent
M. Abdul Hayee, CFA

TECHNICAL INFORMATION	APF-IDSF	APF-IMMSF	APF-IESF
Fund Size (PKR Millions)	46.9703	36.8704	69.1058
NAV	114.5792	111.9289	159.9115

EQUITY SUB-FUND (% OF TOTAL ASSETS)	October 31, 2017	November 30, 2017
Mari Petroleum Company Limited	7.81%	8.70%
Thal Limited	7.41%	8.31%
Lucky Cement Limited	6.27%	6.91%
Nishat Mills Limited	5.77%	6.80%
I.C.I. Pakistan Limited	5.95%	6.59%
Oil and Gas Development Co. Ltd.	5.38%	6.31%
Engro Fertilizers Limited	5.76%	6.30%
Pakistan State Oil Company Limited	5.36%	5.29%
D.G. Khan Cement Company Limited	4.64%	4.96%
Packages Limited	4.72%	4.84%

#### DISCLOSURE IN COMPLIANCE WITH SECP'S DISCRETION NO # 23 OF 2016

#### APF ISLAMIC DEBT SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.98% (0.12% representing Government Levies and SECP Fee etc).

#### APF ISLAMIC MONEY MARKET SUB FUND

The Scheme has also mantained Total expense ratio (TER) 1.02% (0.12% representing Government Levies and SECP Fee etc).

#### APF ISLAMIC FOUITY SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.97% (0.12% representing Government Levies and SECP Fee etc).

*DETAILS OF N	ION-COMPLIANT INVESTME	NT WITH THE INVESTMENT C	RITERIA OF ASSIG	NED CATEGORY
Name of Fund	Exposure Type	% of Net Assets	Limit	Excess / Short
-	-	-	-	-

the tune of Rs. 39,909, had the same not been made, the NAV per unit of the scheme would

the tune of Rs. 39,909, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1212 per unit.

ABL Islamic Pension Fund - Equity Sub Fund increased by 1.07% in the month of November'17. The KMI-30 Index improved by 1.19% in November 2017 mainly owning to Oil & Gas sector which performed well during past one month on account of surge in international oil prices. However, an announcement by government to shut down FO based power plants put downward pressure on Power sector. Besides, a sit-in staged by religious political parties in reaction of parliament's decision regarding removal of oath on Khatam-e-Nabuwat clause from constitution dampened the market sentiment. In the long-run, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation. The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 633,377, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 1.4656 per unit.

PERFORMANCE			
	APF-IDSF	APF-IMMSF	APF-IESF
November-17	2.98%	1.62%	1.07%
YTD	0.56%	1.44%	(14.47%)
*5 d NAVA	NIANZ - Ship Ab and State and and a second as facilities	alada a alada da di	

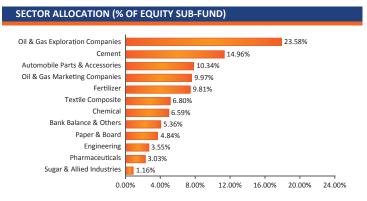
APF ISLAMIC DEBT SUB FUND	October 31, 2017	November 30, 2017
Cash	7.00%	4.80%
GoP Ijarah Sukuk	80.49%	80.28%
Corporate Sukuk	10.33%	12.35%
Others Including Receivables	2.18%	2.57%
Total	100.00%	100.00%

APF ISLAMIC MONEY MARKET SUB FUND	October 31, 2017	November 30, 2017
Cash	70.46%	70.42%
GoP Ijarah Sukuk	28.47%	28.44%
Corporate Sukuk	0.00%	0.00%
Others Including Receivables	1.07%	1.14%
Total	100.00%	100.00%

APF ISLAMIC EQUITY SUB FUND	October 31, 2017	November 30, 2017
Shariah Compliant Equities	86.60%	94.64%
Bank Balances	3.02%	4.26%
Others	10.38%	1.10%
Leverage	NIL	NIL
Total	100.00%	100.00%

	3 month	6 month	1 Year	3 Year	5 Year	Since Inception
APF-IDSF*	2.36%	2.18%	1.54%	4.33%	-	4.44%
APF- IMMSF*	1.86%	2.10%	1.93%	3.45%	-	3.63%
APF- IESF**	(3.55%)	(22.98%)	(3.87%)	46.32%	-	59.91%

\*Fund returns are computed on simple annualized basis. Performance data does not include cost incurred by investor in the form of sales load
\*\*Fund returns are computed on Absolute Basis



"Disclaimer: This publication is for informational purposes only and nothing here in should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends /returns there on are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the offering document to understand the investment policies and the risk involved including risk disclosures for special features.

# FORUS ABL FINANCIAL PLANNING FUND



## **INVESTMENT OBJECTIVE**

To generate returns on investment as per the respective allocation plan by investing in mutual funds in line with the risk tolerance of the investor.

#### **BASIC FUND INFORMATION**

Fund Type	Open-end
Category	Fund of funds scheme
Launch Date*	December 31 <sup>st</sup> ,2015
Benchmark	Weighted average return of KSE-100 Index and
	average 6 month deposit rate of three Banks
Dealing Days	Monday to Friday
Pricing Mechanism	Forward
Cut-off time	4.00 pm
Management Fees	NIL (upto 1.50% p.a. on the value of underlying
	Funds not managed by ABLAMC)
Load	Upto 2%(Front-end),SAP:1.5%(Back end-Contingent)
Trustee	MCB Financial Services Limited (MCBFSL)
Auditor	Deloitte - Yousuf Adil . Chartered Accountants
Asset Manager Rating	AM2+ (Stable Outlook) (JCR-VIS)
Risk Profile of the Fund	Low to High
Fund Manager	Kashif Rafi
Listing	Pakistan Stock Exchange
TER	Conv: 0.23% (0.05% including Gop Levy and SECP FEE etc)
	Active: 0.16% (0.05% including Gop Levy and SECP FEE etc)
	Strategic: 0.15% (0.04% including Gop Levy and SECP FEE etc)

Conv: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 1.001 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.3779 per unit.

 $Active: The \, Scheme \, has \, maintained \, the \, provision \, against \, Sindh \, Workers' \, Welfare \, Fund's \, Liability \, to \, Active: \, The \, Scheme \, has \, maintained \, the \, provision \, against \, Sindh \, Workers' \, Welfare \, Fund's \, Liability \, to \, Contract \,$ the tune of Rs. 3.53 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.5185 per unit.

Strategic: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.104 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0118 per unit.

## ASSET ALLOCATION

*Plan	Launch Date		
CONSERVATIVE PLAN	31-Dec-15	October 31, 2017	November 30, 20
Equity Funds		18.40%	18.21%
Income Funds		74.55%	67.57%
Money Market Funds		5.89%	0.00%
Cash		0.59%	1.51%
Others		0.57%	12.72%
Total		100.00%	100.00%
ACTIVE ALLOCATION PLAN	31-Dec15	October 31, 2017	November 30, 201
Equity Funds		73.52%	73.69%
Income Funds		25.32%	25.48%
Money Market Funds		0.00%	0.00%
Cash		0.48%	0.44%
Others		0.68%	0.39%
Total		100.00%	100.00%
STRATEGIC ALLOCATION PLA	N 30-Dec-16	October 31, 2017	November 30, 20
Equity Funds		18.71%	18.63%
Income Funds		74.92%	74.85%
Money Market Funds		5.93%	0.00%
Cash		0.45%	0.54%
Others		(0.02%)	5.98%
Total		100.00%	100.00%
		Net Assets (PKR)	NAV (PKR)

TECHNICAL INFORMATION	Net Assets (PKR)	NAV (PKR)
Conservative Plan	283,522,197	107.0214
Active Allocation Plan	639,685,669	93.9570
Strategic Allocation Plan	852,146,119	96.6682
Leverage is NII for all Plans		

Alee Khalid Ghaznavi - CEO Saqib Matin, ACA - CFO & CS Kashif Rafi - CIO Fahad Aziz, Fund Manager M. Abdul Hayee, CFA - Fund Manager Aniel Victor - Head of Risk Management

		PERFORMANC	E			
	Conservat	tive Allocation	Active	Allocation	Strateg	ic Allocation
	Returns*	Benchmark	Returns*	Benchmark	Returns*	Benchmark
Nov-17	0.25%	0.55%	0.04%	0.90%	0.25%	0.57%
YTD	(2.25%)	(0.62%)	(13.60%)	(9.86%)	(3.88%)	(1.76%)
3 Months	(0.37%)	(0.74%)	(4.63%)	(1.61%)	(0.28%)	0.63%
6 Months	(3.49%)	(1.79%)	(20.29%)	(16.59%)	(6.76%)	(4.84%)
Since Inception	12.63%	13.30%	8.51%	8.46%	(3.33%)	(2.01%)

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

<sup>\*</sup>Funds returns computed on Absolute basis. Performance data does not include cost incurred by investor in the form of sales load



#### /ESTMENT OBJECTIVE

To generate returns on investment as per the respective allocation plan by investing in Shariah compliant mutual funds in line with the risk tolerance of the investor.

# **BASIC FUND INFORMATION**

Fund Type	Open-end
Category	Shariah compliant fund of funds scheme
Launch Date*	December 23 <sup>rd</sup> ,2015
Benchmark	Weighted average return of KMI-30 Index and
	average 6 month deposit rate of three Islamic Banks
Dealing Days	Monday to Friday
Pricing Mechanism	Forward
Cut-off time	4.00 pm
Management Fees	NIL (upto 1.50% p.a. on the value of underlying
	Funds not managed by ABLAMC)
Load	Up to 2% (Front-end), **(Backend - Contingent)
Trustee	MCB Financial Services Limited (MCBFSL)
Auditor	Deloitte - Yousuf Adil . Chartered Accountants
Asset Manager Rating	AM2+ (Stable Outlook) (JCR-VIS)
Risk Profile of the Fund	Low to High
Fund Manager	Kashif Rafi
TER	Conv: 0.28% (0.05% including Gop Levy and SECP FEE etc)
	Aggressive: 0.15% (0.05% including Gop Levy and SECP FEE etc)
	Active: 0.16% (0.05% including Gop Levy and SECP FEE etc)
	Strategic: 0.16% (0.05% including Gop Levy and SECP FEE etc)
	Strategic II: 0.17% (0.05% including Gop Levy and SECP FEE etc)
	Strategic III: 0.16% (0.05% including Gop Levy and SECP FEE etc)
	Strategic IV: 0.02% (0.08% including Gop Levy and SECP FEE etc)

Conv: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.93 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.4685 per unit.

Aggressive: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 1.789 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.5921 per unit.

Active: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 6.116 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.4664 per unit.

Strategic: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 2.752 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.3157 per unit.

Strategic II: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.252 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0265 per unit.

Strategic III: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.084 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0071 per unit.

Strategic IV: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0 per unit.

Investment
Committee Members:

Alee Khalid Ghaznavi - CEO Kashif Rafi - CIO

Fahad Aziz, Fund Manager Sagib Matin, ACA - CFO & CS M. Abdul Hayee, CFA - Fund Manager Aniel Victor - Head of Risk Management

# ASSET ALLOCATION

*PI	an Launch Date		
CONSERVATIVE PLAN	23-Dec-15	October 31, 2017	November 30, 2017
Equity Funds		18.50%	18.22%
Income Funds		74.00%	78.40%
Cash		6.40%	2.26%
Others		1.10%	1.12%
Total		100.00%	100.00%
AGGRESSIVE PLAN	23-Dec-15	October 31, 2017	November 30, 2017

AGGRESSIVE PLAN	23-Dec-15	2017	2017
Equity Funds		71.37%	69.11%
Income Funds		20.59%	29.92%
Cash		7.98%	0.93%
Others		0.06%	0.03%
Total		100.00%	100.00%

23-Dec-15	2017	2017
	73.74%	72.92%
	18.72%	25.94%
	7.45%	1.08%
	0.09%	0.06%
	100.00%	100.00%
	23-Dec-15	73.74% 18.72% 7.45% 0.09%

STRATEGIC ALLOCATION PLAN 31-Mar-16	October 31, 2017	November 30, 2017
Equity Funds	54.49%	55.93%
Income Funds	37.81%	43.40%
Cash	5.34%	0.63%
Others	2.36%	0.03%
Total	100.00%	100.00%

STRATEGIC ALLOCATION PLAN-II 9-Sep-16	October 31, 2017	November 30, 2017
Equity Funds	41.74%	41.97%
Income Funds	49.81%	57.44%
Cash	8.40%	0.55%
Others	0.04%	0.04%
Total	100.00%	100.00%

STRATEGIC ALLOCATION PLAN-III 3-Mar-17	2017	2017
Equity Funds	19.19%	19.29%
Income Funds	74.17%	80.33%
Cash	6.59%	0.34%
Others	0.05%	0.04%
Total	100.00%	100.00%

STRATEGIC ALLOCATION PLAN-IV 18-Sep-17	October 31, 2017	November 30, 2017
Equity Funds	19.22%	19.26%
Income Funds	74.24%	80.43%
Cash	6.52%	0.25%
Others	0.02%	0.07%
Total	100.00%	100.00%

TECHNICAL INFORMATION	Net Assets (PKR)	(NAV PKR)
Conservative Allocation Plan	217,013,891	109.2920
Aggressive Allocation Plan	313,569,903	103.7999
Active Allocation Plan	1,328,912,544	101.3430
Strategic Allocation Plan	889,643,005	102.0815
Strategic Allocation Plan II	878,882,525	92.5992
Strategic Allocation Plan III	1,138,875,849	96.8706
Strategic Allocation Plan IV	768,144,079	100.0835
Leverage is NII for all Plans		

	PERFORMANCE											
Period*	Conser	vative	Aggı	essive	Active Allo		on Strategic		Strategic II		Strategic III	
	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark	Returns	Benchmark
Nov-17	0.32%	0.52%	0.52%	1.54%	0.47%	1.44%	0.41%	1.03%	0.40%	0.92%	0.37%	0.53%
YTD	(2.42%)	(1.73%)	(11.50%)	(8.84%)	(11.99%)	(9.60%)	(9.49%)	(6.99%)	(8.51%)	(6.42%)	(3.16%)	(2.27%)
3 Months	(0.32%)	0.28%	(3.72%)	(0.87%)	(3.75%)	(1.04%)	(2.93%)	(0.76%)	(1.83%)	(0.20%)	(0.19%)	0.18%
6 Months	(3.90%)	(3.76%)	(17.56%)	(15.70%)	(20.04%)	(18.74%)	(15.76%)	(14.41%)	(13.56%)	(12.40%)	(4.34%)	(4.27%)
Since Inception	11.21%	10.82%	14.80%	19.15%	7.77%	8.28%	3.26%	1.64%	(7.40%)	(9.08%)	(2.83%)	(3.28%)

Period*	Strategic IV					
	Returns	Benchmark				
Nov-17	0.41%	0.54%				
YTD	0.08%	(0.25%)				
3 Months	N/A	N/A				
6 Months	N/A	N/A				
Since Inception	0.08%	(0.25%)				

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

<sup>\*</sup>Funds returns computed on Absolute basis. Performance data does not include cost incurred by investor in the form of sales load

# NFOCUS DISCLOSURE AS PER SECP'S SCD CIRCULAR. 16, 2014

Lock F	Vacua	Dayfayyaasaa
Last 5	rears	Performance

#### **Since Inception Performance**

	FY'13	FY'14	FY'15	FY'16	FY'17	FY'09	FY'10	FY'11	FY'12	FY'13	FY'14	FY'15	FY'16	
ABL IF	9.88%	8.19%	14.20%	7.19%	5.85%	14.34%	11.29%	12.26%	13.16%	13.50%	13.50%	15.24%	15.16%	1
			9.01%				12.90%						10.79%	_
Benchmark	9.96%	9.81%	9.01%	6.54%	6.10%	13.48%	12.90%	13.05%	12.87%	12.26%	11.84%	11.42%	10.79%	10
ABL SF	55.87%	32.90%	27.11%	9.91%	33.21%	(0.17%)	32.43%	71.06%	116.12%	236.86%	347.69%	469.07%	525.44%	733
Benchmark	35.95%	25.96%	5.67%	0.37%	22.44%	(0.42%)	25.69%	52.39%	56.81%	113.18%	168.52%	183.75%	184.79%	24
Deficilitation	33.3370	23.3070	3.0770	0.3770	22.4470	(0.4270)	23.0376	32.3376	30.8176	113.16/6	100.5276	183.7376	184.7376	240
ABL CF	9.13%	8.18%	9.37%	5.78%	5.41%	-	-	11.88%	12.18%	11.87%	11.65%	12.06%	11.58%	12
Benchmark	6.62%	6.57%	6.06%	3.81%	4.96%			7.400/	7.400/	7 100/	7.020/	6 929/	6 220/	6
Deficilitation	0.0276	0.3776	0.00%	3.01/0	4.50%	-	_	7.49%	7.49%	7.19%	7.03%	6.83%	6.32%	6.
ABL IIF	9.22%	8.88%	8.69%	5.82%	5.68%	-	-	10.16%	11.12%	11.15%	11.30%	11.56%	11.15%	10
Benchmark	6.63%	6.78%	6.61%	5.10%	3.05%	-	-	9.30%	8.34%	7.75%	7.51%	7.32%	6.94%	6.
ABL GSF	11.79%	9.17%	15.14%	8.03%	5.10%	-	-	-	10.68%	11.85%	11.48%	13.75%	13.37%	12.
Benchmark	8.84%	8.82%	8.00%	5.67%	5.85%	-	-	-	10.52%	9.46%	9.21%	8.87%	8.17%	7.
ADI ICE	(2.240/)	24.660/	20.020/	F F00/	24 100/					(2.2.2.0)				
ABL ISF	(3.24%)	24.66%	29.03%	5.58%	31.18%	-	-	-	-	(3.24%)	20.63%	55.64%	64.32%	115
Benchmark	(2.30%)	29.89%	20.10%	15.53%	18.80%	-	-	-	-	(2.30%)	26.90%	52.40%	76.07%	109
ABL IDSF	-	-	-	-	2.86%	-	-	l -		-	-	-	-	2.8
			-			-	-	-	-	-	-		-	
Benchmark	-	-	-	-	(2.62%)	-				-	-	-	-	(2.
ABL PF														
DSF	-	-	20.92%	12.14%	4.42%	-	_	_	_	-	_	20.92%	17.37%	13.
MMSF	_	_	6.14%	4.15%	3.89%	_		_	_	-	_	6.14%	5.18%	4.8
ESF	_	_	28.79%	10.56%	31.31%	_	-	-	_	-	-	28.79%	42.39%	86.
<u> </u>		l	20.7570	10.3070	31.31/0		1	1	1			2017370	12.0370	1 00.
ABL IPF														
DSF	-	-	6.56%	3.52%	4.52%	-	-	-	-	-	-	6.56%	5.03%	5.
MMSF	-	-	6.31%	2.24%	3.22%	-	-	-	-	-	-	6.31%	4.18%	3.9
ESF	-	-	30.84%	11.31%	28.01%	-	-	-	-	-	-	30.84%	45.65%	86.
					,		•	•						
ABL FPF														
Conservative Plan	-	-	-	4.41%	10.35%	-	-	-	-	-	-		4.41%	15.
Benchmark	-	-	-	4.17%	9.44%	-	-	-	-	-	-	-	4.17%	14.
Active Plan	-	-	-	5.29%	19.28%	-	-	-	-	-	-		5.29%	25.
Benchmark	-	-	-	6.99%	13.56%	-	-	-	-	-	-		6.99%	20.
SAP	-	-	-		0.57%	-	-	-	-	-	-			0.5
Benchmark	-	-	-		(0.25%)	-	-	-	-	-	-			(0.2
ABL IFPF														
SAP	-	-	-	1.69%	12.18%	-	-	-	-	-	-	-	1.69%	14.
Benchmark	-	-	-	4.00%	5.73%	-	-	-	-	-	-	-	4.00%	9.3
Conservative Plan	-	-	-	3.52%	10.08%	-	-	-	-	-	-	-	3.52%	13.
Benchmark	-	-	-	5.92%	6.51%	-	-	-	-	-	-	-	5.92%	12.
Aggressive Fund	-	-	-	6.46%	21.85%	-	-	-	-	-	-	-	6.46%	29.
Benchmark	-	-	-	14.58%	14.12%	-	-	-	-	-	-	-	14.58%	30
Active Plan	-	-	-	3.53%	18.26%	-	-	-	-	-	-	-	3.53%	22
Benchmark	-	-	-	10.27%	10.06%	-	-	-	-	-	-	-	10.27%	19
SAP II					1.22%									1.
Benchmark	-	-	-		(2.84%)	-	-	-	-	-	-	-		(2.
SAP III					0.34%									0.
	1	_	_		(0.95%)	-	-	_	_	-	_	-		(0.9

# **REGISTERED ADDRESS**

Plot No. 14. Sector MB, DHA, Phase 6, Lahore



### **KARACHI**

2nd Floor, Main Khayaban-e-Ittehad DHA, Karachi Tel: 0213-5311001 Mobile: 0300-2441896, 0332-3081021

#### LAHORE

Plot # 24-B Mezznine Floor, Main Market Gulberg 111, Lahore Tel: 0423-5750953 Mobile: 0345-4268272, 0335-4184426

#### RAWALPINDI

Plot # 171 A-1 Phase 1 DHA, Rawalpindi Tel: 051-5788728 Fax: 051-5789382 Mobile: 0333-8505435

#### **FAISALABAD**

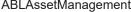
15 Club Road, Main Faisal Lane, Off Club Road, Cilvil Lines, Faislabad Tel: 041-2409413, 041-2409420 Mobile: 0301-845066



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ABLAssetManagement







