





# IN FOCUS

# ECONOMY AND CAPITAL MARKETS UPDATE Sequential Dip in CAD

CPI for the month of September 2017 clocked-in at 3.9% YoY (+0.6% MoM) versus 3.4% YoY (+0.2% MoM) in August 2017. The monthly increase can primarily be attributed to food inflation due to seasonal factors like Eid ul Adha and higher fuel prices. Overall 1QFY18 average CPI now stands at 3.39%YoY compared to 3.86%YoY in same period last year and we expect inflation to remain in the range of 4.5% - 5.0% in FY18. Pressure on external account front eased off as current account deficit (CAD) dropped sharply by 73.2%MoM to USD550 million in August 2017 compared to USD2,051 million in July 2017. As a result, CAD widen by 102%YoY from USD1,287 million in 2MFY17 to USD2,601 million in 2MFY18. Deterioration in current account is mainly due to 37%YoY increase in trade deficit owing to sluggish exports amid weak

global demand and rising imports as non-oil imports like machinery remain elevated due to CPEC related investment activity. On the other hand, FX reserves of the country also declined by 3.1% to USD19.8 million in September 2017. Consequently, PKR is under pressure of devaluation against the greenback. On the fiscal front, FBR provisionally collected taxes worth PKR753.4 bn (+2.1%YoY) during the 1QFY18. Keeping in view uncertainties in international commodity and financial markets and its subsequent impact on country's key macroeconomic indicators, SBP decided to leave policy rate unchanged at current levels in its September 2017 MPS announcement. Moving ahead, status quo decision signals that interest rates have bottomed-out and we may expect interest rate hike in 2HFY18.

### **Status-Quo**

During the month, money market traded close to the target rate amid regular liquidity injections (6x OMO injections) by SBP at close to policy rate. OMO maturity witnessed a dip in the OMO maturity size to PKR1,424 billion at month end compared to PKR1,752 billion last month. Investors remained biased towards short term bills sevident by a massive cumulative participation of PKR870 billion in T-bills auctions vs a target of PKR650 billion, which was mainly concentrated in 3 months paper. The central bank accepted total bids worth PKR832 billion with cutoff rates unchanged

from the previous month. Interest in PIBs remained extremely lackluster as the SBP received bids of only PKR5.62 billion against a target of PKR100 billion. The central bank remained resilient over high cost borrowing and rejected all bids. On the monetary front, CPI reading for September remained in-line with expectation. Secondary market yields in the shorter tenors remained relatively flat while increasing in the range of 7-26 basis points in the longer tenor. Moving ahead, market is expected to remain range bound in near term given a stable interest rates scenario.

#### **FTSE Provides Breather**

After showing negative return for 3 months, KSE-100 index posted a positive return of 2.9% or +1,202 points in September 2017 to close at 42,409 primarily due to FTSE rebalancing and sector related events. Five Pakistani companies namely MCB, BAFL, SNGP, MTL and THALL have been included in Asia Pacific ex-Japan index by FTSE during September 2017. This had led to net foreign inflow of USD22 million in the last two days before the index was rebalanced. It is interesting to note that PSX witnessed net foreign inflow of USD28.3 million compared to net outflow in first two months of current fiscal year. Market showed strong resilience despite uncertain domestic political landscape and tension across the border. During the month, fertilizer sector was leading contributor (+523 points) to the index where international urea prices

have increased by 18% MoM from USD215/ton in August 2017. Similarly, international crude oil recovered (Arab light +7.0%MoM) due restricted supply in the aftermath of Hurricane Harvey which helped the Oil and Gas Sector to contribute 354 points to the index. Banking sector (+247 points) posted a return of 2% as the investor sentiment improved after the out of court settlement of HBL penalty. Other sectors that contributed positively to the index were Power Generation and Distribution (+92 points), Pharmaceuticals (+52 points) and Automobile (+37 points). Overall market activity remained lackluster as the average daily volumes were recorded at 153 million in September 2017 compared to 202 million shares in August 2017. Pakistan continues to trade at an attractive 1Yr forward P/E of 8.0x and offering a dividend yield of 5.5%.

# **ECONOMIC SUMMARY**

|                            | Last<br>Reported<br>Month | Current<br>Month | Previous<br>Month | YTD     |
|----------------------------|---------------------------|------------------|-------------------|---------|
| CPI Inflation              | September                 | 3.86%            | 3.41%             | 3.39%   |
| Trade Deficit (USD mn)     | August                    | (2,158)          | (2,892)           | (5,050) |
| Remittances (USD mn)       | August                    | 1,955            | 1,542             | 3,497   |
| Current A/C (USD mn)       | August                    | (550)            | (2,051)           | (2,601) |
| FDI (USD mn)               | August                    | 235              | 223               | 458     |
| Tax Collection ** (PKR bn) | September                 | 305              | 237               | 753     |
| M2 Growth*                 | September                 |                  |                   | -1.21%  |
| FX Reserves* (USD bn)      | September                 |                  |                   | 19.8    |

Source SBP, FBS

- \* Latest monthly figures
- \*\* Provisional figures

# **GOVERNMENT SECURITIES**

| PKRV Yields (%)    | 6 M  | 1 Yr | 3 Yr | 5 Yr | 10 Yr |
|--------------------|------|------|------|------|-------|
| September 30, 2017 | 6.01 | 6.03 | 6.94 | 7.66 | 8.31  |
| August 31, 2017    | 6.00 | 6.03 | 6.75 | 7.40 | 8.29  |
| Change (bps)       | 1    | 0    | 19   | 26   | 2     |

Source : FMA

# **EQUITY MARKET PERFORMANCE**

|                          | Sep-17 | Aug-17 | м/м  | 1 Yr<br>Low | 1 Yr<br>High |
|--------------------------|--------|--------|------|-------------|--------------|
| KSE - 100 Index          | 42,409 | 41,207 | 2.9% | 39,873      | 52,876       |
| Avg. Daily Vol. (mn)     | 153    | 202    | -24% | 71          | 775          |
| Avg. Daily Val. (USD mn) | 76     | 97     | -22% | 40          | 509          |
| 2017E PE(X)              | 8.0    |        |      |             |              |
| 2017E DY                 | 5.5%   |        |      |             |              |

Source: KSE, Bloomberg

# NFOCUS ABLINCOME FUND



#### **INVESTMENT OBJECTIVE**

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan

### **FUND MANAGER'S COMMENTS**

For the month of Sep'17, ABL Income Fund posted a return of 4.89% against a benchmark return of 6.16%. During the month,underperformance of 127 bps was witnessed which is attributed towards the downward revision of MUFAP prices . On Year-to-date basis, the fund posted a return of 4.38% against the benchmark return of 6.15%.

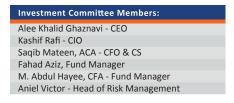
During the month, the fund size reduced from PKR 4,600.75 million to PKR 3,976.37 million. On Asset Allocation side, the fund's exposure in Cash, TDRs and Commercial Paper stood at 57.11%, 9.35% & 2.47% as compared to 59.91%, 8.07% & 2.12% in the month of Aug'17. On the otherhand the exposure in TFCs (including GoP guaranteed instruments) stood at 28.88%. The fund during the month liquidated its exposure in GoP Ijara Sukuks

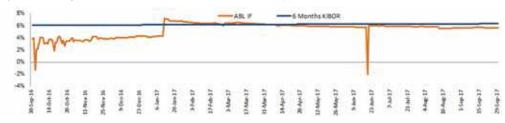
from 2.15% to nil.

Going forward, the fund will look for trading opportunities in both TFCs & GoP Ijara Sukuk to augment fund return.

At month end, fund's weighted average maturity stood at 670 days at the end of Sep'17 The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 4.182 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0107 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.51% (0.08% representing Government Levies and SECP Fee etc).





#### BASIC FUND INFORMATION

| Fund Type                | Open-end   |
|--------------------------|--|
| Category                 | Income Scheme                                    |
| Launch Date              | September 20, 2008                               |
| Net Assets               | PKR 3976.37mn as at 30-Sep-2017                  |
| NAV                      | PKR 10.1463 as at 30-Sep-2017                    |
| Benchmark                | 6 Months KIBOR                                   |
| Dealing Days             | As Per Banking Days                              |
| Cut-off time             | 4:00 PM  |
| Pricing Mechanism        | Forward  |
| Management Fees          | 1.5 % p.a  |
| Front -end Load          | 1.5%   |
| Trustee                  | Central Depository Company of Pakistan Ltd (CDC) |
| Auditor                  | A.F. Ferguson - Chartered Accountants            |
| Asset Manager Rating     | AM2 + (Stable Outlook) (JCR-VIS)                 |
| Risk Profile of the Fund | Low  |
| Fund Stability Rating    | A(f) (JCR-VIS)                                   |
| Fund Manager             | Fahad Aziz                                       |
| Listing                  | Pakistan Stock Exchange                          |

| TECHNICAL INFORMATION                           |     |
|---|-----|
| Leverage  | NIL |
| Weighted average time to maturity of net assets | 670 |

| TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS) | September 30, 2017 |
|--|--------------------|
| JSBL TFC 14-12-2016                          | 6.25%              |
| NIB BANK LTD TFC II                          | 5.59%              |
| BOP-TFC-ABLIF                                | 4.63%              |
| JSCL TFC                                     | 3.82%              |
| DIB SUKUK (14-07-2017)                       | 2.62%              |
| ASKARI V                                     | 2.15%              |
| WAPDA PPTFC III                              | 2.01%              |
| BAFL V TFC                                   | 1.68%              |
| ASKARI TFC 4                                 | 0.13%              |
| Total  | 28.88%             |

| *DETAILS OF NON-COMPLIAN | INVESTMENT WITH THE | INVESTMENT CRITERIA C | F ASSIGNED | CATEGORY |
|--------------------------|---------------------|-----------------------|------------|----------|
| Name of Entity           | Exposure Type       | % of Net Assets       | Limit      | Excess   |
| -                        | -                   | 0%                    | 0%         | 0%       |

**FUND MANAGER'S** REPORT, SEP 2017

| PERFORMANCE | 30-Sep<br>2017 | YTD*  | St. Dev** | Sharpe<br>Ratio** | Alpha*** |
|-------------|----------------|-------|-----------|-------------------|----------|
| ABL-IF      | 4.89%          | 4.38% | 0.96%     | -0.34             | -0.7%    |
| Benchmark   | 6.16%          | 6.15% | 0%        | 216.96            | N/A      |

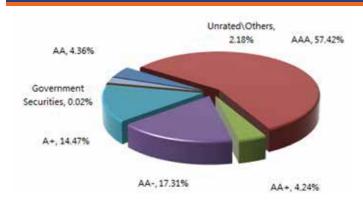
\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

| ASSET ALLOCATION             | August 31,<br>2017 | September 30,<br>2017 |
|------------------------------|--------------------|-----------------------|
| Cash                         | 59.91%             | 57.1%                 |
| Placements with Banks(TDRs)  | 8.07%              | 9.35%                 |
| GOP Ijarah Sukuk             | 2.15%              | 0%                    |
| TFCs                         | 24.27%             | 26.87%                |
| WAPDA PPTFC III              | 1.94%              | 2.01%                 |
| Commercial Paper             | 2.12%              | 2.47%                 |
| T-Bills                      | 0%                 | 0.02%                 |
| Others including Receivables | 1.54%              | 2.18%                 |
| Total                        | 100%               | 100%                  |

|           | 3 month | 6 month | 1 Year | 3 Year | 5 Year | Since Inception |
|-----------|---------|---------|--------|--------|--------|-----------------|
| ABL-IF*   | 4.38%   | 4.87%   | 5.62%  | 9.32%  | 10.08% | 15.46%          |
| Benchmark | 6.15%   | 6.15%   | 6.13%  | 6.83%  | 7.96%  | 10.28%          |

\*Funds returns computed on Simple annualized basis / Performance data does not include cost incurred by investor in the form of sales load

#### **PORTFOLIO QUALITY (% OF TOTAL ASSETS)**



# NFOCUS ABL STOCK FUND



### INVESTMENT OBJECTIVE

To provide higher risk adjusted returns over the long term by investing in a diversified portfolio of equity instruments offering capital gain and dividends.

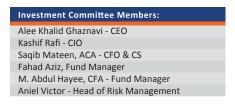
### FUND MANAGER'S COMMENTS

ABL-SF increased by 0.06% in September 2017 against 2.92% return of the benchmark, reflecting an underperformance of 286 basis points. During the period under review, profit was realized in Cement sector as the allocation decreased from 9.81% to 5.21%. As at September 30, 2017, ABL-SF was 87.94% invested in equities and remaining in bank deposits.

KSE-100 index posted a positive return of 2.9% in Sep'17 primarily owing to FTSE rebalancing. PSX witnessed net foreign inflow of USD28.3 million compared to net outflow in first two months of current fiscal year. Market showed strong resilience despite uncertain domestic political landscape and tension across the border. During the month, fertilizer sector performed well on account of jump in international urea prices. Moving ahead, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 56.6million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1217 per unit.

The Scheme has total expense ratio (TER) of 0.8% (0.11% representing Government Levies and SECP Fee etc.). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 7.385 million.





#### BASIC FUND INFORMATION

| Fund Type                | Open-end  |
|--------------------------|---|
| Category                 | Equity Scheme   |
| Launch Date              | June 28, 2009   |
| Net Assets               | Rs 6880.79mn as at September 30, 2017                               |
| NAV                      | Rs 14.8004 as at September 30, 2017                                 |
| Benchmark                | KSE-100 Index   |
| Dealing Days             | As Per Local Stock Exchanges  |
| Cut-off time             | 4:00 PM   |
| Pricing Mechanism        | Forward   |
| Management Fee           | 2% p.a  |
| Front -end Load          | 2%  |
| Trustee                  | Central Depositary Company of Pakistan Limited                      |
| Auditor                  | M/S. A.F. Ferguson & Co, Chartered Accountants                      |
| Asset Manager Rating     | AM2+ (JCR-VIS) (Stable outlook)                                     |
| Risk Profile of the Fund | High  |
| Performance Ranking      | MFR 4-Star (JCR VIS) (Based on one Year weighted average ranking)   |
|                          | MFR 3-Star (JCR VIS) (Based on Three Year Weighted average ranking) |
|                          | MFR 4-Star (JCR VIS) (Based on Five Year Weighted average ranking)  |
|                          | for the period ended December 31,2015.                              |
| Fund Manager             | Muhammad Abdul Hayee, CFA   |
| Listing                  | Pakistan Stock Exchange   |

| PERFORMANCE | Sep - 17* | YTD*    | St. Dev** | Beta | Alpha*** |
|-------------|-----------|---------|-----------|------|----------|
| ABL-SF      | 0.06%     | -12.39% | 18.24%    | 1.03 | -0.10%   |
| Benchmark   | 2.92%     | -8.93%  | 16.99%    | 1.00 | N/A      |

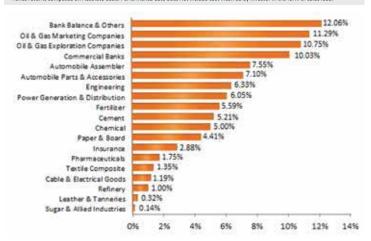
\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) \*\* 12M Trailing Data

| ASSET ALLOCATION | August 31,<br>2017 | September 30,<br>2017 |
|------------------|--------------------|-----------------------|
| Stock/Equities   | 89.71%             | 87.94%                |
| Bank Balances    | 10.09%             | 10.48%                |
| T-Bills          | 0.00%              | 0.00%                 |
| Others           | 0.20%              | 1.58%                 |
| Leverage         | NIL                | NIL                   |
| Total            | 100.00%            | 100.00%               |

| <b>ABL-SF</b> -12.39% -13.9 | 9% 5.46% | 63.69% | 206.11% | 629.95% |
|-----------------------------|----------|--------|---------|---------|
| Benchmark -8.93% -11.9      | 3% 4.61% | 42.67% | 174.59% | 492.06% |

#### TOP TEN HOLDINGS (% OF TOTAL ASSETS) August 31, 2017 September 30, 2017 8.19% Sui Northern Gas Pipelines Limited 8.98% Mari Petroleum Company Limited 6.06% 5.76% 6.35% 5.68% Thal Limited I.C.I. Pakistan Limited 5.17% 5.00% 4.41% Packages Limited 4.74% Oil and Gas Development Co. Ltd. 2.58% 4.18% International Steels Limited 4.16% 3.99% 3.56% 3.98% United Bank Limited 4.05% 3.71% **Hub Power Company Limited** Millat Tractors Limited 3.18% 3.32% 48.83% 48.21% Total

#### **SECTOR ALLOCATION (% OF TOTAL ASSETS)** \*Funds returns computed on Absolute basis. Performance data does not include cost incurred by investor in the form of sales load.



# INFOCUS ABL CASH FUND



### **INVESTMENT OBJECTIVE**

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan

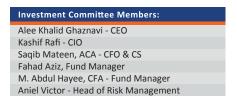
#### **FUND MANAGER'S COMMENTS**

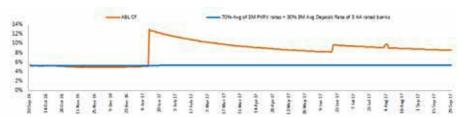
For the month of Sep'17, ABL Cash Fund posted a return of 5.19% against a benchmark return of 5.17%. The fund outperformed the benchmark return by 2bps whereas the fund on YTD basis outperformed the benchmark by 10bps posting a return of 5.28% against the benchmark return of 5.18%.

During the month, the fund size increased further to PKR 14,026.13 from PKR 13,518.03 million. On Asset Allocation side, the fund's exposure in Cash, TDRs & T-bills stood at 81.17%, 17.54% & 0% as compared to 40.30%, 14.87% & 43.58% in the Month of Aug'17. Going forward, the fund will look towards increasing Cash & TDR placements.

At month end, fund's weighted average maturity stood at 12.57 days at the end of Sep'17 The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 3.526 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0026 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.29% (0.05% representing Government Levies and SECP Fee etc).





#### **BASIC FUND INFORMATION**

| <u> </u>                 |  |
|--------------------------|--|
| Fund Type                | Open-end   |
| Category                 | Money Market Scheme  |
| Launch Date              | July 31, 2010  |
| Net Assets               | PKR 14026.13 mn as at 30-Sep-2017                                      |
| NAV                      | PKR 10.1863 as at 30-Sep-2017  |
| Benchmark                | 70%-Avg of 3M PKRV rates + 30% 3M Avg Deposit Rate of 3 AA rated banks |
| Dealing Days             | As Per Banking Days  |
| Cut-off time             | 4:00 PM  |
| Pricing Mechanism        | Backward   |
| Management Fees          | 10% of gross earnings subject to a minimum fee of 0.75%                |
|                          | and a maximum fee of 1.00% of average daily net assets                 |
| Front -end Load          | Nil  |
| Trustee                  | Central Depository Company of Pakistan Ltd (CDC)                       |
| Auditor                  | A.F. Ferguson - Chartered Accountants                                  |
| Asset Manager Rating     | AM2 + (Stable Outlook) (JCR-VIS)                                       |
| Risk Profile of the Fund | Low  |
| Fund Stability Rating    | AA(f) (JCR-VIS)  |
| Fund Manager             | Fahad Aziz   |
| Listing                  | Pakistan Stock Exchange  |

| PERFORMANCE | 30-Sep<br>2017 | YTD*  | St. Dev** | Sharpe<br>Ratio** | Alpha*** |
|-------------|----------------|-------|-----------|-------------------|----------|
| ABL-CF      | 5.19%          | 5.28% | 2.47%     | 0.80              | 2.55%    |
| Benchmark   | 5.17%          | 5.18% | 0%        | -239.22           | N/A      |
|             |                |       |           |                   |          |

\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) \*\* 12M Trailing Data \*\*\*3MPKRV used as RFR

| ASSET ALLOCATION             | August 31,<br>2017 | September 30,<br>2017 |
|------------------------------|--------------------|-----------------------|
| Cash                         | 40.3%              | 81.17%                |
| Placements with Banks(TDRs)  | 14.87%             | 17.54%                |
| T-Bills                      | 43.58%             | 0%                    |
| Reverse Repo                 | 0%                 | 0.00%                 |
| Commercial Paper             | 0.71%              | 0.68%                 |
| Others including Receivables | 0.54%              | 0.61%                 |
| Total                        | 100%               | 100%                  |

|                    | 3 month            | 6 month               | 1 Year          | 3 Year               | 5 Year                      | Since Inception      |
|--------------------|--------------------|-----------------------|-----------------|----------------------|-----------------------------|----------------------|
| ABL-CF*            | 5.28%              | 7.31%                 | 8.53%           | 8.24%                | 9.29%                       | 11.93%               |
| Benchmark          | 5.18%              | 5.21%                 | 5.24%           | 4.81%                | 5.51%                       | 6.1%                 |
| *Funds returns com | puted on Simple ar | nnualized basis / Per | formance data d | oes not include cost | incurred by investor in the | e form of sales load |

| TECHNICAL INFORMATION   |         |
|---|---------|
| Leverage  | NIL     |
| Weighted average time to maturity of net assets                                 | 12.57   |
|   |         |
| *DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA OF ASSIGNED ( | ATEGORY |

% of Net Assets

Limit

Excess

**Exposure Type** 

| Cre              | dit Quality | or Portio | io (% of Ass | sets)      |
|------------------|-------------|-----------|--------------|------------|
| AA, 7.61%        |             |           |              |            |
| Unrated\Others,  |             |           |              | No.        |
| 0.61%            |             | >         |              |            |
| AA+, 10.58%      |             |           |              |            |
| VARIOUS NAMED IN |             |           | _            | AAA, 81.29 |

PORTFOLIO QUALITY (% OF TOTAL ASSETS)

Name of Entity

# NEOCUS ABL GOVERNMENT SECURITIES FUND



Sharpe Ratio\*\*

0.41

105.92

Alpha\*\*\*

0.64%

N/A

#### **INVESTMENT OBJECTIVE**

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan

#### **FUND MANAGER'S COMMENTS**

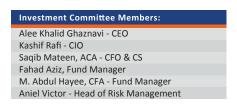
For the month of Sep'17, ABL Government Securities Fund posted a return of 6.18% against a benchmark return of 6.01%. The fund's outperformance is attributed gains on debt portfolios. On Year-to-date basis, the fund posted a return of 5.00% against the benchmark return of 6.00%

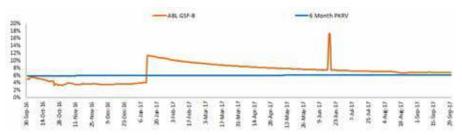
During the month, the fund size closed at PKR 3,001.56 million. On Asset Allocation side, the fund's exposure in Cash, TDRs & T-bills stood at 52.41%, 5.36% & 34.25% at the end of Sep'17 as compare to 34.21%, 10.47% & 46.99% in the month of Jul'17. Fund's exposure in TFCs reduced from 7.99% to 7.61%.

Going forward, the fund will look towards trading in shorter tenor government securities. The fund's weighted average maturity stood at 302 days at the end of Sep'17

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 10.609 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0359 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.45% (0.07% representing Government Levies and SECP Fee etc).





PERFORMANCE

ABL-GSF

Benchmark

30-Sep

2017

6.18%

6.01%

YTD\*

5%

6.00%

St. Dev

2.09%

0.00%

#### BASIC FUND INFORMATION

| Fund Type                | Open-end   |
|--------------------------|--|
| Category                 | Income Scheme                                    |
| Launch Date              | November 28, 2011                                |
| Net Assets               | PKR 3001.56mn as at 30-Sep-2017                  |
| NAV                      | PKR 10.1443 as at 30-Sep-2017                    |
| Benchmark                | 6 Month PKRV                                     |
| Dealing Days             | As Per Banking Days                              |
| Cut-off time             | 4:00 PM  |
| Pricing Mechanism        | Forward  |
| Management Fees          | Class-B unit 1.25% p.a.                          |
| Front -end Load          | 1.5%   |
| Trustee                  | Central Depository Company of Pakistan Ltd (CDC) |
| Auditor                  | A.F. Ferguson - Chartered Accountants            |
| Asset Manager Rating     | AM2 + (Stable Outlook) (JCR-VIS)                 |
| Risk Profile of the Fund | Low  |
| Fund Stability Rating    | A(f) (JCR-VIS)                                   |
| Fund Manager             | Fahad Aziz                                       |
| Listing                  | Pakistan Stock Exchange                          |

| **Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) ** 12M Trailing Data ***3MPKRV used as KFF |                    |                       |  |  |  |
|---|--------------------|-----------------------|--|--|--|
| ASSET ALLOCATION  | August 31,<br>2017 | September 30,<br>2017 |  |  |  |
| Cash  | 34.21%             | 52.41%                |  |  |  |
| Placements with Banks(TDRs)   | 10.47%             | 5.36%                 |  |  |  |
| T-Bills   | 46.99%             | 34.25%                |  |  |  |
| PIBs  | 0.00%              | 0.00%                 |  |  |  |
| Money Market Placements DFIs  | 0.00%              | 0.00%                 |  |  |  |
| TFCs  | 7.99%              | 7.61%                 |  |  |  |

| TFCs                         |         |         |        |        | 7.99%  | 7.61%           |
|------------------------------|---------|---------|--------|--------|--------|-----------------|
| Others including Receivables |         |         |        |        | 0.34%  | 0.37%           |
| Total                        |         |         |        |        | 100%   | 100%            |
|                              |         |         | 4.11   |        |        |                 |
|                              | 3 month | 6 month | 1 Year | 3 Year | 5 Year | Since Inception |
| ABL-GSF*                     | 5%      | 4.9%    | 6.8%   | 10.23% | 11.499 | % 12.69%        |
| Benchmark                    | 6.00%   | 6.00%   | 5.98%  | 6.24%  | 7.249  | % 7.68%         |

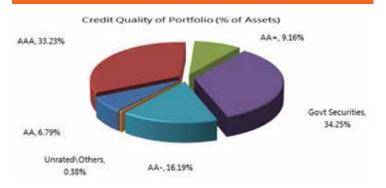
\*Funds returns computed on Simple annualized basis / Performance data does not include cost incurred by investor in the form of sales load

| TECHNICAL INFORMATION                           |     |
|---|-----|
| Leverage  | NIL |
| Weighted average time to maturity of net assets | 302 |

| TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS) | September 30, 2017 |
|--|--------------------|
| BOP-TFC-GSF                                  | 3.68%              |
| JSCL TFC                                     | 3.28%              |
| ASKARI V                                     | 0.33%              |
| BAFL TFC IV FLOATER                          | 0.32%              |
| Total  | 7.61%              |

| *DETAILS OF NON-COMPLIAN | I INVESTMENT WITH THE | INVESTMENT CRITERIA ( | F ASSIGNED | CATEGORY |
|--------------------------|-----------------------|-----------------------|------------|----------|
| Name of Entity           | Exposure Type         | % of Net Assets       | Limit      | Excess   |
| _                        | _                     | _                     | _          | _        |

#### PORTFOLIO QUALITY (% OF TOTAL ASSETS)



"Disclaimer: This publication is for informational purposes only and nothing here in should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends /returns there on are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the offering document to understand the investment policies and the risk involved including risk disclosures for special features.

# NFOCUS ABLISLAMIC INCOME FUND



#### IVESTMENT OBJECTIVE

To earn superior risk adjusted rate of return by investing in a blend of short, medium and long term instruments, both within and outside Pakistan

#### FUND MANAGER'S COMMENTS

For the month of Sep'17, ABL Islamic Income Fund posted a return of 4.64% against a benchmark return of 2.58%. The fund even though outperformed the benchmark. On Year-to-date basis, the fund posted a return of 3.86% against the benchmark return of 2.43%

On Asset Allocation side, Fund held 68.68% in Cash, 15.95% in TDRs and 14.92% in Corporate Sukuks. During the month, the fund offloaded its position in GoP Sukuks. Going forward, the fund will look for trading opportunities in both Corporate Sukuks & GoP Ijara Sukuk to augment fund return.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 4.954 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0084 per unit.

The Scheme has also maintained Total expense ratio (TER) 0.36% (0.06% representing Government Levies and SECP Fee etc).

The fund's weighted average maturity stood at 436 days at the end of Sep'17





## **BASIC FUND INFORMATION**

| Fund Type                | Open-end   |
|--------------------------|--|
| Category                 | Islamic Income Scheme                                      |
| Launch Date              | July 31, 2010  |
| Net Assets               | PKR 6088.67mn as at 30-Sep-2017                            |
| NAV                      | PKR 10.2649 as at 30-Sep-2017                              |
| Benchmark                | Average of 6 Month Deposit Rate of 3 A rated Islamic Banks |
| Dealing Days             | As Per Banking Days  |
| Cut-off time             | 4:00 PM  |
| Pricing Mechanism        | Forward  |
| Management Fees          | 1 % p.a  |
| Front -end Load          | 1.5%   |
| Trustee                  | Central Depository Company of Pakistan Ltd (CDC)           |
| Auditor                  | Deloitte - Yousuf Adil. Chartered Accountants              |
| Asset Manager Rating     | AM2 + (Stable Outlook) (JCR-VIS)                           |
| Risk Profile of the Fund | Low  |
| Fund Stability Rating    | A(f) (JCR-VIS)   |
| Fund Manager             | Kashif Rafi  |
| Listing                  | Pakistan Stock Exchange                                    |

| TECHNICAL INFORMATION                           |     |
|---|-----|
| Leverage  | NIL |
| Weighted average time to maturity of net assets | 436 |
|   |     |

| TOP TFCs / SUKUK HOLDING (% OF TOTAL ASSETS) | September 30, 2017 |
|--|--------------------|
| MEEZAN BANK SUKUK II IIF                     | 6.42%              |
| DIB SUKUK (14-07-2017)                       | 4.09%              |
| FFCL SUKUK IIF                               | 2.65%              |
| K-ELECTRIC IIF NEW                           | 1.76%              |
| Total  | 14.92%             |
|  |                    |

| *DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA OF ASSIGNED CATEGORY |               |                 |       |        |  |
|--|---------------|-----------------|-------|--------|--|
| Name of Entity   | Exposure Type | % of Net Assets | Limit | Excess |  |
| -  | -             | 0%              | 0%    | 0%     |  |
|  |               |                 |       |        |  |

| PERFORMANCE | 31-Jul<br>2017 | YTD*  | St. Dev** | Sharpe<br>Ratio** | Alpha*** |
|-------------|----------------|-------|-----------|-------------------|----------|
| ABL-IIF     | 4.64%          | 3.86% | 0.63%     | -1.18             | 2.53%    |
| Benchmark   | 2.58%          | 2.43% | 0.01%     | -305.45           | N/A      |

\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) \*\* 12M Trailing Data

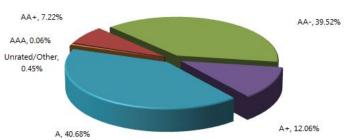
| ASSET ALLOCATION             | August 31,<br>2017 | September 30,<br>2017 |
|------------------------------|--------------------|-----------------------|
| Cash                         | 56.55%             | 68.68%                |
| Placements with Banks(TDRs)  | 16.83%             | 15.95%                |
| Placements with Banks (MM)   | 0.00%              | 0.00%                 |
| GOP Ijarah Sukuk             | 7.83%              | 0%                    |
| Corporate Sukuk              | 17.92%             | 14.92%                |
| Others including Receivables | 0.87%              | 0.45%                 |
| Total                        | 100%               | 100%                  |

|          | 3 month  | 6 month | 1 Year | 3 Year | 5 Year | Since Inception |
|----------|----------|---------|--------|--------|--------|-----------------|
| ABL-IIF* | 3.86%    | 4.24%   | 5.2%   | 6.72%  | 8.4%   | 10.75%          |
| Benchma  | rk 2.43% | 2.47%   | 2.64%  | 4.57%  | 5.41%  | 6.24%           |

\*Funds returns computed on Simple annualized basis / Performance data does not include cost incurred by investor in the form of sales load

#### **PORTFOLIO QUALITY (% OF TOTAL ASSETS)**





# NFOCUS ABLISLAMIC STOCK FUND



### INVESTMENT OBJECTIVE

To provide higher risk adjusted returns over the long term by investing in a diversified Islamic portfolio of equity instruments offering capital gain and dividends.

## **FUND MANAGER'S COMMENTS**

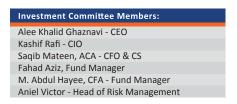
ABL-ISF declined by 0.56% in September 2017 against a positive return of 2.49% of the benchmark, reflecting an underperformance of 305 basis points. During the period under review, allocation to Cement sector decreased from 10.56% to 5.87%. As at September 30,

2017, ABL-ISF was 84.66% invested in equities and remaining in bank deposits. KMI-30 index posted a positive return of 2.49% in Sep'17 primarily owing to FTSE rebalancing. PSX witnessed net foreign inflow of USD28.3 million compared to net outflow in first two months of current fiscal year. Market showed strong resilience despite uncertain domestic political landscape and tension across the border. During the month, fertilizer sector performed well on account of jump in international urea prices. Moving

ahead, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 24.605million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1557 per unit.

The Scheme has total expense ratio (TER) of 0.83% (0.12% representing Government Levies and SECP Fee etc.). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 2.715 million.





#### **BASIC FUND INFORMATION**

| Fund Type                | Open-end  |
|--------------------------|---|
| Category                 | Islamic Equity Scheme                                     |
| Launch Date              | June 12, 2013   |
| Net Assets               | Rs 2397.12mn as at September 30, 2017                     |
| NAV                      | Rs 15.1726 as at September 30, 2017                       |
| Benchmark                | KMI-30 Index  |
| Dealing Days             | As Per Local Stock Exchanges                              |
| Cut-off time             | 4:00 PM   |
| Pricing Mechanism        | Forward   |
| Management Fees          | 2% p.a  |
| Front -end Load          | 2%  |
| Trustee                  | MCB Financial Services Limited                            |
| Auditor                  | M/S. A.F. Ferguson & Co, Chartered Accountants            |
| Asset Manager Rating     | AM2+ (JCR-VIS) (Stable outlook)                           |
| Risk Profile of the Fund | High  |
| Performance Ranking      | MFR 4-Star (JCR VIS) (Based on one Year weighted average) |
|                          | For the period ended December 31,2015.                    |
| Fund Manager             | M. Abdul Hayee, CFA                                       |
| Listing                  | Pakistan Stock Exchange                                   |

| Net Assets               | Rs 2397.12mn as at September 30, 2017                     |
|--------------------------|---|
| NAV                      | Rs 15.1726 as at September 30, 2017                       |
| Benchmark                | KMI-30 Index  |
| Dealing Days             | As Per Local Stock Exchanges                              |
| Cut-off time             | 4:00 PM   |
| Pricing Mechanism        | Forward   |
| Management Fees          | 2% p.a  |
| Front -end Load          | 2%  |
| Trustee                  | MCB Financial Services Limited                            |
| Auditor                  | M/S. A.F. Ferguson & Co, Chartered Accountants            |
| Asset Manager Rating     | AM2+ (JCR-VIS) (Stable outlook)                           |
| Risk Profile of the Fund | High  |
| Performance Ranking      | MFR 4-Star (JCR VIS) (Based on one Year weighted average) |
|                          | For the period ended December 31,2015.                    |
| Fund Manager             | M. Abdul Hayee, CFA                                       |
| Listing                  | Pakistan Stock Exchange                                   |
|                          |   |

| PERFORMANCE                                  | Sep - 17*            | YTD*               | St. Dev**            | Beta        | Alpha*** |
|--|----------------------|--------------------|----------------------|-------------|----------|
| ABL-ISF                                      | -0.56%               | -12.37%            | 19.48%               | 0.93        | 1.69%    |
| Benchmark                                    | 2.49%                | -9.10%             | 19.35%               | 1.00        | N/A      |
| *Funds returns computed on NAV to NAV with t | he dividend reinvest | ment (excluding sa | les load) ** 12M Tra | ailing Data |          |

| ASSET ALLOCATION | August 31,<br>2017 | September 30,<br>2017 |
|------------------|--------------------|-----------------------|
| Stock/Equities   | 91.37%             | 84.66%                |
| Bank Balances    | 8.24%              | 13.72%                |
| Others           | 0.39%              | 1.62%                 |
| Leverage         | NIL                | NIL                   |
| Total            | 100.00%            | 100.00%               |

|           | 3 month | 6 month | 1 Year | 3 Year | 5 Year | Since Inception |
|-----------|---------|---------|--------|--------|--------|-----------------|
| ABL-ISF   | -12.37% | -14.34% | 5.29%  | 55.80% | n/a    | 88.89%          |
| Benchmark | -9.10%  | -12.69% | 3.60%  | 47.67% | n/a    | 90.12%          |

| TOP TEN HOLDINGS (% OF TOTAL ASSETS) | August 31, 2017 | September 30, 2017 |
|--------------------------------------|-----------------|--------------------|
| Sui Northern Gas Pipelines Limited   | 9.07%           | 8.30%              |
| Thal Limited                         | 8.20%           | 7.30%              |
| Oil and Gas Development Co. Ltd.     | 4.57%           | 6.52%              |
| Mari Petroleum Company Limited       | 8.07%           | 6.41%              |
| Packages Limited                     | 5.60%           | 5.27%              |
| International Steels Limited         | 4.86%           | 4.78%              |
| I.C.I. Pakistan Limited              | 4.44%           | 4.41%              |
| Hub Power Company Limited            | 5.61%           | 4.05%              |
| Pakistan State Oil Company Limited   | 3.47%           | 3.66%              |
| Meezan Bank Limited                  | 3.29%           | 3.53%              |



# NFOCUS ABLISLAMIC DEDICATED FUND



### INVESTMENT OBJECTIVE

To provide capital appreciation to investors of 'Fund of Funds' schemes by investing in Shariah compliant equity securities.

### **FUND MANAGER'S COMMENTS**

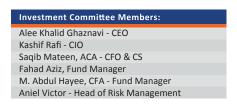
ABL-IDSF declined by 0.25% in September 2017 against 2.49% increase of the benchmark, reflecting an outperformance of 274 basis points. During the period under review, allocation to Cement Sector decreased from 8.11% to 5.27%. As at September 30, 2017, ABL-IDSF was 92.68% invested in equities and remaining in bank deposits.

KMI-30 index posted a positive return of 2.49% in Sep'17 primarily owing to FTSE rebalancing. PSX witnessed net foreign inflow of USD28.3 million compared to net outflow in first two months of current fiscal year. Market showed strong resilience despite uncertain domestic political landscape and tension across the border. During the month, fertilizer sector performed well on account of jump in international urea prices. Moving

ahead, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 1.553million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0071 per unit.

The Scheme has total expense ratio (TER) of 0.83% (0.11% representing Government Levies and SECP Fee etc.). TER also includes the provision of sales & marketing expenses with 0.4% p.a. of Net Assets amounting to PKR 2.182 million.





#### **BASIC FUND INFORMATION**

| Fund Type                | Open-end                                       |
|--------------------------|--|
| Category                 | Islamic Equity Scheme                          |
| Launch Date              | December 20, 2016                              |
| Net Assets               | Rs 1946.31mn as at September 30, 2017          |
| NAV                      | Rs 8.877 as at September 30, 2017              |
| Benchmark                | KMI-30 Index                                   |
| Dealing Days             | As Per Local Stock Exchanges                   |
| Cut-off time             | 4:00 PM  |
| Pricing Mechanism        | Forward  |
| Management Fees          | 2% p.a   |
| Front -end Load          | NIL  |
| Trustee                  | MCB Financial Services Limited                 |
| Auditor                  | M/S. A.F. Ferguson & Co, Chartered Accountants |
| Asset Manager Rating     | AM2+ (JCR-VIS) (Stable outlook)                |
| Risk Profile of the Fund | High   |
| Performance Ranking      | N/A  |
| Fund Manager             | M. Abdul Hayee, CFA                            |
| Listing                  | Pakistan Stock Exchange                        |

| PERFORMANCE | Sep - 17* | YTD*    | St. Dev** | Beta | Alpha*** |
|-------------|-----------|---------|-----------|------|----------|
| ABL-IDSF    | -0.25%    | -11.98% | N/A       | N/A  | N/A      |
| Benchmark   | 2.49%     | -9.10%  | N/A       | N/A  | N/A      |

\*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) \*\* 12M Trailing Data

| ASSET ALLOCATION | August 31,<br>2017 | September 30,<br>2017 |
|------------------|--------------------|-----------------------|
| Stock/Equities   | 96.68%             | 92.68%                |
| Bank Balances    | 2.76%              | 5.60%                 |
| Others           | 0.56%              | 1.72%                 |
| Leverage         | NIL                | NIL                   |
| Total            | 100.00%            | 100.00%               |
|                  |                    |                       |

|           | 3 month | 6 month | 1 Year | 3 Year | 5 Year | Since Inception |
|-----------|---------|---------|--------|--------|--------|-----------------|
| ABL-IDSF  | -11.98% | -13.83% | n/a    | n/a    | n/a    | -9.46%          |
| Benchmark | -9.10%  | -12.69% | n/a    | n/a    | n/a    | -11.49%         |

| TOP TEN HOLDINGS (% OF TOTAL ASSETS) | August 31, 2017 | September 30, 2017 |
|--------------------------------------|-----------------|--------------------|
| Sui Northern Gas Pipelines Limited   | 9.35%           | 8.45%              |
| Mari Petroleum Company Limited       | 8.17%           | 8.13%              |
| Pakistan State Oil Company Limited   | 7.19%           | 7.48%              |
| Thal Limited                         | 8.11%           | 7.15%              |
| Oil and Gas Development Co. Ltd.     | 4.98%           | 5.95%              |
| Packages Limited                     | 6.16%           | 5.72%              |
| I.C.I. Pakistan Limited              | 5.39%           | 5.29%              |
| Hub Power Company Limited            | 5.04%           | 4.37%              |
| Millat Tractors Limited              | 3.61%           | 3.82%              |
| Meezan Bank Limited                  | 3.53%           | 3.74%              |





#### ESTMENT OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants

### ND MANAGER'S COMMENTS

ABL Pension Fund - Debt Sub Fund posted an annualized yield 5.03% during the month of September'17. During the month, exposure in T-bills reduced from 79.58% to 72.55% and Corporate Sukuks increased from 15.84% to 15.91% during September'17. At month end, portfolio comprised of 72.55%, T-bills, while cash at bank and investment in Corporate sukuks stood at 11.19% & 15.91% respectively. Going forward, we intend to maintain a low duration portfolio in order to avoid volatility.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 169,489, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.3040 per unit.

ABL Pension Fund - Money Market Sub Fund generated an annualized return of 3.39% in September'17. Since Inception basis, ABLPF - MMSF yielded an annualized return of 4.83% respectively. At the end of the month, cash in bank increased from 41.42% to 54.99%, while exposure in T-bills decreased to 44.62% from 58.26%. Going forward, we intend to maintain a low duration portfolio in order to avoid volatility in returns.

| Investment Committee Members:          |
|--|
| Alee Khalid Ghaznavi - CEO             |
| Kashif Rafi - CIO                      |
| Saqib Mateen, ACA - CFO & CS           |
| Fahad Aziz, Fund Manager               |
| M. Abdul Hayee, CFA - Fund Manager     |
| Aniel Victor - Head of Risk Management |
|  |

## BASIC FUND INFORMATION

| Fund Type                | Open-end  |
|--------------------------|---|
| Category                 | Voluntary Pension Scheme                          |
| Launch Date              | August 20th,2014                                  |
| Dealing Days             | As Per Banking Days                               |
| Cut-off time             | 4.00 pm   |
| Pricing Mechanism        | Forward   |
| Management Fees          | 1.5 % p.a. on average Net Assets of each Sub-Fund |
| Front -end Load          | Maximum of 3 % on all Contributions,              |
|                          | unless exempt under the Offering Document         |
| Trustee                  | Central Depository Company of Pakistan Ltd (CDC)  |
| Auditor                  | Deloitte – Yousuf Adil – Chartered Accountants    |
| Asset Manager Rating     | AM2+ (Stable Outlook) (JCR-VIS)                   |
| Fund Stability Rating    | NA  |
| Risk Profile of the Fund | Investor dependent                                |
| Fund Manager             | M. Abdul Hayee, CFA                               |

| TECHNICAL INFORMATION         | APF-DSF       | APF-MMSF      | APF-ESF        |
|-------------------------------|---------------|---------------|----------------|
| Fund Size (PKR Millions)      | 77.792        | 44.200        | 98.255         |
| NAV                           | 139.5351      | 115.0458      | 162.9359       |
| EQUITY SUB-FUND (% OF TOTAL A | SSETS) August | 31, 2017 Sept | ember 30, 2017 |

| EQUITY SUB-FUND (% OF TOTAL ASSETS) | August 31, 2017 | September 30, 2017 |
|-------------------------------------|-----------------|--------------------|
| Thal Limited                        | 7.87%           | 7.43%              |
| Lucky Cement Limited                | 6.31%           | 5.97%              |
| Mari Petroleum Company Limited      | 5.49%           | 5.75%              |
| Nishat Mills Limited                | 5.39%           | 5.47%              |
| I.C.I. Pakistan Limited             | 5.47%           | 5.42%              |
| Pakistan State Oil Company Limited  | 5.07%           | 5.33%              |
| Habib Bank Limited                  | 5.04%           | 5.13%              |
| Engro Corporation Limited           | 4.28%           | 4.57%              |
| Honda Atlas Cars (Pakistan) Limited | 4.48%           | 4.40%              |
| Packages Limited                    | 3.87%           | 3.63%              |
| Total                               | 53.27%          | 53.11%             |

#### DISCLOSURE IN COMPLIANCE WITH SECP'S DIRCETION NO # 23 OF 2016

#### APF DEBT SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.54% (0.07% representing Government Levies and SECP Fee etc.).

#### APF MONEY MARKET SUB FUND

Scheme has also mantained Total expense ratio (TER) 0.57% (0.07% representing Government Levies and SECP Fee etc).

#### APF EQUITY SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.54% (0.07% representing Government Levies and SECP Fee etc.).

| *DETAILS OF N   | ION-COMPLIANT INVESTME | NT WITH THE INVESTMENT C | RITERIA OF ASSIG | NED CATEGORY      |
|-----------------|------------------------|--------------------------|------------------|-------------------|
| Name<br>of Fund | Exposure Type          | % of Net Assets          | Limit            | Excess /<br>Short |
| -               | -                      | -                        | -                | _                 |

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 88,030, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.2291 per unit.

ABL Pension Fund - Equity Sub Fund increased by 1.20% in Sep'17. KSE-100 index posted a positive return of 2.9% in Sep 17 primarily owing to FTSE rebalancing. PSX witnessed net foreign inflow of USD28.3 million compared to net outflow in first two months of current fiscal year. Market showed strong resilience despite uncertain domestic political landscape and tension across the border. During the month, fertilizer sector performed well on account of jump in international urea prices. Moving ahead, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 629,693, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 1.0442per unit.

| PERFORMANCE  | APF-DSF | APF-MMSF | APF-ESF |
|--------------|---------|----------|---------|
| September-17 | 5.03%   | 3.39%    | 1.20%   |
| YTD          | 3.80%   | 3.90%    | -12.86% |

| APF DEBT SUB FUND            | August 31 2017 | September 30 2017 |
|------------------------------|----------------|-------------------|
| Cash                         | 4.10%          | 11.19%            |
| Placements with Banks (TDRs) | 0.00%          | 0.00%             |
| Corporate Sukuk              | 15.84%         | 15.91%            |
| T-Bills                      | 79.58%         | 72.55%            |
| PIBs                         | 0.00%          | 0.00%             |
| Others Including Receivables | 0.47%          | 0.35%             |
| Total                        | 100.00%        | 100.00%           |

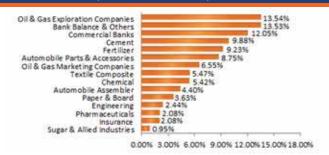
| APF MONEY MARKET SUB FUND    | August 31 2017 | September 30 2017 |
|------------------------------|----------------|-------------------|
| Cash                         | 41.42%         | 54.99%            |
| Corporate Sukuk              | 0.00%          | 0.00%             |
| PIBs                         | 0.00%          | 0.00%             |
| T-Bills                      | 58.26%         | 44.62%            |
| Others Including Receivables | 0.31%          | 0.39%             |
| Total                        | 100.00%        | 100.00%           |

| APF EQUITY SUB FUND | August 31 2017 | September 30 2017 |
|---------------------|----------------|-------------------|
| Stock/Equities      | 87.94%         | 86.47%            |
| Bank Balances       | 11.64%         | 12.45%            |
| T-Bills             | 0.00%          | 0.00%             |
| Others              | 0.43%          | 1.08%             |
| Leverage            | NIL            | NIL               |
| Total               | 100.00%        | 100.00%           |

|            | 3 month | 6 month | 1 Year | 3 Year | 5 Year | Since Inception |
|------------|---------|---------|--------|--------|--------|-----------------|
| APF-DSF*   | 3.80%   | 3.82%   | 4.66%  | 12.64% | -      | 12.69%          |
| APF- MMSF* | 3.90%   | 3.80%   | 3.92%  | 4.76%  | -      | 4.83%           |
| APF- ESF** | -12.86% | -14.96% | 4.77%  | 62.57% | -      | 62.94%          |

<sup>\*</sup>Fund returns are computed on simple annualized basis.

#### **SECTOR ALLOCATION (% OF EQUITY SUB-FUND)**



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Frund returns are computed on simple annualized basis. Performance data does not include cost incurred by investor in the form of sales load.

# FIHI ABLISLAMIC PENSION FUND



### IVESTMENT OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants

### **FUND MANAGER'S COMMENTS**

ABL Islamic Pension fund - Debt Sub Fund posted a return of 2.07% in September'17. Other than GoP Ijarah Sukuk, portfolio comprised of 10.40% allocated in Corporate Sukuk and 7.52% placed as cash at banks. Going forward, we intend to maintain the current portfolio allocations as we expect price appreciation in Ijara / Corporate Sukuks in the near term owing to the lack of shariah complaint instruments in the market.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 73,755, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1794 per unit

tune of Rs. 13,755, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1794 per unit. ABL Islamic Pension Fund - Money Market SubFund generated an annualized return of 1.45% in September'17. Fund size remained largely stable and closed at PKR 36.748 million. During the month significant allocation was maintained as bank deposits (i.e. 70.59%) owing to better deposit rates offered by banks while remaining 28.49% of the portfolio was placed in GoP Ijarah Sukuks.

| Investment Committee Members:          |  |
|--|--|
| Alee Khalid Ghaznavi - CEO             |  |
| Kashif Rafi - CIO                      |  |
| Saqib Mateen, ACA - CFO & CS           |  |
| Fahad Aziz, Fund Manager               |  |
| M. Abdul Hayee, CFA - Fund Manager     |  |
| Aniel Victor - Head of Risk Management |  |

#### BASIC FUND INFORMATION

| Fund Type                | Open-end  |
|--------------------------|---|
| Category                 | Voluntary Pension Scheme                          |
| Launch Date              | August 20th,2014                                  |
| Dealing Days             | As Per Banking Days                               |
| Cut-off time             | 4.00 pm   |
| Pricing Mechanism        | Forward   |
| Management Fees          | 1.5 % p.a. on average Net Assets of each Sub-Fund |
| Front -end Load          | Maximum of 3 % on all Contributions,              |
|                          | unless exempt under the Offering Document         |
| Trustee                  | Central Depository Company of Pakistan Ltd (CDC)  |
| Auditor                  | Deloitte – Yousuf Adil – Chartered Accountants    |
| Asset Manager Rating     | AM2+ (Stable Outlook) (JCR-VIS)                   |
| Fund Stability Rating    | NA  |
| Risk Profile of the Fund | Investor dependent                                |
| Fund Manager             | M. Abdul Hayee, CFA                               |

| TECHNICAL INFORMATION    | APF-IDSF | APF-IMMSF | APF-IESF |
|--------------------------|----------|-----------|----------|
| Fund Size (PKR Millions) | 46.8976  | 36.7481   | 79.5138  |
| NAV                      | 114.1029 | 111.5451  | 167.8858 |

| EQUITY SUB-FUND (% OF TOTAL ASSETS) | August 31, 2017 | September 30, 2017 |
|-------------------------------------|-----------------|--------------------|
| Thal Limited                        | 10.79%          | 8.92%              |
| Engro Fertilizers Limited           | 7.77%           | 8.36%              |
| Mari Petroleum Company Limited      | 7.35%           | 7.63%              |
| Lucky Cement Limited                | 7.31%           | 6.85%              |
| Pakistan State Oil Company Limited  | 6.55%           | 6.83%              |
| I.C.I. Pakistan Limited             | 6.67%           | 6.55%              |
| Nishat Mills Limited                | 6.03%           | 6.06%              |
| Engro Corporation Limited           | 5.63%           | 5.96%              |
| Oil and Gas Development Co. Ltd.    | 5.02%           | 5.24%              |
| Packages Limited                    | 5.26%           | 4.89%              |
| Total                               | 68.83%          | 67.28%             |

#### DISCLOSURE IN COMPLIENCE WITH SECP'S DIRCETION NO # 23 OF 2016

#### APF ISLAMIC DEBT SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.58% (0.07% representing Government Levies and SECP Fee etc).

#### APF ISLAMIC MONEY MARKET SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.60% (0.07% representing Government Levies and SECP Fee etc).

#### APF ISLAMIC EQUITY SUB FUND

The Scheme has also mantained Total expense ratio (TER) 0.57% (0.07% representing Government Levies and SECP Fee etc).

| *DETAILS OF N   | ION-COMPLIANT INVESTME | NT WITH THE INVESTMENT C | RITERIA OF ASSIG | NED CATEGORY      |
|-----------------|------------------------|--------------------------|------------------|-------------------|
| Name<br>of Fund | Exposure Type          | % of Net Assets          | Limit            | Excess /<br>Short |
| -               | -                      | -                        | -                | -                 |

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 39,909, had the same not been made, the NAV per unit of the scheme would have

tune of Rs. 39,909, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.1211 per unit.

ABL Islamic Pension Fund - Equity Sub Fund increased by 1.26% in the month of September'17. KMI-30 index posted a positive return of 2.49% in Sep'17 primarily owing to FTSE rebalancing. PSX witnessed net foreign inflow of USD28.3 million compared to net outflow in first two months of current fiscal year. Market showed strong resilience despite uncertain domestic political landscape and tension across the border. During the month, fertilizer sector performed well on account of jump in international urea prices. Moving ahead, positive stance is intact based on strong corporate earnings, abundant domestic liquidity and attractive valuation.

The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 633,377, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 1.3373 per unit.

| PERFORMANCE   | APF-IDSF | APF-IMMSF | APF-IESF |  |
|---|----------|-----------|----------|--|
| September-17  | 2.07%    | 1.45%     | 1.26%    |  |
| YTD   | -0.73%   | 1.02%     | -10.20%  |  |
| *Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load) |          |           |          |  |

| APF ISLAMIC DEBT SUB FUND    | August 31 2017 | September 30 2017 |
|------------------------------|----------------|-------------------|
| Cash                         | 7.96%          | 7.52%             |
| GoP Ijarah Sukuk             | 79.97%         | 80.33%            |
| Corporate Sukuk              | 10.49%         | 10.40%            |
| Others Including Receivables | 1.58%          | 1.75%             |
| Total                        | 100.00%        | 100.00%           |

| APF ISLAMIC MONEY MARKET SUB FUND | August 31 2017 | September 30 2017 |
|-----------------------------------|----------------|-------------------|
| Cash                              | 70.97%         | 70.59%            |
| GoP Ijarah Sukuk                  | 28.21%         | 28.49%            |
| Corporate Sukuk                   | 0.00%          | 0.00%             |
| Others Including Receivables      | 0.82%          | 0.92%             |
| Total                             | 100.00%        | 100.00%           |

| APF ISLAMIC EQUITY SUB FUND | August 31 2017 | September 30 2017 |
|-----------------------------|----------------|-------------------|
| Shariah Compliant Equities  | 97.19%         | 90.86%            |
| Bank Balances               | 2.55%          | 7.89%             |
| Others                      | 0.26%          | 1.25%             |
| Leverage                    | NIL            | NIL               |
| Total                       | 100.00%        | 100.00%           |

|             | 3 month | 6 month | 1 Year | 3 Year | 5 Year | Since Inception |
|-------------|---------|---------|--------|--------|--------|-----------------|
| APF-IDSF*   | -0.73%  | 2.00%   | 3.18%  | 4.53%  | -      | 4.53%           |
| APF- IMMSF* | 1.02%   | 2.13%   | 2.64%  | 3.68%  | -      | 3.71%           |
| APF- IESF** | -10.20% | -13.26% | 5.70%  | 68.06% | -      | 67.89%          |

<sup>\*</sup>Fund returns are computed on simple annualized basis. Performance data does not include cost incurred by investor in the form of sales load



"Disclaimer: This publication is for informational purposes only and nothing here in should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends /returns there on are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the offering document to understand the investment policies and the risk involved including risk disclosures for special features.

# ABL FINANCIAL PLANNING FUND

### **INVESTMENT OBJECTIVE**

To generate returns on investment as per the respective allocation plan by investing in mutual funds in line with the risk tolerance of the investor.

#### **Investment Committee Members:**

Alee Khalid Ghaznavi - CEO Kashif Rafi - CIO Saqib Mateen, ACA - CFO & CS Fahad Aziz, Fund Manager M. Abdul Hayee, CFA - Fund Manager Aniel Victor - Head of Risk Management

### **BASIC FUND INFORMATION**

| Fund Type                | Open-end  |
|--------------------------|---|
| Category                 | Fund of funds scheme  |
| Launch Date              | December 31 <sup>st</sup> ,2015                             |
| Benchmark                | Weighted average return of KSE-100 Index and average        |
|                          | 6 month deposit rate of three Banks                         |
| Dealing Days             | Monday to Friday  |
| Pricing Mechanism        | Forward   |
| Cut-off time             | 4.00 pm   |
| Management Fees          | NIL (upto 1.50% p.a. on the value of underlying             |
|                          | Funds not managed by ABLAMC)                                |
| Load                     | Upto 2%(Frontend), SAP:1.5% (Backend-Contingent)            |
| Trustee                  | MCB Financial Services Limited (MCBFSL)                     |
| Auditor                  | Deloitte - Yousuf Adil . Chartered Accountants              |
| Asset Manager Rating     | AM2+ (Stable Outlook) (JCR-VIS)                             |
| Risk Profile of the Fund | Low to High   |
| Fund Manager             | Kashif Rafi   |
| Listing                  | Pakistan Stock Exchange                                     |
| TER                      | Conv: 0.14% (0.03% including Gop Levy and SECP FEE etc)     |
|                          | Active: 0.1% (0.03% including Gop Levy and SECP FEE etc)    |
|                          | Strategic: 0.1% (0.03% including Gop Levy and SECP FEE etc) |

Conv: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 1.001 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.3589 per unit.

Active: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 3.53 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.4755 per unit.

Strategic: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.104 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0117 per unit.

### **ASSET ALLOCATION**

| CONSERVATIVE PLAN   | August 31,<br>2017   | September 30,<br>2017                               |  |
|---|--|---|--|
| Equity Funds  | 17.15%   | 17.21%  |  |
| Income Funds  | 76.11%   | 76.69%  |  |
| Money Market Funds  | 5.00%  | 5.11%   |  |
| Cash  | 0.75%  | 0.52%   |  |
| Others  | 0.99%  | 0.48%   |  |
| Total   | 100.00%  | 100.00%   |  |
| ACTIVE ALLOCATION PLAN  | August 31,<br>2017   | September 30,<br>2017                               |  |
| Equity Funds  | 68.20%   | 68.56%  |  |
| Income Funds  | 0.00%  | 0.00%   |  |
| Money Market Funds  | 30.66%   | 30.94%  |  |
| Cash  | 1.21%  | 0.43%   |  |
| Others  | -0.07%   | 0.08%   |  |
| Total   | 100.00%  | 100.00%   |  |
| STRATEGIC ALLOCATION PLAN   | August 31,<br>2017   | September 30,<br>2017                               |  |
|   |  |   |  |
| Equity Funds  | 13.39%   | 13.40%  |  |
|   | 13.39%<br>80.33%   | 13.40%<br>80.29%                                    |  |
| Equity Funds<br>Income Funds<br>Money Market Funds  | 20.0071  |   |  |
| Income Funds  | 80.33%   | 80.29%  |  |
| Income Funds Money Market Funds   | 80.33%<br>5.86%  | 80.29%<br>5.85%                                     |  |
| Income Funds Money Market Funds Cash  | 80.33%<br>5.86%<br>0.34%                                   | 80.29%<br>5.85%<br>0.45%                            |  |
| Income Funds Money Market Funds Cash Others   | 80.33%<br>5.86%<br>0.34%<br>0.08%                          | 80.29%<br>5.85%<br>0.45%<br>0.01%                   |  |
| Income Funds<br>Money Market Funds<br>Cash<br>Others<br>Total                             | 80.33%<br>5.86%<br>0.34%<br>0.08%<br>100.00%               | 80.29%<br>5.85%<br>0.45%<br>0.01%<br>100.00%        |  |
| Income Funds Money Market Funds Cash Others Total TECHNICAL INFORMATION                   | 80.33%<br>5.86%<br>0.34%<br>0.08%<br>100.00%<br>Net Assets | 80.29%<br>5.85%<br>0.45%<br>0.01%<br>100.00%        |  |
| Income Funds Money Market Funds Cash Others Total TECHNICAL INFORMATION Conservative Plan | 80.33%<br>5.86%<br>0.34%<br>0.08%<br>100.00%<br>Net Assets | 80.29%<br>5.85%<br>0.45%<br>0.01%<br>100.00%<br>NAV |  |

| PERFORMANCE     |          |              |          |                   |          |           |  |
|-----------------|----------|--------------|----------|-------------------|----------|-----------|--|
|                 |          | Conservative |          | Active Allocation |          | Strategic |  |
|                 | Returns* | Benchmark    | Returns* | Benchmark         | Returns* | Benchmark |  |
| Sep-17          | 0.29%    | 0.95%        | 0.16%    | 2.20%             | 0.32%    | 0.85%     |  |
| YTD             | -1.60%   | -0.42%       | -9.25%   | -6.37%            | -3.30%   | -1.55%    |  |
| 3 Months        | -1.60%   | -0.42%       | -9.25%   | -6.37%            | -3.30%   | -1.55%    |  |
| 6 Months        | -0.98%   | 0.31%        | -11.21%  | -9.30%            | -4.61%   | -3.03%    |  |
| Since Inception | 13.38%   | 13.53%       | 13.97%   | 12.66%            | -2.75%   | -1.80%    |  |

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

<sup>\*</sup>Funds returns computed on Absolute basis. Performance data does not include cost incurred by investor in the form of sales load

#### INVESTMENT OBJECTIVE

To generate returns on investment as per the respective allocation plan by investing in Shariah compliant mutual funds in line with the risk tolerance of the investor.

#### Investment Committee Members:

Alee Khalid Ghaznavi - CEO Kashif Rafi - CIO Saqib Mateen, ACA - CFO & CS Fahad Aziz, Fund Manager M. Abdul Hayee, CFA - Fund Manager Aniel Victor - Head of Risk Management

#### BASIC FUND INFORMATION

| Open-end   |
|--|
| Shariah compliant fund of funds scheme                           |
| December 23rd,2015   |
| Weighted average return of KMI-30 Index and average              |
| 6 month deposit rate of three Islamic Banks                      |
| Monday to Friday   |
| Forward  |
| 4.00 pm  |
| NIL (upto 1.50% p.a. on the value of underlying                  |
| Funds not managed by ABLAMC)                                     |
| Up to 2% (Front-end), **(Back end-Contingent)                    |
| MCB Financial Services Limited (MCBFSL)                          |
| Deloitte - Yousuf Adil . Chartered Accountants                   |
| AM2+ (Stable Outlook) (JCR-VIS)                                  |
| Low to High  |
| Kashif Rafi  |
| Conv: 0.16% (0.03% including Gop Levy and SECP FEE etc)          |
| Aggressive: 0.09% (0.03% including Gop Levy and SECP FEE etc)    |
| Active: 0.09% (0.03% including Gop Levy and SECP FEE etc)        |
| Strategic: 0.1% (0.03% including Gop Levy and SECP FEE etc)      |
| Strategic II: 0.1% (0.03% including Gop Levy and SECP FEE etc)   |
| Strategic III: 0.1% (0.03% including Gop Levy and SECP FEE etc)  |
| Strategic IV: 0.004% (0.01% including Gop Levy and SECP FEE etc) |
|  |

Cony: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.93 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.3422 per unit.

Aggressive: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 1.789 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.5394 per

Active: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 6.116 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.4396 per unit.

Strategic: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 2.752 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.2958 per

Strategic II: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.252 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.0263 per

Strategic III: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs. 0.084 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0.007 per unit. Strategic IV: The Scheme has maintained the provision against Sindh Workers' Welfare Fund's Liability to the tune of Rs.0 million, had the same not been made, the NAV per unit of the scheme would have been higher by Rs. 0 per unit.

# ASSET ALLOCATION

| CONSERVATIVE PLAN             | August 31,<br>2017 | September 30<br>2017 |
|-------------------------------|--------------------|----------------------|
| Equity Funds                  | 17.96%             | 17.88%               |
| Income Funds                  | 75.33%             | 75.81%               |
| Cash                          | 3.47%              | 5.43%                |
| Others                        | 3.24%              | 0.88%                |
| Total                         | 100.00%            | 100.00%              |
| AGGRESSIVE PLAN               | August 31,<br>2017 | September 30         |
| Equity Funds                  | 67.53%             | 67,58%               |
| Income Funds                  | 27.02%             | 27.23%               |
| Cash                          | 5.50%              | 5.14%                |
| Others                        | -0.05%             | 0.05%                |
| Total                         |                    |                      |
| TOTAL                         | 100.00%            | 100.00%              |
| ACTIVE ALLOCATION PLAN        | August 31,<br>2017 | September 30<br>2017 |
| Equity Funds                  | 66.24%             | 66.98%               |
| Income Funds                  | 25.12%             | 25.62%               |
| Cash                          | 7.15%              | 7.35%                |
| Others                        | 1.49%              | 0.05%                |
| Total                         | 100.00%            | 100.00%              |
| STRATEGIC ALLOCATION PLAN     | August 31,<br>2017 | September 30         |
| Equity Funds                  | 53.85%             | 53.83%               |
| Income Funds                  | 39.66%             | 39.97%               |
| Cash                          | 6.36%              | 6.15%                |
| Others                        | 0.13%              | 0.05%                |
| Total                         | 100.00%            | 100.00%              |
| Total                         |                    |                      |
| STRATEGIC ALLOCATION PLAN-II  | August 31,<br>2017 | September 30<br>2017 |
| Equity Funds                  | 38.10%             | 38.41%               |
| Income Funds                  | 48.61%             | 60.39%               |
| Cash                          | 13.16%             | 1.15%                |
| Others                        | 0.12%              | 0.06%                |
| Total                         | 100.00%            | 100.00%              |
| STRATEGIC ALLOCATION PLAN-III | August 31,<br>2017 | September 30         |
| Equity Funds                  | 15.21%             | 15.22%               |
| Income Funds                  | 79.46%             | 80.10%               |
| Cash                          | 5.07%              | 4.63%                |
| Others                        | 0.25%              | 0.05%                |
| Total                         | 100.00%            | 100.00%              |
| STRATEGIC ALLOCATION PLAN-IV  | August 31,<br>2017 | September 30         |
|                               | 0.00%              | 9.08%                |
| Equity Funds                  |                    | 5.06%                |
| Equity Funds                  |                    | 02 2/10/             |
| Income Funds                  | 0.00%              | 83.24%               |
| Income Funds<br>Cash          | 0.00%<br>0.00%     | 7.50%                |
| Income Funds                  | 0.00%              |                      |

| TECHNICAL INFORMATION         | Net Assets    | NAV      |
|-------------------------------|---------------|----------|
| Conservative Plan             | 298,702,037   | 109.8779 |
| Aggressive Plan               | 357,412,235   | 107.7752 |
| Active Allocation Plan        | 1,464,067,149 | 105.2267 |
| Strategic Allocation Plan     | 977,606,137   | 105.1031 |
| Strategic Allocation Plan II  | 903,232,227   | 94.4023  |
| Strategic Allocation Plan III | 1,157,383,085 | 97.2915  |
| Strategic Allocation Plan IV  | 762,571,154   | 100.2349 |
| Leverage is NIL for all Plans |               |          |

| PERFORMANCE     |         |           |         |           |          |            |         |           |         |           |         |            |
|-----------------|---------|-----------|---------|-----------|----------|------------|---------|-----------|---------|-----------|---------|------------|
| Period*         | Conser  | vative    | Agg     | ressive   | Active . | Allocation |         | Strategic | Stra    | ategic II | Stra    | itegic III |
|                 | Returns | Benchmark | Returns | Benchmark | Returns  | Benchmark  | Returns | Benchmark | Returns | Benchmark | Returns | Benchmark  |
| Sep-17          | 0.21%   | 0.67%     | -0.04%  | 1.88%     | -0.06%   | 1.91%      | -0.05%  | 1.57%     | 0.08%   | 1.28%     | 0.24%   | 0.59%      |
| YTD             | -1.89%  | -1.35%    | -8.11%  | -6.31%    | -8.61%   | -6.91%     | -6.81%  | -4.81%    | -6.73%  | -5.03%    | -2.74%  | -1.87%     |
| 3 Months        | -1.89%  | -1.35%    | -8.11%  | -6.31%    | -8.61%   | -6.91%     | -6.81%  | -4.81%    | -6.73%  | -5.03%    | -2.74%  | -1.87%     |
| 6 Months        | -1.34%  | -1.56%    | -9.48%  | -8.73%    | -11.22%  | -11.08%    | -9.86%  | -9.63%    | -10.35% | -10.25%   | -2.78%  | -2.98%     |
| Since Inception | 11.80%  | 11.25%    | 19.20%  | 22.45%    | 11.90%   | 11.50%     | 6.32%   | 4.03%     | -5.60%  | -7.73%    | -2.41%  | -2.88%     |

| Period*         | Strategic IV |           |  |  |  |  |
|-----------------|--------------|-----------|--|--|--|--|
|                 | Returns      | Benchmark |  |  |  |  |
| Sep-17          | 0.23%        | -0.04%    |  |  |  |  |
| YTD             | 0.23%        | -0.04%    |  |  |  |  |
| 3 Months        | n/a          | n/a       |  |  |  |  |
| 6 Months        | n/a          | n/a       |  |  |  |  |
| Since Inception | 0.23%        | -0.04%    |  |  |  |  |

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)
\*Funds returns computed on Absolute basis. Performance data does not include cost incurred by investor in the form of sales load

# IN FOCUS

#### **Last 5 Years Performance**

#### **Since Inception Performance**

|                   | FY'13  | FY'14  | FV/1F  | FV/16    | FY'17  | FY'09  | FY'10  | FY'11  | EV/12   | FY'13   | FY'14   | FV/1F   | FY'16   | FY'  |
|-------------------|--------|--------|--------|----------|--------|--------|--------|--------|---------|---------|---------|---------|---------|------|
| ABL IF            |        |        | FY'15  | FY'16    |        |        |        |        | FY'12   |         |         | FY'15   |         |      |
|                   | 9.88%  | 8.19%  | 14.20% | 7.19%    | 5.85%  | 14.34% | 11.29% | 12.26% | 13.16%  | 13.50%  | 13.50%  | 15.24%  | 15.16%  | 15.0 |
| Benchmark         | 9.96%  | 9.81%  | 9.01%  | 6.54%    | 6.10%  | 13.48% | 12.90% | 13.05% | 12.87%  | 12.26%  | 11.84%  | 11.42%  | 10.79%  | 10.4 |
|                   |        |        |        |          |        |        |        |        |         | 1       |         |         | 1       |      |
| ABL SF            | 55.87% | 32.90% | 27.11% | 9.91%    | 33.21% | -0.17% | 32.43% | 71.06% | 116.12% | 236.86% | 347.69% | 469.07% | 525.44% | 733. |
| Benchmark         | 35.95% | 25.96% | 5.67%  | 0.37%    | 22.44% | -0.42% | 25.69% | 52.39% | 56.81%  | 113.18% | 168.52% | 183.75% | 184.79% | 248. |
|                   |        |        |        |          |        |        |        |        |         |         |         |         |         |      |
| ABL CF            | 9.13%  | 8.18%  | 9.37%  | 5.78%    | 5.41%  | -      | -      | 11.88% | 12.18%  | 11.87%  | 11.65%  | 12.06%  | 11.58%  | 12.0 |
| Benchmark         | 6.62%  | 6.57%  | 6.06%  | 3.81%    | 4.96%  | _      | _      | 7.49%  | 7.49%   | 7.19%   | 7.03%   | 6.83%   | 6.32%   | 6.1  |
|                   |        |        | 1      |          |        |        | 1      |        |         |         |         |         |         |      |
| ABL IIF           | 9.22%  | 8.88%  | 8.69%  | 5.82%    | 5.68%  | -      | _      | 10.16% | 11.12%  | 11.15%  | 11.30%  | 11.56%  | 11.15%  | 10.9 |
| Benchmark         | 6.63%  | 6.78%  | 6.61%  | 5.10%    | 3.05%  | _      | -      | 9.30%  | 8.34%   | 7.75%   | 7.51%   | 7.32%   | 6.94%   | 6.3  |
| Deficilitation    | 0.0370 | 0.7070 | 0.0270 | 3.1070   | 5.0570 |        |        | 3.3070 | 0.5470  | 7.7370  | 7.5170  | 7.5270  | 0.5470  | 0.5  |
| ABL GSF           | 11.79% | 9.17%  | 15.14% | 8.03%    | 5.10%  | -      |        | -      | 10.68%  | 11.85%  | 11.48%  | 13.75%  | 13.37%  | 12.8 |
| Benchmark         | 8.84%  | 8.82%  | 8.00%  | 5.67%    | 5.85%  | -      | -      | _      | 10.52%  | 9.46%   | 9.21%   | 8.87%   | 8.17%   | 7.7  |
| Delicilliark      | 0.0470 | 0.0270 | 0.0070 | 3.0770   | 3.0370 |        |        | _      | 10.32/0 | 3.4076  | 3.2170  | 0.0770  | 0.1770  | /./  |
| ABL ISF           | -3.24% | 24.66% | 29.03% | 5.58%    | 31.18% | -      |        |        | _       | -3.24%  | 20.63%  | 55.64%  | 64.32%  | 115. |
|                   |        |        |        |          |        | -      |        |        |         |         |         |         |         |      |
| Benchmark         | -2.30% | 29.89% | 20.10% | 15.53%   | 18.80% |        | -      | -      | -       | -2.30%  | 26.90%  | 52.40%  | 76.07%  | 109. |
| ABL IDSF          | -      | -      | -      | -        | 2 969/ | -      | _      | -      | _       | -       | _       | -       | _       | 2.8  |
|                   |        |        |        |          | 2.86%  |        |        |        |         |         |         |         |         |      |
| Benchmark         | -      | -      | -      | -        | -2.62% | -      | -      | -      | -       | -       | -       | -       | -       | -2.6 |
| 401.05            |        |        |        |          |        |        |        |        |         |         |         |         |         |      |
| ABL PF            |        |        |        |          |        |        |        |        |         |         |         |         |         |      |
| DSF               | -      | -      | 20.92% | 12.14%   | 4.42%  | -      | -      | -      | -       | -       | -       | 20.92%  | 17.37%  | 13.3 |
| MMSF              | -      | -      | 6.14%  | 4.15%    | 3.89%  | -      | -      | -      | -       | -       | -       | 6.14%   | 5.18%   | 4.8  |
| ESF               | -      | -      | 28.79% | 10.56%   | 31.31% | -      | -      | -      | -       | -       | -       | 28.79%  | 42.39%  | 86.9 |
|                   |        |        |        |          |        |        |        |        |         |         |         |         |         |      |
| ABL IPF           |        |        |        |          |        |        |        |        |         |         |         |         |         |      |
| DSF               | -      | -      | 6.56%  | 3.52%    | 4.52%  | -      | -      | -      | -       | -       | -       | 6.56%   | 5.03%   | 5.0  |
| MMSF              | -      | -      | 6.31%  | 2.24%    | 3.22%  | -      | -      | -      | -       | -       | -       | 6.31%   | 4.18%   | 3.9  |
| ESF               | -      | -      | 30.84% | 11.31%   | 28.01% | -      | -      | -      | -       | -       | -       | 30.84%  | 45.65%  | 86.9 |
|                   |        |        |        |          |        |        |        |        |         |         |         | •       |         |      |
| ABL FPF           |        |        |        |          |        |        |        |        |         |         |         |         |         |      |
| Conservative Plan | -      | -      | -      | 4.41%    | 10.35% | -      | -      | -      | -       | -       | -       |         | 4.41%   | 15.2 |
| Benchmark         | -      | -      | -      | 4.17%    | 9.44%  | -      | -      | -      | -       | -       | -       | -       | 4.17%   | 14.0 |
| Active Plan       | -      | -      | -      | 5.29%    | 19.28% | -      | -      | -      | -       | -       | -       |         | 5.29%   | 25.5 |
| Benchmark         | -      | -      | -      | 6.99%    | 13.56% | -      | -      | -      | -       | -       | -       |         | 6.99%   | 20.3 |
| SAP               | -      | -      | -      |          | 0.57%  | -      | -      | -      | -       | -       | -       |         |         | 0.5  |
| Benchmark         | -      | -      | -      |          | -0.25% | -      | -      | -      | -       | -       | -       |         |         | -0.2 |
|                   |        |        | 1      | <u> </u> | 3.2070 |        |        | 1      |         | 1       |         |         | 1       |      |
| ABL IFPF          |        |        |        |          |        |        |        |        |         |         |         |         |         |      |
| SAP               |        |        |        | 1 60%    | 12.18% | -      |        |        |         |         |         |         | 1 60%   | 14.0 |
|                   |        | -      | -      | 1.69%    |        |        | -      | -      | -       | -       | -       | -       | 1.69%   |      |
| Benchmark         | -      | -      | -      | 4.00%    | 5.73%  | -      | -      | -      | -       | -       | -       | -       | 4.00%   | 9.3  |
| Conservation Plan | -      | -      | -      | 3.52%    | 10.08% | -      | -      | -      | -       | -       | -       | -       | 3.52%   | 13.9 |
| Benchmark         | -      | -      | -      | 5.92%    | 6.51%  | -      | -      | -      | -       | -       | -       | -       | 5.92%   | 12.8 |
| Aggressive Fund   | -      | -      | -      | 6.46%    | 21.85% | -      | -      | -      | -       | -       | -       | -       | 6.46%   | 29.7 |
| Benchmark         | -      | -      | -      | 14.58%   | 14.12% | -      | -      | -      | -       | -       | -       | -       | 14.58%  | 30.7 |
| Active Plan       | -      | -      | -      | 3.53%    | 18.26% | -      | -      | -      | -       | -       | -       | -       | 3.53%   | 22.4 |
| Benchmark         | -      | -      | -      | 10.27%   | 10.06% | -      | -      | -      | -       | -       | -       | -       | 10.27%  | 19.8 |
| SAP II            |        |        |        |          | 1.22%  |        |        |        |         |         |         |         |         | 1.2  |
| Benchmark         | -      | -      | -      |          | -2.84% | -      | -      | -      | -       | -       | -       | -       |         | -2.8 |
|                   |        |        |        |          |        |        |        |        |         | 1       |         | 1       |         | 0.3  |
| SAP III           |        |        |        |          | 0.34%  |        |        |        |         |         |         |         |         | 0.5  |

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