



Conversion Form - Mutual Funds

Form 4

FOR INDIVIDUALS & INSTITUTIONS

1 PRINCIPAL ACCOUNT HOLDER								
Investor Name:								
CNIC/NICOP/ Passport No. (In case of Indiviua) NTN (In case of Corporate Client)								
2 CONVERSION DETAILS								
Fund Name For Transfer Transfer Particular Either In Number Of Units Or In Amounts (PKR)								
From Fund Name/ Unit Type	To Fund Name/ Unit Type	1	No. of Units	OR Amounts (PKR)				
In case of certificates issued, kindly attach the issued certificate(s), without which transfer of units to the other Fund(s)/ Plan(s) will not be processed								
3 RISK PROFILE OF CIS/ PLANS								
	Fund / Plan Name	Risk Profile	Risk Of Principal Erosion					
	Cash Fund l ABL Islamic Cash Fund l ngs Fund (ABL Special Savings Plan II, III, V, VI)	Low	Principal at Low Risk					
AB	L Government Securities Fund	Modrate	Principal at Moderate Risk					
ABL Income Fund I ABL Isl ABL IFPF (Conservat	amic Income Fund I ABL FPF (Conservative Alloc ive Allocation) I ABL Islamic Asset Allocation Fund	Medium	Principal at Medium Risk					
	(Active Allocation, Aggressive Allocation) ABL tock Fund Allied Finergy Fund	High	Principal at High Risk					

DECLARATION AND SPECIMEN SIGNATURE OF ACCOUNT HOLDER(S)

I/ we have carefully read, understand and agree to abide by all the rules, regulations, relevant Trust Deed(s), Offering Documents, guidelines (on the back of this form) that govern this transaction, terms and conditions given in the form/ constitutive documents along with details of Sales Load (if any) to be deducted including taxes. *I/we am/are fully informed and understand that investment in units of CIS(s) are not bank deposit, not guaranteed and not issued by any person.* Shareholders of ABL Funds are not responsible for any loss to investor resulting from the operations of any CIS launched by ABL Funds unless otherwise mentioned. *I/we have understood that past performance of the fund is not necessarily an indicator of future results and there is no fixed or guaranteed return. <i>I/ we acknowledge and accept that ABL AMCL reserves the right to close or suspend without prior notice, my/ our account if required document/information is not submitted within stipulated time. <i>I/ we understand that this CIS Risk Categorization will help me/ us assess my/ our risk appetite based on the information provided by me/ us. I am/ we are aware that my/ our financial needs may change over time depending on my/ our risk profiling results in this form. <i>I/ we will not hold ABL AMCL liable or responsible for these transactions in any manner.*

Signature	Signature	Signature	Signature	Rubber Stamp (In case of Institutional Client)
Sales Load (A) and all T	axes	Rebate (B)	Net Load Charged (A-	B) Investor's Signature

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5 RISK PROFILING

will provide only guideline and should not constitute as specific advice. You should make your fund allocation based on your own judgment and personal circumstances. Please tick the box in the left hand margin that corresponds to your choice and also write your risk score for each question in the given space.								
1	1 Your Investment Horizon		2	Primary Investment Objective		3	Your Risk Tolerance	
	Less than or equal to 1 year	1		Preserving Capital	1		Low Risk: Cut losses immediately and liquidate all investments. Capital preservation is paramount.	1
	Greater than 1 year but less than 3 years	2		Regular Income	2		Medium Risk: Cut your losses and transfer investments to safer asset classes.	2
	Greater than 3 years but less than 5 years	3		Capital growth	3	Ц	High Risk: You are ok with volatility and accept decline in portfolio va as a part of investing. You would keep your investments as they are. Very High Risk: You would add to your investments to bring the	lue 3
	Greater than 5 years	4		Highest Potential Return	4		average buying price lower. You are confident about your investment and are not perturbed by notional losses.	ts 4
	Score			Score			Score	
4	Age in (years)		5	Level of Understanding & Knowledge		6	Of my Current Income, I am able to save up to:	
	Above 60 years	1		Less / Limited Knowledge	1		<=5%	1
	Between 46 to 60 years	2		Average	2		6% to 10%	2
	Between 31 to 45 years	3		Good	3		11% to 25%	3
	Between 18 to 30 years	4		Expert	4		> 25%	4
	Score			Score			Score	
7	Existing Investments Equities		8	Existing Investments Others		9	Current Liabilities or Borrowings	
	Up to PKR 100,000	1		Up to PKR 100,000	1		More than PKR 1,500,000	1
	PKR 100,001-500,000	2		PKR 100,001-500,000	2		PKR 500,001 - 1,500,000	2
	PKR 500,001-1,500,000	3		PKR 500,001-1,500,000	3		PKR 100,001 - 500,000	3
	More than PKR 1,500,000	4		More than PKR 1,500,000	4		Up to PKR 100,000	4
	Score			Score			Score	

Total Score (Sum of score for questions 1-9) Score **Risk Profile** Category of CIS Plan Fund / Plan Name Money Market Scheme, Shariah Compliant Money ABL Cash Fund, ABL Islamic Cash Fund, Low Market Scheme, Capital Protected Scheme ABL Special Saving Fund (ABL Special Savings Plan – II, III, V, VI) 9-15 (Non-Equity) 16 - 22 Moderate Income Scheme ABL Government Securities Fund, Your Portfolio ABL Income Fund, ABL Islamic Income Fund, ABL Islamic Asset Income Scheme, Shariah Compliant Income 23 - 29 Medium Allocation Fund, ABL FPF (Conservative Allocation), ABL IFPF Scheme, Shariah Compliant Asset Allocation (Conservative Allocation), ABL AMC Financial Planner -Scheme, Fund of Fund Scheme, Shariah (Moderate Plan, Dynamic Plan) Compliant Fund of Fund Scheme Allied Finergy Fund, ABL Stock Fund, ABL Islamic Stock Fund Asset Allocation Scheme, Equity Scheme, Shariah ABL FPF (Active Allocation), ABL IFPF (Active Allocation, 30 - 36 Compliant Equity Scheme, Fund of Fund Scheme, High Aggressive Allocation), ABL AMC Financial Shariah Compliant Fund of Fund Scheme Planner - Aggressive Plan

Declaration

// we understand that this risk profiling questionnaire will help me/ us assess my/ our risk appetite based on the information provided by me/ us. I am/ we are aware that my/ our financial needs may change over time depending on my/ our personal and situation objectives. I/ we shall be solely responsible for all of my/ our current and future investment, conversion and transfer transactions if these transactions are not in accordance with my/ our above-mentioned risk profiling results. I/ we will not hold ABL AMCL liable or responsible for these transactions in any manner.

"If you disagree with the suggested funds as per your risk profiling score and wish to invest in different funds, you may choose the override option given below".

Agree Override

Principal / Joint Account Holder Signature

6 RISK DISCLOSURE STATEMENT

To be filled by the Investor

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Dated

Principal / Joint Account Holder Signature

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7 UNDERTAKING							
Undertaking by Investor I/ wehereby under explained, disclosed and understood by me/ us.	ertake that the risk associated v	with the respective product has been adequately					
Dated		Principal / Joint Account Holder Signature					
Undertaking by Sales Agent // wehereby confirm the following: // we have explained the risk of the fundbeing sold to the -investor. I/ we have explained that the possibility of principal being at risk is higher in case of high risk funds. I/ we have not made or implied any guarantee with respect to return on investment amount. I/ we have not quoted any fixed return percentage or amount to the investor.							
Signature of Sales Agent Dated		Name & Signature of Immediate Supervisor Dated					
 B GENERAL INSTRUCTIONS & GUIDELINES 1. Fill the form in block letters and in legible handwriting to avoid errors in application. 2. Fill the form yourself or get it filled in your presence. Do not sign and/or submit blick letters and in beyond the submit blick letters and in the appropriate box wherever applicable, incase any field is not releved. 4. It is the responsibility of the applicant to carefully read and understand the guided disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, disclaimer, warning statement, investment objective in the Offering Disclosure, d	lank forms. vant, please mark 'N/A' (Not Applic elines and instructions provided in ocument of the Funds uments are liable to be held or rejec d Bank, Authorized Distributor, or c email at contactus@ablamc.com. constititive documents. ion to the units purchased by him/f	able) this form and the terms and conditions, especially risk ted until complete requirements are fulfilled. sourier them at ABL AMC's Office:					
9 DISTRIBUTOR / FACILITATOR INFORMATION (For Office Use Onl	y)						
ABL AMCL Sales Staff /Investment Faciliator Name /Distributor	Branch Code	ABL Branch's Staff Name					
Authorised Signature of ABL AMCL Sales Staff / Investment facilitator /Distributor (Rubber Stamp Incase of Distributor) 10 FOR ABL AMC OFFICE USE ONLY		ABL Branch Stamp with two officers' signature					
Transaction Date - - Transaction No. (DD - MM - YY) Data Input by Form Received on: Originator Staff No. Data and attachments vertice	ified by	Signature Operations Department					
Get in Touch ● "INVEST" to 8262 ○ 021-111-225-262 ◆ 042-111-225-262 ● Website : www.ablfunds.com ∞ contactus@ablamc.com	Follow Us:	(The second state of the s					