

Conversion Form - Mutual Funds

Form 4

FOR INDIVIDUALS & INSTITUTIONS

1 PRINCIPAL ACCOUNT HOL	DER							
Investor Name:								
CNIC/NICOP/ Passport No.								
2 CONVERSION DETAILS								
Fund N	ame For Transfer	Transfer	r Particular Either In Number Of Units Or In Amounts (PKR)					
From Fund Name/ Unit Type	To Fund Name/ Unit Type	I	No. of Units	OR	Amounts (PKR)			
				-				
In case of certificates issued, kindly attach the issued certificate(s), without which transfer of units to the other Fund(s)/ Plan(s) will not be processed								
In case of certificates issued, kindly attach the issued	ued certificate(s), without which transfer of units to the ot	ner Fund(s)/ Plan(s) wil	I not be processed					
In case of certificates issued, kindly attach the iss 3 RISK PROFILE OF CIS/ PLAN		ner Fund(s)/ Plan(s) wil	not be processed					
		ner Fund(s)/ Plan(s) wil	I not be processed Risk Profile	Risk	Of Principal Erosion			
3 RISK PROFILE OF CIS/ PLAN	IS	ner Fund(s)/ Plan(s) wil			Of Principal Erosion Principal at Low Risk			
3 RISK PROFILE OF CIS/ PLAN	IS Fund / Plan Name BL Cash Fund I ABL Islamic Cash Fund I	ner Fund(s)/ Plan(s) wil	Risk Profile					
3 RISK PROFILE OF CIS/ PLAN	IS Fund / Plan Name BL Cash Fund I ABL Islamic Cash Fund I Savings Fund (ABL Special Savings Plan II, III, V, VI)	ation) I	Risk Profile Low	Pri	Principal at Low Risk			
3 RISK PROFILE OF CIS/ PLAN	IS Fund / Plan Name BL Cash Fund I ABL Islamic Cash Fund I Savings Fund (ABL Special Savings Plan II, III, V, VI) ABL Government Securities Fund slamic Income Fund I ABL FPF (Conservative Alloca	ation) I	Risk Profile Low Modrate	Pri	Principal at Low Risk incipal at Moderate Risk			

DECLARATION AND SPECIMEN SIGNATURE OF ACCOUNT HOLDER(S)

I/ we have carefully read, understand and agree to abide by all the rules, regulations, relevant Trust Deed(s), Offering Documents, guidelines (on the back of this form) that govern this transaction, terms and conditions given in the form/ constitutive documents along with details of Sales Load (if any) to be deducted including taxes. *I/we am/are fully informed and understand that investment in units of CIS(s) are not bank deposit, not guaranteed and not issued by any person.* Shareholders of ABL Funds are not responsible for any loss to investor resulting from the operations of any CIS launched by ABL Funds unless otherwise mentioned. *I/we have understood that past performance of the fund is not necessarily an indicator of future results and there is no fixed or guaranteed return. <i>I / we acknowledge and accept that ABL AMCL reserves the right to close or suspend without prior notice, my/ our account if required document/information is not submitted within stipulated time. <i>I / we understand that this CIS Risk Categorization will help me/ us assess my/ our risk appetite based on the information provided by me/ us. I am/ we are aware that my/ our financial needs may change over time depending on my/ our personal and situation objectives. <i>I / we will not hold ABL AMCL liable or responsible for these transactions in any manner.*

Signature	Signature	Signature	Signature	Rubber Stamp (In case of Institutional Client)
Sales Load (A) and all ⁻	Taxes	Rebate (B)	Net Load Charged (A-	-B) Investor's Signature

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5 RISK PROFILING

Score

wi		idvice. '	You sh	s, risk/return expectation that will translate your needs into an asset ould make your fund allocation based on your own judgment and p on in the given space.		
1	1 Your Investment Horizon		2	Primary Investment Objective		3 Your Risk Tolerance
	Less than or equal to 1 year	1		Preserving Capital	1	Low Risk: Cut losses immediately and liquidate all investments.
	Greater than 1 year but less than 3 years	2		Regular Income	2	Medium Risk: Cut your losses and transfer investments 2 to safer asset classes.
	Greater than 3 years but less than 5 years	3		Capital growth	3	High Risk: You are ok with volatility and accept decline in portfolio value 3 as a part of investing. You would keep your investments as they are. Very High Risk: You would add to your investments to bring the 4
	Greater than 5 years	4		Highest Potential Return	4	average buying price lower. You are confident about your investments and are not perturbed by notional losses.
	Score			Score		Score
4	4 Age in (years)		5	Level of Understanding & Knowledge		6 Of my Current Income, I am able to save up to:
	Above 60 years	1		Less / Limited Knowledge	1	<=5% 1
	Between 46 to 60 years	2		Average	2	6% to 10% 2
	Between 31 to 45 years	3		Good	3	11% to 25% 3
	Between 18 to 30 years	4		Expert	4	> 25% 4
	Score			Score		Score
7 Existing Investments Equities		8	Existing Investments Others		9 Current Liabilities or Borrowings	
	Up to PKR 100,000	1		Up to PKR 100,000	1	More than PKR 1,500,000 1
	PKR 100,001-500,000	2		PKR 100,001-500,000	2	PKR 500,001 - 1,500,000 2
	PKR 500,001-1,500,000	3		PKR 500,001-1,500,000	3	PKR 100,001 - 500,000 3
	More than PKR 1,500,000	4		More than PKR 1,500,000	4	Up to PKR 100,000 4

Total Score (Sum of score for questions 1-9)

Score

	Score	Risk Profile	Category of CIS Plan	Fund / Plan Name
	9-15	Low	Money Market Scheme, Shariah Compliant Money Market Scheme, Capital Protected Scheme (Non-Equity)	ABL Cash Fund, ABL Islamic Cash Fund, ABL Special Saving Fund (ABL Special Savings Plan – II, III, V, VI)
	16 - 22	Moderate	Income Scheme	ABL Government Securities Fund
Your Portfolio	23 - 29	Medium	Income Scheme, Shariah Compliant Income Scheme, Shariah Compliant Asset Allocation Scheme, Fund of Fund Scheme, Shariah Compliant Fund of Fund Scheme	ABL Income Fund, ABL Islamic Income Fund, ABL Islamic Asset Allocation Fund, ABL FPF (Conservative Allocation), ABL IFPF (Conservative Allocation), ABL AMC Financial Planner - (Moderate Plan, Dynamic Plan)
	30 - 36	High	Asset Allocation Scheme, Equity Scheme, Shariah Compliant Equity Scheme, Fund of Fund Scheme, Shariah Compliant Fund of Fund Scheme	Allied Finergy Fund, ABL Stock Fund, ABL Islamic Stock Fund ABL FPF (Active Allocation), ABL IFPF (Active Allocation, Aggressive Allocation), ABL AMC Financial Planner - Aggressive Plan

Declaration

// we understand that this risk profiling questionnaire will help me/ us assess my/ our risk appetite based on the information provided by me/ us. I am/ we are aware that my/ our financial needs may change over time depending on my/ our personal and situation objectives. I/ we shall be solely responsible for all of my/ our current and future investment, conversion and transfer transactions if these transactions are not in accordance with my/ our above-mentioned risk profiling results. I/ we will not hold ABL AMCL liable or responsible for these transactions in any manner.

"If you disagree with the suggested funds as per your risk profiling score and wish to invest in different funds, you may choose the override option given below".

Score

Agree Override

Principal / Joint Account Holder Signature

6 RISK DISCLOSURE STATEMENT

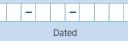
I/ we confirm that I am/ we are investing in

To be filled by the Investor

Fund and the risk level of this fund is mentioned in

section 3. I/ we confirm that I/ we will not hold ABL AMCL responsible for any loss which may occur as a result of my decision. I/ we further agree that ABL AMCL has advised us to select a specific fund category as per my/ our risk profile. However, I/ we reserve the discretion to invest in any other fund category. I/ we further confirm that I/ we have read the Fund Manager Report, Trust Deeds, Offering Documents, Supplemental Trust Deeds and Supplemental Offering Documents that govern these Investment transactions.

فنڈیمں سرماریکاری کررہے ہیں اوراس فنڈ کے رسک لیول کا ذکر سیکشن ۳ ملیس کیا گیا ہے۔ میں/ ہم اس بات کی تصدیق کرتے ہیں کہ میں/ہم اے بی ایل میں/ہم اس بات کی تصدیق کرتے ہیں کہ میں/ہم اے ایم تکی ایل کوئی بھی نقصان کیلئے ذینے دارنہیں گھرائیں گے جومیرے/ ہمارے فیلے کے نتیج میں ہوسکتا ہے۔ میں/ہم مزیدا تفاق کرتے ہیں کہ اے بی ایل اے ایم سی ایل نے میرے/ ہمارے رسک پردفائل کے مطابق ایک مخصوص فنڈ/ پلان کیککر کی تجویز پیش کی ہے۔ تاہم، مجھے/ ہمارے پاس سی بھی فنڈ کے زمرے میں سرمایہ کاری کرنے کی صوابدید ہے۔ میں/ہم مزید تصدیق کرتے ہیں کہ میں/ ہم نے فنڈ منجر کی رپورٹ، ٹرسٹ ڈیڈ، آفرنگ ڈاکومٹ، طنمن ٹرسٹ ڈیٹراوشمنی آفرنگ ڈاکومنٹ کو پڑھا ہے۔



Principal / Joint Account Holder Signature

7 UNDERTAKING			
Undertaking by Investor I/ we explained, disclosed and understood by me/ us.	$_$ hereby undertake that the r	isk associated with th	ne respective product has been adequately
Dated		Princip	al / Joint Account Holder Signature
Undertaking by Sales Agent I/ we I/ we have explained the risk of the fund the possibility of principal being at risk is higher in case of higher investment amount. I/ we have not quoted any fixed return		being sold to the being sold t	the -investor. I/ we have explained that uarantee with respect to return on
Signature of Sales Agent Dated – – –			Name & Signature of Immediate Supervisor Dated
8 GENERAL INSTRUCTIONS & GUIDELINES			
 Fill the form yourself or get it filled in your presence. Do not sign ar Please tick in the appropriate box wherever applicable, incase any It is the responsibility of the applicant to carefully read and unders disclosure, disclaimer, warning statement, investment objective in Applications incomplete in any respect and/or not accompanied by Applications complete in all respects should be submitted at any to 48, Block- L, DHA Phase VI, Near Defence Raya Golf Club, Lahore. For more information about our products and services call at 042 18 Please refer to the next section for name of the fund. Transfer of units from one Fund to another will be made in accordant. Applications will be processed as per cut-off timings for the Fund/P In case of any change in authorized signatory(ies) of corporate investignatures duly stamped and certified by the company secretary. 	field is not relevant, please mark stand the guidelines and instructi the Offering Document of the Fu y required documents are liable to pranch of Allied Bank, Authorized 111 225 262 or email at contactu ance with the constititive docume to taxes in relation to the units pu Plan.	ions provided in this fori inds o be held or rejected unt d Distributor, or courier t s@ablamc.com. ents. irchased by him/her.	il complete requirements are fulfilled. them at ABL AMC's Office:
9 DISTRIBUTOR / FACILITATOR INFORMATION (For O	ffice Use Only)		
ABL AMCL Sales Staff/Investment Faciliator Name /Distri	butor Branch	Code	ABL Branch's Staff Name
Authorised Signature of ABL AMCL Sales Staff / Investment facilitator /Distributor (Rubber Stamp Incase of Di	istributor)	ABI	Branch Stamp with two officers' signature
10 FOR ABL AMC OFFICE USE ONLY			
Transaction Date Transaction (DD - MM - YY)			
Data Input by Form Rece			
Originator Staff No. Data and a	ittachments verified by		Signature Operations Department
Get in Touch "INVEST" to 8262 021-111-225-262 042-111-225-262 Website : www.ablfunds.com contactus@ablfunds.com Mote: Use of the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Allied Bank Limited' as given above does not measure the name and logo of 'Alli	f in	Ilow Us:	A Wholly Owned Subsidiary of A Wholl Owned Subsidiary of A Wholl Owned Subsidiary of A Wholl